

Highlights of the 2026–2027 Edition

International Contract Manual is a comprehensive resource for professionals navigating the complexities of cross-border commercial agreements. This manual features:

- An extensive collection of contract clauses with detailed analysis and practical drafting commentary
- Thorough examination of essential international contracting principles
- Analysis of crucial compliance considerations, including transnational anti-bribery regulations, export controls, trade laws, and customs requirements
- Summaries of sales and trade laws from over 40 countries ranging from Afghanistan to Vietnam
- Article-by-article analysis of the United Nations Convention on Contracts for the International Sale of Goods (CISG), with legislative history, commentary, and domestic and foreign case law examination
- Extensive comparisons of the CISG against the Uniform Commercial Code (UCC)

Key updates to the 2026-2027 Edition of **International Contract Manual** include:

- Addition of three new Country Handbook chapters providing practical summaries of sales and trade laws in Brazil, Egypt, and Qatar (*See* Chapters 51, 56, and 82)
- Expansion of the Country Handbook chapter on Mexico, with new sections covering the Sociedad Anónima Promotora de Inversión (SAPI) and the Sociedad por Acciones Simplificada (SAS) (*See* Chapter 76)
- Expanded discussion on business trusts and new coverage regarding Namibia’s evolving foreign investment framework, including the transition from the FIA to the NIPA (*See* §§ 77:49, 77:52)
- Significant revision to the Country Handbook covering the country of Spain (*See* Chapter 86)
- A critical discussion of the questionable decision in *JiangSu CorEnergy Semiconductor Company Limited v. OEM Group LLC* (D. Ariz.) regarding assignment of rights (*para* § 98:35)
- Review of the decision in *Kumpers Composites GmbH & CoKG v. TPI Composites Incorporated* (D. Ariz.) regarding termination for convenience clauses (*See* § 99:15)
- Analysis of *United States Garage Door Systems, LLC v. Blue Giant Equipment Corporation* (7th Cir.) dealing with the incorporation of standard terms by referencing a website (*See* § 100:13)

- New case law examining the classification of lost profits as normal versus consequential damages (*See* § 107:48)
- An in-depth discussion regarding pre-judgment interest with reference to the decision in *United States Export Development Canada v Unix Packaging LLC* (*See* § 107:115)