

Table of Contents

Volume 1

PART I. REGULATORY ISSUES

CHAPTER 1. REGULATORY ISSUES IN TRANSNATIONAL CONTRACT PLANNING

- § 1:1 Introduction
- § 1:2 Customs process; background; entry process
- § 1:3 Customs process—Ruling process
- § 1:4 Tariff classification
- § 1:5 Customs valuation—In general
- § 1:6 —Related party transactions
- § 1:7 —The “middleman” or “first” sale rule
- § 1:8 —Transportation charges
- § 1:9 —Buying and selling agents
- § 1:10 —Assists
- § 1:11 —Royalties and license fees
- § 1:12 —Exclusion of U.S. content value from IEEPA tariffs
- § 1:13 Tariff preference programs
- § 1:14 —USMCA
- § 1:15 —DR-CAFTA
- § 1:16 —UAFTA (United States-Australia Free Trade Agreement)
- § 1:17 —UCFTA (United States-Chile Free Trade Agreement)
- § 1:18 —UMFTA (United States-Morocco Free Trade Agreement)
- § 1:19 —United States-Jordan Free Trade Agreement
- § 1:20 —United States-Israel Free Trade Agreement
- § 1:21 —SFTA (United States-Singapore Free Trade Agreement)
- § 1:22 —UBFTA (United State-Bahrain Free Trade Agreement)
- § 1:23 —Generalized System of Preferences
- § 1:24 —Caribbean Basin Initiative/Caribbean Basin Economic
Recovery Act (CBI/CBERA)
- § 1:25 Antidumping duties and other trade remedies
- § 1:26 Security programs
- § 1:27 —C-TPAT
- § 1:28 —CSI
- § 1:29 —“10+2” importer security filing
- § 1:30 —Advance electronic cargo information
- § 1:31 —Bioterrorism Act
- § 1:32 —European Union “authorized economic operator” program
- § 1:33 Export controls

- § 1:34 —State Department regulation of munitions
- § 1:35 —BIS regulation of exports and reexports
- § 1:36 —Coping with export controls
- § 1:37 Office of Foreign Assets Control regulations
- § 1:38 —Cuba
- § 1:39 —Sudan
- § 1:40 —Libya
- § 1:41 —Iran
- § 1:42 —Iraq
- § 1:43 —Belarus
- § 1:44 —Russia/Ukraine
- § 1:45 —Sanctions on governments and former government officials
- § 1:46 —Sanctions on non-state actors

CHAPTER 2. EXPORT CONTROLS ON ENCRYPTION ARTICLES

- § 2:1 Introduction
- § 2:2 Encryption controls—Exclusions from controls—Publicly available source code and object code software not “subject to the EAR”
- § 2:3 —Classification of encryption items—Coverage of articles with “encryption for data confidentiality”
- § 2:4 — —Classification of hardware
- § 2:5 — —Classification of software
- § 2:6 — —Mass market items under ECCNs 5A992 and 5D992
- § 2:7 — —ECCN 5A002 and 5D002 items qualifying under license exception ENC
- § 2:8 — — —Exports for which no pre-export review or post-export reporting is required
- § 2:9 — — —Exports for which a pre-export classification review is required
- § 2:10 — —Exports of certain encryption technology
- § 2:11 — —New registration and reporting requirements
- § 2:12 — —Contents of pre-export classification review requests
- § 2:13 — —Reliance on self-classification or classification reviews by other parties
- § 2:14 — —Encryption licensing arrangements
- § 2:15 —Non-Cryptographic Information Security Items Are Assigned Separate ECCNs
- § 2:16 Contract planning
- § 2:17 Canadian cryptography controls

PART II. CONTRACTUAL ISSUES

CHAPTER 3. BASIC CONTRACTUAL ISSUES

- § 3:1 Introduction: issues to address in a contract
- § 3:2 Identifying the names and places of business of the parties

TABLE OF CONTENTS

§ 3:3	Identifying the merchandise and the price
§ 3:4	Transportation terms and risk of loss
§ 3:5	Incoterms®
§ 3:6	The “E” group—Ex Works [named place]
§ 3:7	The “F” group
§ 3:8	—Free alongside ship [named port of shipment]
§ 3:9	—Free on board [named port of shipment]
§ 3:10	—Free carrier [named place]
§ 3:11	The “C” group
§ 3:12	—Cost and freight [named port of destination]
§ 3:13	—Cost, insurance and freight [named port of destination]
§ 3:14	—Carriage paid to [named place of destination]
§ 3:15	—Carriage and insurance paid to [named place of destination]
§ 3:16	The “D” group
§ 3:17	—Delivered at place [named place of destination]
§ 3:18	—Delivered at place unloaded [named place of destination]
§ 3:19	—Delivered duty paid [named place of destination]
§ 3:20	—Superseded terms—Delivered at frontier [named place]
§ 3:21	— —Delivered Ex Ship [named port of destination]
§ 3:22	— —Delivered Ex Quay (duty paid) [named port of destination]
§ 3:23	— —Delivered duty unpaid [named place of destination]
§ 3:24	— —Delivered at terminal [named place of destination]
§ 3:25	Trade terms under the Uniform Commercial Code—In general
§ 3:26	—Free on board
§ 3:27	—Free alongside vessel
§ 3:28	—Cost, insurance and freight
§ 3:29	—Cost & freight
§ 3:30	—Delivery “Ex-Ship”
§ 3:31	Trade terms in practice—Export clearance regulations
§ 3:32	—The BIS regulations
§ 3:33	—The census bureau regulations
§ 3:34	—Incoterms, delivery, and income recognition
§ 3:35	—Passage of title
§ 3:36	—Trade terms, passage of title, and tax treatment of foreign source income
§ 3:37	Notices and waiver
§ 3:38	Renegotiation, alteration, and amendment
§ 3:39	Indemnification
§ 3:40	Insurance
§ 3:41	Confidentiality of proprietary information
§ 3:42	Protection of intellectual property
§ 3:43	Compliance with laws
§ 3:44	Warranties, defects, and returns
§ 3:45	The “D” group—Excusable non-performance
§ 3:46	Choice of law
§ 3:47	Severability Clause

- § 3:48 Merger Clause
- § 3:49 “One time” sales agreement
- Appendix 3A. Foreign Trade Regulations: Mandatory Automated Export System Filing for All Shipments Requiring Shipper’s Export Declaration Information; Final Rule, 73 Fed. Reg. 31547, June 2, 2008
- Appendix 3B. Parties to a Transaction and Their Responsibilities, Routed Export Transactions, Shipper’s Export Declarations, the Automated Export System (AES), and Export Clearance; Final Rule, 65 Fed. Reg. 42565
- Appendix 3C. Sample Private Contract

CHAPTER 4. FORUM SELECTION CLAUSES

- § 4:1 Overview
- § 4:2 Forum selection clauses are presumptively valid
- § 4:3 Determining the body of law applicable to the forum selection clause, in general
- § 4:4 Procedure for enforcing a forum selection clause
- § 4:5 Determining the enforceability of a forum selection clause
- § 4:6 —Was the forum selection clause reasonably communicated to the party resisting enforcement?
- § 4:7 —Is the forum clause mandatory or permissive?
- § 4:8 Mandatory and permissive clauses serve different purposes and have different consequences
- § 4:9 Cases addressing whether a forum selection clause is mandatory or permissive
- § 4:10 Are the claims and parties subject to the forum selection clause?—Determining the claims covered by the clause
- § 4:11 —Determining the parties subject to the clause
- § 4:12 —Should the forum selection clause be enforced?

CHAPTER 5. CHOICE OF LAW CLAUSES

- § 5:1 Overview; determining the law for interpretation of choice of law clauses
- § 5:2 Interpretation of choice of law clauses by federal courts—Diversity jurisdiction cases
- § 5:3 Interpretation of choice of law clauses by federal courts; Federal question jurisdiction
- § 5:4 Determining whether choice of law analysis is necessary
- § 5:5 Validity of choice of law clause; in general
- § 5:6 Validity of choice of law clause—Public policy factors
- § 5:7 Validity of choice of law clause; reasonable relationship
- § 5:8 Validity of choice of law clause in particular States
- § 5:9 Scope of choice of law clause; in general
- § 5:10 Scope of choice of law clause; extra-contractual claims
- § 5:11 Scope of choice of law clause; application to non-signatory parties

TABLE OF CONTENTS

**CHAPTER 6. SELLER'S REMEDIES FOR
INSOLVENT AND BANKRUPT PURCHASERS**

- § 6:1 Reclamation of merchandise under 11 U.S.C. § 546(c)
- § 6:2 "Administrative expense" claims under 11 U.S.C. § 503(b)(9)
- § 6:3 Preference claims under 11 U.S.C. § 547

**CHAPTER 7. UNITED NATIONS CONVENTION
ON CONTRACTS FOR THE INTERNATIONAL
SALE OF GOODS**

- § 7:1 Introduction
- § 7:2 Text of Convention and treatise author commentary

PART III. E-COMMERCE

**CHAPTER 8. EUROPEAN UNION PRIVACY
DIRECTIVE AND THE U.S. SAFE HARBOR
ARRANGEMENT**

- § 8:1 Introduction
- § 8:2 The Directive's requirements—Definitions (Article 2)
- § 8:3 Scope of protection and exceptions
- § 8:4 The safe harbor alternative
- Appendix 8A. European Union Privacy Directive
- Appendix 8B. U.S. Safe Harbor Provisions for the European Union
Privacy Directive

**CHAPTER 9. PERSONAL JURISDICTION IN
INTERNET-RELATED LITIGATION**

- § 9:1 Introduction
- § 9:2 Federal court jurisdiction in the federal system
- § 9:3 Types of internet jurisdiction cases
- § 9:4 "Passive" website cases—Cases finding no jurisdiction
- § 9:5 —Cases finding jurisdiction
- § 9:6 Interactive website cases
- § 9:7 —Cases finding no jurisdiction
- § 9:8 —Cases finding jurisdiction
- § 9:9 "Doing business" (general jurisdiction) cases—Cases finding
jurisdiction
- § 9:10 —Cases finding no jurisdiction
- § 9:11 "Internet plus" cases

**CHAPTER 10. THE ENFORCEABILITY OF
BROWSEWRAP AGREEMENTS**

- § 10:1 Introduction
- § 10:2 —License v. Sale

- § 10:3 —The Uniform Commercial Code
- § 10:4 —Browsewrap v. Clickwrap
- § 10:5 Enforceability issues in browsewrap agreements
- § 10:6 —Manifestation of assent
- § 10:7 —Disclaimers of express and implied warranties
- § 10:8 — —Express warranties
- § 10:9 — —Implied warranty of title
- § 10:10 — —Implied warranty against infringement
- § 10:11 — —Implied warranty of merchantability
- § 10:12 — —Implied warranty of fitness for a particular purpose
- § 10:13 — —Implied warranties of noninfringement and noninterference
- § 10:14 — —Express warranties under UCITA
- § 10:15 — —The implied warranty of informational content
- § 10:16 — —Implied warranty of fitness for licensee’s purpose
- § 10:17 —Forum selection
- § 10:18 —Arbitration provisions
- § 10:19 —Prohibitions on reverse engineering
- § 10:20 Suggested techniques to improve enforceability—Ideally, the user should be able to assent before making use of the site or downloading software
- § 10:21 —The user should be able to view the full terms of the agreement, or at least have a reasonable opportunity to do so, before indicating assent
- § 10:22 —The terms of the agreement should be easy to scroll through and read
- § 10:23 —There should be a clear choice between acceptance and rejection of the terms
- § 10:24 —The user should have the right to cancel the agreement and receive a full refund if the customer objects to the terms
- § 10:25 —The current version of the agreement should be available to the user at any time
- § 10:26 —A method for tracking versions of the agreement should be established
- § 10:27 —The forum selection clause should be easy to read and reasonable
- § 10:28 —An arbitration provision should not be used if each user’s claim would be too small to reasonably arbitrate
- § 10:29 —A prohibition on reverse engineering may be included but will likely not be enforceable
- § 10:30 —Clear and conspicuous language should be used to disclaim warranties
- § 10:31 —Warranty disclaimers should not be relied upon to absolve the licensor of all faults
- § 10:32 Conclusion

CHAPTER 11. ENFORCEABILITY OF ELECTRONIC AGREEMENTS UNDER UNITED STATES LAW

- § 11:1 Introduction

TABLE OF CONTENTS

§ 11:2	The Pre-E-Sign Act and UETA standards for electronic documents
§ 11:3	The Electronic Signatures in Global and National Commerce Act
§ 11:4	Text of the E-Sign Act
§ 11:5	E-Sign Act caselaw
§ 11:6	The Uniform Electronic Transactions Act
§ 11:7	Text of the UETA
§ 11:8	UETA caselaw
§ 11:9	Non-E-Sign or UEFTA cases
Appendix 11A.	Uniform Computer Information Transactions Act [Reproduced with Permission]

PART IV. FINANCE AND PAYMENTS ISSUES

CHAPTER 12. LETTERS OF CREDIT

§ 12:1	Introduction
§ 12:2	Parties—Beneficiary
§ 12:3	—Account party
§ 12:4	—Opening bank, issuing bank, or issuer
§ 12:5	—Advising bank
§ 12:6	—Paying bank
§ 12:7	—Negotiating bank
§ 12:8	—Confirming bank
§ 12:9	Characteristics of a transaction—Payment against documents
§ 12:10	—Revocable and irrevocable credits
§ 12:11	—Governing law
§ 12:12	—Negotiation credits
§ 12:13	—Rights of the issuer
§ 12:14	Fraud—General
§ 12:15	—Rights of a confirming bank against the account party
§ 12:16	—Silent confirmation
§ 12:17	Reimbursement obligation
§ 12:18	Bankruptcy of the account party
§ 12:19	Transfer and assignment
§ 12:20	Drafting letters of credit
§ 12:21	—Contents
§ 12:22	—Independent undertaking
§ 12:23	—Description of required documents
§ 12:24	—Other considerations
§ 12:25	—Expiration date
§ 12:26	Documentation
§ 12:27	—Draft
§ 12:28	—Commercial invoice
§ 12:29	—Insurance policy or certificate

- § 12:30 —Packing list
- § 12:31 —Bill of lading
- § 12:32 Common discrepancies

CHAPTER 13. COUNTERTRADE

- § 13:1 Introduction
- § 13:2 Countertrade in Eastern Europe and the former Soviet Union
- § 13:3 Outlook
- § 13:4 Forms of countertrade
- § 13:5 —Offset
- § 13:6 —Barter
- § 13:7 —Buyback (or compensation)
- § 13:8 —Counterpurchase
- § 13:9 —Umbrella countertrade agreements
- § 13:10 —Special situations
- § 13:11 Structuring
- § 13:12 —Negotiations
- § 13:13 —Contracts
- § 13:14 Obtaining assistance
- § 13:15 Policy and programs

CHAPTER 14. OTHER FINANCING TECHNIQUES

- § 14:1 Forfaiting
- § 14:2 Export factoring
- § 14:3 Warehouse receipt financing
- § 14:4 Trust receipt financing
- § 14:5 Bankers' acceptances

Appendix 14A. Sample Finance Related Documents

PART V. CONSIDERATIONS FOR U.S. EXPORTERS

CHAPTER 15. ORGANIZATIONAL CONSIDERATIONS FOR U.S. EXPORTERS

- § 15:1 Overview
- § 15:2 Organizational considerations
- § 15:3 —Selling abroad
- § 15:4 — —Direct exporting
- § 15:5 — — —Agents and distributors
- § 15:6 — — —Direct links with foreign retailers
- § 15:7 — — —Direct sales to customers
- § 15:8 — —Exporting through an intermediary
- § 15:9 —Manufacturing overseas and its alternatives
- § 15:10 — —Licensing and franchising

TABLE OF CONTENTS

- § 15:11 — —Contract manufacturing
- § 15:12 — —Joint ventures
- § 15:13 — —Wholly owned operations
- § 15:14 — —Minimizing taxes
- § 15:15 — —Alternative forms for doing business abroad—Branch
- § 15:16 — —Corporation
- § 15:17 — —Partnership
- § 15:18 — —Entities with mixed characteristics

PART VI. TAX RELATED DOCUMENTS

CHAPTER 16. TAX CONSIDERATIONS FOR U.S. EXPORTERS

- § 16:1 Overview
- § 16:2 Tax considerations—Foreign tax credit—General
- § 16:3 — —Direct tax credit (Section 901)
- § 16:4 — —Indirect foreign tax credit (Section 902)
- § 16:5 — —limitation of foreign tax credit (Section 904)
- § 16:6 — —Foreign sales corporation
- § 16:7 — —Taxation of certain transfers of property—Taxation of formation, reorganization, liquidation, and disposition of a foreign corporation (Section 367)
- § 16:8 — — —Outbound transactions (Section 367(a))
- § 16:9 — — —Other transfers (Section 367(b))
- § 16:10 — —Other transfers of property abroad (Sections 1491-92)
- § 16:11 — —U.S. “Anti-abuse” legislation
- § 16:12 — —Subpart F
- § 16:13 — — —Controlled foreign corporations and U.S. shareholders
- § 16:14 — — —Subpart F’s anti-avoidance rules
- § 16:15 — — — —Subpart F income
- § 16:16 — — — — —Foreign base company income
- § 16:17 — — — — —Foreign personal holding company income
- § 16:18 — — — — —Foreign base company sales income
- § 16:19 — — — — —Foreign base company services income
- § 16:20 — — — — —Foreign base company shipping income
- § 16:21 — — — — —Foreign base company oil related income
- § 16:22 — — — — —Certain special rules
- § 16:23 — — — — —Certain insurance income
- § 16:24 — — — — —International boycott income
- § 16:25 — — — — —Illegal foreign bribes and kickbacks
- § 16:26 — — — — —Income from Section 901(j) countries
- § 16:27 — — — — —Previously excluded Subpart F income
- § 16:28 — — — — —Withdrawal from investment in LDCS
- § 16:29 — — — — —Withdrawal from foreign base company shipping operations
- § 16:30 — — — — —Earnings invested in U.S. property

- § 16:31 — —Foreign personal holding companies
- § 16:32 — —Passive foreign investment companies
- § 16:33 — — —*Determining whether an entity is a PFIC*
- § 16:34 — — —*“Excess distributions”*
- § 16:35 — — —*Dispositions*
- § 16:36 — — —*Distributions from “qualified electing funds”*
- § 16:37 —Intercompany pricing (Section 482)—General
- § 16:38 — —Applicability of Section 482
- § 16:39 — —The “arm’s length” standard and comparability
- § 16:40 — —Transactions involving tangible property
- § 16:41 — — —Comparable uncontrolled price method
- § 16:42 — — —Resale price method
- § 16:43 — — —Cost-plus method
- § 16:44 — — —Comparable profits methods
- § 16:45 — — —Profit split method
- § 16:46 — — —Other methods
- § 16:47 — —Transactions involving intangible property
- § 16:48 — — —Comparable uncontrolled transaction method
- § 16:49 — — —Other methods
- § 16:50 — —Special types of transactions
- § 16:51 — —Advance pricing agreements
- § 16:52 —Tax treaties—General
- § 16:53 — —Coordination of tax treaties and U.S. law
- § 16:54 — —Overview of the current U.S. Model Treaty
- § 16:55 — —Key concepts in the U.S. Model Treaty
- § 16:56 — — —Residence
- § 16:57 — — —Limitation on benefits
- § 16:58 — — —Permanent establishment
- § 16:59 — — —Business profits
- § 16:60 — —Effect of tax treaties
- § 16:61 —Foreign currency issues
- § 16:62 —Foreign tax issues—Asset taxes
- § 16:63 — —Special transaction taxes
- § 16:64 — —Developing country trends

PART VII. BILATERAL INVESTMENT TREATIES

CHAPTER 17. INVESTMENT TREATIES

- § 17:1 Introduction
- § 17:2 —The evolution of the BIT program—1977-1981:
 Launching the bit program
- § 17:3 — —1982-1986: The first wave of negotiations
- § 17:4 — —1988-1992: The second wave of negotiations
- § 17:5 —Investment policy in the second wave
- § 17:6 — —Use of investment policy to promote foreign policy
- § 17:7 — —The changing investment climate

TABLE OF CONTENTS

§ 17:8	— — Rise of U.S. economic protectionism
§ 17:9	— — Regionalization of investment policy
§ 17:10	— The evolution of the model negotiating text
§ 17:11	— — The first wave: The 1981-1984 negotiating texts
§ 17:12	— — The 1987 model negotiating text
§ 17:13	— — — Customs unions
§ 17:14	— — — Previously-agreed dispute procedures
§ 17:15	— — — State-to-State dispute provision
§ 17:16	— — — Jurisdictional limitation on nonprecluded measures
§ 17:17	— — — Political subdivisions
§ 17:18	— — The 1991 model negotiating text
§ 17:19	— — — Arbitrary and discriminatory measures
§ 17:20	— — — The GATT exception
§ 17:21	— — — Restructuring the annex
§ 17:22	— — The 1992 model negotiating text
§ 17:23	— — — The GATT exception
§ 17:24	— — — Transfer of expropriation compensation
§ 17:25	— — — Investor-to-State dispute provision
§ 17:26	— The substance of the BITS in the second wave
§ 17:27	— — Congo
§ 17:28	— — Poland
§ 17:29	— — — Commercial activity
§ 17:30	— — — MFN and national treatment
§ 17:31	— — — Judicial access
§ 17:32	— — — Currency exchange
§ 17:33	— — — Investor-to-State dispute provision
§ 17:34	— — — Special investment treatment provisions
§ 17:35	— — — Customs unions and the GATT
§ 17:36	— — — Intellectual property
§ 17:37	— — — Agency for foreign investments
§ 17:38	— — — Information exchange and transparency
§ 17:39	— — Tunisia
§ 17:40	— — — Expropriation compensation
§ 17:41	— — — Currency exchange
§ 17:42	— — — MFN and national treatment
§ 17:43	— — — Performance requirements
§ 17:44	— — — Employment rights
§ 17:45	— — — Application to existing investment
§ 17:46	— — Sri lanka
§ 17:47	— — — Currency exchange
§ 17:48	— — — Performance requirements
§ 17:49	— — Czech and Slovak Republics
§ 17:50	— — — MFN and national treatment
§ 17:51	— — — Special treatment provisions
§ 17:52	— — — Customs union
§ 17:53	— — — Investor-to-State dispute provision
§ 17:54	— — — Investment facilitation
§ 17:55	— — Russia

- § 17:56 — — — Definition of control
- § 17:57 — — — Right to establish investment
- § 17:58 — — — Arrangements with former soviet republics
- § 17:59 — — — GATT exception
- § 17:60 — — — Associated activities
- § 17:61 — — — Investor-to-State dispute provision
- § 17:62 — — — Essential security interests exception
- § 17:63 — — — Argentina
- § 17:64 — — — Definition of territory
- § 17:65 — — — Definition of company of a party
- § 17:66 — — — Performance requirements
- § 17:67 — — — Customs union exception
- § 17:68 — — — GATT exception
- § 17:69 — — — Currency transfers
- § 17:70 — — — Investor-to-State dispute provision
- § 17:71 — — — State-to-State dispute provision
- § 17:72 — — — Nonprecluded measures provision
- § 17:73 — — — Relationship with FCN
- § 17:74 — — — Retroactivity of the BIT
- § 17:75 — — — Romania
- § 17:76 — — — Definition of investment
- § 17:77 — — — Definition of associated activities
- § 17:78 — — — Definition of territory
- § 17:79 — — — State-to-State dispute provision
- § 17:80 — — — Customs unions
- § 17:81 — — — Retroactivity of the BIT
- § 17:82 — — — Foreign investment office
- § 17:83 — — — Kazakhstan
- § 17:84 — — — Armenia
- § 17:85 — — — Bulgaria
- § 17:86 — — — Definition of investment
- § 17:87 — — — Definition of associated activities
- § 17:88 — — — Investor-to-State dispute provision
- § 17:89 — — — State-to-State dispute provision
- § 17:90 — — — Foreign investment office
- § 17:91 — — — Kyrgyzstan
- § 17:92 Conclusion

Appendix 17A. U.S. Bilateral investment treaties

Appendix 17B. Treaty Between The Government of the United States of America and The Government of [Country] Concerning the Encouragement and Reciprocal Protection of Investment

CHAPTER 18. POLITICAL RISK, BY PAUL COMEAUX AND STEPHAN KINSELLA

- § 18:1 Overview
- § 18:2 Treaty provisions regarding the protection of investment—
The utility of an investment treaty to the investor

TABLE OF CONTENTS

§ 18:3	—Bilateral investment treaties
§ 18:4	— —The U.S. Model BIT
§ 18:5	— — — <i>Definitions</i>
§ 18:6	— — — <i>Standards of treatment</i>
§ 18:7	— — — <i>Expropriation</i>
§ 18:8	— — — <i>Currency transfers</i>
§ 18:9	— — — <i>Settlement of investment disputes</i>
§ 18:10	— — — <i>Termination</i>
§ 18:11	— — — <i>The U.S. BIT program to date</i>
§ 18:12	— —BITs of other developed states
§ 18:13	— — — <i>Expropriation</i>
§ 18:14	— — — <i>Standard of treatment</i>
§ 18:15	— — — <i>Settlement of investment disputes</i>
§ 18:16	— — — <i>Special provision in the China-Japan BIT</i>
§ 18:17	—Multilateral treaties
§ 18:18	— —North American free trade agreement
§ 18:19	— — — <i>Expropriation</i>
§ 18:20	— — — <i>Standard of treatment</i>
§ 18:21	— — — <i>Transfer of currency</i>
§ 18:22	— — — <i>Settlement of investment disputes</i>
§ 18:23	— —The energy charter treaty
§ 18:24	— — — <i>Expropriation</i>
§ 18:25	— — — <i>Standard of treatment</i>
§ 18:26	— — — <i>Settlement of investment disputes</i>
§ 18:27	Investor-State contracts
§ 18:28	—Arbitration clause
§ 18:29	—Choice of law clause
§ 18:30	—Stabilization clause
§ 18:31	— —Structure
§ 18:32	— —Validity and effect—Generally
§ 18:33	— — —Case law
§ 18:34	— — —Suggested clause
§ 18:35	—Damages clause
§ 18:36	—No requirement to exhaust local remedies
§ 18:37	—Waiver of sovereign immunity
§ 18:38	—Conversion of currency clause
§ 18:39	—Payment of currency to offshore account (service and technical assistance contracts)
§ 18:40	—Interest rate clause
§ 18:41	—Force majeure clause
§ 18:42	—State as a party to the contract
§ 18:43	—State interest in project's success
§ 18:44	Arbitration using the UNCITRAL rules—General
§ 18:45	—Selecting UNCITRAL arbitration
§ 18:46	—Appointment of arbitrators
§ 18:47	—Other administrative matters
§ 18:48	—Substantive proceedings
§ 18:49	ICSID arbitration

- § 18:50 —History
- § 18:51 —Jurisdiction of the ICSID centre
- § 18:52 — —Dispute between contracting states
- § 18:53 — —Submission of particular disputes
- § 18:54 — —Arise out of an “investment”
- § 18:55 — —Exclusive remedy
- § 18:56 —Administrative issues—Submission of a dispute for arbitration
- § 18:57 — —Constituting the arbitral tribunal
- § 18:58 — —Other administrative matters
- § 18:59 —Governing law
- § 18:60 —Substantive proceedings
- § 18:61 —Recognition of ICSID awards
- § 18:62 —Enforcement of ICSID awards
- § 18:63 —The annulment issue
- § 18:64 —Additional facility
- § 18:65 Economic calculation under socialism

PART VIII. MEXICO—LAWS CONCERNING INTERNATIONAL TRADE AND CONTRACTS

CHAPTER 19. THE MEXICO-EUROPE FREE TRADE AGREEMENT

- § 19:1 Introduction
- § 19:2 The tariff elimination provisions
- § 19:3 Rules of origin for MEFTA-eligible products
- § 19:4 Procedural requirements

Appendix 19-A. Decision No. 2/2000 of the EC/Mexico Joint Council

Appendix 19-B. Tariff Elimination Schedules

Appendix 19-C. Rules of Origin

CHAPTER 20. SECTORAL PROGRAMS AND OTHER TARIFF REDUCTION MEASURES IN MEXICO

- § 20:1 Introduction
- § 20:2 NAFTA duty drawback restrictions and their effect on Mexico’s duty and tax deferral programs
 - § 20:3 —Mexico’s duty and tax deferral programs
 - § 20:4 —Drawback restrictions under NAFTA Article 303
- § 20:5 The sectoral programs
- § 20:6 ITA plus

Volume 2

PART IX. RULES OF ORIGIN FOR SALES OF PRODUCTS TO THE UNITED STATES GOVERNMENT

CHAPTER 21. RULES OF ORIGIN FOR SALES OF PRODUCTS TO THE UNITED STATES GOVERNMENT

- § 21:1 Introduction
- § 21:2 The Buy American Act
- § 21:3 —The Buy American preference—Domestic end product defined—FAR
- § 21:4 — — —DFARS
- § 21:5 — —Manufacture in the United States
- § 21:6 — —Calculating component costs
- § 21:7 — —Application of the Buy American preference
- § 21:8 —Exceptions and waivers under the Buy American Act—Statutory framework
- § 21:9 — —Public interest exception under the FAR
- § 21:10 — —Public interest exception under the DFARS
- § 21:11 — —Non-availability
- § 21:12 The Trade Agreements Act—The TAA’s coverage
- § 21:13 —The TAA’s Rules of Origin—Regulatory standard
- § 21:14 —The TAA’s rules of Origin—Procedures
- § 21:15 — —Judicial and administrative determinations
- § 21:16 Other restrictions
- § 21:17 Rules of origin under the American Recovery and Reinvestment Act of 2009—The statute imposes a Buy American requirement for construction contracts
- § 21:18 —The Buy America ARRA regulations clarify the statutory requirements
- § 21:19 Rules of origin under the Build America, Buy America Act
- § 21:20 —Requirements of the Act
- § 21:21 Buy America requirements in Federal Transit Administration grants
- § 21:22 Buy America requirements in federal transit administration procurements—The Federal Transit Administration imposes a general requirement that end products be manufactured in the United States using U.S.-Origin components
- § 21:23 Buy America requirements in Federal Transit Administration grants—Procurement of manufactured end products
- § 21:24 —The Buy America requirement is waived for computers, microcomputers, and microprocessors
- § 21:25 —The Buy America requirement is waived for rolling stock procurements

- § 21:26 Buy America requirements in Federal Transit
Administration procurements—Additional Buy America
waivers
- § 21:27 Buy America requirements in Federal Transit
Administration grants—compatibility with BABA
- § 21:28 Buy America requirements in Federal Highway
Administration grants
- § 21:29 Origin of products for sales under the foreign military
financing program
- § 21:30 —Summary of Rules
- § 21:31 —The DSCA “manufactured and assembled” requirement
- § 21:32 —The domestic content requirement—In general
- § 21:33 — —Options for financing of foreign-origin content
- Appendix 21-A. Foreign Acquisition Regulation (Subchapter
D—Socioeconomic Programs) (48 C.F.R. Ch. 1,
Subch. D, Part 25) (48 C.F.R. § 25.000 et seq.)
- Appendix 21-B. Part 52—Solicitation Provisions and Contract
Clauses (Subchapter H—Clauses and Forms) (48
C.F.R. Ch. 1, Sub ch. H, Part 52) (48 C.F.R.
§ 52.000 et seq.)
- Appendix 21-C. Part 225—Foreign Acquisition
- Appendix 21-D. Rules of Origin for Sales of Products to the United
States Government—Selected Cases, Decisions,
and Rulings
- Appendix 21-E. Matter of Sikorsky Aircraft Corp.
- Appendix 21-F. Matter of A & D Machinery Co.
- Appendix 21-G. Matter of Alternative Contracting Enterprises,
LLC; Pierce First Medical
- Appendix 21-H. Matter of Pierce First Medical; Alternative
Contracting Enterprises, LLC—Reconsideration
- Appendix 21-I. Matter of Sea Box, Inc.
- Appendix 21-J. U.S. Customs and Border Protection Notice of
Issuance of Final Determination Concerning
Printer and Fax Machine
- Appendix 21-K. U.S. Customs and Border Protection Notice of
Issuance of Final Determination Concerning
Monochrome Laser Printers
- Appendix 21-L. U.S. Customs and Border Protection Notice of
Issuance of Final Determination Concerning
Multifunctional Digital Imaging Systems
- Appendix 21-M. Defense Federal Acquisition Regulation
Supplement; Definitions of Component and
Domestic Manufacture
- Appendix 21-N. FTA Ruling Letter to Security Industry Association
re Internet Protocol Cameras (Dec. 21, 2016)
- Appendix 21-O. Defense Security Cooperation Agency; Guidelines

TABLE OF CONTENTS

	for Foreign Military Financing of Direct Commercial Contracts
Appendix 21-P.	Matter of W&K Container, Inc. (Mar. 12, 2024)
Appendix 21-Q.	Matter of HPI Federal, LLC (Aug. 9, 2024)
Appendix 21-R.	Matter of Mission Analytics, LLC (Feb. 26, 2025)
Appendix 21-S.	Matter of Auburn Manufacturing, Inc. (Mar. 26, 2025)
Appendix 21-T.	Matter of Automated Precision, Inc. (June 18, 2025)

PART X. TRANSPORTATION RELATED ISSUES

CHAPTER 22. FEDERAL BILLS OF LADING ACT

§ 22:1	Introduction
§ 22:2	The Federal Bills of Lading Act's coverage
§ 22:3	Definitions
§ 22:4	The carrier's delivery obligation
§ 22:5	Carrier's liability for misdelivered, damaged or missing merchandise
§ 22:6	—Delivery contrary to instruction
§ 22:7	—Delivery of missing or damaged merchandise
Appendix 22-A.	Statutory Materials for the Federal Bills of Lading Act
Appendix 22-B.	United States Case Law on the Federal Bills of Lading Act

PART XI. JUDICIAL REVIEW AND ENFORCEMENT

CHAPTER 23. JUDICIAL ENFORCEMENT OF AGREEMENTS TO ARBITRATE INTERNATIONAL COMMERCIAL DISPUTES UNDER UNITED STATES LAW

§ 23:1	Overview
§ 23:2	Background: The Convention
§ 23:3	Basis for federal court jurisdiction
§ 23:4	Policy in favor of enforcing agreements to arbitrate, and scope of federal court jurisdiction
§ 23:5	Relationship between Chapter 2 of the Federal Arbitration Act and the Convention
§ 23:6	Determining whether a federal court has removal jurisdiction under the Convention

- § 23:7 Determining whether to compel arbitration
- § 23:8 —Is it an International Arbitration under the Act?
- § 23:9 —Is there an arbitration agreement and is it enforceable?
- § 23:10 — —Determining whether there is an enforceable agreement to arbitrate
- § 23:11 — —Parties covered by the arbitration agreement
- § 23:12 —Issues subject to arbitration
- § 23:13 — —Whether arbitration is contrary to public policy
- § 23:14 — —Whether the arbitration agreement covers a specific issue
- § 23:15 —Has a party waived its right to demand arbitration?
- § 23:16 —Has a party waived its right to object to arbitration?

CHAPTER 24. JUDICIAL CONFIRMATION OF FOREIGN ARBITRAL AWARDS

- § 24:1 Overview
- § 24:2 The Convention on the Recognition and Enforcement of Foreign Arbitral Awards
- § 24:3 Federal court jurisdiction over confirmation of awards pursuant to the Convention
- § 24:4 Arbitral awards covered by the Convention
- § 24:5 —“International” nature of awards covered by the Convention
- § 24:6 —Requirement of a written arbitration agreement
- § 24:7 —Requirement for a final award
- § 24:8 Defenses to recognition and enforcement of an award—
There are limited grounds for not recognizing and enforcing an award
- § 24:9 —Judicial application of the Convention’s exceptions to enforcement—Incapacity of a party
- § 24:10 — —Lack of proper notice
- § 24:11 — —Errors in the arbitral body’s composition or procedure
- § 24:12 — —The subject matter of the difference is not capable of settlement by arbitration under the law of that country
- § 24:13 — —Recognition and enforcement contrary to public policy
- § 24:14 — —Award set aside or suspended
- § 24:15 — —Award not yet binding
- § 24:16 —Additional grounds for nonrecognition and enforcement
- § 24:17 — —Manifest disregard of the law
- § 24:18 — —Alleged procedural defects in the arbitral proceedings
- § 24:19 — —Arbitrators exceeding authority
- § 24:20 — —Miscellaneous reasons for nonrecognition
- § 24:21 Stay of proceedings

CHAPTER 25. RECOGNITION AND ENFORCEMENT OF FOREIGN COURT JUDGMENTS

- § 25:1 Introduction

TABLE OF CONTENTS

§ 25:2	Background
§ 25:3	Uniform Foreign Money Judgments Recognition Act
§ 25:4	Uniform Foreign-Country Money Judgments Recognition Act
§ 25:5	Federal court jurisdiction over Uniform Act and Revised Act cases
§ 25:6	The Uniform Act and Revised Act do not apply to sister-state judgments
§ 25:7	Procedural requirements
§ 25:8	The recognition/enforcement distinction
§ 25:9	Preclusive effect of foreign judgment
§ 25:10	Burden of proof in recognition actions
§ 25:11	Availability of enforcement of foreign judgment as a factor in evaluating forum non conveniens arguments
§ 25:12	Foreign judgments eligible for recognition and enforcement under the Uniform Act and Revised Act
§ 25:13	—The statutes require a foreign judgment that is “final and conclusive and enforceable where rendered”
§ 25:14	— —Is the foreign judicial decision a “judgment?”
§ 25:15	— —Is the foreign judgment “final and conclusive?”
§ 25:16	— —Is the foreign judgment “enforceable where rendered?”
§ 25:17	—The foreign judgment must grant or deny recovery of a sum of money
§ 25:18	—The foreign action must have been between the same parties in the action to recognize and enforce the judgment
§ 25:19	Mandatory grounds for not recognizing a foreign judgment
§ 25:20	—Non-Impartial foreign tribunals and lack of due process
§ 25:21	—Lack of personal jurisdiction over the defendant
§ 25:22	— —No personal jurisdiction on due process grounds
§ 25:23	— —Application of the enumerated bases for personal jurisdiction
§ 25:24	— — —Personal service in the foreign state
§ 25:25	— — —The defendant’s voluntary appearance in the foreign proceedings
§ 25:26	— — —The defendant’s previous consent to jurisdiction in the foreign court
§ 25:27	— — —Alternate grounds for personal jurisdiction
§ 25:28	Discretionary grounds for not recognizing or enforcing a foreign judgment
§ 25:29	—Did the defendant in the foreign court proceedings receive notice of the proceedings in sufficient time to enable him to defend?
§ 25:30	—Was the foreign judgment obtained by fraud?
§ 25:31	—Is the cause of action on which the judgment is based repugnant to public policy?
§ 25:32	—Was the foreign court proceeding contrary to an agreement that the dispute was to be settled otherwise than by proceedings in that court?
§ 25:33	—Does the foreign judgment conflict with another final and conclusive judgment?

- § 25:34 —Was the foreign court a seriously inconvenient forum for the trial of the action?
- § 25:35 —Was the judgment was rendered in circumstances that raise substantial doubt about the integrity of the rendering court with respect to the judgment?
- § 25:36 —Does the foreign court in which the judgment was rendered recognize judgments from the forum state?
- Appendix 25A. United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Awards

APPENDICES

Appendix 2. World Bank Guidelines

Appendix 4. Multilateral Investment Treaties

Appendix 4A. The Multilateral Agreement on Investment The MAI Negotiating Text (as of 24 April 1998)

Appendix 5. OPIC

Appendix 5A. OPIC Contract

Appendix 5B. OPIC Member States

Appendix 6. MIGA

Appendix 6A. MIGA General Conditions of Guaranty

Appendix 6B. MIGA Member States

Appendix 6C. MIGA Rules of Arbitration

Appendix 7. ICSID

Appendix 7A. ICSID Convention

Appendix 7B. ICSID Member States

Appendix 7C. ICSID Model Clauses

Appendix 8. New York Convention

Appendix 8B. New York Convention Members

Appendix 9. Foreign Sovereign Immunities Act

Appendix 10. UN Conventions

Appendix 10A. United Nations Convention on the Privileges and Immunities of the United Nations

Appendix 10B. United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Awards

Appendix 10C. UNCITRAL Model Law on Electronic Commerce (1996)

Appendix 11. United Nations Convention on Contracts for the International Sale of Goods

Appendix 12. National Laws, Rules and Regulations—United States

Appendix 12A. United States Court Law: Supreme Court Cases

Volume 3

Appendix 12B. United States Case Law Basic Contractual Issues

TABLE OF CONTENTS

- Appendix 12C. United States Case Law on the Convention on Contracts for the International Sale of Goods
- Appendix 12D. Federal Register Notices for Regulatory Issues in Transnational Contract Planning
- Appendix 12E. Rulings Regarding Dutiability of Royalties
- Appendix 12F. Source Materials for Export Controls on Encryption Articles
- Appendix 12G. United States Case Law on Judicial Enforcement of Agreements to Arbitrate International Commercial Disputes
- Appendix 12H. Source Materials on Import Security Measures
- Appendix 12I. United States Case Law Concerning Confirmation of Foreign Arbitral Awards
- Appendix 12J. European Union Materials Regarding the Authorized Economic Operator Program

Volume 4

- Appendix 12K. Source Materials for Enforceability of Electronic Agreements Under United States Law
- Appendix 12L. United States Case Law on the Uniform Foreign Money Judgments Recognition Act
- Appendix 12M. United States Case Law on Choice of Law Clauses
- Appendix 12N. United States Case Law: Seller's Remedies for Insolvent and Bankrupt Purchasers
- Appendix 13. Private International Law**
- Appendix 13A. Convention on Private International Law (Bustamante Code)