# Volume 1

## PART I. GENERAL

§ 1:34 ——Shared control model

# CHAPTER 1. INTERNATIONAL JOINT VENTURES

ATCIA	VENTURES		
§ 1:1	Introduction		
§ 1:2	General legal characteristics of joint ventures		
§ 1:3	Functional types of joint venture relationships		
§ 1:4	Motivations for joint venture relationships		
§ 1:5	Regulation of joint venture relationships		
§ 1:6	Basic structural components of an equity joint venture		
§ 1:7	Evaluation and selection of joint venture partners		
§ 1:8	Letter of intent or memorandum of understanding		
§ 1:9	Joint venture business plan		
§ 1:10	—Business purpose of the joint venture		
§ 1:11	——Scope of the business		
§ 1:12	— —Field of activity		
§ 1:13	——Products and markets		
§ 1:14	——Territory		
§ 1:15	—Financing joint venture activities		
§ 1:16	—Management of the joint venture		
§ 1:17	—Duration of the joint venture		
§ 1:18	—Additional items		
§ 1:19	Contributions to the joint venture		
§ 1:20	Capital structure		
§ 1:21	Formation of the joint venture		
§ 1:22	Ancillary agreements		
§ 1:23	—Patent, technology and technical assistance agreement		
§ 1:24	—Real estate transfer agreement		
§ 1:25	—Supply agreement		
§ 1:26	—Equipment and machinery agreement		
§ 1:27	—Administrative services agreement		
§ 1:28	—Marketing agreement		
§ 1:29	—Trademark/trade name agreement		
§ 1:30	—Other ancillary agreements		
§ 1:31	Management and operation of joint ventures		
§ 1:32	—Basic governance structures		
§ 1:33	— — Operator model		

§ 1:35 § 1:36	—Meth	tonomous model ods for allocating control of the joint venture
§ 1:37		l of directors
§ 1:38	—Office	<del></del>
§ 1:39		ers subject to unanimous shareholder approval
§ 1:40		ites and deadlock tional activities
§ 1:41 § 1:42		ational activities
§ 1:42 § 1:43	—Opera	
§ 1:44		ministrative services
§ 1:45		venants on internal operations
§ 1:46		counting matters and financial reporting
§ 1:47		ations and distributions of joint venture income
§ 1:48		ional contractual obligations of the parties
§ 1:49	Termina	ation of joint ventures
§ 1:50		tion of the joint venture
§ 1:51		ictions on transfers of ownership
§ 1:52	—Pre-te	ermination withdrawals of a joint venture partner
§ 1:53		ndamental changes involving a joint venture partner
§ 1:54		thdrawal events relating to joint venture operations
§ 1:55		ocedures for facilitating withdrawal of a party
§ 1:56		luing the interest of the withdrawing party
§ 1:57		ion to terminate the joint venture
§ 1:58	_	dation and dissolution of the joint venture
§ 1:59	—Post-1	termination considerations
Appendi	x 1-A.	Top Dozen List of Issues for Attorneys to Discuss with Clients Regarding Potential Joint Ventures
Appendi	x 1-B.	Transaction Checklist for Negotiating and Drafting Corporate Joint Venture Agreement
Appendi	x 1-C.	Checklist of Matters to Consider When Drafting a Shareholders' or Partnership Agreement
Appendi	x 1-D.	Checklist for Closing Procedures for a Joint Venture
Appendi	x 1-E.	Checklist for Drafting Management and Operational Provisions for Joint Venture Agreement
Appendi	x 1-F.	Checklist of Principles for Successful Joint Venture Management Meetings
Appendi	x 1-G.	Selecting and Working with Local Counsel
Appendi	x 1-H.	Arbitration for Transactional Joint Ventures
Appendi	x 1-I.	Checklist for Terminating a Joint Venture

# CHAPTER 2. OVERVIEW OF LEGAL CONSIDERATIONS FOR TRANSNATIONAL JOINT VENTURES

- § 2:1 Introduction
- § 2:2 Enterprise laws and choice of entity

§ 2:3	Antitrust and competition laws
§ 2:4	Labor laws
§ 2:5	Visas
§ 2:6	Customs laws
§ 2:7	Export controls
§ 2:8	Antiboycott laws
§ 2:9	Foreign Corrupt Practices Act
§ 2:10	Tax considerations
§ 2:11	Protection of intellectual property
§ 2:12	Regulation of inbound investments

# CHAPTER 3. OVERVIEW OF U.S. CUSTOMS LAW

§ 3:1	Introduction
§ 3:2	The Bureau of Customs and Border Protection
§ 3:3	—Organizational structure
§ 3:4	—Customs law—Sources and resources
§ 3:5	——Tips for new importers
§ 3:6	——Sources and resources—Laws and regulations—Title 19 of the U.S. code
§ 3:7	— — — Code of federal regulations
§ 3:8	— — —Federal Register
§ 3:9	————Harmonized Tariff Schedule of the United States
§ 3:10	— — — United States-Mexico-Canada Agreement
§ 3:11	— — —Key customs resources—Importing into the United States
§ 3:12	————Directives and handbooks
§ 3:13	————Customs Bulletin and Decisions
§ 3:14	————Rulings requests and recent rulings
§ 3:15	— — — —Informed compliance publications
§ 3:16	— — — Customs information on the World Wide Web— Bureau of Customs and Border Protection
§ 3:17	— — — —International Trade Administration
§ 3:18	— — — —International Trade Commission
§ 3:19	—Customs clearance—Establishment of Global Entry Program
§ 3:20	— —A checklist for importers and suppliers
§ 3:21	—World Customs Organization
§ 3:22	Entry of goods—Overview
§ 3:23	—The entry process
§ 3:24	— Evidence of right to make entry
§ 3:25	— —Entry for consumption
§ 3:26	——Entry documents
§ 3:27	——Surety
§ 3:28	— —Entry summary documentation
§ 3:29	— — Electronic entry—Automated Commercial
	Environment and advance electronic presentation of cargo information

§ 3:30	— —Customs-Trade Partnership Against Terrorism
	(C-TPAT)
§ 3:31	——Importer security filing and additional carrier
8 0 00	requirements ("10 +2")
§ 3:32	— —Immediate delivery
§ 3:33	— Entry for warehouse
§ 3:34	— — Unentered goods
§ 3:35 § 3:36	<ul><li>— Mail entries</li><li>— Priority Issues—Special rules on entry for softwood</li></ul>
8 9.90	lumber
§ 3:37	——Motor vehicles and engines must comply with the
, 5.5.	Clean Air Act
§ 3:38	—Right to make entry—Importer of record
§ 3:39	——Customs brokers
§ 3:40	——Entry made by others
§ 3:41	Examination of goods
§ 3:42	Packing of goods—Customs clearance checklist
§ 3:43	—Commingling
§ 3:44	Informed compliance—Background
§ 3:45	—Definition
§ 3:46	—Reasonable care checklist
§ 3:47	—Importer self-assessment
§ 3:48	—Focused assessment
§ 3:49	Invoices
§ 3:50	—Types of invoices—Commercial invoice
§ 3:51	— Pro forma invoice
§ 3:52	——Special invoices
§ 3:53	—Invoicing—Frequent errors and omissions
§ 3:54	Duty—Dutiable status of goods
§ 3:55	—Rulings on imports—Advance information
§ 3:56	——Binding decisions
§ 3:57	——Protests
§ 3:58	——Liability for duties
§ 3:59	Classification and valuation
§ 3:60	—Tariff classification
§ 3:61	—Product valuation
§ 3:62	— — Transaction value
§ 3:63	— —Exclusions
§ 3:64	— —Limitations
§ 3:65	— — Transaction value of identical merchandise or similar
	merchandise
§ 3:66	— —Other bases—Deductive and computed value
§ 3:67	Duty-free or preferential status
§ 3:68	—Generalized system of preferences
§ 3:69	— — Eligible items
§ 3:70	— —Form A
§ 3:71	——Additional information
§ 3:72	—United States-Mexico-Canada Agreement

§ 3:73	—United States-Caribbean Basin Trade Partnership Act
	and Caribbean Basin Initiative
§ 3:74	—United States-Israel Free Trade Area Agreement
§ 3:75	— —Eligible items
§ 3:76	——Certificate of origin
§ 3:77	—Compact of Free Association
§ 3:78	— —Eligible items
§ 3:79	——Rules of origin
§ 3:80	—African Growth and Opportunity Act
§ 3:81	—United States-Jordan Free Trade Area
§ 3:82	—United States-Morocco free trade agreement
§ 3:83	—United States-Singapore free trade agreement
§ 3:84	—Dominican Republic—Central America—United States
	Free Trade Agreement
§ 3:85	Duty-saving options
§ 3:86	—Temporary importation under bond
§ 3:87	—ATA carnet
§ 3:88	—Bonded warehouses
§ 3:89	—Foreign Trade Zones
§ 3:90	—Duty drawback
§ 3:91	——Manufacturing drawback
§ 3:92	— —rejected merchandise drawback
§ 3:93	— —Unused merchandise drawback
§ 3:94	— —Three-year limitations period
§ 3:95	Unfair trade remedies
§ 3:96	Country-of-origin marking
§ 3:97	—Marking required
§ 3:98	—Marking not required—The exceptions
§ 3:99	—Special marking requirements
§ 3:100	—Marking—False impression
§ 3:100	Import restrictions—Prohibitions, restrictions, and other
8 0.101	requirements
§ 3:102	—Import quotas
§ 3:102	Liquidation
§ 3:103	Records and record keeping
§ 3:104	—Record-keeping requirements
§ 3:106	—Record-keeping penalties
§ 3:107	Customs enforcement
§ 3:108	—Criminal enforcement
§ 3:109	—Civil enforcement
§ 3:110	—Mitigation
§ 3:111	—Liquidated damages
§ 3:112	—Prior disclosure
§ 3:113	—Search and seizure
§ 3:114	—Court of international trade proceedings
§ 3:115	—Practical concerns
§ 3:116	Harbor maintenance taxes
§ 3:117	Closing observations

- Appendix 3-A. What every member of the trade community should know: Reasonable care
- Appendix 3-B. Bureau of Customs and Border Protection Best Practices of Compliant Companies
- Appendix 3-C. Automated commercial environment: ACEopedia (November 2020)
- Appendix 3-D. Side-by-Side Comparison of Free Trade Agreements and Selected Preferential Trade Legislation Programs—Non-Textiles

# CHAPTER 4. OVERVIEW OF EXPORT CONTROLS

- § 4:1 Introduction
- § 4:2 The Export Control Reform Act of 2018—History of the Export Control Reform Act of 2018
- § 4:3 —The EAR
- § 4:4 —National security-related controls under the ECRA
- § 4:5 —Foreign policy controls under the ECRA
- § 4:6 —Short supply controls under the ECRA
- § 4:7 —Jurisdiction
- § 4:8 —CCL and Commerce Country Chart
- § 4:9 ——CCL
- § 4:10 ——Country chart
- § 4:11 —General prohibitions
- § 4:12 —License exceptions and special comprehensive licenses— License exceptions
- § 4:13 ——Special comprehensive license
- § 4:14 Foreign boycotts under the EAR
- § 4:15 Treasury Department controls—Introduction
- § 4:16 —The TWEA
- § 4:17 —The IEEPA
- § 4:18 Controls of the State Department
- § 4:19 Nonproliferation export controls on WMD and related technologies—Introduction
- § 4:20 —The ECRA
- § 4:21 —The AECA
- § 4:22 —Multilateral control regimes
- § 4:23 —Enforcement
- § 4:24 —Conclusion
- § 4:25 Records retention requirements—Introduction
- § 4:26 —Other export control laws—The TWEA and IEEPA
- § 4:27 ——The AECA
- § 4:28 — The Atomic Energy Act/Nuclear Nonproliferation Act
- § 4:29 —Original records and reproduction of original records
- § 4:30 Recent Developments
- § 4:31 Conclusion

Appendix 4-A. Introduction to Commerce Department Export Controls

### CHAPTER 5. ENFORCEMENT AND RECOGNITION OF FOREIGN COUNTRY JUDGMENTS IN THE UNITED STATES

- Enforcement of judgments generally § 5:1 § 5:2 The basic requirements § 5:3 The special problem of jurisdiction of the rendering court The new Hague Choice of Court Convention § 5:4 § 5:5 The penal, tax, and revenue exception § 5:6 Declarations of non-enforcement § 5:7 Determining the scope of the preclusive effects of foreign judgments § 5:8 Procedure for enforcement of a foreign judgment
- Enforcement devices generally § 5:9
- § 5:10 Prejudgment remedies

Appendix 5-A. Uniform Foreign Money-Judgments Recognition Act

Appendix 5-B. Uniform Foreign-Country Money Judgments Recognition Act

### CHAPTER 6. LETTERS OF CREDIT IN TRANSNATIONAL JOINT VENTURES

§ 6:1 Introduction § 6:2 Letters of credit defined —What is a letter of credit? § 6:3 § 6:4 -How do you obtain a letter of credit? § 6:5 —Various types of letters of credit — Export letter of credit § 6:6 § 6:7 ———Revocable — — Irrevocable unconfirmed § 6:8 — — —Irrevocable confirmed § 6:9 § 6:10 — —Financing with letters of credit § 6:11 — — Time letters of credit ———Transferable letters of credit § 6:12 § 6:13 — — — Assignment of proceeds § 6:14 — Other types of letters of credit—Revolving § 6:15 ———Revocable § 6:16 Fundamental principles § 6:17 —Documents only § 6:18 —Rule of independence § 6:19 ——Application of the rule ——Applicability of rule in light of court order to the § 6:20 ——Application of the Uniform Customs and Practices for § 6:21 Documentary Credits versus the Uniform Commercial Code—Nondocumentary conditions § 6:22 — — Modification of provisions § 6:23 — — Mitigation of damages

```
§ 6:24
         — — Reasonable time to honor or dishonor a letter of
          credit
§ 6:25
         — —Breach of warranty
§ 6:26
         —Strict compliance—The principles
§ 6:27
         — — Immaterial or insignificant discrepancies
§ 6:28
         — —Ambiguity
§ 6:29
         -- Material discrepancies-Names
§ 6:30
         — — —Incorrect mode of shipment
         ———Quantity of goods
§ 6:31
§ 6:32
         — — Substituted beneficiary
§ 6:33
         ———Original documents
§ 6:34
         — — —Incorrect documents
         ———Demand for payment
§ 6:35
§ 6:36
         — Time for demand
§ 6:37
         ——Strict compliance versus substantial compliance
§ 6:38
         — — Waiver of strict compliance by issuer
         — Notice
§ 6:39
§ 6:40
         -Electronic Uniform Customs and Practices for
          Documentary Credits
§ 6:41
         Terms and conditions
§ 6:42
         —Binding promise to pay
§ 6:43
         -Expiration date
§ 6:44
         —Beneficiary—Designated beneficiary
§ 6:45
         — —Conforming documents
         ---Beneficiary's duty of good faith
§ 6:46
         --- Beneficiary's receipt of the letter of credit
§ 6:47
§ 6:48
         ——Amount of draw
§ 6:49
         -Revocable/irrevocable
§ 6:50
         —Use of proceeds
§ 6:51
         —Transferability/assignment
         ——Causes of action against issuer by transferee of
§ 6:52
          beneficiary's rights
§ 6:53
         ——Assignment by statute
§ 6:54
         ——Assignment under foreign law
§ 6:55
         ——Assignment and setoff
§ 6:56
         —Amendments—Consent of the confirming bank
§ 6:57
         — —Consent of the beneficiary
§ 6:58
         --- Consent of issuing bank
§ 6:59
         — —Consent of the customer
§ 6:60
         — —Contract negotiations
         — —Cancellation
§ 6:61
§ 6:62
         —Duties and rights of the issuing bank—Duty of good
          faith
         --- No common-law duty to customer beyond the terms of
§ 6:63
          the contract
§ 6:64
         — Right to subrogation
§ 6:65
         — — Duty to customer
§ 6:66
         —Place of performance
§ 6:67
         Procedural issues—Choice of law
```

§ 6:68	—Application of international law
§ 6:69	—Jurisdiction
§ 6:70	—Preliminary injunction
§ 6:71	—Attachment
§ 6:72	—Interpleader
§ 6:73	—Intervention
§ 6:74	—Third party beneficiary
§ 6:75	Claim for breach—Statute of limitations
§ 6:76	—Statement of claim
§ 6:77	Liabilities and obligations of advising and confirming banks—Advising bank's liability where it limits its activities to conveying information
§ 6:78	—Confirming bank's duty to execute instructions from a duly authorized signatory
§ 6:79	—Confirming bank's potential inability to obtain
	reimbursement from the issuing bank
§ 6:80	—Silent confirmations
§ 6:81	Relation to underlying claim—Terms
§ 6:82	—Statute of limitations
§ 6:83	—Anti-deficiency statutes
§ 6:84	The fraud exception and other issues affecting payability
§ 6:85	—The fraud exception
§ 6:86	——Fraud by the beneficiary—Commercial letter of credit
§ 6:87	———Standby letter of credit
§ 6:88	— — —Injunctions
§ 6:89	——Fraud by the issuer
§ 6:90	— —Fraud by the applicant
§ 6:91	——Duty of confirming bank
§ 6:92	— — Duty of advising bank
§ 6:93	——Punitive damages
§ 6:94	— —Fraud and fidelity bonds
§ 6:95	——Obligation of issuing bank to act in good faith
§ 6:96	—Letters of credit in bankruptcy
§ 6:97	— —Foundation
§ 6:98	——Insolvent account party
§ 6:99	— ——Antecedent debt
§ 6:100	——Preliminary injunction
§ 6:101	———Security interest in proceeds of letter of credit
J	P-0000000 01 010000
~	

# CHAPTER 7. GUIDE TO THE FOREIGN CORRUPT PRACTICES ACT

§ 7:1	Introduction
§ 7:2	The bribery provisions—Elements of an FCPA bribery
	violation
§ 7:3	— —The jurisdiction of the bribery provisions
§ 7:4	——"Foreign officials" under the FCPA
§ 7:5	— — —Outside director of a government instrumentality
§ 7:6	— — Parastatal directors' fees

§	7:7	———Consulting arrangement with parastatal's general
e	7.0	director
	7:8 7:9	— — — Temporary consulate employee in clerical capacity — — — Members of parliament
	7:3 7:10	— — — Foreign government official on leave from law firm
-	7:10 7:11	— — To reight government official off leave from law firm — — The intent requirement
-	$7.11 \\ 7:12$	— —Knowledge
-	7:12 7:13	— The interstate instrumentality requirement
-	$7.13 \\ 7:14$	— To obtain or retain business
_	7.14 - 7:15	—The exception and affirmative defenses—The facilitating
8	1.10	payments exception
8	7:16	— — Affirmative defenses
-	7:17	—DOJ enforcement of the bribery provisions
-	7:18	—DOJ Enforcement of the bribery provisions—Deferred
3	10	prosecution agreements
Ş	7:19	—SEC enforcement of the bribery provisions
-	7:20	The accounting and record-keeping provisions—Background
-	7:21	—Elements of an FCPA accounting and record-keeping
		violation
§	7:22	—The jurisdiction of the accounting and record-keeping
		provisions
§	7:23	SEC enforcement of the accounting and record-keeping provisions
§	7:24	—Non-prosecution agreements
§	7:25	The accounting and record-keeping provisions—Criminal enforcement of the books and records provisions
§	7:26	Compliance programs—Detection of FCPA problems
§	7:27	—The compliance culture
§	7:28	—Assignment of responsibility
§	7:29	—Due diligence investigations—Before the project begins
§	7:30	— — After a project is under way
§	7:31	—Contractual terms—Covenants
§	7:32	——Representations and warranties
§	7:33	—Effect of the Sarbanes-Oxley Act of 2002
§	7:34	—Detection of FCPA problems—Dodd-Frank Wall Street
		Reform and Consumer Protection Act
§	7:35	Director and officer liability under the FCPA—Overview
§	7:36	—Illustrative cases
§	7:37	—Private right of action
§	7:38	—Statute of limitations
§	7:39	International efforts to curb bribery
A	ppendi	x 7-A. Brief Summary of the Dodd-Frank Wall Street Reform and Consumer Protection Act
A <sub>]</sub>	ppendi	x 7-B. Executive Legal Summaries
A	ppendi	x 7-C. The Fraud Section's Foreign Corrupt Practices Act Enforcement Plan and Guidance
A	ppendi	x 7-D. 9-47.120—FCPA Corporate Enforcement Policy

# CHAPTER 8. INTERNATIONAL ALTERNATIVE DISPUTE RESOLUTION

§ 8:1	Introduction
§ 8:2	Alternative dispute resolution techniques—Negotiation
§ 8:3	—Arbitration
§ 8:4	—Mediation
§ 8:5	—Med-arb
§ 8:6	—The mini-trial
§ 8:7	—Court-assisted alternative dispute resolution
§ 8:8	—Rent-a-judge
§ 8:9	Major arbitration institutions—Introduction
§ 8:10	—Services provided
§ 8:11	—The American Arbitration Association
§ 8:12	—The International Chamber of Commerce
§ 8:13	—The London Court of International Arbitration
§ 8:14	—The Stockholm Chamber of Commerce
§ 8:15	—UNCITRAL Arbitration Rules
§ 8:16	—Ad hoc arbitration
§ 8:17	—Enforcement of arbitral awards
§ 8:18	Building alternative dispute resolution clauses into international contracts
§ 8:19	Key elements of an alternative dispute resolution clause
§ 8:20	Drafting arbitration clauses
§ 8:21	Sanctions in international arbitration
§ 8:22	Sample alternative dispute resolution provisions from actual contracts
§ 8:23	—Multistep process (negotiation, management negotiation, arbitration)
§ 8:24	—Arbitration clause from international joint venture agreement

Appendix 8-A. Sample Arbitration Clauses

# CHAPTER 9. ANTITRUST ANALYSIS OF JOINT VENTURES

§ 9:1	Introduction
§ 9:2	U.S. antitrust laws and guidelines dealing with international business—The "bedrock" statutes
§ 9:3	—Antitrust Guidelines for International Enforcement and Cooperation
§ 9:4	—Webb-Pomerene Act
§ 9:5	—Export Trading Company Act
§ 9:6	—National Cooperative Research and Production Act
§ 9:7	—Foreign Trade Antitrust Improvements Act
§ 9:8	—Other legislation
§ 9:9	International agreements
§ 9:10	—Bilateral agreements
§ 9:11	—Mutual legal assistance treaties

- § 9:12 —International Antitrust Enforcement Assistance Act § 9:13 International enforcement issues § 9:14 —Comity § 9:15 —Foreign sovereign immunity § 9:16 —Foreign sovereign compulsion § 9:17 -Acts of state § 9:18 —Petitioning of sovereigns § 9:19 -Mergers and acquisitions
- CHAPTER 10. TRANSFER-PRICING ISSUES FOR TRANSNATIONAL ENTERPRISES
- § 10:1 Introduction § 10:2 U.S. transfer-pricing rules—Section 482—Power to allocate income under § 482 --- "Control": Rules on government restrictions of the § 10:3 taxpayer's ability to allocate income § 10:4 —Methodology and the best method rule § 10:5 — The comparable uncontrolled price method § 10:6 — —The resale price method — —The cost-plus method § 10:7 § 10:8 — — The comparable profits method § 10:9 — The profit-split method § 10:10 — — The "unspecified" methods § 10:11 — —Comparable uncontrolled transaction method § 10:12 —Section 6662 penalty provisions—Overview § 10:13 — —The state-of-mind requirement --- Records retention § 10:14 § 10:15 — — Attorney-client privilege § 10:16 —Red flags for IRS audits under § 482 § 10:17 —Qualified cost-sharing arrangements § 10:18 —Controlled services transactions § 10:19 —Competent authority negotiations
- § 10:19 —Competent authority negotiations § 10:20 —Transfer-pricing guidelines from the organization for
- economic cooperation and development
- § 10:21 Advance pricing agreements—Introduction
- $\$  10:22 —Advance pricing agreements under U.S. law
- § 10:23 —Advance pricing agreements under the organization for economic cooperation and development
- § 10:24 —Advance pricing agreements outside the United States

# CHAPTER 11. GOVERNMENT FINANCING FOR INTERNATIONAL VENTURES

- § 11:1 Introduction
- § 11:2 The Export-Import Bank of the United States—History and structure
- § 11:3 —Ex-Im Bank programs
- § 11:4 —Working capital guarantees

§ 9:20

Conclusion

— —Guarantees § 11:5 § 11:6 — —Direct loans — Export credit insurance § 11:7 § 11:8 ——Project finance § 11:9 —New Products § 11:10 The World Bank—History and structure —The World Bank Group § 11:11 § 11:12 ——IBRD ——IDA § 11:13 ——IFC § 11:14 § 11:15 ——MIGA --ICSID § 11:16 § 11:17 —Recent developments § 11:18 OPIC—Introduction —OPIC programs—OPIC investment insurance § 11:19 --OPIC investment finance § 11:20 § 11:21 ——OPIC investment funds § 11:22 —OPIC projects § 11:23 -Resources § 11:24 —Conclusion

# CHAPTER 12. TRANSNATIONAL JOINT VENTURES: CHOICE OF ENTITY

- § 12:1 Introduction
- § 12:2 U.S. business entities
- § 12:3 —Corporations
- § 12:4 —Limited liability companies
- § 12:5 —General partnerships

Introduction

§ 12:6 Foreign business entities

### CHAPTER 13. BUSINESS-RELATED VISAS

- § 13:2 Overview of business-related visas—Nonimmigrant visas— Overview of categories § 13:3 — Petitioning for nonimmigrant status
- § 13:4 —Immigrant visas
- § 13:5 —Penalties for document fraud
- § 13:6 —Appeals

§ 13:1

- § 13:7 —E-filing and case status online
- § 13:8 Nonimmigrant visas—The business visitor (B-1)
- § 13:9 —Visa waiver program
- § 13:10 —The treaty trader and treaty investor (E-1, E-2, and E-3)—Overview
- § 13:11 ——Obtaining and extending treaty visas (E-1 and E-2)
- $\S 13:12$  — The treaty trader visa (E-1)
- § 13:13 ——The treaty investor visa (E-2)
- § 13:14 —Temporary workers and trainees (H)
- § 13:15 ——Specialty occupations (H-1B)

§ 1	3:16	———Advance registration process
	3:17	———Foreign doctors
-	3:18	———Computer programmers
§ 1	3:19	———Qualified to perform the job
	3:20	———Dual intent
§ 1	3:21	———Labor condition application
§ 1	3:22	———New visa category for individuals from Singapore and Chile
§ 1	3:23	— Professional nurses in health professional shortage areas $(H-1C)$
§ 1	3:24	— —Temporary worker to fill a temporary job (H-2B)
§ 1	3:25	———The "temporary" requirement
§ 1	3:26	———Procedure for obtaining the H-2B visa
§ 1	3:27	——Temporary training program (H-3)
§ 1	3:28	—Exchange visitors (J-1)
§ 1	3:29	—Intracompany transferees (L)—Overview
§ 1	3:30	— — Managerial, executive, or specialized knowledge
§ 1	3:31	——Qualifying business relationships
§ 1	3:32	——Blanket L petitions
§ 1	3:33	—Foreign nationals with "extraordinary ability" (O-1)— Overview
§ 1	3:34	— —Extraordinary ability
§ 1	3:35	—Special rules for Canadian and Mexican citizens (TN)— North American Free Trade Agreement
§ 1	3:36	——Commuter status
§ 1	3:37	—Deemed export rule
§ 1	3:38	—Irish Peace Process Cultural and Training Program
§ 1	3:39	Immigrant visas—Overview of the immigration process
§ 1	3:40	—Employment-based immigration—Overview
§ 1	3:41	———The priority worker category
§ 1	3:42	————Aliens with extraordinary ability
§ 1	3:43	————Outstanding researchers and professors
§ 1	3:44	— — — Multinational executives and managers
§ 1	3:45	— — —Aliens who are members of the professions holding advanced degrees, or aliens of exceptional ability
§ 1	3:46	— — —Skilled workers, professionals, and unskilled workers
§ 1	3:47	— —Labor certification
§ 1	3:48	${\bf —Investment\text{-}based\ immigration\ (entrepreneurs)}$
§ 1	3:49	——Pilot program
§ 1	3:50	Researching immigration law on the Internet
§ 1	3:51	—Government Web sites
§ 1	3:52	—Private Web sites

# CHAPTER 14. APPLYING U.S. ANTIDISCRIMINATION LAWS TO MULTINATIONAL EMPLOYERS

# I. IMPACT OF U.S. ANTIDISCRIMINATION LAWS ON MULTINATIONAL EMPLOYERS

- § 14:1 Key issues
- § 14:2 Analysis and guidelines

#### II. EEOC POLICY GUIDANCE

- § 14:3 Key issues
- § 14:4 Analysis and guidelines

# III. APPLICABILITY OF U.S. DISCRIMINATION LAWS ABROAD

- § 14:5 Key issues
- § 14:6 Analysis and guidelines
- § 14:7 American employers
- § 14:8 Foreign subsidiary or firm otherwise controlled by an American employer
- § 14:9 Foreign laws defense
- § 14:10 The EPA
- § 14:11 Problems attendant to linking staffing decisions with customer preference
- § 14:12 Reductions in force by United States companies overseas

# IV. APPLICATION OF U.S. DISCRIMINATION LAWS TO FOREIGN-OWNED COMPANIES DOING BUSINESS IN THE U.S.

- § 14:13 Key issues
- § 14:14 Analysis and guidelines
- § 14:15 General relevant legal principles
- § 14:16 Invoking the FCN treaty as a defense
- § 14:17 Reducing the risk to the parent of becoming a co-defendant
- § 14:18 Discovery and other litigation considerations
- § 14:19 Developing a "dual compensation" system for expatriate employees
- § 14:20 Issues concerning reduction of local workforce

#### V. CONCLUSION

§ 14:21 Generally

### CHAPTER 15. THE EXON-FLORIO AMENDMENT OF THE OMNIBUS TRADE AND COMPETITIVENESS ACT OF 1988

§ 15:1 References

Background § 15:2 § 15:3 Acquisitions covered by § 721 § 15:4 National security Foreign versus U.S. person—Foreign person § 15:5 —U.S. person § 15:6 § 15:7 Presidential action Applying the provision § 15:8

### CHAPTER 16. INTERNATIONAL ASPECTS OF TRADEMARKS

§ 16:1	Introduction
§ 16:2	International trademark agreements—Paris Convention for the Protection of Industrial Property
§ 16:3	——National treatment
§ 16:4	——Right of priority
§ 16:5	— — Well-known marks
§ 16:6	——Service marks
§ 16:7	— — Unfair competition
§ 16:8	—The Madrid system—The Madrid Agreement
§ 16:9	——The Madrid Protocol
§ 16:10	—Nice Agreement Concerning the International Classification of Goods and Services for the Purposes of the Registration of Marks
§ 16:11	—Trademark Law Treaty
§ 16:12	—Agreement on Trade-Related Aspects of Intellectual Property: Trademark provisions
§ 16:13	——Substantive protections
§ 16:14	— —Enforcement
§ 16:15	——Dispute settlement
§ 16:16	—Joint Recommendation Concerning Provisions on the Protection of Well-Known Marks
§ 16:17	Regional trademark arrangements—Washington General Inter-American Convention for Trade Mark and Commercial Protection
§ 16:18	—North American Free Trade Agreement
§ 16:19	—European Union
§ 16:20	——First Trade Mark Directive
§ 16:21	——Community trade mark
§ 16:22	Internet domain names
§ 16:23	Conclusion
Appendix	x 16-A. Status of Paris Convention for the Protection of Industrial Property

### Status of Madrid Agreement Concerning the International Registration of Marks Appendix 16-B.

Appendix 16-C. Status of Trademark Law Treaty

### CHAPTER 17. INTERNATIONAL ASPECTS OF **COPYRIGHT LAW**

§ 17:1 Introduction

§ 15:9

Conclusion

- § 17:2 Multinational treaties—Berne Convention
- § 17:3 —TRIPs Agreement
- § 17:4 —TRIPs agreement—Treaty provisions
- § 17:5 ——Interpretation and enforcement: The Section 110(5)
- § 17:6 —WIPO copyright treaty
- § 17:7 —North American Free Trade Agreement
- Appendix 17-A. Status of Berne Convention for the Protection of Literary and Artistic Works
- Appendix 17-B. Status of WIPO Copyright Treaty

# CHAPTER 18. THE U.N. CONVENTION ON CONTRACTS FOR THE INTERNATIONAL SALE OF GOODS

- § 18:1 History and background
- § 18:2 —Sensitive and controversial issues addressed by the Convention on Contracts for the International Sale of Goods
- § 18:3 —Conflicting positions between common-law and civil-law countries
- § 18:4 —Other problems in drafting the Convention on Contracts for the International Sale of Goods
- § 18:5 —Status of the Convention on Contracts for the International Sale of Goods
- § 18:6 —U.S. case law on the Convention on Contracts for the International Sale of Goods
- § 18:7 Analysis of the Convention on Contracts for the International Sale of Goods and Comparison to the Uniform Commercial Code—Introduction to the Convention on Contracts for the International Sale of Goods
- § 18:8 ——International character of the transaction
- § 18:9 ———Place of business
- § 18:10 ———Rules of private international law
- § 18:11 ——Interpretation to promote good faith
- § 18:12 ——"Gap-filling" nature of the convention
- § 18:13 ——Sale of goods requirement—Treatment of mixed goods/services contracts
- § 18:14 ———Contracts not for "goods"
- § 18:15 ——Excluded issues
- $\S 18:16$  ———Validity
- § 18:17 ———Property and third-party claims
- § 18:18 ———Personal injury and products liability
- § 18:19 ——Opting out
- § 18:20 —The requirement of a "writing"
- § 18:21 —Contract formation—Offer and Acceptance
- § 18:22 ——Additional material and immaterial terms
- § 18:23 ——Price

——Conclusion of the contract § 18:24 § 18:25 —Interpretation of contracts ——Course of dealing § 18:26 § 18:27 — — Usage of trade § 18:28 —Revocation of acceptance § 18:29 -Modification and termination § 18:30 —Performance issues § 18:31 ——Basic concepts § 18:32 — Obligations of the seller and remedies for breach of contract ———Delivery of the goods and handing over of the § 18:33 documents — — — Conformity of the goods and third-party claims § 18:34 § 18:35 ———Remedies for breach of contract by seller § 18:36 — — Obligations of the buyer and remedies for breach of contract § 18:37 ———Payment of the price ———Taking delivery § 18:38 ———Remedies for breach of the contract by the buyer § 18:39 § 18:40 ———Risk of loss § 18:41 — — — Anticipatory breach, damages, and avoidance § 18:42 —Interest § 18:43 —Procedural requirements Decision tree § 18:44

### PART II. INDIVIDUAL COUNTRIES

# CHAPTER 19. EUROPEAN UNION COMPETITION LAW PRINCIPLES

- § 19:1 Introduction
   § 19:2 European Union competition law—Similarities and differences between Section 1 and Article 101
- § 19:3 —Similarities and differences between Section 2 and Article 102
- § 19:4 —Similarities and differences between U.S. and EU merger policy

# CHAPTER 20. DOING BUSINESS IN THE NETHERLANDS

- \$ 20:1 Acquisitions, joint ventures, and strategic alliances—
   Regulatory aspects—Foreign investments regulations
   \$ 20:2 Exchange control
   \$ 20:3 Other regulations
   \$ 20:4 Mandatory tender offers for listed companies
   \$ 20:5 National actions in the strategy of the strategy
- § 20:5 —National antitrust issues—Introduction § 20:6 — —Agreements affecting competition
- § 20:7 ——Economic dominance

```
§ 20:8
         ——Merger control
§ 20:9
         --- Enforcement
        —Labor law issues—Works Council
§ 20:10
§ 20:11
        — —Trade unions
§ 20:12
        ——Continuation of employment agreements
§ 20:13
        —Tax issues—General
§ 20:14
        ——Corporate income tax
§ 20:15
        ——Participation exemption
§ 20:16
        — — Withholding tax
§ 20:17
        ——Capital tax
§ 20:18
        — — U.S.-Netherlands tax treaty
§ 20:19
        ——Expatriate taxation
§ 20:20
        — —Functional currency reporting
§ 20:21
        ——Special regime for finance companies
§ 20:22
        Distribution of products—General
§ 20:23
        —Commercial agency—Definition
§ 20:24
         ---General
§ 20:25
         — —Termination
§ 20:26
         — —Antitrust law
§ 20:27
        —Distribution—Definition
§ 20:28
        — General
§ 20:29
        ——Antitrust law
§ 20:30
        —Franchise—Definition
§ 20:31
         — General
§ 20:32
        — —Antitrust law
§ 20:33
        Labor relations—Formalities
§ 20:34
        —Specific agreements
        -Wages and other benefits
§ 20:35
§ 20:36
        —Termination
§ 20:37
        —Discrimination rules, sexual harassment
§ 20:38
        —Profit-sharing, stock option plans
§ 20:39
        —Collective bargaining agreement
§ 20:40
        -Mass layoff
        —Strikes, plant occupations
§ 20:41
§ 20:42
        —Employee, participation, works council
§ 20:43
        Protecting technology—Patents—Patent Act 1995
§ 20:44
        ——Application, patentability
§ 20:45
        — — Duration
§ 20:46
        ——Assignment; License
§ 20:47
        — Employee rules
        ——European patents
§ 20:48
        — European Economic Community Treaty
§ 20:49
§ 20:50
        -Trademarks-Registration
§ 20:51
        — Protection
        -- Duration
§ 20:52
        ——Assignment; License
§ 20:53
         — —Collective trademarks
§ 20:54
        — —Community trademarks
§ 20:55
```

-Copyright-Registration § 20:56 § 20:57 — Protection § 20:58 — —Duration § 20:59 ——Assignment; License — Employee rules § 20:60 § 20:61 — — Miscellaneous —Other intellectual property rights—Protection for models § 20:62 and designs—Registration § 20:63 — — Protection --Duration § 20:64 § 20:65 ———Assignment, license § 20:66 ———Employee rules § 20:67 — — Copyright — — Protection for semiconductors § 20:68 — Protection for databases § 20:69 § 20:70 — Protection for plantbreeder's rights—Protection — — — Duration § 20:71

# CHAPTER 21. DOING BUSINESS IN GERMANY AND EUROPE

§ 21:1 Introduction § 21:2 Political climate—Overview § 21:3 —The Münte effect § 21:4 -Reform on the agenda § 21:5 —A lady in waiting and a *volk* in uproar § 21:6 —Putting Germany on the map § 21:7 Economic climate—Overview § 21:8 —It's the economy, Germany § 21:9 —Hartz the Fourth —To Mitbestimm or not to Mitbestimm § 21:10 -A tale of a city and its bank § 21:11 § 21:12 Germany and the EU—Summary -What's in a Eurozone § 21:13 § 21:14 —The democratic deficit § 21:15 —Putting Europe on the map § 21:16 Practice developments—Mergers and acquisitions § 21:17 —Private equity § 21:18 -Takeover law § 21:19 —Capital markets § 21:20 Professional advisory services § 21:21 —The end of the duopoly? § 21:22 —The start of a new U.S. wave § 21:23 —Last exit for partnership —An Englishman in New York

—The end of the merger road?

§ 21:24 § 21:25

§ 21:26

Outlook

# CHAPTER 22. ESTABLISHING A BUSINESS IN CANADA

CANADA		
§ 22:1	Introduction	
§ 22:2	Introduction to the legal structure of Canada—Historical background	
§ 22:3	—Federal and provincial jurisdiction	
§ 22:4	—Branches of government	
§ 22:5	——Legislative power	
§ 22:6	——Executive power	
§ 22:7	— —Judicial power	
§ 22:8	—Common-law and civil law traditions	
§ 22:9	Business structures	
§ 22:10	—Sole proprietorship	
§ 22:11	—Partnership	
§ 22:12	— —General partnership	
§ 22:13	— —Limited partnership	
§ 22:14	— —Undeclared partnership	
§ 22:15	—Corporation	
§ 22:16	——Incorporation under federal or provincial law	
§ 22:17	——Public disclosure	
§ 22:18	— Officers, directors, and shareholders	
§ 22:19	——Residency requirements	
§ 22:20	——Branch operations	
§ 22:21	——Subsidiary corporation	
§ 22:22	—Joint venture	
§ 22:23	Mobility and immigration—Introduction	
§ 22:24	—Temporary entry for business purposes	
§ 22:25	—The North American Free Trade Agreement	
§ 22:26	——Business visitors	
§ 22:27	——Intracompany transfers	
§ 22:28	——Professionals	
§ 22:29	— — Traders/investors	
§ 22:30	—The General Agreement on Trade and Services	
§ 22:31	—Exemptions under the Immigration and Refugee Protection Act and Regulations	
§ 22:32	—Special government programs	
§ 22:33	——Software workers	
§ 22:34	——Spousal employment program	
§ 22:35	—Other considerations	
§ 22:36	— —Timing and application procedures	
§ 22:37	— —Visitor visas	
§ 22:38	——Dependents	
§ 22:39	— —Tax issues	
§ 22:40	— —Health coverage	
§ 22:41	——Employment law issues	
§ 22:42	—Permanent resident status	
§ 22:43	——Skilled worker	
§ 22:44	——Entrepreneur (business immigrant)	
o <b></b>	Zimpromon (Nanicos minigramo)	

```
§ 22:45
          ——Investor (business immigrant)
§ 22:46
          ——Self-Employed (business immigrant)
          — —Family class
§ 22:47
§ 22:48
          Finance—Debt financing—Banks
§ 22:49
          — —Other financial institutions
§ 22:50
          ——Secured transactions
          ———Common-law provinces (all provinces excluding
§ 22:51
           Québec)
§ 22:52
          — — Québec
          ———Bank Act security
§ 22:53
          --- Insolvency and bankruptcy
§ 22:54
§ 22:55
          ———Reorganizations
          — — —Liquidations
§ 22:56
§ 22:57
          —Equity financing
§ 22:58
          ——Prospectus offerings
§ 22:59
          — Exempt offerings/private placements
§ 22:60
          — —Continuous disclosure
§ 22:61
          --- Stock exchange regulation
§ 22:62
          — — Multijurisdictional disclosure system
§ 22:63
          —Government financing
§ 22:64
          Advertising and marketing—Misleading advertising
§ 22:65
          —Advertising Standards Canada
§ 22:66
          —Contests and promotions
§ 22:67
          -Packaging and labeling law
§ 22:68
          — —Hazardous Products
§ 22:69
          --Food
§ 22:70
          — —Drugs
§ 22:71
          — —Cosmetics
§ 22:72
          — Packaging and labeling of consumer goods
§ 22:73
          —Trademarks
§ 22:74
          Employment law—Introduction: The importance of the
           contract
§ 22:75
          —Termination of employment
§ 22:76
          — —Termination without cause
          ——Termination with cause
§ 22:77
§ 22:78
          —Constructive dismissal
§ 22:79
          —Duty to mitigate
§ 22:80
          —Employee resignation
§ 22:81
          —Restrictive covenants
§ 22:82
          —Legislation impacting the employment relationship
§ 22:83
          — — Collective bargaining
§ 22:84
          ——Employment standards
§ 22:85
          ———Hours of work
          — — Overtime pay
§ 22:86
          — — — Public holidays
§ 22:87
§ 22:88
          — — —Vacation
          --Pregnancy leave
§ 22:89
§ 22:90
          ———Parental leave
          ———Emergency leave
§ 22:91
```

```
§ 22:92
          — — Family medical leave
§ 22:93
          ———Equal pay for equal work
          ———Benefit plans
§ 22:94
§ 22:95
          ——Human rights
§ 22:96
          ——Employment Equity
§ 22:97
          --- Occupational Health and Safety
§ 22:98
          ——Pension benefits
§ 22:99
          —Health insurance
§ 22:100
          —Workers' compensation—Introduction
§ 22:101
          — — Determination of employer contributions
§ 22:102
          ——Compulsory coverage
§ 22:103
          — — Opting into workers' compensation
§ 22:104
          —Benefits
§ 22:105
          — Duty to accommodate rehabilitated workers
§ 22:106
          —Employment insurance
§ 22:107
          —The Québec Charter of the French language
§ 22:108
          Taxation
§ 22:109
          —Introduction
          —Definitions and general concepts—Residence
§ 22:110
§ 22:111
          ——Sources of income
§ 22:112
          — — Canadian-controlled private corporations
          ---Withholding tax
§ 22:113
§ 22:114
          — —Tax treaties
          — —Transfer pricing in non-arm's-length transactions
§ 22:115
§ 22:116
          — General filing and reporting requirements
§ 22:117
          — —General antiavoidance rule
§ 22:118
          —Corporate income tax—Property income
§ 22:119
          ——Capital gains and losses
§ 22:120
          ——Business income
          — — Deductibility of expenses
§ 22:121
          ———Meals and entertainment expenses
§ 22:122
          --Interest
§ 22:123
§ 22:124
          — — Scientific research and experimental development
§ 22:125
          ———Loss carryovers
§ 22:126
         ——Capital cost allowance
§ 22:127
          ——Related party transactions
§ 22:128
          —Other relevant corporate taxes—Federal surtax
§ 22:129
          — —Large Corporations Tax
§ 22:130
          ——Provincial capital tax
§ 22:131
          ——Payroll tax
          --Employment insurance
§ 22:132
          — — Canada or Québec Pension Plan
§ 22:133
§ 22:134
          ———Workers' compensation and insurance
          ——Regulation 105 withholding
§ 22:135
          — Goods and Services Tax
§ 22:136
          — Provincial sales tax
§ 22:137
§ 22:138
          —Taxation of a Canadian subsidiary—Tax liability
§ 22:139
          — — Withholding tax
```

§ 22:140	——Non-arm's-length transactions
$\S 22:141$	— Management, rental, and royalty payments
§ 22:142	— —Intercorporate loans—From nonresident parent to Canadian subsidiary
§ 22:143	— — From Canadian subsidiary to nonresident parent
§ 22:146	—Taxation of branch operations
§ 22:144 § 22:145	— Branch tax
§ 22:146	— —Books and records
§ 22:140	——Taxation of nonresident employees of a branch
§ 22:148	——Goods and Services Tax
§ 22:149	——Nova Scotia Unlimited Liability Company
§ 22:140	Competition/antitrust law—Overview
§ 22:150	—Agreements with competitors
§ 22:152	—Mergers/acquisitions
§ 22:152	—Abuse of dominant position
§ 22:154	International trade
§ 22:155	—Customs duties
§ 22:156	—Antidumping and countervailing duties
§ 22:157	—Sales taxation
§ 22:158	—Quantitative import and export restrictions and
0	strategic trade controls
§ 22:159	—The North American Free Trade Agreement
§ 22:160	—Canada-Chile Free Trade Agreement
§ 22:161	—Canada-Israel Free Trade Agreement
§ 22:162	—Canada-Costa Rica Free Trade Agreement
§ 22:163	—The World Trade Organization
§ 22:164	Environmental protection
$\S 22:165$	—Federal environmental laws—Canadian Environmental
	Protection Act
§ 22:166	— — Canadian Environmental Assessment Act
§ 22:167	— —Fisheries Act
§ 22:168	— —Transportation of Dangerous Goods Act, 1992
§ 22:169	— — Other federal legislation
§ 22:170	—Provincial environmental laws
§ 22:171	—Municipal measures
§ 22:172	—Common law
§ 22:173	Patent, copyright, industrial design, and personal privacy—Patents
§ 22:174	—Copyright
§ 22:174 § 22:175	—Lindustrial design
§ 22:176	—Personal privacy
§ 22:170 § 22:177	Technology law—Overview
§ 22:177 § 22:178	—Domain names
-	Real estate
§ 22:179	
§ 22:180	Regulation of foreign investment—The Investment Canada Act
§ 22:181	—Other restrictions on foreign ownership

# CHAPTER 23. FOREIGN DIRECT INVESTMENT IN CHINA

	9 = 1:==== ; = == ; • ==== ;==
§ 23:1	Introduction
§ 23:2	Threshold guidelines—Investment catalogues
§ 23:3	Considerations in selecting an investment vehicle
§ 23:4	Non-investment operational consideration
§ 23:5	Wholly Foreign-Owned Enterprise ("WFOE")
§ 23:6	Joint Ventures ("JV")
§ 23:7	Representative Office ("RO")
§ 23:8	Less common investment vehicles
§ 23:9	Branch and liaison offices
§ 23:10	Pilot program for Free Trade Zones ("FTZ")—An FIE location alternative
§ 23:11	Belt and Road project
§ 23:12	Establishment requirements
§ 23:13	New capital registration requirements—Update to the Company law
§ 23:14	Expiration or closing a China business

### **CHAPTER 24. MERGERS AND ACQUISITIONS**

§ 24:1	Introduction
§ 24:2	Foreign investment guidelines
§ 24:3	Multiple approval requirements
§ 24:4	Issues related to state-owned assets and state-owned enterprises
§ 24:5	M&A with Chinese targets—Overview of the foreign M&A provisions
§ 24:6	Investments in Chinese companies—Overview of the foreign M&A provisions—Share transactions
§ 24:7	——Asset transactions
§ 24:8	Foreign M&A provisions—Appraisal issues
§ 24:9	—Payment issues
§ 24:10	—Post-closing formation of new FIEs
§ 24:11	—Foreign exchange issues
§ 24:12	Tax issues
§ 24:13	Labor issues
§ 24:14	Merger and division of FIEs
§ 24:15	Substantive procedures in the FIE merger and division regulations
§ 24:16	Regulations on the merger and division of foreign-invested enterprises—Notification of creditors
§ 24:17	—Approval certificate and registration
§ 24:18	—Tax issues
§ 24:19	Equity transactions with listed Chinese enterprises
§ 24:20	—Tender offers for a listed Chinese enterprise
§ 24:21	—Acquisition of non-traded state-owned and legal person shares
8 24.22	Transactions involving distressed companies

- § 24:23 Antitrust issues
- § 24:24 National Security Review
- § 24:25 Other issues—Variable interest entities
- § 24:26 —Due diligence
- § 24:27 Conclusion

# CHAPTER 25. INVESTMENT IN INDIA FROM A U.S. PERSPECTIVE

- § 25:1 Introduction and scope of chapter
- § 25:2 Contracting with an Indian entity
- § 25:3 —Draft preparation
- § 25:4 ——Injunctive relief clause
- § 25:5 ——Arbitration clause
- § 25:6 ——Governing law
- § 25:7 Confidentiality and non-competition clauses
- § 25:8 ——Foreign Corrupt Practices Act
- § 25:9 ——Export controls
- § 25:10 Establishing an Indian "office" entity
- § 25:11 —Project office
- § 25:12 —Liaison office
- § 25:13 —Branch office
- § 25:14 Indian joint ventures
- § 25:15 —Structuring the relationship
- § 25:16 ——Contractual joint venture
- § 25:17 ——Joint venture between U.S. subsidiary and Indian entity
- § 25:18 ———Mauritian subsidiary
- § 25:19 ———Indian subsidiary
- § 25:20 —Issues associated with joint ventures/collaborations
- \$25:21 Permanent establishment and agent of independent status
- § 25:22 ——Transfer pricing
- § 25:23 ——Foreign exchange controls
- § 25:24 ——Foreign direct investment
- § 25:25 Conclusion

### CHAPTER 26. FRANCHISING

- § 26:1 Introduction
- § 26:2 Advantages of franchising
- § 26:3 Disadvantages of franchising
- § 26:4 Different methods of franchising
- § 26:5 Why franchise in India?
- § 26:6 Laws affecting franchising in India
- § 26:7 —Contract law
- § 26:8 ——Contractual relationship
- § 26:9 ——Non-compete covenants
- § 26:10 —Intellectual property laws
- § 26:11 —Competition laws

§ 26:12	—Foreign direct investment rules
§ 26:13	—Tax laws
§ 26:14	—Real estate laws
§ 26:15	—Foreign Exchange Management Act and Reserve Bank of
0.0010	India Regulations
§ 26:16	—Consumer protection laws
§ 26:17	—Labor laws
§ 26:18	—Shops and Establishments Act
§ 26:19	—Industry-specific laws
§ 26:20	—Insolvency laws
§ 26:21	—Insurance laws
§ 26:22	Regulations affecting foreign franchisors
§ 26:23	General procedures for establishing a franchise
§ 26:24	—Determining franchisability
§ 26:25	—Client questionnaire
§ 26:26	—Review of franchisor's business structure
§ 26:27	—Due diligence
§ 26:28	—Structuring the franchise program
§ 26:29	—Franchise documents
§ 26:30	—Government approvals
§ 26:31	Disclosure requirements
§ 26:32	—Information about the franchisor
§ 26:33	—Information about the franchise
§ 26:34	Development agreement
§ 26:35	—Key provisions
§ 26:36	Franchise agreement
§ 26:37	—Term of agreement
§ 26:38	—Fees
§ 26:39	—Trademarks
§ 26:40	—Advertising and promotion
§ 26:41	—Business operations
§ 26:42	—Training and supervision
§ 26:43	—Assignment and right of first refusal
§ 26:44	—Default and termination
§ 26:45	—Governing law and dispute resolution
§ 26:46	Issues concerning international franchisors
§ 26:47	Visa requirements
§ 26:48	Conclusion

## Volume 2

### **CHAPTER 27. DOING BUSINESS IN VIETNAM**

### I. GENERAL BUSINESS AND POLITICAL CONDITIONS

- $\S~27{:}1$  Basic demographic and economic information
- § 27:2 —Major statistics
- § 27:3 Governmental and regulatory systems

- § 27:4 —Legal system
- § 27:5 Role of Vietnam in global and regional trade forums

# II. LAWS AND INSTITUTIONS AFFECTING BUSINESS AND COMMERCIAL ACTIVITIES

§ 27:6 Competition law § 27:7 —Unhealthy competitive practice § 27:8 —Agreement in restraint of competition —Abuse of dominant market position § 27:9 § 27:10 —Economic concentration § 27:11 —Government agencies § 27:12 -Proceedings —Sector regulations § 27:13 —Price regulation § 27:14 § 27:15 Contract law § 27:16 Commercial law § 27:17 —Carriage of goods § 27:18 Capital markets and securities laws § 27:19 Capital markets and securities law—Foreign investors § 27:20 Financial institutions and services law § 27:21 —Bank institutions § 27:22 -Bank deposits § 27:23 -Bank accounts § 27:24 —Bank guarantees § 27:25 -Bank loans § 27:26 —Export-import financing —Foreign exchange control § 27:27 § 27:28 —Foreign exchange rate § 27:29 Health and safety law —Government agencies § 27:30 § 27:31 —Legal framework § 27:32 Employment and labor law § 27:33 —Legal framework § 27:34 -Working hours —Minimum wage rates § 27:35 § 27:36 —Social and health insurance § 27:37 —Labor union § 27:38 —Expatriate staff § 27:39 Companies law § 27:40 —Legal representatives § 27:41 —Business forms § 27:42 —Representative office § 27:43 -Branch § 27:44 —Sole proprietorship § 27:45 —Partnership § 27:46 —Limited liability company

§ 27:47

§ 27:48

——Single member

——Multiple member

THELE OF C	ONTENTS
§ 27:49	—Joint stock company
§ 27:50	—Business restructuring, merger and acquisition
§ 27:51	—Business registration
§ 27:52	—Capital structure requirement
§ 27:53	Litigation and alternative dispute resolution
§ 27:54	—Courts
§ 27:55	—Trade and investment disputes
§ 27:56	—Alternative dispute resolution
§ 27:57	—Alternative dispute resolution enforcement
§ 27:58	Consumer protection law
§ 27:59	—Government agencies
§ 27:60	—Consumers
§ 27:61	—Producers and sellers
§ 27:62	—Complaints
§ 27:63	Environmental law
$\S 27:64$	—Government agencies
$\S 27:65$	—Economic instruments
$\S 27:66$	Real property law
$\S 27:67$	—Legal framework
$\S 27:68$	—Basic real estate rights
§ 27:69	—Land acquisition
§ 27:70	—Lease
§ 27:71	—Real estate development
§ 27:72	—Ownership by foreigners and returning Vietnamese
§ 27:73	Foreign investment law
§ 27:74	—Sectors and forms
§ 27:75	Industrial and intellectual property law
§ 27:76	—Patent
§ 27:77	—Copyright
§ 27:78	—Trademark
§ 27:79	—Trade secret
§ 27:80	—Government agencies
§ 27:81	—Term
§ 27:82	—Enforcement
§ 27:83	International trade law and regulation
§ 27:84	—Government agencies
§ 27:85	—Legal framework
§ 27:86	—Restricted goods
§ 27:87	—Tariffs
§ 27:88	—Taxes
§ 27:89	Tax and accounting
§ 27:90	—Corporate income tax ("CIT")
§ 27:91	—Capital assignment profits tax
§ 27:92	—Value added tax ("VAT")
§ 27:93	—Special sales tax (Excise tax)
§ 27:94	—Duties
$\S 27:95$	—Foreign contractor tax
§ 27:96	—Technology transfer tax

§ 27:97 —Natural resource tax
§ 27:98 —Land rental tariff
§ 27:99 —Personal income tax
§ 27:100 —Transfer pricing
§ 27:101 —Accounting

### III. CONSIDERATIONS IN NEGOTIATING CROSS-BORDER TRANSACTIONS IN VIETNAM

- $\S~27:102$  Cultural factors and business negotiations
- § 27:103 —Business hours
- § 27:104 —Travel
- § 27:105 —Transportation
- § 27:106 —Hotels and restaurants
- § 27:107 Role of national and local governments
- § 27:108 Special issues in specific cross-border transactions
- § 27:109 —Sourcing

Appendix 27A. Key statistics of economic conditions and performance

# CHAPTER 28. PLANNING THE JOINT VENTURE IN MEXICO

- § 28:1 Introduction
- § 28:2 —A changing rationale for joint ventures
- § 28:3 —Benefits under the joint venture
- § 28:4 Objectives and strategic considerations
- § 28:5 —The basic issue: What will the joint venture do?
- § 28:6 —Scope and timing issues
- § 28:7 ——Scope of product or service
- § 28:8 ——Single project venture or long-term relationship
- $\S~28:9$  ——Geographical scope
- § 28:10 ——Product/service expansion
- $\S 28:11$  ——Scale
- § 28:12 ——Timetable
- § 28:13 —Financing issues
- § 28:14 ——Capital contributions
- § 28:15 ——Credit issues
- § 28:16 —Profit/growth strategies
- § 28:17 Financial criteria
- § 28:18 ——Sources of profits
- § 28:19 ——Shared objectives are critical
- § 28:20 ——Business plan
- § 28:21 —The single project venture
- $\S~28:22$  ——Mexican contribution
- § 28:23 ——U.S. contribution
- § 28:24 ——Financial analysis
- § 28:25 Selecting the joint venture partner
- § 28:26 —Capabilities

```
§ 28:27
         -- Reputation and market strength
§ 28:28
         — —Financial strength
§ 28:29
         — — Technical skills
§ 28:30
         — — Management
§ 28:31
         ——Relationships
§ 28:32
         -Commitment
§ 28:33
         — —Importance of joint venture to Mexican partner
§ 28:34
         ——How easy to exit
§ 28:35
         —Compatibility
         —Due diligence
§ 28:36
§ 28:37
         — —Feasibility study
§ 28:38
         — — Capabilities
         — —Compatibility
§ 28:39
         Structuring the relationship—Overview: Key business
§ 28:40
         factors—Compliance with regulatory framework
§ 28:41
         — Potential forms of organization
         — —Tax planning
§ 28:42
§ 28:43
         - Strategic goals and economic issues
§ 28:44
         — — Milestones
§ 28:45
         — —Governance and control issues
§ 28:46
         ——Adjusting the economics
         — —Termination
§ 28:47
§ 28:48
         — — Dispute resolution
         — —Collateral agreements
§ 28:49
§ 28:50
         —Compliance with regulatory framework—Foreign
         investment
§ 28:51
         ——Regulation of foreign ownership of land
§ 28:52
         —Alternative legal structures and liability issues
         —Tax planning
§ 28:53
§ 28:54
         — —Income tax planning for start-up losses
§ 28:55
         — — —Advantages
         --Disadvantages
§ 28:56
§ 28:57
         — — Income tax planning for immediate income
         — — —Advantages
§ 28:58
§ 28:59
         — — — Disadvantages
         — —Real estate transfer tax
§ 28:60
§ 28:61
         —Strategic goals and economic issues
§ 28:62
         -Milestones
         —Governance and control issues—Formal and contractual
§ 28:63
          mechanisms
§ 28:64
         ——Informal control opportunities
§ 28:65
         —Adjusting the economics
§ 28:66
         —Termination—Events of termination
§ 28:67
         — —Consequences of events of termination
§ 28:68
         —Dispute resolution
         —Collateral agreements
§ 28:69
         — —Intellectual property agreements
§ 28:70
         ---Support agreements
§ 28:71
§ 28:72
         ——Sale of goods
```

- § 28:73 ——Distribution or sales agreement
- § 28:74 ——Site or facilities agreement
- § 28:75 ——Credit facility

Appendix 28A. 1993 Foreign Investment Law (As Amended 1997)
Limitations on Foreign Investment Reserved
Activities

# PART III. SAMPLE JOINT VENTURE AGREEMENTS

### CHAPTER 29. SAMPLE FORMS—CHINA

- § 29:1 Joint venture operating agreement of Photronics DNP Mask Corporation Xiamen
- § 29:2 Equity joint venture contract between SCL Ventures Ltd. and Li Shun Xing, Li Xiang Ning, Pang Da Qing, and Xie Li for the Establishment of Weida Communications Technology Company Limited
- § 29:3 Joint venture agreement between UTStarcom Telecom Co., Ltd., Matsushita Electric Industrial Co., Ltd., and Matsushita Communication Industrial Co., Ltd.
- § 29:4 Incorporation and management agreement for joint venture between LanZhou Xinqu Zhonghan Chanya Jingii Faxhan Gongsi Co., Ltd. and Leo AIC, Co. Ltd.
- § 29:5 Joint venture agreement between Weifang Neo-Luck (Group) Corporation, Jimswood Investment and Development Corporation, and Weicheng International, Inc.
- § 29:6 Joint venture agreement between Global Pacific Telecom, Inc. and Ekodia
- § 29:7 Joint venture contract between CDGM Glass Co., Ltd. and LightPath Technologies, Inc.
- § 29:8 Equity joint venture contract between Yima Coal Industry (Group) Co., Ltd. and Synthesis Energy Systems Investments, Inc.
- § 29:9 Joint Venture agreement between Shanghai Quo Advertising Company Limited and Linkrich Enterprise Advertising and Investment Limited
- § 29:10 License agreement between Vringo, Inc., and ZTE Corporation
- § 29:11 Distribution agreement between Response Biomedical Corporation and O&D Biotech Co. Ltd.
- § 29:12 Contract for joint venture company Hubei Henglong KYB Automobile Electric Steering System Co., Ltd.
- § 29:13 Contract two for joint venture company Hubei Henglong KYB Automobile Steering System Co., Ltd.
- § 29:14 Shanghai No. 1 Chinese Medicine Co. Ltd. Equity Joint Venture Contract
- § 29:15 Equity joint venture contract for M3C Co., Ltd. Between Qingdao Microelectronics Innovation Center Co., Ltd. and mCube Hong Kong Limited

- § 29:16 Joint venture and shareholder's agreement by and among Treasure Success International Limited and Newtech Textile (HK) Limited
- § 29:17 Joint venture agreement by and between Nexalin Technology Inc. and Wider Come Limited

### CHAPTER 30. SAMPLE FORMS—GERMANY

- § 30:1 Strategic collaboration and license agreement between Alnylam Pharmaceuticals, Inc. and Isis Pharmaceuticals,
- § 30:2 Development agreement between PARI GmbH and Abaris Pharma, Inc.
- § 30:3 Collaboration agreement between Stereotaxis, Inc. and Siemens Aktiengesellschaft, Medical Solutions
- § 30:4 Extended collaboration agreement between Stereotaxis, Inc. and Siemens Aktiengesellschaft, Medical Solutions
- § 30:5 Joint venture agreement between Bitwise Designs, Inc., Authentidate.com, Inc., and Windhorst New Technologies Agi.G
- § 30:6 Master joint venture agreement by and among Evergreen Solar, Inc., Q-Cells AG, Renewable Energy Corporation and EverQ Gmbh
- § 30:7 Partnership and joint venture agreement
- § 30:8 Joint venture formation agreement between Spectaire Europe GmbH and MLab Capital GmbH and Spectaire Holdings Inc.

#### CHAPTER 31. SAMPLE FORMS—INDIA

- § 31:1 Joint venture agreement between IMPCO Technologies, Inc. and Minda Industries Ltd.
- § 31:2 Joint venture agreement between RX Fulfillment Services, Inc. and Laura Clelland d.b.a. DiabeteSource
- § 31:3 Joint venture agreement between Amtek Transportation Systems Limited and American Railcar Mauritius II
- § 31:4 Joint venture agreement INVO Bioscience, Inc. and Medesole Healthcare and Trading Private Limited, India
- § 31:5 Material definitive agreement between Warpspeed Taxi, Inc. and Shafiq Rahman and Syed Rahman doing business as Arcgen Consultants

### CHAPTER 32. SAMPLE FORMS—JAPAN

- § 32:1 Joint venture agreement by and among Color Kinetics, Inc., Yamagiwa Corporation, ALS, Inc., and Color Kinetics Japan. Inc.
- § 32:2 Joint venture agreement by and among salesforce.com, Inc., SunBridge, Inc. and K.K. salesforce.com
- § 32:3 Collaboration agreement between Rigel Pharmaceuticals, Inc. and Daiichi Pharmaceutical Company, Ltd.
- § 32:4 Development agreement between Nanosys, Inc. and Matsushita Electric Works, Ltd.

### CHAPTER 33. SAMPLE FORMS—KOREA

- § 33:1 Joint venture agreement between LECG, LLC and LECG Korea, LLC
- § 33:2 Share subscription agreement between LECG, LLC and LECG Korea, LLC
- § 33:3 Joint venture agreement by and among Liquidmetal Korea, Ju Ho Suh, Yong Woo Gi, Hi Su Kim, Ju Yong Lee, and Chusik Hoesa Dongyang Yudoro
- § 33:4 Stock subscription agreement between Growell Metal, Inc. and Liquid Metal Technologies
- § 33:5 Joint venture agreement between Loews Cineplex Entertainment Corporation; Loews Cineplex International Holdings, Inc.; Megabox Cineplex, Inc.; and Mediaplex, Inc.
- § 33:6 Joint venture agreement between Orgenesis, Inc. and CureCell Co., Ltd.
- § 33:7 Joint venture agreement between Bloom Energy Corporation and SK Engineering & Construction Co., Ltd.

### CHAPTER 34. SAMPLE FORMS—AMERICAS

- § 34:1 Joint venture agreement between Novo Integrated Sciences Inc. and Harvest Gold Farms Inc. for the development, management and operation of hemp farming and medicinal crops
- § 34:2 Joint venture agreement between Lexaria Hemp Corp. and Hill Street Beverage Company Inc.
- § 34:3 Joint venture agreement by and between Amyris, Inc., Amyris Brotoa Fermentacio de Performance LTDA and Raizen Energia S.A.
- § 34:4 Acquisition agreement by and among Karbon-X Project, Silviculture Systems Corp., and 4everforest Foundation
- § 34:5 Joint venture agreement by and between CarbonMeta Technologies, Inc. and North Bay Resources, Inc.
- § 34:6 Amended and restated joint venture agreement among Gatos Silver, Inc. and Dowa Metals & Mining Co., Ltd. and Operaciones San Jose De Plata, S. De R.L De C.V. and Minera Plata Real, S. De R.L. De C.V.

# CHAPTER 35. FORMATION OF THE JOINT VENTURE

#### I. CHECKLISTS

- § 35:1 Checklist for forming a joint venture
- § 35:2 Checklist for drafting a venturers' agreement
- § 35:3 Checklist of closing procedures for forming a joint venture

#### II. FORMS

§ 35:4 Memorandum of understanding for distribution joint venture

§ 35:5	Memorandum of understanding for joint venture—One party contributing cash and other party contributing knowledge and product development skills
§ 35:6	Terms agreement for development and distribution strategic alliance and joint venture
§ 35:7	Binding letter of intent for joint venture to be formed as a limited liability company
§ 35:8	Contribution agreement—Comprehensive form
§ 35:9	Limited liability company operating agreement for joint venture
§ 35:10	Call option agreement for change of control over joint venture
§ 35:11	Amendment to joint venture agreement
§ 35:12	Joint venture agreement for exploitation of development and use rights relating to extraction of materials on a specified property
§ 35:13	Shareholders' agreement for joint venture for sale of electronic components and semiconductor devices
§ 35:14	Shareholder's agreement
§ 35:15	Joint venture agreement for formation and operation of joint venture company to commercialize technologies and
	establish local distribution center in foreign market
§ 35:16	Memorandum of understanding for application for regulatory licenses and formation of joint venture entities for commercial use of such licenses
§ 35:17	Agreement for joint venture to be operated as a general partnership with one partner primarily responsible for day-to-day operations
§ 35:18	Agreement for formation of joint venture as a separate entity to exploit the products and technology of one party in a territory in which the other party has existing contacts
§ 35:19	Agreement for formation of joint venture as a private company to distribute products of one party in designated markets
§ 35:20	Agreement for formation of limited liability company as a joint venture to manufacture and distribute devices and consumables
§ 35:21	Asset purchase and joint venture agreement
§ 35:22	Joint venture agreement (investment and incubator business)
§ 35:23	Shareholder agreement
§ 35:24	Capital contribution and joint venture agreement for proposed limited liability company
§ 35:25	Joint venture agreement between designated manufacturing and marketing partners
§ 35:26	LLC operating agreement of joint sales company
§ 35:27	Agreement for joint venture formed to commercialize products based on patents licensed from technology partner
§ 35:28	Joint venture agreement between manufacturing and web marketing partners

- § 35:29 Joint venture agreement for development of new product complementary to existing products
- § 35:30 Agreement for joint venture seeking capital from outside investors
- § 35:31 Memorandum of understanding for joint venture—Option for one party to convert interest into common shares of other party

# CHAPTER 36. MANAGING AND OPERATING THE JOINT VENTURE

- § 36:1 Technology assignment and license agreement
- § 36:2 License and technical assistance agreement from joint venture partner
- § 36:3 Development and supply agreement
- § 36:4 Management services agreement
- § 36:5 License agreement to license intellectual property to joint venture for manufacture and distribution of devices and consumables
- § 36:6 Administrative services agreement for use in operation of manufacturing partnership
- § 36:7 Technology license agreement as initial contribution to joint venture

# CHAPTER 37. TERMINATION OF THE JOINT VENTURE

- § 37:1 Agreement for termination of joint venture
- § 37:2 Joint venture dissolution agreement
- § 37:3 Joint venture dissolution and termination agreement
- § 37:4 Agreement to dissolve a joint venture
- § 37:5 Joint venture termination agreement—Agreement for transfer of shares of joint venture company
- § 37:6 Assignment of joint venture interest—Notice of intent to assign interest in joint venture agreement
- § 37:7 —Assignment of interest in joint venture agreement (short-form assignment)
- § 37:8 —Sale and assignment of joint venture interest agreement (long-form assignment)
- § 37:9 —Consent of other joint venturers to assignment of interest in joint venture agreement
- § 37:10 —Acceptance and assumption by assignee of assignment of interest in joint venture agreement
- § 37:11 Termination and license agreement

### CHAPTER 38. JOINT VENTURE AGREEMENTS—SELECTED CLAUSES

- § 38:1 Management clauses
- § 38:2 Actions requiring unanimous consent or supermajority—Sample A

```
§ 38:3
         —Sample B
§ 38:4
        Additional working capital
        Disputes and deadlock—Sample A
§ 38:5
§ 38:6
         —Sample B
         —Sample C
§ 38:7
§ 38:8
        -Sample D
         —Sample E
§ 38:9
§ 38:10
        Noncompetition—Sample A
§ 38:11
        —Sample B
        —Sample C
§ 38:12
§ 38:13
         —Sample D
        Rights to intellectual property—Sample A
§ 38:14
§ 38:15
        —Sample B
        —Sample C
§ 38:16
§ 38:17
        —Sample D
§ 38:18
         Confidential information—Sample A
§ 38:19
        —Sample B
§ 38:20
        —Sample C
        —Sample D
§ 38:21
§ 38:22
        —Sample E
§ 38:23
        Indemnifications—Corporate indemnification
§ 38:24
        —Individual indemnification—Sample A
§ 38:25
         ——Sample B
§ 38:26
         —Intellectual property indemnification—Sample A
§ 38:27
        ——Sample B
§ 38:28
         ——Sample C
§ 38:29
        Force Majeure—Sample A
§ 38:30
        —Sample B
§ 38:31
        —Sample C
§ 38:32
        —Sample D
        —Sample E
§ 38:33
§ 38:34
        —Sample F
§ 38:35
        Books, records, and audits—Sample A
§ 38:36
        —Sample B
§ 38:37
        —Sample C
§ 38:38
        -Sample D
        —Sample E
§ 38:39
        —Sample F
§ 38:40
§ 38:41
        —Sample G
§ 38:42
        Termination—Sample A
        —Sample B
§ 38:43
        —Sample C
§ 38:44
§ 38:45
        —Sample D
        —Sample E
§ 38:46
§ 38:47
        —Sample F
§ 38:48
        —Sample G
         -Sample H
§ 38:49
§ 38:50
        —Sample I
```

§ 38:51	—Sample J
§ 38:52	Web sites
§ 38:53	Transfer or assignment of joint venture interest—Sample
	A
§ 38:54	—Sample B
§ 38:55	—Sample C
§ 38:56	—Sample D
§ 38:57	—Sample E
§ 38:58	—Sample F

## Volume 3

# CHAPTER 39. SAMPLE FORMS—MISCELLANEOUS

§ 39:1	Joint venture agreement
§ 39:2	Joint venture and strategic partnering agreement by and among Surebeam Corporation, Tech Ion Industrial Brazil S.A., Jose Francisco Bufara de Medeiros, and JFBM Participacoes Ltda.
§ 39:3	Joint venture agreement between Delbrook Mining Corporation and John M. Mirko
§ 39:4	Joint venture agreement between Ghareeb M. Awad, Robert P. Salna, John D. Riva, Brokton International Ltd., Dover Petroleum Egypt I, Inc., and Dover Investments Ltd.
§ 39:5	Joint venture agreement between Webzen Inc. and Gamenow.net (Hong Kong) Limited
§ 39:6	Equity joint venture agreement between Comtech Group Inc., and Broadwell Group Ltd.
§ 39:7	Business alliance agreement between Vsource Inc., Symphony House Berhad, and Vsource (Malaysia) Sdn Bhd
§ 39:8	Joint venture agreement between Craun Research SDN. BHD., Sarawak and MediChem Research Inc., USA
§ 39:9	Joint venture agreement between American United Global, Inc. and Vertex Capital Corporation
§ 39:10	Joint venture agreement between Resal Saudi Corporation and Surebeam Corporation
§ 39:11	Collaboration and license agreement between Cytokinetics, Inc. and AstraZeneca AB
§ 39:12	Collaborative research and license agreement between Senomyx, Inc. and Nestec, Ltd.
§ 39:13	Joint sales and marketing agreement between SYNNEX Information Technologies, Inc. and MiTAC International Corporation
§ 39:14	Joint venture agreement between Karamco, Inc. and Telecommunications Overseas Fusion Ltd.
§ 39:15	Joint venture agreement between Voyager Entertainment International, Inc. and Allied Investment House, Inc.

\$ 39:16 Share purchase agreement between Buy.com, Inc. and JLP Victoria Ltd. \$ 39:17 Joint venture agreement between Biotechnology Research Corporation Limited, Geron Corporation, and TA Therapeutics Limited \$ 39:18 Joint venture agreement between Votorantim Celulose E Papel S.A. And Ahlstrom Louveira Ltda. \$ 39:19 Joint venture agreement between Wind Works Power Corporation and Zero Emission People, LLC \$ 39:20 Joint venture agreement between Imex International Corp. and Quadra Energy Systems Inc. \$ 39:21 Joint Venture agreement between Greif Inc. and National Scientific Co., Ltd. \$ 39:22 Green Technology Solutions Inc. and Rare Earth Exporters of Mongolia \$ 39:23 Joint venture agreement between Tharawat Holdings Company and HCI Viocare Clinics UK Limited \$ 39:24 Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o. \$ 39:25 Joint venture interest contribution agreement \$ 39:26 Limited liability company operating agreement for Joint venture \$ 39:27 License and supply agreement between ULURU, Inc., and Melmed Holding \$ 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD \$ 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC \$ 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group (London) Plc Ltd.		
Corporation Limited, Geron Corporation, and TA Therapeutics Limited  39:18 Joint venture agreement between Votorantim Celulose E Papel S.A. And Ahlstrom Louveira Ltda.  39:19 Joint venture agreement between Wind Works Power Corporation and Zero Emission People, LLC  39:20 Joint venture agreement between Imex International Corp. and Quadra Energy Systems Inc.  39:21 Joint Venture agreement between Greif Inc. and National Scientific Co., Ltd.  39:22 Green Technology Solutions Inc. and Rare Earth Exporters of Mongolia  39:23 Joint venture agreement between Tharawat Holdings Company and HCI Viocare Clinics UK Limited  39:24 Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o.  39:25 Joint venture interest contribution agreement  Limited liability company operating agreement for Joint venture  39:26 License and supply agreement between ULURU, Inc., and Melmed Holding  Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD  39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC  \$39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:16	
Papel S.A. And Ahlstrom Louveira Ltda.  § 39:19 Joint venture agreement between Wind Works Power Corporation and Zero Emission People, LLC  § 39:20 Joint venture agreement between Imex International Corp. and Quadra Energy Systems Inc.  § 39:21 Joint Venture agreement between Greif Inc. and National Scientific Co., Ltd.  § 39:22 Green Technology Solutions Inc. and Rare Earth Exporters of Mongolia  § 39:23 Joint venture agreement between Tharawat Holdings Company and HCI Viocare Clinics UK Limited  § 39:24 Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o.  § 39:25 Joint venture interest contribution agreement  § 39:26 Limited liability company operating agreement for Joint venture  § 39:27 License and supply agreement between ULURU, Inc., and Melmed Holding  § 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD  § 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC  § 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:17	Corporation Limited, Geron Corporation, and TA
Corporation and Zero Emission People, LLC  § 39:20 Joint venture agreement between Imex International Corp. and Quadra Energy Systems Inc.  § 39:21 Joint Venture agreement between Greif Inc. and National Scientific Co., Ltd.  § 39:22 Green Technology Solutions Inc. and Rare Earth Exporters of Mongolia  § 39:23 Joint venture agreement between Tharawat Holdings Company and HCI Viocare Clinics UK Limited  § 39:24 Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o.  § 39:25 Joint venture interest contribution agreement  § 39:26 Limited liability company operating agreement for Joint venture  § 39:27 License and supply agreement between ULURU, Inc., and Melmed Holding  § 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD  § 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC  § 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:18	
\$ 39:20 Joint venture agreement between Imex International Corp. and Quadra Energy Systems Inc. \$ 39:21 Joint Venture agreement between Greif Inc. and National Scientific Co., Ltd. \$ 39:22 Green Technology Solutions Inc. and Rare Earth Exporters of Mongolia \$ 39:23 Joint venture agreement between Tharawat Holdings Company and HCI Viocare Clinics UK Limited \$ 39:24 Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o. \$ 39:25 Joint venture interest contribution agreement \$ 39:26 Limited liability company operating agreement for Joint venture \$ 39:27 License and supply agreement between ULURU, Inc., and Melmed Holding \$ 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD \$ 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC \$ 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:19	
\$ 39:21 Joint Venture agreement between Greif Inc. and National Scientific Co., Ltd. \$ 39:22 Green Technology Solutions Inc. and Rare Earth Exporters of Mongolia \$ 39:23 Joint venture agreement between Tharawat Holdings Company and HCI Viocare Clinics UK Limited \$ 39:24 Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o. \$ 39:25 Joint venture interest contribution agreement \$ 39:26 Limited liability company operating agreement for Joint venture \$ 39:27 License and supply agreement between ULURU, Inc., and Melmed Holding \$ 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD \$ 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC \$ 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:20	Joint venture agreement between Imex International Corp.
of Mongolia  § 39:23 Joint venture agreement between Tharawat Holdings Company and HCI Viocare Clinics UK Limited  § 39:24 Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o.  § 39:25 Joint venture interest contribution agreement  Limited liability company operating agreement for Joint venture  § 39:26 License and supply agreement between ULURU, Inc., and Melmed Holding  § 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD  § 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC  § 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:21	Joint Venture agreement between Greif Inc. and National
\$ 39:23 Joint venture agreement between Tharawat Holdings Company and HCI Viocare Clinics UK Limited \$ 39:24 Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o. \$ 39:25 Joint venture interest contribution agreement \$ 39:26 Limited liability company operating agreement for Joint venture \$ 39:27 License and supply agreement between ULURU, Inc., and Melmed Holding \$ 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD \$ 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC \$ 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:22	
Joint venture agreement between Green Star Alternative Energy, Inc., Notos d.o.o. and Sirius Regulus d.o.o.  Joint venture interest contribution agreement Limited liability company operating agreement for Joint venture  License and supply agreement between ULURU, Inc., and Melmed Holding  Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD  Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC  Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:23	Joint venture agreement between Tharawat Holdings
§ 39:26 Limited liability company operating agreement for Joint venture  § 39:27 License and supply agreement between ULURU, Inc., and Melmed Holding  § 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD  § 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC  § 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:24	Joint venture agreement between Green Star Alternative
\$ 39:26 Limited liability company operating agreement for Joint venture \$ 39:27 License and supply agreement between ULURU, Inc., and Melmed Holding \$ 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD \$ 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC \$ 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:25	Joint venture interest contribution agreement
Melmed Holding  § 39:28 Joint venture cum shareholders agreement by and among Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD  § 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC  § 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:26	Limited liability company operating agreement for Joint
Super Apps Holdings SDN BHD, MobilityOne SDB BHD, and OneShop Retail SDN BHD  § 39:29 Joint venture agreement by and between Aerwins Technologies Inc. and Vault Investments LLC  § 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:27	
Technologies Inc. and Vault Investments LLC § 39:30 Strategic partnership agreement by and between Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:28	Super Apps Holdings SDN BHD, MobilityOne SDB BHD,
Orgenesis, Inc. and Harley Street Healthcare Group	§ 39:29	
	§ 39:30	Orgenesis, Inc. and Harley Street Healthcare Group

# CHAPTER 40. SUMMARIES OF SAMPLE FORMS ON CD

§ 40:1	Master strategic alliance agreement between Healtheon/ WebMD Corporation, The News Corporation Ltd., and Fox Entertainment Group, Inc.
§ 40:2	Joint venture agreement between AOL Brasil Ltda. and Netstream Telecom Ltda.
§ 40:3	Strategic interactive services and marketing agreement between America Online Latin America, Inc., AOLB Brasil Ltda., and Banco Itau S.A.
§ 40:4	Escrow agreement between America Online Latin America, Inc., The Bank of New York, AOL Brasil Ltda., and Banco Itau, S.A.
§ 40:5	Master services agreement between AOL Brasil Ltda. and Empresa Brasileira de Telecomunicacoes S.A.: EMBRATEL
§ 40:6	Amendment to master services agreement between AOL

	Brasil Ltda. and Empresa Brasileira de Telecomunicacoes S.A.: EMBRATEL
§ 40:7	Partnership agreement among CitySearch, Inc., Metroland Printing, Publishing & Distributing, Ltd., 1217554 Ontario Inc., and TorStar Corporation
§ 40:8	Exploration joint venture agreement between Terry Loney and Trafalgar Ventures, Inc.
§ 40:9	Technical license agreement between Universal Communication Technology (Hangzhou) Company Limited and Matsushita Communication Industrial Co., Ltd.
§ 40:10	Technical license agreement by and between UTStarcom Telecom Co., Ltd. and Universal Communication Technology (Hangzhou) Company Limited
§ 40:11	Equipment purchase agreement by and between Universal Communication Technology (Hangzhou) Company Limited and Matsushita Communication Industrial Co., Ltd.
§ 40:12	Personnel assignment agreement by and among Universal Communication Technology (Hangzhou) Company, Limited, Matsushita Electric Industrial Co., Ltd., and Matsushita Communication Industrial Co., Ltd.
§ 40:13	Joint venture contract between AST Research (Far East) Ltd. and Tianjin Economic-Technological Development Area Business Development Company
§ 40:14	Joint venture contract between Fedders Investment Corporation and Ningbo General Air Conditioner Factory
§ 40:15	Joint venture agreement between Ultralife Batteries, Inc. and PGT Energy Corporation
§ 40:16	Joint venture agreement between Watts Investment Company and Tianjin Tanggu Valve Plant
§ 40:17	Contract of Chinese foreign joint venture between XCL China Ltd. and United Lube Oil Corporation
§ 40:18	Cooperative joint venture contract between AES China Generating Company Limited, Chengdu Huaxi Electric Power (Group) Shareholding Company Limited, and China National Aero-Engine Corporation
§ 40:19	Contract for Chinese joint venture between Aquatic Product, Inc. and China Raedes Company
§ 40:20	Joint development agreement between UTStarcom (China) Co., Ltd. and Datang Mobile Communications Equipment Co., Ltd.
§ 40:21	Parlex joint venture agreement
§ 40:22	Joint venture agreement by and among OMG B.V., Groupe George Forrest S.A., and La Generale des Carrieres et des Mines
§ 40:23	Master strategic relationship between Synthelabo and Angeion Corporation
§ 40:24	Strategic relationship agreement among MediBuy.com,

	Inc., Allianz Capital Partners, GmbH, and Jochen Noelke
§ 40:25	Collaboration agreement between Hewlett-Packard Company and Bruker Daltonik GmbH
§ 40:26	Notarial deed purchase and sale agreement between Home Order Television and Home Shopping Network
§ 40:27	Optical Systems, Inc. and Newsoft GmbH joint venture agreement
§ 40:28	Bertelsmann Internet Services GmbH and Lycos, Inc. joint venture agreement
§ 40:29	Joint venture agreement between Biomet, Inc. and Merck KGaA
§ 40:30	Joint venture agreement between Sagent Technology, Inc. and ISAR-Vermogensverwaltung GbR MbH
§ 40:31	Strategic alliance, purchase, and license agreement between UTStarcom, Inc. and Telecommunications D'Haiti S.A.M
§ 40:32	Joint venture and shareholders agreement between David's Bridal Corporation, Addwood Ltd., Fillberg Ltd., and Mordechai (Moty) Kafry
§ 40:33	Joint venture agreement between Walbro Automotive Corporation and Mutual Industries Ltd.
§ 40:34	Joint developing and operating agreement among Elan Corporation, PLC, Elan International Services, Ltd., Dov Pharmaceutical, Inc., Dov Newco Ltd., and Nascime Limited
§ 40:35	Joint venture agreement between Unislim Ireland Limited, eDiets.com, Inc., and eDiets Europe Limited
§ 40:36	Technology license agreement between eDiets British Virgin Islands, Inc. and eDiets Europe Limited
§ 40:37	Joint venture agreement between Agouron Pharmaceuticals, Inc. and Japan Tobacco Inc.
§ 40:38	Joint venture agreement between Credence Systems Corporation and Innotech Corporation
§ 40:39	Joint venture agreement between Elco Industries, Inc. and Nagoya Screw Manufacturing Company, Ltd.
§ 40:40	Joint venture agreement between Insweb Corporation and Softbank Corporation
§ 40:41	Lycos joint venture agreements
§ 40:42	Product joint development agreement between NeoMagic Corporation and Toshiba Corporation
§ 40:43	Joint venture agreement between Sierra On-Line, Inc. and Pioneer Electronic Corporation
§ 40:44	Limited liability company agreement of PointCast Japan, L.L.C. between PointCast, Inc. and TransCosmos, Inc.
§ 40:45	Joint venture agreement between Phoenix House Investments, L.L.C., Toshiba Corporation, and SmartDisk Corporation
§ 40:46	Siebel strategic alliance/software license agreement
§ 40:47	License and collaborative research agreement between Corixa Corporation and Japan Tobacco Inc

§ 40:48	Joint venture agreement between GeoCities and Softbank
§ 40:49	Lycos joint venture agreements
§ 40:50	Joint venture agreement between Walbro Automotive Corporation and Daewoo Precision Industries, Ltd.
§ 40:51	Shareholders agreement among Lineo, Inc., Samsung Electro-Mechanics Co. Ltd., and Samsung Venture Investment Corporation
§ 40:52	Silicon wafer technical agreement
§ 40:53	Joint venture agreement between Yahoo! Inc. and
0	Softbank Korea Corporation
§ 40:54	Joint venture agreement between MEMC Electronic Materials, Inc. and Khazanah Nasional Berhad
§ 40:55	Services agreement between American Rice, Inc. and Rice Milling & Trading Investments Limited
§ 40:56	Texaco joint venture agreement
§ 40:57	Lycos joint venture agreements
§ 40:58	Joint marketing and technical support agreement
9	between Virage Logic, Inc. and Chartered Semiconductor Manufacturing Ltd.
§ 40:59	Joint venture agreement between Chartered
0	Semiconductor Manufacturing Ltd. and Lucent
	Technologies Microelectronics Pte. Ltd.
§ 40:60	Copromotion agreement between OSI Pharmaceuticals, Inc. and Ares Trading, S.A.
§ 40:61	Foundry venture agreement between Lattice
	Semiconductor Corporation and United Microelectronics Corporation
§ 40:62	Foundry venture agreement between Cirrus Logic, Inc. and United Microelectronics Corporation
§ 40:63	Collaboration agreement among Deltagen, Inc., Glaxo Group Ltd., and Glaxo Research and Development Ltd.
§ 40:64	Letter of intent between Buy.Com, Inc. and Softbank America, Inc.
§ 40:65	Joint venture agreement between Yahoo! Inc. and SB Holdings (Europe)
§ 40:66	Joint venture agreement between Greater China Media and Entertainment Corporation and Beijing Star King Talent Agency Ltd. Company
§ 40:67	Joint venture agreement among TCZ GmbH, Cymer, Inc., Carl Zeiss SMT AG, Carl Zeiss Laser Optics Beteiligungsgesellschaft mbH, and TCZ Pte. Ltd.
§ 40:68	Cooperation venture agreement for formation of a new entity between Guangzhou Konzern Medicine Co. Ltd., Guangzhou Ji'nan Science & Technology Industrial Group Co., Ltd., and Dongshen Yao
§ 40:69	Joint venture agreement between Petaquilla Minerals Ltd. and Revelstoke Industries, Inc.
§ 40:70	Joint venture agreement between International Power Group Ltd., Sistemas Ecologicos Para La Proteccion Ambiental S.A. DE C.V., and Mario Salguero Rossainzz
§ 40:71	License & technology transfer agreement between Evergreen Solar, Inc. and EverQ GmbH

§ 40:72	Joint venture agreement by and among Chris Flanagan, Michael Alsop, Eastbay Management Limited, and PT Borneo Mineral Projects
§ 40:73	Joint venture agreement between Cadmus KnowledgeWorks International Ltd. and Datamatics Technologies Limited
§ 40:74	Joint venture termination agreement between Datamatics Technologies Limited, Cadmus KnowledgeWorks International Ltd., and KnowledgeWorks Global Limited
§ 40:75	Joint venture Agreement by and among Owens Corning and Owens Corning Composite Coöperatief U.A. and Société de Participations Financières et Industrielles S.A.S. and Ondatra S.A.S. and Owens Corning Vetrotex Reinforcements
§ 40:76	Joint venture Agreement among Teekay Shipping Corporation, Teekay Acquisition Holdings, LLC and A/S Dampskibsselskabet Torm
§ 40:77	Equity Joint Venture Contract of Linzhou Zhongsheng Semiconductor Silicon Material Co., Ltd.
§ 40:78	Joint Venture Agreement relating to Sumisho Noble (Thailand) Co. Ltd.
§ 40:79	Joint Venture Agreement between TOT Energy, Inc. and Evgeni Bogarad
§ 40:80	Joint Venture Agreement between Micron Semiconductor B.V. and Nanya Technology Corp.
§ 40:81	Proposed option and joint venture agreement between Uranium Energy Corporation and Uran Limited
§ 40:82	Cooperative joint venture contract of Guangzhou AWA Wine Co. Ltd.
§ 40:83	Joint venture agreement between Verified Capital Corporation and Verified Transactions Corporation
§ 40:84	Joint venture agreement between Swico Ltd., Movado Group, Inc., and MGS Distribution Ltd.
§ 40:85	Joint venture agreement between Hector Vittone and Southern Energy Company, Inc.
§ 40:86	Joint venture agreement between Maxygen, Inc., Astellas Pharma Inc., and Astellas Bio Inc.
§ 40:87	Joint venture contract between Jiangsu Hualan Biotechnology Ltd. (China) and Medical International Technology, Inc.
§ 40:88	Joint venture agreement between Alpha Telecom Turkey Ltd., Altimo Holding and Investments Ltd., TeliaSonera A.B., Sonera Holding B.V., and TeliaSonera Finland OYJ
§ 40:89	Joint venture agreement between Pepper Rock Resources Corporation and Dominus Energy, AG
§ 40:90	Joint venture agreement between Global Earth Energy Inc. and Reflora do Brasil
§ 40:91	Joint venture agreement between Modena I, Inc. and Yantai Rifeng Wind Power Development Co., Ltd.
§ 40:92	Joint venture agreement between TOMI Environmental Solutions, Inc., and Zera Investment PTE, Ltd.

§ 40:93	Joint venture option agreement between Dow Chemical Company, Styron LLC, and Styron Holding, B.V.
§ 40:94	Joint venture agreement between MEMC Singapore Pte. Ltd. and Samsung Fine Chemicals Co. Ltd.
§ 40:95	Joint venture agreement between Ampio Pharmaceuticals, Inc. and Daewoong Pharmaceuticals Co., Ltd.
§ 40:96	Joint venture agreement between Medicinova, Inc., and Zhejiang Sunmy Medicine Biotechnology Corporation Limited
§ 40:97	Joint venture agreement between Solazyme, Inc., and Bunge Global Innovation, LLC
§ 40:98	Joint venture agreement between EMC Metals Corporation and Jervois Mining Ltd.
§ 40:99	Joint venture agreement between Pan American Lithium Corp. and Sociedad Gareste Ltda.
§ 40:100	Joint venture agreement between Maverick Minerals Corporation and Energold Minerals, Inc.
§ 40:101	Distribution, licensing and manufacturing agreement between Remedent, Inc., Remedent N.V., and Glamsmile Technology, Inc.
§ 40:102	R&D, marketing, and technology license agreement between Cavitation Technologies, Inc., and n.v. Desmet Bellestra Group, n.a.
§ 40:103	Master framework agreement between Amyris, Inc., and Total Gas & Power USA, SAS
§ 40:104	Second amendment to technology license, development, research and collaboration agreement between Amryis, Inc., and Total Gas & Power USA SAS
§ 40:105	Collaboration agreement between OncoMed Pharmaceuticals, Inc. and Lonza Sales, AG
§ 40:106	Joint venture agreement between Pirelli & C. Ambiente S.P.A. and Clean Diesel Technologies, Inc.
§ 40:107	Collaboration agreement between Amarys, Inc., and Firmenich SA
§ 40:108	Collaboration agreement between Shanghai Maple Guorun Automobile Co., Ltd. and Zhejiang Kandi Vehicles Co., Ltd.
§ 40:109	License and Collaboration agreement between Allergan, Inc., and Molecular Partners, AG
§ 40:110	Manufacturing and joint venture agreement between Sauer Danfoss, Inc., and Daikin Industries, Ltd.
§ 40:111	Joint venture agreement between Synacor, Inc., and Maxit Technology, Inc.
§ 40:112	Clinical development and collaboration agreement between NovaMedica, LLC, and Regado Biosciences, Inc.

## **APPENDICES**

Appendix A-1. Department of Justice Business Review Procedure Regulations

Index

Appendix A-2.	DOJ Pilot Program for Business Review Procedures		
Appendix A-3.	Antitrust Guidelines for International Enforcement and Cooperation		
Appendix A-4.	National Cooperative Research and Production Act of 1993 (as amended)—15 U.S.C.A. §§ 4301-4306		
Appendix A-5.	Filing a Notification under the NCRPA		
Appendix A-6.	Exon-Florio Provision and Notice Requirements		
Appendix A-7.	Sampling Method and 'Offsetting' Added to CBP Regulations		
Appendix B-1.	Articles 101 and 102 of the Treaty on the Functioning of the European Union		
Appendix B-2.	General Procedural Rules		
Appendix B-3.	EU Antitrust Authorities: Vertical Supply and Distribution Agreements		
Appendix B-4.	Intellectual Property		
Appendix B-5.	Cooperative Agreements		
Appendix B-6.	Mergers		
Appendix B-7.	Privacy		
Appendix B-8.	Leniency		
Appendix C.	Table of Forms by Country		
Appendix D.	FOCD File List		
Bibliography			
Table of Laws and Rules			
Table of Cases			