

## HIGHLIGHTS OF THE 2025 EDITION

*Commercial Real Estate Transactions, 3d* serves as an essential guide for professionals navigating the complexities of commercial real estate transactions. From preliminary considerations to post-closing matters, this treatise provides a comprehensive framework for approaching real estate investments. Readers will find:

- Guidance through intricate commercial real estate transactions from negotiation to closing.
- Practical tools including dozens of sample forms and provisions to assist in drafting and understanding complex agreements.
- Valuable insights for all parties involved in real estate transactions, regardless of their role.
- Time-saving templates including checklists, affidavits and letters.

**Key topics** covered in this work include: Preliminary considerations including the roles of attorneys, brokers, and accountants; Federal income tax considerations including the acquisition, financing, operation, and disposition of property; Ownership entity options ranging from joint ventures to limited liability companies; Due diligence; Contracts of sale; Financing, including defaults; Leasing and sale/leaseback transactions; Preparation for closing, and closing.

This 2025 Edition of *Commercial Real Estate Transactions, 3d* has been revised throughout and includes many updated or new forms for your use, including:

- Co-tenancy agreement (§ 4:7)
- Membership purchase interest agreement (§ 4:37)
- Environmental due diligence agreement (§ 5:7)
- Indoor air quality agreement (§ 6:8)
- Assignment of contract of sale (§ 7:107)
- Interest rate protection agreement (§ 9:24)
- Partnership seller or borrower-Partnership certificate (§ 13:6)
- Limited power of attorney (§ 13:17)
- And many more!