

# Highlights for the December 2024 Edition

This Edition of **International Contract Manual** includes a new softbound book set of Volumes 1 through 3 of the work. Volumes 4 & 5 of the set were shipped earlier in 2024.

Volumes 1 through 3 of **International Contract Manual** are designed to assist contract managers and attorneys in making correct international contract drafting decisions. Volume 1 contains an extensive list of contract clauses, operating as a checklist for any international sales agreement. Analysis of each clause is also included. Volume 2 addresses the regulatory environment for international sales agreements including anti-boycott compliance, export controls and a guide to United States and European Union trade and custom laws. Last, the “Country Handbooks” contained in Volumes 2 and 3 provide a summary of the most important sales and trade laws of the selected countries.

Along with the conversion of this work to a softbound book set, chapter numbers and section titles have been updated to provide faster, more accurate research results. This release of **International Contract Manual** Volumes 1-3 also includes the following important updates:

- Revised and updated chapter on Regulation of Electrical and Electronic Equipment and Chemicals in the European Union (Chapter 38).
- The addition of a Country Handbook on Bahrain (Chapter 50).
- Revised and updated Country Handbook on The People’s Republic of China (Chapter 52).
- Revised and updated Country Handbook on Colombia (Chapter 53).
- Revised and updated Country Handbook on Denmark (Chapter 54).
- Revised and updated Country Handbook on England (Chapter 55).
- Revised and updated Country Handbook on Germany (Chapter 60).
- Revised and updated Country Handbook on United Arab Emirates (Chapter 88).

## Highlights for the May 2024 Edition

This year's set has been converted into a convenient softbound book set. For the first release, you will receive replacement volumes for Volumes 4 and 5. For the second release, you will receive replacement volumes for Volumes 1 through 3. This new format will improve the reader's experience by disposing of the need to file pages within a limited binder system and allowing the work easily expand, as needed.

Though the format of this publication is changing, subscribers are not being charged more for this format change.

This important work continues to cover key issues in forming contracts with international business partners, ranging from antitrust and anti-bribery issues to export control and more. It discusses the pitfalls involved in international commercial transactions and assists contract managers and lawyers in making correct contract drafting decisions. It focuses on contract law and business law information in all major countries and additional jurisdictions. This work covers the United Nations Convention on Contracts for the International Sale of Goods (CISG), with caselaw analysis and commentary.

This release includes the following important updates:

- Update to the list of CISG countries, now at 97 states, representing more than 80% of world trade.
- Discussion of CISG Advisory Council Opinion No 20, dealing with force majeure and hardship.
- Discussion of CISG Advisory Council Opinion No 18, dealing with set-off in CISG cases, with references to the leading case law.
- Discussion of the changes effected by Incoterms 2020.
- Discussion of Unites States case Brands International Corporation v. Reach Companies, LLC, 2023 WL 6391830 (D. Minn. 2023).
- The addition of CISG AC OPINION NO 22, entitled: The seller's liability for goods infringing intellectual property rights under Article 42 CISG.
- An overhaul of all references to the website of the Institute for International Commercial Law at Pace Law School, which remains one of the most important repositories of CISG cases and materials on the internet.
- Updates to all references to Schwenzler & Schroeter *Commentary on the CISG* 5th ed (2022 OUP) to include paragraph numbers under referenced articles facilitating ease of use for the reader.