

# Index

## **ABSENCE OF POLICE REPORT**

In limine motion topic, **36:3**

## **ABSENCE OF SIGNIFICANT VEHICLE DAMAGE**

Increasing incidence of whiplash, **52:4**

## **ABSTRACTS**

Biomedical literature, abstracts versus full text, **52:13**

## **ABUSE OF PROCESS**

Bad faith, **48:4**

## **ACCELERATION-RELATED INJURIES, LITERATURE REGARDING**

Prognosis, acceleration-extension injuries, prospective study, **57:7, 64:1**

Refuting validity of whiplash injuries, acceleration perturbations, **62:10, 64:32**

## **ACCIDENT RECONSTRUCTION EXPERT**

### **Biomechanics and Engineering (this index)**

Crash testing literature, use of, **52:9 to 52:11**

Decision to use, **6:5**

Plaintiff bar shares information, prior transcripts, and resources, **19:1, 24:1**

## **ACUPUNCTURE TREATMENT**

Physical therapy entry, **4:1**

## **ADJUSTER'S ROLE**

Deviating from Colossus, consequences, **5:1**

Duties and role of adjuster, **5:1, 29:1**

### **Evaluation Consultant/Coordinator (this index)**

## **ADJUSTER'S ROLE—Cont'd**

Initial contact with claimant, data chart checklists, **11:2**

Medical examinations, **22:3, 29:1**

Negotiation of claim, **13:1, 29:1**

Prize awarded for claims referred to Special Investigations Unit, **6:6**

Training adjusters in use and preparation of Colossus evaluation, examples, **5:2**

Transformation of the Colossus/ "MIST" adjuster, **5:1**

Unrepresented claimants, **5:3, 9:1, 16:4, 17:1**

## **ADMINISTRATIVE STAFF**

Legal, **50:2**

## **ADMISSIONS, REQUEST FOR**

Generally, **18:1**

Damages

Generally, **18:4**

Form re special injuries, damages, and potential excess, **18:7 (Form)**

Drafting techniques, **18:1**

Forms re admissions requests

Liability and general matters, **18:6 (Form)**

Motion shortening time, deeming answers as admissions, and allowing service by other means, **16:9 (Form)**

Special injuries, damages, and potential excess, **18:7 (Form)**

To insurer regarding identification and location of defendant, **16:8 (Form)**

Health care expenses, reasonableness and necessity, **18:4**

Identification and location of missing defendant for service of process. Service of process, infra

**ADMISSIONS, REQUEST FOR**

—Cont'd

- Insurance coverage
  - Generally, 18:5
- Forms, admission requests re
  - Liability and general matters, 18:6 (Form)
  - Special injuries, damages, and potential excess, 18:7 (Form)
- Jurisdictional matters
  - Generally, 18:2
  - Form re liability and general matters, 18:6 (Form)
- Key issues, 18:1
- Liability
  - Generally, 18:3, 18:4
  - Deposition, effect of admission on need to take, 19:1
  - Form re liability and general matters admissions request, 18:6 (Form)
- Medical expenses, reasonable and necessary, 18:4
- Service of process problems, requests for admissions to insurer regarding
  - Identification and location of defendant
    - Generally, 16:4
    - General form, 16:8 (Form)
  - Motion shortening time, deeming answers as admissions, and allowing service by other means, 16:9 (Form)
- Jurisdictional matters, generally, 18:2
- Timeliness of requests for admissions, 18:1

**ADMISSIONS TO HOSPITAL**

- Decline in, 22:1

**ADVOCATES**

- Health care providers as advocates for patients, 22:3
- Trial attorney, aggressive advocacy, 41:2

**AFFIRMATIVE DEFENSES**

- Interrogatories and requests for production topic, 17:1

**AGE DISCOUNT**

- Reporting system, 4:1

**AIR BAGS**

- Decline in hospital admissions, reason for, 22:1

**ALL-INDUSTRY RESEARCH**

**ADVISORY COUNCIL**

- Generally, 1:1

**ALLSTATE INSURANCE**

- Bad faith, 1:8 to 12
- Colossus software program, 1:8, 1:13
- McKinsey & Company, relationship with, 1:9

**ALMANACS**

- Helpful websites, 54:2

**AMENDMENT OF COMPLAINT**

- Generally, 29:2, 30:3
- Motion for leave to amend, 30:10 (Form)

**AMERICAN MEDICAL  
ASSOCIATION**

- International Classification Of Diseases, establishment of, 13:2

**ANSWER TO COMPLAINT**

- Defenses (this index)
- Trial notebook section, 32:16

**ANXIETY**

- Category entry, 4:1, 13:2

**APPEARANCE AT TRIAL**

- See also **Attendance** (this index)
- Notice of trial attendance, 40:3, 40:7 (Form)
- Sequencing trial witnesses, 40:2
- Subpoena for trial attendance, 40:8 (Form)

**ARGUMENTS OF COUNSEL**

- Closing Argument** (this index)
- Opening Statements** (this index)

**ART**

- Medical Legal Art Website, 55:8

**ASYMPTOMATIC CONDITION**

- Assessment by Colossus, 13:2

## INDEX

### ATTENDANCE

See also **Appearance at Trial** (this index)  
Civil Rule 35 medical examination, attorney representative's presence, **23:3, 24:1**  
Notice of trial attendance, **40:3, 40:7 (Form)**  
Subpoena for trial attendance, **40:8 (Form)**

### ATTORNEY-CLIENT RELATIONSHIP

Aggressive advocacy and civility concepts, **41:2**  
Change of attorneys, in limine motion topic, **36:3**  
Civil Rule 35 medical examination, attorney representative presence, **23:3, 24:1**  
Creating relationship with client  
Generally, **9:1, 9:3**  
Explaining MIST misnomer, **9:3**  
Formalizing the relationship.  
Formalizing the relationship, infra  
Need for debriefing, **9:1, 9:3**  
Notifying insurer. Notifying insurer, infra  
Debriefing client, need for, **9:1, 9:3**  
Deciding whether litigation-related meeting with client is needed, **6:5**  
Deciding whether to take case, **8:1, 9:4**  
Duty to obtain all potential evidence and information regarding client and accident-related data, **11:3**  
Explaining MIST misnomer, **9:3**  
**Fees. Attorney's Fees** (this index)  
Fighting insurance industry's refusal to honor meritorious claims, duty and strategies of plaintiff's attorney, **7:1 to 7:3**  
Fighting insurance industry's refusal to honor meritorious claims, duty and strategies of plaintiff's attorney, **13:1, 27:1, 29:1**  
Formalizing the relationship  
Generally, **9:4**

### ATTORNEY-CLIENT

#### RELATIONSHIP—Cont'd

Formalizing the relationship—Cont'd  
Contingency fee retainer agreement, **9:6 (Form)**  
Initial client letter, **9:7 (Form), 9:8 (Form)**  
List of instructions and suggestions for client, **9:8 (Form)**  
Notifying insurer. Notifying insurer, infra  
Forms  
Formalizing the relationship  
Contingency fee retainer agreement, **9:6 (Form)**  
Enclosure to initial client letter, list of instructions and suggestions for client, **9:8 (Form)**  
Initial client letter, **9:7 (Form), 9:8 (Form)**  
Initial contact  
Basic inquiry data form, **8:5 (Form)**  
Detailed inquiry data form, **8:6 (Form)**  
Prospective client letter regarding intake form, **8:7 (Form)**  
Telephone intake form, **8:4 (Form)**  
Notifying insurer  
Initial letter to first party carrier (PIP/MedPay), **10:4 (Form)**  
Initial letter to first party carrier (UM/UIM), **10:5 (Form)**  
Initial letter to third party carrier (BI), **10:6 (Form)**  
Increasing profits by focusing on attorney-represented claimants, **1:3**  
Inflation in MIST settlements, **5:1**  
Initial client letter, **9:7 (Form)**  
Initial client letter enclosure, list of instructions and suggestions, **9:8 (Form)**  
Initial client meeting  
Acceptance of client, choice to, **9:2**

**ATTORNEY-CLIENT**

**RELATIONSHIP—Cont'd**

- Initial client meeting—Cont'd
  - Client's credibility, assessment of, **9:2**
  - Diary of events, **9:2**
  - Explaining MIST misnomer, **9:3**
  - Formalizing the relationship, **9:4**
  - Injury, assessment of, **9:2**
  - Medical history, **9:2**
  - Need for debriefing, **9:1**
- Initial contact by client
  - Generally, **8:1, 8:2**
  - Basic inquiry data form, **8:5 (Form)**
  - Detailed inquiry data form, **8:6 (Form)**
  - Prospective client letter regarding intake form, **8:7 (Form)**
  - Telephone intake form, **8:4 (Form)**
- Insurance industry focusing on attorney-represented claimants, **1:3**
- Intake process of attorney
  - Generally, **8:1, 8:2**
  - Basic inquiry data checklist form, **8:5 (Form)**
  - Checklist forms
    - Basic inquiry data form, **8:5 (Form)**
    - Detailed inquiry data form, **8:6 (Form)**
    - Prospective client letter for intake form, **8:7 (Form)**
    - Telephone intake form, **8:4 (Form)**
  - Detailed inquiry data checklist form, **8:6 (Form)**
- Initial contact. Initial contact, *supra*
- Investigating the Claim** (this index)
  - Prospective client letter regarding intake data checklist form, **8:7 (Form)**
  - Telephone intake form, initial contact, **8:4 (Form)**
- Internet, contact by, **8:2**

**ATTORNEY-CLIENT**

**RELATIONSHIP—Cont'd**

- Notifying insurer
  - Generally, **10:3**
  - Initial letter to first party carrier (PIP/MedPay), **10:4 (Form)**
  - Initial letter to first party carrier (UM/UIM), **10:5 (Form)**
  - Initial letter to third party carrier (BI), **10:6 (Form)**
- Obtaining records and data involving client
  - Generally, **11:3**
  - Notifying insurer about relationship. Notifying insurer, *supra*
- Paralegal assistance with voir dire, **32:6**
- Prospective client letter regarding intake data checklist form, **8:7 (Form)**
- Social media, managing client's, **9:5**
- Telephone intake checklist form, initial contact, **8:4 (Form)**
- Unrepresented claimants, adjuster's handling of, **5:3, 9:1, 16:4, 17:1**

**ATTORNEYS' FEES**

- Generally, **49:1 et seq.**
- Contingency fee retainer agreement, **9:4, 9:6 (Form)**
- Damages item, generally, **15:3**
- Forms
  - Generally, **49:3 et seq. (Forms)**
  - Findings of fact, **49:4 (Form)**
  - Judgment, **49:5 (Form)**
  - Motion for fees and costs, **49:3 (Form)**
- Frivolous or obstructionist conduct of insurer basis, **9:4**
- Retained counsel, **6:5**
- Sending retainer agreement to prospective client before initial meeting, **8:2**

**AUDIO TAPES**

- Medical examination of plaintiff, comparing written report to audio tape, **24:2**

## INDEX

**AUTOMOBILE INJURIES AND THEIR COMPENSATION IN THE UNITED STATES**  
1979 publication, **1:1**

**AUTOMOBILE REPAIRS**  
Vehicle Damage (this index)

**BACK SPRAIN**  
Musculoligamentous Injury (this index)

**BAD FAITH**  
Generally, **48:1 et seq.**  
Abuse of process, **48:4**  
Campbell v. State Farm, **48:3**  
Colossus, **48:5, 48:6**  
Combination tortfeasor and sue us clause complaint, **48:22 (Form)**  
Crackel v. Allstate, **48:4**  
Forms, **48:10 to 48:30 (Forms)**  
MedPay, **48:2**  
Penberthy v. Caprett, **48:5**  
PIP, **48:2**  
Pleading, drafting, **48:8**  
Sue us clauses, **48:9 (Form)**  
Third party, **48:3**  
Wells v. Allstate class action, **48:6**

**BAR ASSOCIATION**  
Life after, passing as a new lawyer, **50:2**

**BIAS OR PREJUDICE**  
Acknowledging but discounting musculoligamentous injuries of the neck, **3:2**  
Against nondemonstrable injuries  
Generally, **4:1, 11:1, 22:1**  
Acknowledging but discounting musculoligamentous injuries of the neck, **3:2**  
Burden on claimant, **3:4**  
Diagnosis difficulty, musculoligamentous injuries of the neck, **3:3**  
Independent medical examination, bias of forensic examiner re musculoligamentous injuries of the neck, **23:1, 24:4**

**BIAS OR PREJUDICE—Cont'd**  
Against nondemonstrable injuries  
—Cont'd  
Malingering, creating assumption of, **3:1**  
Biomechanics opinion testimony, **28:1 et seq.**  
Burden on claimant, bias against nondemonstrable injuries, **3:4**  
Diagnosis difficulty, musculoligamentous injuries of the neck, **3:3**  
Forensic medical examiner, **23:1, 24:4**  
Jury bias, defense reliance on, **18:4**  
Malingering, creating assumption of, **3:1**  
Medical records review, **22:1 to 22:3**  
Paper reviews, **17:1**  
Utilization of Colossus against nondemonstrable injuries, **4:1**  
Witness availability bias concept, **40:2**

**BINDING**  
Settlement of claim, **13:8**

**BIOCHEMIST**  
Defenses, cross examination, **65:7**

**BIODYNAMICS RESEARCH CORPORATION (BRC)**  
Giving defense biomechanics testimony in lower speed crashes, **52:6**  
Refuting validity of whiplash injury, literature regarding, **62:4**

**BIOMECHANICS AND ENGINEERING**  
Generally, **52:6, 67:1 et seq.**  
Accident reconstruction expert  
Generally, **66:1, 66:2, 66:3 (Form)**  
Affidavit for motion to strike, **66:3 (Form)**  
Crash testing literature, use of, **52:9 to 52:11**  
Deciding whether to have, **6:5**  
Plaintiff bar shares information, prior transcripts, and resources, **19:1, 24:1**

**BIOMECHANICS AND ENGINEERING—Cont'd**  
Car photographs in low impact cases, **67:3**  
Crash test studies and injury thresholds, generally, **67:1, 67:2**  
Defense medical examination inquiry, **23:2**  
Defense testimony, junk science basis, **52:7**  
Dummy crash testing, **52:6, 52:9**  
Epidemiology, use of, **52:8**  
Historical perspective, **52:6**  
Junk science, use of, **52:7**  
Juror bias, motion in limine to preclude biomechanical engineer, **69:2 (Form)**  
Jury instruction, speed, **37:12 (Form)**  
**Literature Regarding Crash-Related Injuries, Forensic Application** (this index)  
Motion by plaintiff to limit or exclude testimony, **66:4, 66:5**  
Nomenclature of crash-related injuries  
Generally, **52:5**  
Whiplash, defined, **52:2**  
Plaintiff bar shares information, prior transcripts, and resources, **19:1, 24:1**  
Relationship between vehicle damage and injury  
Generally, **52:3**  
Increasing incidence of whiplash in absence of significant vehicle damage, **52:4**  
Whiplash, generally, **52:1, 52:2**  
Witness/expert  
Anti-biomechanic expert as trial witness for plaintiff, typically, **40:2**  
Cross examination of biomechanics witness  
Generally, **27:2**  
Outline listing inquiry topics, **27:4 (Form)**  
Deciding whether to have, **6:5, 29:1**  
Disclosure of, **17:1**

**BIOMECHANICS AND ENGINEERING—Cont'd**  
Witness/expert—Cont'd  
Excluding biomechanic witness from testifying at trial  
Generally, **28:1 et seq.**  
Law memorandum supporting motion, **28:4 (Form)**  
Motion, **28:5 (Form)**  
Injury causation expert, biomechanist as, **52:6**  
Junk science, use of, **52:7**  
Outline for cross examination of biomechanics witness, **27:4 (Form)**  
Plaintiff bar shares information, prior transcripts, and resources, **19:1, 24:1**  
Report of biomechanic expert as letter to defense attorney, **27:2 (Form)**  
Testimony, junk science basis, **52:7**

**BIOMEMEDICALS AND ENGINEERING**  
Generally, **53:1 to 53:5**  
Fast lane of the information highway  
The long and winding road, **53:5**  
Generally  
Tapping the well by using PubMed, **53:2 to 53:4**  
Tapping the well by using PubMed  
Basic search strategy, **53:3**  
Ordering full text copies of journal articles, **53:4**

**BODILY INJURY POLICY**  
Defined, **10:1**  
Notifying third party insurer about attorney-client relationship, **10:6 (Form)**  
Requests for admission regarding insurance coverage, **18:5, 18:6 (Form), 18:7 (Form)**

**BODY SHOP ESTIMATORS**  
Disclosure of, **17:1**

**BRAIN SCANS**  
Malingering, defenses, **25:4**

## INDEX

**BRC**  
    **Biodynamics Research Corporation (BRC)** (this index)

**BRIEF, TRIAL**  
    **Trial Brief** (this index)

**BURDEN OF PROOF**  
    Causation  
        Generally, **34:7**  
        Proximate cause, **37:13, 44:3**  
        Trial brief provision, **35:3**  
    Directed verdict motion, **44:1, 44:2**  
    Excluding evidence in limine, **36:1**  
    Judgment as matter of law, **44:3**  
    Jury instruction, **37:15, 37:15 (Form)**  
    Jury instruction (demonstrative), **45:8 (Form)**  
    Medical examination of plaintiff, **23:1**  
    Musculoligamentous injury, **3:4**  
    Prejudice of insured's failure to appear at trial, **40:3**  
    Proximate cause, **37:13, 44:3**  
    Summary judgment, **44:3**  
    Trial brief issue, **35:2**

**CADAVER CRASH TESTING**  
    Generally, **52:6**

**CAMPBELL V. STATE FARM**  
    Bad faith, **48:3**

**CARPAL TUNNEL SYNDROME**  
    Generally, **4:1**

**CASUALTY DEVELOPMENT SUMMARY PROCESS COMPUTERIZATION**  
    Generally, **11:2**

**CAUSATION**  
    **Burden of Proof** (this index)  
    Directed verdict motion, **44:3, 44:5 (Form)**  
    Epidemiology, **52:8, 52:9**  
    Injury causation, determining, **52:6 to 52:9**  
    Proximate cause  
        Jury instruction, **37:13 (Form)**  
        Proving, **44:3**

**CAUSATION—Cont'd**  
    Questionable, **1:5**

**CAUSE OF ACTION**  
    **Complaint** (this index)  
    **Defenses** (this index)  
    Filing the lawsuit, generally, **15:1 et seq.**  
        Outlining the causes of action, **15:3**  
        Outlining the facts, **15:2**  
    **Service of Process** (this index)  
    Spoliation of evidence, **15:4**

**CELL PHONES**  
    **Smart Devices** (this index)

**CENTRALIZING CLAIMS OPERATIONS**  
    Generally, **5:1**

**CERVICAL INJURIES**  
    Acute injuries to cervical joints, prognosis, **57:1, 64:1**  
    Curvature of neck and hyperextension at lower levels; motion of cervical vertebrae, **60:1, 64:13**  
    Discogenic pain, correlation of magnetic resonance imaging and discography, **58:1, 64:8**  
    Soft-tissue injuries of the cervical spine, prognosis, **57:3, 64:3**

**CHARTS, CHECKLISTS, AND OUTLINES**  
    Adjuster's initial contact with claimant, data chart checklists, **11:2**  
    Attorney-client relationship, intake process of attorney  
        Basic inquiry data form, **8:5 (Form)**  
        Detailed inquiry data form, **8:6 (Form)**  
        Prospective client letter for intake form, **8:7 (Form)**  
        Telephone intake form, **8:4 (Form)**  
    Cause of action  
        Outlining the causes of action, **15:3**  
        Outlining the facts, **15:2**  
    Closing argument outline, **45:7 (Form)**

**CHARTS, CHECKLISTS, AND OUTLINES—Cont'd**

Cross examination of biomechanics witness, outline, **27:4 (Form)**

Deposition testimony outline

- Defendant's deposition, **19:2 to 19:3, 19:8 (Form)**
- Defense medical examiner's deposition, **24:6 (Form)**
- Expert's deposition, **19:9 (Form)**
- Plaintiff and lay witnesses

  - deponents, **19:6 to 19:7, 19:12 (Form)**

- Plaintiff's physical therapist, **19:13 (Form)**

Direct examination at trial, outline

- Defendant, **40:9 (Form)**
- Lay witness, **40:11 (Form)**
- Plaintiff, **40:10 (Form)**
- Treating health care provider, **40:12 (Form)**

Foundation evidence, charting, **32:5, 32:22 (Form), 32:23 (Form)**

Insurer's computer directed investigation, checklists, **11:2**

Jury voir dire

- Trial notebook chart, **32:6, 32:24 (Form)**
- Voir dire discussion point outline, **38:9 (Form)**

Opening statement outline, **39:3**

Plaintiff witnesses chart, **32:18 (Form), 32:19 (Form)**

Service of process chart, vehicular accidents, **16:5 (Form)**

Trial flow chart, **32:20 (Form), 32:21 (Form)**

**CHILDREN'S MEDICAL CONDITION**

In limine motion topic, **36:3**

**CHIROPRACTIC SERVICES**

Assessment by Colossus, **4:1, 13:2**

CPT codes use, **12:9**

High percentage of injured persons using, **22:1**

ICD-9 use, **12:9**

Jury instruction, **37:18 (Form)**

**CHIROPRACTIC SERVICES**

—Cont'd

Testimony of treating chiropractor as expert medical testimony, trial brief provision, **35:3**

Trial witness for plaintiff, typically, **40:2**

**CHRONIC PAIN**

Use of medical literature to support, **52:10**

**CIRCUMSTANTIAL EVIDENCE**

Jury instruction, **37:8 (Form)**

**CITATIONS**

Medical literature, **52:12, 52:13**

**CIVIL CONSPIRACY CLAIMS**

Colossus software program, **48:7**

**CIVIL RULE 35 MEDICAL EXAMINATION**

Medical Examiners and Examinations, Defense (this index)

**CLAIM CORE PROCESS REDESIGN**

Generally, **5:1, 6:3**

Casualty Development Summary Process Computerization, **11:2**

Manual, litigation protocol provisions, **6:5**

Unrepresented claimants, handling of, **9:1**

**CLAIM INVESTIGATION**

Investigating the Claim (this index)

**CLAIM PRECLUSION**

Requests for admission, failure to properly admit within allowed time, **18:1**

**CLAIM REPRESENTATIVE'S ROLE**

Adjuster's Role (this index)

**CLAIMS PAY OUTS**

Bodily injury liability coverage, handling pay out, **10:2, 17:1**

Low claims pay outs, historical perspective, **5:1**

## INDEX

### CLOSING ARGUMENT

- Generally, **45:1**
- Burden of proof demonstrative instruction, **45:8 (Form)**
- Golden Rule argument, **45:4**
- Legal boundaries, **45:3 to 45:4**
- Mission of plaintiff, **45:2**
- PowerPoint** (this index)
- Sample outline, **45:7 (Form)**
- Trial notebook section, **32:13**

### CODEFENDANTS

- Multiple Defendants** (this index)

### COLLATERAL SOURCE RULE

- Medical liens and lien factoring companies, **42:4 to 42:9**

### COLLUSION BETWEEN INSURERS

- Generally, **10:2**
- Minimizing, **10:1**

### COLOSSUS OF RHODES

- Historical perspective, **1:2**

### COLOSSUS SOFTWARE PROGRAM

- As to particular matters, see more specific entries throughout this index
- Generally, **1:2, 1:3, 30:1 to 30:3**
- Accessing Colossus, **30:2**
- Adjuster's role, **5:1 to 5:3**
- Alternative models, **13:4**
- Attorney's mission, **7:1 to 7:3**
- Bad faith, **1:8 to 12, 48:5, 48:6**
- Bias against nondemonstrable injuries, **3:1 to 3:4**
- Civil conspiracy claims, **48:7**
- Claim Core Process Redesign phase II, **5:1**
- Courts and, **1:7**
- Data categories, **30:1, 30:2**
- Deposition testimony, **1:8**
- Description of process, **4:1**
- Discovery process
  - Admissions, **18:1 to 18:7**
  - Depositions, conducting and defending, **19:2 to 19:7**

### COLOSSUS SOFTWARE

#### PROGRAM—Cont'd

- Discovery process—Cont'd
  - Interrogatories and requests for production, **17:1 to 17:6**
  - Dissection of claim to feed Colossus, **4:2, 4:23, 13:2**
  - Farmers' monitoring of, **1:6**
  - Feeding data to Colossus, **4:1, 13:2**
  - Filing the lawsuit, **15:1 et seq.**
  - Fraudulent, characterization of soft tissue claims, generally, **1:4 to 1:6**
  - Geographic region, tuning Colossus, **30:3**
  - Guidelines for review of facts and consultative report, **30:1 to 30:3**
  - Initial client meeting, **9:1 to 9:5**
  - Intake criteria and process, **8:1 to 8:7**
  - Investigating the claim, **11:1 to 11:3**
  - Low claims pay outs, historical perspective, **5:1**
  - Medical billing review system, generally, **4:3**
  - Negotiation of claim, **13:1**
  - Origins of Colossus, **1:2**
  - Parameters of Colossus, **30:1**
  - Permanent impairment as value driver, increasing assessments, **14:1**
  - Preliminary insurance matters, **10:1 to 10:6**
  - Reports generated, **4:3**
  - Restructuring litigation management, **6:1 to 6:6**
  - Review by evaluation consultant, **4:3**
  - Service of process, **16:1 to 16:9**
  - Settlement overtures, **13:1 to 13:14**
  - Tastad vs. Allstate, **1:8**
  - Tortious interference with contract, **48:7**
  - Tuning Colossus, **30:3**
- COMMON SENSE DEFENSE**
  - Defenses, **65:4**
- COMMUNICATION**
  - With clients
    - New lawyers, **50:8**

**COMPARATIVE FAULT DEFENSE**

Battling, generally, **43:1 et seq.**  
Five-step comp neg battle plan, instituting, **43:3**  
Squeezing claims to hurt the injured, **43:1**  
Torturing the facts to create defense, **43:2**

**COMPARATIVE NEGLIGENCE**

Incentives for adjusters to find, **5:1**

**COMPETENCY**

Sensory perceptions of plaintiff's pain and suffering, competency of lay witness testimony, **35:3**

**COMPLAINT**

Generally, **1:14 (Form), 15:1**  
Amendment of complaint  
Generally, **29:2, 30:3**  
Motion for leave to amend, **30:10 (Form)**  
Answer to complaint, trial notebook section, **32:16**  
Defenses, this index  
Discovery  
Personal Injury/New Lawyer, **50:12**  
Drafting considerations, **15:2 to 15:4**  
Facts section of complaint  
Intersection collision, **15:10 (Form)**  
Outlining the facts, **15:2**  
Spoliation of evidence, **15:4**  
Filing the lawsuit  
Generally, **15:1**  
Complaint. Complaint, supra  
Creative twists, **15:4**  
Outlining the causes of action, **15:3**  
Outlining the facts, **15:2**  
General allegations, **15:7**  
Intersection collision, complaint fact section, **15:10 (Form)**  
Medical terminology, what to use, **15:3**  
Outlining the causes of action, **15:3**  
Outlining the facts, **15:2**

**COMPLAINT—Cont'd**

Rear-end collision  
Clear liability  
Agency-complaint, **15:8 (Form)**  
Simple complaint, **15:5 (Form)**  
Property damage, multiple defendants, **15:9 (Form)**  
Same direction, collision with vehicle traveling in, **15:6**  
**Service of Process** (this index)  
Spoliation of evidence, **15:4**  
Trial notebook section, **32:16**

**COMPREHENSIVE MEDICAL REVIEW**

Cost containment vendor, **22:2**

**COMPROMISE**

**Settlement and Compromise** (this index)

**COMPUTER SCIENCES CORPORATION**

Maker of Colossus software program, **1:2**

**CONJECTURE**

Witness testimony, **40:5**

**CONSENT**

Discovery requests, obtaining information by plaintiff's consent, **17:1**

**CONSISTENCY OF STATEMENTS**

Reporting system, **4:1**

**CONSULTANTS**

Insurer's evaluation consultant/ coordinator, **4:3, 5:1**  
Insurer's litigation consultant, role and duties, **6:2, 29:1**  
Medical Consultants Network, cost containment vendor, **22:2**

**CONTESTING COVERAGE**

Effect on litigation tenor and scope, **17:1**

**CONTINUANCES**

Motions brought prematurely by defense, **29:2**

## INDEX

### CONTRACTS

Insurance, generally, **5:1**

### CONTROLLED SUBSTANCES

In limine motion topic, **36:3**

### CONTUSION

Diagnosis, assessment by Colossus, **13:2**

### COOPERATION OF INSURED

Failure to cooperate, effect on policy coverage, **16:2, 30:2, 40:3**

### COPIES OF INSURER'S FILE ON CLAIMANT, OBTAINING

Generally, **10:3, 11:3**

Letters of notice and request, **10:4 to 10:6 (Forms)**

### CORPORATIONS

Deposition of, **19:4**

### CORTICO-STEROID INJECTIONS

Generally, **4:1**

### COST CONTAINMENT, MEDICAL PROVIDERS

Generally, **22:1 to 22:3**

### COURTROOM

Excluding nonparty witnesses from courtroom, **36:3**

### COURTROOM DEMEANOR

Aggressive advocacy and civility concepts, **41:2**

### COVERAGE UNDER INSURANCE POLICY

Admissions about insurance coverage Generally, **18:5**

Liability and general matters, admissions regarding, **18:6 (Form)**

Special injuries, damages, and potential excess, admissions regarding, **18:7 (Form)**

Bodily injury liability coverage

Defined, **10:1**

Handling pay out, **10:2, 17:1**

Contesting coverage, effect on litigation tenor and scope, **17:1**

Defense, coverage contested, **17:1**

### COVERAGE UNDER INSURANCE POLICY—Cont'd

#### Definitions

Bodily injury liability coverage, **10:1**

Personal injury protection/medical pay coverage, **10:1**

Types of insurance coverage, **10:1**

Underinsured motorist coverage, **10:1**

Uninsured motorist coverage, **10:1**

Identification of insurance coverage, common types in tort cases, **10:1**

Interrogatories and requests for production, **17:1**

Noncooperation of insured, effect on policy coverage, **16:2**

Personal injury protection/medical pay coverage

Communications between carriers of tortfeasor and claimant, **17:1**

Defined, **10:1**

Lower settlement consequences, **10:2**

#### Policy Limits (this index)

Settlement, effect of personal injury protection/medical pay coverage, **10:2**

Types of insurance coverage, **10:1**

### COVID-19 PANDEMIC

Generally, **71:1 et seq.**

Business can vary from

Jurisdiction to jurisdiction, **71:3**

Is jury selection live or by video, **71:9**

Know the layout of the courtroom, **71:4**

Trial of the Case, **71:11**

Who is the trial judge, **71:5**

Jury selection, **71:8**

Location of trial, **71:7**

Personal protective equipment, **71:6**

Pre-Trial Issues, **71:2**

Summary, **71:12**

Trials in the time of, generally, **71:1 et seq.**

**COVID-19 PANDEMIC—Cont'd**  
Voir dire, **71:10**

**CO-WORKERS AS WITNESSES**  
Disclosure of, **17:1**

**CPT CODES**  
Generally, **12:1, 12:7, 12:10**  
Chiropractor use of, **12:9**  
Insurance application of, **12:8**

**CRACKEL V. ALLSTATE**  
Bad faith, **48:4**

**CRASH SEVERITY**  
Correlation with injury risk, injury severity, and long-term symptoms

**CRASH TESTING**  
Generally, **52:6 to 52:13**  
**Biomechanics** (this index)

**CREDIBILITY OF CLIENT**  
Generally, **31:1 et seq.**  
Activities and pastimes, **31:5**  
Client interview, **31:2**  
Complaint at scene, lack of, **31:8**  
Defenses used against defense lawyers, **31:7 to 31:15**  
Delay in starting treatment, **31:12**  
Emergency room treatment, lack of, **31:9**  
Establishing, **31:1 et seq.**  
Gaps in treatment, **31:13**  
Medical treatment, **31:6**  
Minor property damage, **31:10**  
Motion in limine to exclude photographs (Form), **31:17**  
Photos of property damage, **31:11**  
Pre-existing injuries, **31:15**  
Reporting system, **4:1**  
Time off from work, **31:4, 31:14**  
Work history, **31:3**

**CRIMINAL RECORDS**  
Deciding whether to do obtain, **6:5**

**CROSS-EXAMINATION**  
Biomechanics witness, **27:2, 27:4 (Form)**  
Defenses, **65:6, 65:7**

**CROSS-EXAMINATION—Cont'd**  
Medical examiner, defenses, **24:4, 24:8 (Form)**

**CURRENT PROCEDURAL TERMINOLOGY CODES (CPT CODES)**  
**CPT Codes** (this index)

**CURVATURE OF NECK**  
Motion of cervical vertebrae, curvature of neck and hyperextension at lower levels, **60:1, 64:13**

**DAMAGES**  
Attorney's fees, **15:3**  
Deciding whether to depose damage witness, **6:5**  
Diminution in value, **15:3, 17:1**  
Directed verdict, **44:3**  
Exceeding policy limits, requests for admission re special injuries and damages, **18:4, 18:7 (Form)**  
Failure to mitigate damages jury instruction, trial brief provision, **35:3**  
Household expenses, **15:3**  
Impairment damages, **15:3, 17:1**  
Insurance industry's refusal-honor meritorious claims, duty and strategies of plaintiff's attorney, **7:1 to 7:3**  
Interrogatories and discovery requests topic, **17:1**  
Jury instructions, **35:3, 37:19 (Form)**  
Loss of consortium, **15:3**  
Loss of enjoyment of life, **15:3**  
Loss of use of vehicle, **15:3**  
Lost wages, **15:3**  
Low claims pay outs, historical perspective, **5:1**  
Measure of damages, jury instruction, **37:19 (Form)**  
Measure of damages not subject to mathematical precision, trial brief provision, **35:3**  
**Medical Expenses** (this index)  
Mileage expenses, **15:3**  
Pain, **15:3, 17:1**  
Parking expenses, **15:3**

## INDEX

**DAMAGES—Cont'd**  
Prejudgment interest, **15:3**  
Punitive, **9:4**  
Requests for admission topic, **18:4, 18:7 (Form)**  
Types of damages, list of, **15:3**  
**Vehicle Damage** (this index)

**DAMAGE TO VEHICLE**  
**Vehicle Damage** (this index)

**DE-ACCELERATION INJURIES**  
**Musculoligamentous Injury** (this index)

**DEADLINES**  
New lawyers, **50:5**

**DEATH**  
Statistics regarding motor vehicle crash deaths and injuries, **52:1**

**DECEIT**  
**Fraud or Misrepresentation** (this index)

**DECLARATION OF HEALTH CARE PROVIDER**  
Form, **30:28 (Form)**

**DECLARATORY JUDGMENT ACTION**  
Medical examiners and examinations issue, **23:1**

**DEFAULT, ENTRY OF**  
Generally, **30:2**  
Motion for entry of default, **30:9 (Form)**

**DEFENSE MEDICAL EXAMINATION**  
**Medical Examiners and Examinations, Defense** (this index)

**DEFENSES**  
Biochemist, cross examination, **65:7**  
**Biomechanics and Engineering** (this index)  
Common sense defense, **65:4**  
Contesting coverage, **17:1**  
Cross examination, **65:6, 65:7**

**DEFENSES—Cont'd**  
Defeating and exposing  
Generally, **65:1 to 65:7**  
Biochemist, cross examination, **65:7**  
Common sense defense, **65:4**  
Cross examination, **65:6, 65:7**  
Expert defense, **65:2, 65:5 to 65:7**  
Medical examiner, cross examination, **65:6**  
No-expert defense, **65:3**  
Using defenses against defense attorneys, **31:7 to 31:15**  
Expert defense, **65:2, 65:5 to 65:7**  
Failure of insured to cooperate, **16:2**  
Interrogatories and requests for production topic, **17:1**  
**Malingering**, **25:1 et seq.**  
Medical examiner, cross examination, **65:6**  
**Minor Impact Soft Tissue (“MIST”) Cases and Programs** (this index)  
No-expert defense, **65:3**  
Reservation of rights, defending under, **17:1**  
Sudden emergency doctrine, **44:2**  
Trial notebook section, **32:16**  
Using defenses against defense attorneys, **31:7 to 31:15**

**DEFINITIONS**  
Acute sprain, **3:2**  
Biomechanic, **27:1**  
Bodily injury liability coverage, **10:1**  
Civility concept, **41:2**  
Clinical testimony, **52:7**  
Comprehensive medical review, **22:2**  
Direct injury or trauma, **52:2**  
Epidemiology, **52:8**  
Force of impact, **23:2**  
Independent medical examination, **22:2**  
Indirect injury or trauma, **52:2**  
Insurance, **5:1**  
Junk science, **52:7**  
Low damage crash, **52:5**  
Low impact soft tissue injury (LIST), **52:5**

**DEFINITIONS—Cont'd**

Low speed crash, 52:5  
Malingering, 8:4, 25:10 *et seq.*  
Mechanics of impact, 23:2  
Minor impact soft tissue injury (MIST), 52:5  
Negotiation, 13:1  
Personal injury protection/medical pay coverage, 10:1  
Soft tissue injury, 52:5  
Spoliation of evidence, 15:4  
Trend (evaluation consultant), 5:1  
Types of insurance coverage, 10:1  
Underinsured motorist coverage, 10:1  
Uninsured motorist coverage, 10:1  
Whiplash, 52:2

**DELAY**

Credibility of client, establishing, 31:12  
Discovery responses, 17:2  
Inducing low settlements by delay of medical payments, 10:2, 17:1  
Motion to strike, plaintiff's remedy for defense's unjust delays, 29:2  
Service of process, consequences of delay, 16:4

**DEMAND LETTERS**

Generally, 13:4 *et seq.*  
Damages discussion, 13:4  
Diagrams, 13:4  
Electronic, 13:5, 13:13 (*Form*)  
Evidence and examples, 13:4  
Photographs, 13:4  
Sample demand, 13:11 to 13:13 (*Form*)

**DEMEANOR OF TRIAL**

**ATTORNEY**

Generally, 41:2

**DEMONSTRABLE NECK AND BACK INJURIES**

Evaluation by Colossus, generally, 3:1  
Reporting system, 4:2

**DEPOSITIONS**

Attorney's travel time, compensation, 6:5  
Co-defendants, deciding whether to depose, 6:5  
Colossus software program, 1:8  
Corporation deponent, 19:4  
CR 30(b)(6) deposition, notice pursuant to, 16:7 (*Form*), 19:10 (*Form*)  
Deciding whether to depose, 6:5  
Defendant and defense witnesses, taking the deposition of  
Generally, 19:1  
Claims adjuster, 19:5, 19:13 (*Form*)  
Deciding whether to depose, 6:5  
Deciding whom to depose, 19:1  
Entities, deposition of, 19:4  
Notice to defendant's insurance claims adjusters, 19:11 (*Form*)  
Outline, 19:8 (*Form*)  
Preparing for the deposition, 19:2  
Reasons for deposition, identifying, 19:1  
Using the outline to conduct the deposition, 19:3  
Defendant's insurer, deposition following futile attempt at service on defendant. **Service of Process** (this index)  
Demonstrative video doctor  
Generally, 20:1  
Editing, 20:6  
Model, 20:5  
Needle, 20:5  
Show, putting together, 20:3  
Slides, 20:4  
Streamlining, 20:2  
Doctor. Demonstrative video doctor, above  
Entity deponent, 19:4  
Expert, deposition of  
Local plaintiff bar shares information, prior transcripts, and resources, 19:1, 24:1  
Outline, 19:9 (*Form*)

## INDEX

**DEPOSITIONS—Cont'd**  
Expert, deposition of—Cont'd  
Preparation for deposing defense experts, **19:2**  
Family members, **19:7**  
Forms  
Defendant deponent, outline, **19:8 (Form)**  
Defendant's insurer, CR 30(b)(6)  
notice of deposition following futile attempt at service on defendant, **16:7 (Form), 19:10 (Form)**  
Expert deponent, outline, **19:9 (Form)**  
Jury instruction, **37:21 (Form)**  
Plaintiff and lay witnesses  
deponents, outline for preparing, **19:12 (Form)**  
Housekeepers, **19:7**  
Jury instruction, **37:21 (Form)**  
Liar deponent, **19:3**  
Obstructionist deponent, **19:3**  
Outline, preparing for deposition  
Defendant's deposition, **19:2 to 19:3, 19:8 (Form)**  
Defense medical examiner's deposition, **24:6 (Form)**  
Expert's deposition, **19:9 (Form)**  
Plaintiff and lay witnesses  
deponents, **19:6 to 19:7, 19:12 (Form)**  
**Personal injury Lawyer/First year (this index)**  
Plaintiff and plaintiff witnesses, defending the deposition of  
Generally, **19:6**  
Outline to prepare plaintiff and law witnesses, **19:12 (Form)**  
Strategy and preparation, **19:7**  
Special Investigations Unit's protocol, **6:6, 19:7**  
Treating doctor, deciding whether to depose, **6:5**  
Videotapes  
Demonstrative video doctor, above  
Reviewing, **19:7**  
**DEPRESSION**  
Category entry, **4:1, 13:2**

**DESK LOCATION**  
Reporting system, **4:1**  
**DIAGNOSIS**  
Generally, **13:2**  
Bias against nondemonstrable injuries, diagnosis difficulty, musculoligamentous injuries of the neck, **3:3**  
Cervical discogenic pain, correlation of magnetic resonance imaging and discography, **58:1, 64:8**  
Contusion diagnosis, assessment by Colossus, **13:2**  
Depression, category entry, **4:1, 13:2**  
Disc pathology after whiplash, **58:5, 64:11**  
Dizziness diagnosis, evaluation by Colossus, **13:2**  
Findings and outcome in whiplash neck distortions, **58:6, 64:12**  
Muscle spasm diagnosis, evaluation by Colossus, **13:2**  
Nonorganic signs, reappraisal of interpretation, **58:3, 64:9**  
Peripheral nerve entrapment, **58:4, 64:10**  
Radiofrequency neurotomy treatment, resolution of distress following, **58:2**  
Temporalmandibular diagnosis, evaluation by Colossus, **13:2**  
Using medical literature-support, **52:10 to 52:11**  
Vision disturbance diagnosis, evaluation by Colossus, **13:2**  
**DICTIONARIES**  
Helpful websites, **54:3**  
**DIMINUTION IN VALUE**  
Vehicular damages, **15:3, 17:1**  
**DIRECTED VERDICT**  
Generally, **44:1**  
Causation and damages, **44:3**  
Liability, **44:2**  
Procedure for making motion, **44:1, 44:4**  
Sample motion, **44:5 (Form)**  
Trial notebook section, **32:3**

**DIRECT EXAMINATION AT TRIAL**

- Defendant's examination, **40:9 (Form)**
- Health care provider's examination, **40:12 (Form)**
- Lay witness's examination, **40:11 (Form)**
- Medical examiner, **27:3**
- Plaintiff's examination, **40:10 (Form)**

**DISC BULGE/PROLAPSE INJURIES**

- Musculoligamentous Injury** (this index)

**DISC HERNIATION OR RUPTURE**

- Evaluation by Colossus, generally, **3:1**

**DISCLOSURE OF POLICY LIMITS**

- Generally, **13:3**

**DISCOGENIC PAIN**

- Correlation of magnetic resonance imaging and discography, **58:1, 64:8**

**DISCOVERY**

- Admissions, Requests For** (this index)

- Compel discovery, motion to, **29:2, 30:4, 30:11 (Form)**

- Conference, request for, **30:4**

- Depositions** (this index)

- Forms

- Compel discovery, motion to, **1:16 to 1:18 (Forms), 29:2, 30:4, 30:11 (Form)**

- Obtaining copies of insurer's file on claimant via notice of attorney-client relationship with claimant, letters of notice and request, **10:4 to 10:6 (Forms)**

- Quash discovery, motion to, **30:5, 30:18 (Form)**

- Requests, **1:15 (Form)**

- Interrogatories and Requests for Production** (this index)

**DISCOVERY—Cont'd**

- Medical examination. **Medical Examiners and Examinations, Defense** (this index)

- Obtaining copies of insurer's file on claimant via notice of attorney-client relationship with claimant Generally, **10:3, 11:3**

- Letters of notice and request, **10:4 to 10:6 (Forms)**

- Quash discovery, motion to, **30:5, 30:18 (Form)**

- Release from plaintiff, obtaining, **17:1**

- Requests for production. **Interrogatories and Requests for Production** (this index)

- Review of discovery responses on arrival, **30:4**

- Social Media** (this index)

- Special Investigations Unit's protocol, **6:6**

- Subpoena** (this index)

- Teams used by insurers, **6:2**

- Timeliness of

- Requests, **17:1, 18:1**  
Responses, **17:2, 30:7**

- Witness Identification and Testimony** (this index)

**DIZZINESS**

- Diagnosis, evaluation by Colossus, **13:2**

**DO I NEED AN ATTORNEY**

- Form, **5:3, 9:1**

**DRIVER EXPERIENCE**

- Reporting system, **4:1**

**DUMMY CRASH TESTING**

- Generally, **52:6, 52:9**

**DUTY**

- Jury instruction

- Generally, **37:9 (Form)**

- Following driver's duty, **37:11 (Form)**

**ELECTROMYOGRAPHY**

- Refuting validity of whiplash injuries, human subject kinemat-

## INDEX

**ELECTROMYOGRAPHY—Cont'd**  
ics and electromyographic activity during rear-end impact literature, **62:8, 64:30**

**EMAIL**  
Attorney-client intake process, **8:2**  
Using email list serves to discuss, develop, and exchange motions and strategies, **30:1**

**EMERGENCY RESPONSE ENTITIES**  
Duty of claimant's attorney to obtain records, **11:3**

**EMERGENCY ROOM TREATMENT**  
Generally, **4:1**  
Lack of as defense argument, **31:9**

**EMERGENCY STOP**  
Sudden emergency doctrine, **44:2**

**EMOTIONAL PLAINTIFF**  
Trial testimony preparation, **34:2**

**EMPLOYMENT RECORDS**  
Deciding whether to do obtain, **6:5**  
Duty of claimant's attorney to obtain, **11:3**

**ENCYCLOPEDIAS**  
Helpful websites, **54:2**

**ENGINEERING**  
**Biomechanics and Engineering**  
(this index)

**ENTRY OF DEFAULT**  
Generally, **30:2**  
Motion for entry of default, **30:9 (Form)**

**EPIDEMIOLOGY, USE AND EVALUATION**  
Generally, **52:8, 52:9**

**EVALUATION CONSULTANT OR COORDINATOR**  
Colossus review by, **4:3**  
Duties and role, **5:1**  
Exceeding authority of, **5:1**

**EVALUATION CONSULTANT OR COORDINATOR—Cont'd**  
Line adjuster. **Adjuster's Role** (this index)

**EVIDENCE**  
Accurately reflect in jury instructions, trial brief provision, **35:3**  
Exhibits at trial  
Health care providers', **40:6**  
Objections to, **41:5**  
**Expert Witness and Testimony** (this index)  
Foundation evidence  
Charting, **32:5, 32:22 (Form), 32:23 (Form)**  
Objection at trial, **41:5**  
In limine motions. **Motions** (this index)  
Interrogatories and requests for production, evidence identification and data, **17:1**  
Jury instruction, direct and circumstantial evidence, **37:8 (Form)**  
**Objections** (this index)  
Pain and suffering evidence, trial brief provision, **35:3**  
Sensory perceptions of plaintiff's pain and suffering, competency of lay witness testimony, **35:3**  
Spoliation of evidence, generally, **15:4**  
Trial notebook section on charting evidence, **32:5, 32:22 (Form), 32:23 (Form)**  
**Witness Identification and Testimony** (this index)

**EXHIBITS AT TRIAL**  
Health care providers evidence, **40:6**  
Objections to, **41:5**

**EXISTING DEGENERATIVE CHANGES**  
Musculoligamentous injury, effect on, **3:2**

**EXPERT WITNESSES AND TESTIMONY**  
Biochemist, **65:7**

**EXPERT WITNESSES AND TESTIMONY—Cont'd**  
**Biomechanics and Engineering**  
(this index)  
Chiropractor's testimony as expert medical testimony, trial brief provision, **35:3**  
Deciding whether to have, **6:5**  
Defenses, **65:2, 65:5 to 65:7**  
**Depositions** (this index)  
Epidemiology, **52:8**  
Interrogatories and requests for production, **17:1**  
Junk science, **52:7**  
Jury instruction, **37:17 (Form)**  
Malingering, **25:6 et seq.**  
Medical examiner, **65:6**  
Motion to strike designated witness, **30:7, 30:29 (Form)**  
Number of times hired by defense attorney's firm, **17:1, 19:1**  
Plaintiff's bar shares information, prior transcripts, and resources, **19:1, 24:1**  
Preparing trial expert witness, **34:7**  
Techniques of questioning trial witnesses, **41:3, 41:4**  
Unreliable and inaccurate testimony in automobile injury cases  
Generally, **14B:1 et seq**  
False positives, **14B:4, 14B:5**  
Forensic tests, **14B:8, 14B:9**  
Pre-test probability, **14B:2, 14B:6**  
True positives, **14B:3, 14B:5**

**EYE WITNESSES TO COLLISION**  
Disclosure of, **17:1**  
Trial witness for plaintiff, typically, **40:2**

**FAILURE TO COOPERATE, INSURED'S**  
Generally, **16:2, 30:2, 40:3**

**FAMILY MEMBERS**  
Deposition of, **19:7**  
Spouse or significant other as trial witness for plaintiff, typically, **40:2**

**FARMERS INSURANCE**  
Colossus software program, Farmers' monitoring of, **1:6**

**FEDERAL SAFETY STANDARDS**  
Generally, **52:6**

**FILING THE LAWSUIT**  
Generally, **15:1**  
**Complaint** (this index)  
Creative twists, **15:4**  
Outlining the causes of action, **15:3**  
Outlining the facts, **15:2**  
**Service of process** (this index)

**FLEXION/EXTENSION INJURIES**  
**Musculoligamentous Injury** (this index)

**FOCUS GROUPS**  
Generally, **33:1**  
Discussion questions, **33:7 (Form)**  
Participant form, **33:4 (Form)**  
Plaintiff evaluation form, **33:6 (Form)**  
Post presentation form, **33:5 (Form)**  
Predominant issues, **33:2**  
Protocol, **33:3**  
Verdict form, **33:8 (Form)**

**FORCE OF IMPACT**  
**Biomechanics and Engineering**  
(this index)

**FORENSIC APPLICATIONS**  
Literature regarding crash-related injuries  
Generally, **52:1**  
Absence of significant vehicle damage and increasing incidence of whiplash in, **52:4**  
Abstracts versus full text, **52:13**  
Acceleration-related injuries  
Prognosis, acceleration-extension injuries, prospective study, **57:7, 64:1**  
Refuting validity of whiplash injuries, acceleration perturbations, **62:10, 64:32**  
Affidavit, application of methods  
Introduction, **63:1, 63:2**

## INDEX

### FORENSIC APPLICATIONS

#### —Cont'd

- Literature regarding crash-related injuries—Cont'd
- Biomechanics/engineering literature
- Clinical response to rear-end impact, **60:4, 64:17**
- Curvature of neck and hyperextension at lower levels; motion of cervical vertebrae, **60:1, 64:13**
- Defense's uses of literature, **52:11**
- Head/neck kinematic response during low-speed rear-end impacts, **60:3, 64:14 to 64:16**
- Head/neck response during low-speed rear-end impact, **60:2, 64:14, 64:15**
- Head restraint, relationship to driver neck injury, **60:6, 64:19**
- Plaintiff's uses of literature, **52:10**
- Pre-existing spinal degeneration, relationship to whiplash symptoms, **60:7, 64:20**
- Uses of forensic literature, generally, **52:9 to 52:11**
- Vehicle damage, absence of significant vehicle damage and increasing incidence of whiplash in, **52:4**
- Vehicle damage and injury delta vs crash pulse, relationship between, **60:8, 64:21**
- Vehicle damage bears no relationship to injury, **60:5, 64:18, 64:19**
- Biomechanist as injury causation expert, **52:6**
- Biomechanist testimony, prevalence of junk science, **52:7**
- Biomedical literature, generally, **52:1, 52:9**
- Categories of literature, **52:9**
- Causation expert, biomechanist as, **52:6**

### FORENSIC APPLICATIONS

#### —Cont'd

- Literature regarding crash-related injuries—Cont'd
- Citation methods, **52:10**
- Defense fallacies, **61:4, 64:24**
- Diagnosis
  - Generally, **13:2**
- Cervical discogenic pain, correlation of magnetic resonance imaging and discography, **58:1, 64:8**
- Defendant's uses of medical literature to support, **52:11**
- Disc pathology after whiplash, **58:5, 64:11**
- Findings and outcome in whiplash neck distortions, **58:6, 64:12**
- Nonorganic signs, reappraisal of interpretation, **58:3, 64:9**
- Peripheral nerve entrapment, **58:4, 64:10**
- Plaintiff's uses of medical literature to support, **52:10**
- Radiofrequency neurotomy treatment, resolution of distress following, **58:2**
- Searching for appropriate literature, **58:1 to 58:12**
- Disorders, whiplash-associated, **61:3, 64:23**
- Engineering/biomechanical literature, generally, **52:9**
- Epidemiology's role in defense testimony, **52:8**
- Full text articles
  - Abstracts versus full text, **52:13**
  - PubMed articles, ordering, **484**
- How-search the biomedical/engineering literature, **481 to 485**
- Junk science, literature regarding Defense fallacies, **61:4, 64:24**
- Methodological critique of literature refuting whiplash syndrome, **61:2, 64:22**
- Papers addressing the problems of, **61:1 to 61:5**

## FORENSIC APPLICATIONS

## —Cont'd

- Literature regarding crash-related injuries—Cont'd
- Junk science, literature regarding —Cont'd
  - Prevalence of, **52:7**
  - Whiplash-associated disorders, **61:3, 64:23**
- MEDLINE, using, **482 to 484**
- Methodological critique of literature refuting whiplash syndrome, **61:2, 64:22**
- Methods applied, affidavit, **63:2**
- Methods of citing the literature, **52:10**
- Nomenclature of crash-related injuries
  - Generally, **52:5**
  - Whiplash, defined, **52:2**
- Prognosis
  - Acceleration-extension injuries, prospective study, **57:7, 64:1**
  - Acute injuries to cervical joints, **57:1, 64:1**
  - Neck injuries from rear-end collisions, **57:2, 64:2**
  - Presenting symptoms and signs after whiplash injury, **57:6, 64:6**
  - Rate of recovery following whiplash injury, **57:5, 64:5**
  - Second whiplash injury, **57:4, 64:4**
  - Soft-tissue injuries of the cervical spine, **57:3, 64:3**
  - Using medical literature-support prognosis, **52:10 to 52:11**
- PubMed, searching with, **481 to 485**
- Rear-End Collision** (this index)
- Refuting validity of whiplash injuries, literature regarding
  - Acceleration perturbations, **62:10, 64:32**
  - Biodynamics Research Corporation (BRC), **62:4**
  - Crash-test literature, **62:1**

## FORENSIC APPLICATIONS

## —Cont'd

- Literature regarding crash-related injuries—Cont'd
- Refuting validity of whiplash injuries, literature regarding —Cont'd
- Human head and neck kinematic after low-velocity rear-end impact, understanding whiplash, **62:6, 64:28**
- Human subject kinematics and electromyographic activity during rear-end impact, **62:8, 64:30**
- Human subjects, low speed rear-end collision testing using, **62:9, 64:27, 64:31**
- Human test subject kinematic responses to low velocity rear-end impacts, analysis of, **62:5, 64:27**
- Junk science. Junk science, *supra*
- Kinematics and kinetics of the human neck, **62:2, 64:25**
- Methodological critique of literature refuting whiplash syndrome, **61:2, 64:22**
- Natural evolution of late whiplash syndrome, **62:11, 64:33**
- Occupant kinematic response to low-velocity rear-end impact, **62:7, 64:29**
- Pain after whiplash, **62:12, 64:34**
- Pain compensation, effect of eliminating upon insurance claims for whiplash, **62:13, 64:35**
- Strength and response of the human neck, **62:3, 64:26**
- Relationship between vehicle damage and injury
  - Generally, **52:3**
  - Increasing incidence of whiplash in absence of significant vehicle damage, **52:4**
- Vehicle damage and injury delta vs crash pulse, relationship

## INDEX

### FORENSIC APPLICATIONS

#### —Cont'd

- Literature regarding crash-related injuries—Cont'd
- Relationship between vehicle damage and injury—Cont'd between, **60:8, 64:21**
- Vehicle damage bears no relationship to injury, **60:5, 64:18, 64:19**
- Searching for appropriate literature
  - Generally, **55:1 to 55:8, 60:1 to 60:8, 481 to 485**
  - Define the search, **55:3**
  - Diagnosis, relating to, **58:1 to 58:12**
  - General information searching and search engines, **55:6, 55:7**
  - Helpful websites, **54:1 to 54:7, 55:6 to 55:8**
  - How-search the biomedical/ engineering literature, **55:1 to 55:8, 481 to 485**
  - Important information sources, **55:8**
  - Junk science, relating to, **61:1 to 61:5**
  - MEDLINE, using, **482 to 484**
  - Performing the search, **55:4**
  - Prognosis, relating to, **57:1 to 57:7**
  - PubMed, using, **481 to 485**
  - Refining the search, **55:1 to 55:8**
  - Refuting validity of whiplash injuries, *supra*
  - Websites, helpful, **54:1 to 54:7, 55:6 to 55:8**
    - Where to search, **55:5**
  - Uses of medical and engineering literature
    - Generally, **52:9**
    - Biomechanics testimony, prevalence of junk science, **52:7**
    - Defense's uses, **52:11**
    - Plaintiff's uses, **52:10**
  - Websites, helpful, **54:1 to 54:7, 55:6 to 55:8**

### FORENSIC APPLICATIONS

#### —Cont'd

- Medical literature, motor vehicle crash, litigation
  - Generally, **56:1**
- Prevalance of Whiplash Symptoms Following Placebo
- Rear-End Collision, **61:5**
- Spotting unreliable and inaccurate expert testimony, **14B:1 et seq.**

### FRAUD OR

#### MISREPRESENTATION

- Investigating fraudulent claims, **17:1**
- Witness testimony, misquoting, **41:5**

### FRONT-END COLLISION

- Description of Injury mechanism, **52:2**

### GAPS IN TREATMENT

- Credibility of client, establishing, **31:13**

### GAS GRILL

- Duty of insurer to preserve evidence, **15:4**

### GESTURES OR SIGNALING

- Objecting to gestures or signals to witness or jury, **41:5**

### GLOBAL METRIC TIME

- Website, **54:1**

### GOLDEN RULE ARGUMENT (CLOSING ARGUMENT)

- Generally, **45:4**

### GPS DATA

- Smart devices, evidence from, **22A:2**

### GRAMMAR

- Helpful websites, **54:3**

### GUARDED PROGNOSIS

- Medical documentation needed, **4:1**

### HEADACHE

- Category entry, **4:1**

### HEADREST

- Utilization of, **23:2**

**HEAD RESTRAINT**

Biomechanics/engineering literature, relationship to driver neck injury, **60:6, 64:19**

**HEALTH CARE EXPENSES**

Medical Expenses (this index)

**HEALTHCARE MANAGEMENT COMPANY**

Cost containment vendor, **22:2**

**HEALTH CARE PROVIDERS**

Medical Providers (this index)

**HEALTH WEBSITES**

Generally, **55:5 to 55:8**

**HELIOS**

Historical perspective, **1:2**

**HISTORICAL PERSPECTIVE**

Agenda of insurance industry, general overview, **1:1**

Increasing profits by focusing on attorney-represented claimants, **1:3**

Origins of Colossus, **1:2**

**HOSPITAL ADMISSIONS**

Decline, reasons for, **22:1**

**HOUSEHOLD EXPENSES**

Damages item, generally, **15:3**

**HOUSEHOLD SERVICES**

Deposition of housekeeper, **19:7**

Interrogatories and discovery requests topic, **17:1**

**HYPEREXTENSION**

Curvature of neck and hyperextension at lower levels; motion of cervical vertebrae, **60:1, 64:13**

**HYPOTHETICAL MEDICAL CONDITIONS**

In limine motion topic, **36:3**

**ICD**

International Classification Of Diseases (ICD) (this index)

**IDENTIFICATION**

Duty of claimant's attorney to obtain witness identification, **11:3**

Insurance coverage, common types in tort cases, **10:1**

Reporting system, **4:1**

Service of Process, Missing Defendants Problems (this index)

Witness Identification and Testimony (this index)

**IMPACT, FORCE OF**

Biomechanics and Engineering (this index)

**IMPAIRMENT DAMAGES**

Generally, **15:3**

Interrogatories and discovery requests topic, **17:1**

**INADEQUACY OF POLICY LIMITS**

Effect on litigation tenor and scope, **17:1, 18:5**

**INDEPENDENT MEDICAL EXAMINATION**

Medical Examiners And Examinations, Defense (this index)

**INDUCING SETTLEMENTS**

Lower settlements induced by delay of medical payments or biased paper reviews, **10:2, 17:1**

**INDUSTRY OF INSURANCE**

As to particular matters, see more specific entries throughout this index

Generally, **1:1 to 1:3, 5:1**

Causation, questionable, **1:5**

Collusion between insurers, **10:1, 10:2**

Duty of insurer to preserve evidence, **15:4**

Failure to cooperate, insured's, **16:2, 30:2, 40:3**

Fraud, **1:4**

Insurer's claim file, subpoenaing, **30:5**

## INDEX

### INDUSTRY OF INSURANCE

#### —Cont'd

Interplay within divisions of insurer, handling payment of benefits, **10:2, 17:1**

**Investigating the Claim** (this index)

Notice of claimant's attorney-client relationship

Generally, **10:3**

Letters-carrier, **10:4 to 10:6 (Forms)**

Refusal-honor meritorious claims

Policy and practice, **7:1 to 7:3**

Refusal to honor meritorious claims

Imposing sanction awarding claimant additional attorney's fees, **9:4**

Policy and practice, **13:1, 27:1, 29:1**

Types of insurance coverage, **10:1**

### INFLATION

MIST settlements, inflation in, **5:1**

### INITIAL CONTACT

Adjuster's initial contact with claimant, **5:3**

**Attorney-Client Relationship** (this index)

Insurer's initial contact with claimant, checklists, **11:2**

### IN LIMINE MOTIONS

**Motions** (this index)

### INSULTS

Trial attorney's behavior, **41:2**

### INSURANCE

Ride share cases, insurance for ride share drivers, **70:5**

### INSURANCE RESEARCH COUNCIL

Analysis of auto injury claims, 1999 report, **1:3, 10:2, 22:1**

Survey of auto injury claims, **1:1**

### INSURER'S FILE ON CLAIMANT, OBTAINING COPIES

Generally, **10:3, 11:3**

### INSURER'S FILE ON CLAIMANT, OBTAINING COPIES—Cont'd

Letters of notice and request, **10:4 to 10:6 (Forms)**

### INTEREST ON MONEY

Prejudgment interest damages, **15:3**

### INTERNATIONAL CLASSIFICATION OF DISEASES (ICD)

Generally, **13:2**

ICD-9 codes

Generally, **12:1, 12:2, 12:10**

Chiropractor use, **12:9**

Classifications, **12:4 to 12:6**

Index, **12:5**

Insurance application of, **12:8**

Rubic and conventions, **12:3**

Tabular list, **12:6**

### INTERNET

Attorney-client intake process, **8:2**

**Email** (this index)

Medical literature searches

Citation methods, **52:12, 52:13, 483**

How-search for and obtain appropriate literature, **481 to 485**

Ordering full text copies of journal articles, **484**

Refining the search, **55:1 to 55:8**

**MEDLINE, 55:5, 482 to 484**

Power Searching 101, **55:6**

**PubMed, 481 to 485**

Search engines, **54:7, 55:7**

**Web Sites** (this index)

### INTERROGATORIES AND REQUESTS FOR PRODUCTION

Affirmative defenses justification, **17:1**

Answer

Affirmative defense contentions, justifying, **17:1**

Ensuring timeliness of, **17:2**

Supplementation of, **17:3**

**INTERROGATORIES AND REQUESTS FOR PRODUCTION—Cont'd**  
 Categories of information sought, **17:1**  
 Damage data, **17:1**  
 Evidence identification and data, **17:1**  
 First discovery requests of plaintiff  
     Generally, **17:1**  
     Forms, **17:4 (Form), 17:5 (Form)**  
 Follow-up discovery requests of plaintiff  
     Generally, **17:3**  
     Form, mandated by court rules, **17:6 (Form)**  
 Forms  
     Plaintiff's first interrogatories and requests for production, **17:4 (Form)**  
     Plaintiff's first interrogatories and requests for production (sample, court rules mandate), **17:5 (Form)**  
     Plaintiff's second interrogatories and requests for production (sample, court rules mandate), **17:6 (Form)**  
 Fraud investigation data, **17:1**  
 Insurance coverage and policy limits information, **17:1**  
 Items obtained directly from plaintiff, **17:1**  
 Items obtained with necessary consent of plaintiff, **17:1**  
 Liability data, **17:1**  
 Number of discovery requests, **17:1**  
 Special Investigations Unit's protocol, interrogatories, **6:6**  
 Supplementation of discovery requests. Follow-up discovery requests of plaintiff, *supra*  
 Supplementation of discovery responses, **17:3**  
 Surveillance data, **17:1**  
 Timeliness of service of discovery requests and answer, **17:1, 17:2**  
 Witness identification and data, **17:1**

**INTERSECTION COLLISION**  
 Complaint's fact section, **15:10 (Form)**

**INVESTIGATING THE CLAIM**  
 Generally, **11:1**  
**Adjuster's Role** (this index)  
 Bias of insurer conducting investigation, **11:1**  
 Biomechanics investigation, **27:1**  
 Counter investigation by claimant's attorney, strategy for, **11:3**  
 Forensic investigator's sample report on collision, **11:3**  
 Fraudulent claims, **17:1**  
 Insurer's computer directed investigation, checklists, **11:2**  
 Insurer's evaluation consultant/coordinator, **5:1**  
**Litigation Management** (this index)  
 Special Investigations Units (SIU)  
     Creation of, **1:1**  
     Litigation tactics and protocol, **6:6**  
     Statement of claimant to insurer, generally, **11:1**

**JOINDER OF PARTY**  
 Amendment of complaint, **30:3**

**JUDGMENT AS MATTER OF LAW**  
 Generally, **44:3**

**JUNK SCIENCE**  
 Definition and use of, **52:7**  
 Papers addressing the problems of, **61:1 to 61:5**

**JURISDICTION**  
 Request for admissions, jurisdictional matters, **18:2, 18:6 (Form)**

**JURY**  
 Affidavit in support of motion to correct error, **69:4 (Form)**  
 Bias  
     Generally, **69:1**  
     Affidavit in support of motion to correct error, **69:4 (Form)**  
     Biomechanical engineer, motion in limine to preclude, **69:2 (Form)**  
     Defense reliance on, **18:4**  
     Motion in limine to preclude biomechanical engineer, **69:2 (Form)**

## INDEX

### JURY—Cont'd

Bias—Cont'd  
Motion to correct error, 69:3  
**(Form), 69:4 (Form)**  
Biomechanical engineer, motion in limine to preclude, 69:2 (Form)  
Challenging the jury, 38:5 to 38:8  
**Directed Verdict** (this index)  
For cause challenges, 38:7, 38:11  
**(Form)**  
Gestures or signals to jury, 41:5  
Instructions. **Jury Instructions** (this index)  
Lioce v. Cohen, 46:4  
Motion in limine to preclude biomechanical engineer, 69:2  
**(Form)**  
Motion to correct error, 69:3 (Form), 69:4 (Form)  
Nullification and other dirty trial tricks, 46:1 et seq.  
Order granting new trial, jury nullification and other dirty tricks, 46:5 to 46:7 (Forms)  
Peremptory challenges, 38:6  
Retiring to jury room for deliberations, jury instruction, 37:22  
**(Form)**  
Selection. Voir dire, infra  
Trial notebook sections re jury matters  
Jury instructions, 32:12  
Voir dire chart, 32:6, 32:24  
**(Form)**  
Voir dire  
Generally, 38:1 to 38:8  
Active jurors, 38:3  
Case study, 38:4  
Challenging the jury, 38:5 to 38:8  
COVID-19 pandemic, 71:8, 71:10  
Discussion point outline, 38:9  
**(Form)**  
For cause challenges, 38:7, 38:11  
**(Form)**  
Meaningful voir dire, concepts to remember for, 38:2  
Medical expenses, 38:3  
Peremptory challenges, 38:6

### JURY—Cont'd

Voir dire—Cont'd  
Plaintiff's general questions, 38:10  
**(Form)**  
Poisonous jurors, identification of, 38:3  
Questioning techniques and tactics for meaningful voir dire in MIST cases, 38:3  
Reframing, 38:3  
Skeptical jurors, 38:3  
Trial notebook chart, 32:6, 32:24  
**(Form)**  
Witness availability bias concept, 40:2

### JURY INSTRUCTIONS

Generally, 32:12, 37:1  
Appellate review of, 37:4  
Arguing jury instructions to the court, 37:4  
Burden of proof, 37:15 (Form)  
Burden of proof (demonstrative instruction), 45:8 (Form)  
Cause of action section of complaint, terminology used in, 15:3  
Chiropractor, 37:18 (Form)  
Court's cover page, 37:6 (Form)  
Cover page, 37:5 (Form), 37:6  
**(Form)**  
Deposition, 37:21 (Form)  
Direct and circumstantial evidence, 37:8 (Form)  
Drafting considerations, 37:1, 37:3  
Duty, 37:9 (Form)  
Duty of following driver, 37:11  
**(Form)**  
Expert witness, 37:17 (Form)  
Failure to mitigate damages, trial brief provision, 35:3  
Introduction, 37:6 (Form), 37:7  
**(Form)**  
Measure of damages, 37:19 (Form)  
Mortality table, 37:20 (Form)  
Negligence, 37:10 (Form)  
Plaintiff's requested or proposed instructions, 37:24, 37:25  
Pre-existing condition, 37:16 (Form)  
Proximate cause, 37:13 (Form)

**JURY INSTRUCTIONS—Cont'd**

Retiring to jury room for deliberations, **37:22 (Form)**  
Special verdict, **37:23 (Form)**  
Speed, **37:12 (Form)**  
Sudden emergency, **44:2**  
Summary of claims, **37:14 (Form)**  
Trial brief provision, **35:3**  
Trial notebook section, **32:12**  
Typical inclusions, **37:2**

**KINEMATICS, REAR-END COLLISION**

Biomechanics/engineering literature  
Head/neck kinematic response during low-speed rear-end impacts, **60:3, 64:14 to 64:16**  
Refuting validity of whiplash injuries, literature regarding  
Human head and neck kinematic after low-velocity rear-end impact, understanding whiplash, **62:6, 64:28**  
Human subject kinematics and electromyographic activity during rear-end impact, **62:8, 64:30**  
Human test subject kinematic responses to low velocity rear-end impacts, analysis of, **62:5, 64:27**  
Occupant kinematic response to low-velocity rear-end impact, **62:7, 64:29**

**LANGUAGE**

Helpful websites, **54:3, 55:4**

**LAW CLERKS**

Jury voir dire assistance, **32:6**

**LAW OF THE CASE**

Trial notebook section, **32:15**

**LAWYER/ATTORNEY, Personal injury Lawyer/First year** (this index)

**LEGAL ADMINISTRATIVE**

Staff

New lawyers, **50:3**

**LIABILITY**

Admission of liability  
Generally, **18:3, 18:4**  
Deposition, effect on need to take, **19:1**  
Request for admission of liability and general matters, **18:6 (Form)**  
Bodily injury liability coverage  
Defined, **10:1**  
Handling pay out, **10:2, 17:1**  
Deciding whether to depose liability witness, **6:5**  
Directed verdict, **44:2**  
Interrogatories and discovery requests topic, **17:1**  
Ride share cases, limitations on liability, **70:18**  
Summary judgment motion  
Appropriateness, **29:2**  
Form, **30:23**

**LIARS**

Deposition techniques, **19:3**

**LIBRARIES**

Catalogs, helpful websites, **54:6**  
National Library of Medicine, **55:5, 481, 482**

**LICENSES**

Colossus Software Program, list of insurance companies licensed to use, **1:2**

**LIEN FACTORING COMPANIES**

**Medical Liens and Lien Factoring Companies** (this index)

**LINE ADJUSTER**

**Adjuster's Role** (this index)

**LITERATURE REGARDING**

**CRASH-RELATED INJURIES, FORENSIC APPLICATIONS**

Generally, **52:1**

Absence of significant vehicle damage and increasing incidence of whiplash in, **52:4**

Abstracts versus full text, **52:13**

## INDEX

**LITERATURE REGARDING CRASH-RELATED INJURIES, FORENSIC APPLICATIONS**  
—Cont'd

Acceleration-related injuries  
Prognosis, acceleration-extension injuries, prospective study, **57:7, 64:1**  
Refuting validity of whiplash injuries, acceleration perturbations, **62:10, 64:32**

Affidavit, application of methods, **63:2**

Biomechanics/engineering literature  
Clinical response to rear-end impact, **60:4, 64:17**  
Curvature of neck and hyperextension at lower levels; motion of cervical vertebrae, **60:1, 64:13**  
Defense's uses of literature, **52:11**  
Head/neck kinematic response during low-speed rear-end impacts, **60:3, 64:14 to 64:16**  
Head/neck response during low-speed rear-end impact, **60:2, 64:14, 64:15**  
Head restraint, relationship to driver neck injury, **60:6, 64:19**  
Plaintiff's uses of literature, **52:10**  
Pre-existing spinal degeneration, relationship to whiplash symptoms, **60:7, 64:20**  
Uses of forensic literature, generally, **52:9 to 52:11**  
Vehicle damage, absence of significant vehicle damage and increasing incidence of whiplash in, **52:4**  
Vehicle damage and injury delta vs crash pulse, relationship between, **60:8, 64:21**  
Vehicle damage bears no relationship to injury, **60:5, 64:18, 64:19**  
Biomechanist as injury causation expert, **52:6**  
Biomechanist testimony, prevalence of junk science, **52:7**

**LITERATURE REGARDING CRASH-RELATED INJURIES, FORENSIC APPLICATIONS**  
—Cont'd

Biomedical literature, generally, **52:1, 52:9**  
Categories of literature, **52:9**  
Causation expert, biomechanist as, **52:6**  
Central Hypersensitivity in Chronic Pain After Whiplash Injury, **58:12**  
Chronic Cervical Zygopophysial Joint Pain After Whiplash, **58:11**  
Citation methods, **52:10**  
Defense fallacies, **61:4, 64:24**  
Defining Radiographic Criteria For Flexion-Extension Studies, **58:10**  
Diagnosis  
Generally, **13:2**  
Carpal Tunnel Syndrome in Motor Vehicle Accidents, **58:9**  
Cervical discogenic pain, correlation of magnetic resonance imaging and discography, **58:1, 64:8**  
Defendant's uses of medical literature to support, **52:11**  
Disc pathology after whiplash, **64:11**  
Findings and outcome in whiplash neck distortions, **58:6, 64:12**  
Malingering and Symptom Magnification, **58:8**  
Nonorganic signs, reappraisal of interpretation, **64:9**  
Peripheral nerve entrapment, **58:4, 64:10**  
Plaintiff's uses of medical literature to support, **52:10**  
Radiofrequency neurotomy treatment, resolution of distress following, **58:2**  
Searching for appropriate literature, **58:1 to 58:12**  
Disorders, whiplash-associated, **61:3, 64:23**

**LITERATURE REGARDING CRASH-RELATED INJURIES, FORENSIC APPLICATIONS**  
**—Cont'd**

Engineering/biomechanical literature, generally, **52:9**  
 Epidemiology's role in defense testimony, **52:8**  
 Full text articles  
   Abstracts versus full text, **52:13**  
   PubMed articles, ordering, **484**  
 How-search the biomedical/engineering literature, **481 to 485**  
 Junk science, literature regarding  
   Defense fallacies, **61:4, 64:24**  
   Methodological critique of literature refuting whiplash syndrome, **61:2, 64:22**  
   Papers addressing the problems of, **61:1 to 61:5**  
   Prevalence of, **52:7**  
   Whiplash-associated disorders, **61:3, 64:23**  
 Medical Ethics and the Defense Medical Evaluation, **63:3**  
 MEDLINE, using, **482 to 484**  
 Methodological critique of literature refuting whiplash syndrome, **61:2, 64:22**  
 Methods applied, affidavit, **63:2**  
 Methods of citing the literature, **52:10**  
 Nomenclature of crash-related injuries  
   Generally, **52:5**  
   Whiplash, defined, **52:2**  
 Prevalance of Whiplash Symptoms  
   Following Placebo  
   Rear-End Collision, **61:5**  
 Prognosis  
   Acceleration-extension injuries, prospective study, **57:7, 64:1**  
   Acute injuries to cervical joints, **57:1, 64:1**  
   Factors Affecting Employment After Whiplash Injury, **57:8**  
   Future Neck and Shoulder Pain

**LITERATURE REGARDING CRASH-RELATED INJURIES, FORENSIC APPLICATIONS**  
**—Cont'd**

Prognosis—Cont'd  
   Associated with  
   Exposure to Rear-End Collision, **57:10**  
   Neck injuries from rear-end collisions, **57:2, 64:2**  
   Presenting symptoms and signs after whiplash injury, **57:6, 64:6**  
   Radiofrequency Medial Branch Neurotomy  
   Patients with Cervical Whiplash, **57:9**  
   Rate of recovery following whiplash injury, **57:5, 64:5**  
   Second whiplash injury, **57:4, 64:4**  
   Soft-tissue injuries of the cervical spine, **57:3, 64:3**  
   Using medical literature-support prognosis, **52:10 to 52:11**  
 PubMed, searching with, **481 to 485**  
**Rear-End Collision** (this index)  
 Refuting validity of whiplash injuries, literature regarding  
 Acceleration perturbations, **62:10, 64:32**  
 Biodynamics Research Corporation (BRC), **62:4**  
 Crash-test literature, **62:1**  
 Human head and neck kinematic after low-velocity rear-end impact, understanding whiplash, **62:6, 64:28**  
 Human subject kinematics and electromyographic activity during rear-end impact, **62:8, 64:30**  
 Human subjects, low speed rear-end collision testing using, **62:9, 64:27, 64:31**  
 Human test subject kinematic responses to low velocity rear-end impacts, analysis of, **62:5, 64:27**  
 Junk science. Junk science, supra

## INDEX

**LITERATURE REGARDING CRASH-RELATED INJURIES, FORENSIC APPLICATIONS**  
—Cont'd  
Refuting validity of whiplash injuries, literature regarding —Cont'd  
Kinematics and kinetics of the human neck, **62:2, 64:25**  
Methodological critique of literature refuting whiplash syndrome, **61:2, 64:22**  
Natural evolution of late whiplash syndrome, **62:11, 64:33**  
Occupant kinematic response to low-velocity rear-end impact, **62:7, 64:29**  
Pain after whiplash, **62:12, 64:34**  
Pain compensation, effect of eliminating upon insurance claims for whiplash, **62:13, 64:35**  
Strength and response of the human neck, **62:3, 64:26**  
Relationship between vehicle damage and injury  
Generally, **52:3**  
Increasing incidence of whiplash in absence of significant vehicle damage, **52:4**  
Vehicle damage and injury delta vs crash pulse, relationship between, **60:8, 64:21**  
Vehicle damage bears no relationship to injury, **60:5, 64:18, 64:19**  
Roentgenographic Findings in Cervical Spine of Asymptomatic Persons, **58:7**  
Searching for appropriate literature Generally, **55:1 to 55:8, 60:1 to 60:8, 481 to 485**  
Define the search, **55:3**  
Diagnosis, relating to, **58:1 to 58:6**  
General information searching and search engines, **55:6, 55:7**  
Helpful websites, **54:1 to 54:7, 55:6 to 55:8**  
How-search the biomedical/ engineering literature, **55:1 to**

**LITERATURE REGARDING CRASH-RELATED INJURIES, FORENSIC APPLICATIONS**  
—Cont'd  
Searching for appropriate literature —Cont'd  
**55:8, 481 to 485**  
Important information sources, **55:8**  
Junk science, relating to, **61:1 to 61:5**  
MEDLINE, using, **482 to 484**  
Performing the search, **55:4**  
Prognosis, relating to, **57:1 to 57:7**  
PubMed, using, **481 to 485**  
Refining the search, **55:1 to 55:8**  
Refuting validity of whiplash injuries, supra  
Websites, helpful, **54:1 to 54:7, 55:6 to 55:8**  
Where to search, **55:5**  
Uses of medical and engineering literature  
Generally, **52:9**  
Biomechanics testimony, prevalence of junk science, **52:7**  
Defense's uses, **52:11**  
Plaintiff's uses, **52:10**  
Websites, helpful, **54:1 to 54:7, 55:6 to 55:8**  
Whiplash Injury Determination with Conventional Spine Imaging and Cryomicrotomy, **60:9**

**LITIGATION CONSULTANT**  
Role and duties, **6:2**

**LITIGATION COSTS**  
Damages item, generally, **15:3**

**LITIGATION MANAGEMENT**  
Attorney for claimant, mission of, **7:1 to 7:3**  
Consultants, **6:2, 29:1**  
Discovery teams, use of, **6:2**  
Duties of team leader, team attorney, and team support staff, **6:4**  
House counsel  
Role and duties, generally, **6:2, 6:3**

**LITIGATION MANAGEMENT**

—Cont’d

- House counsel—Cont’d
- Team work concept, **6:4**
- Insurance company
- Consultants, **6:2**
- Defense counsel, **6:3**
- Legal maneuvers, **6:5**
- Legal teams, **6:4**
- MIST theory, **6:1**
- Special investigation unit tactics, **6:6**
- Legal “teams,” **6:4**
- Maneuvers and tactics, **6:5**
- Outside counsel
- Litigation consultant’s evaluation before transmittal to, **6:2, 29:1**
- Retaining, **6:3**
- Restructuring, **6:1**
- Sample litigation plan discussion, **6:4**

**LOSS OF CONSORTIUM**

- Damages item, generally, **15:3**
- Interrogatories and discovery requests topic, **17:1**

**LOSS OF ENJOYMENT OF LIFE**

- Category entry, **4:1**
- Damages item, generally, **15:3**
- Interrogatories and discovery requests topic, **17:1**

**LOSS OF USE OF VEHICLE**

- Damages item, generally, **15:3**

**LOST WAGES**

- Adjuster’s capture of wage loss information, **5:3, 17:1**
- Damages item, generally, **15:3**
- Interrogatories and discovery requests topic, **17:1**

**LYFT**

- Ride Share Cases** (this index)

**MAGNETIC RESONANCE IMAGING (MRI)**

- Discogenic pain, correlation of magnetic resonance imaging and discography, **58:1, 64:8**

**MALINGERING**

- Defenses, **25:1 et seq.**
- Definitions, **8:4, 25:10 et seq.**
- Experts, **25:6 et seq.**
- Insurer’s Farm policy, **8:4**
- Warning given by Colossus, **3:1**

**MANNERS**

- Trial attorney’s behavior, **41:2**

**MCKINSEY & COMPANY**

- Agenda, **1:11**
- Allstate Insurance, relationship with, **1:9**
- Chasing the McKinsey documents, **1:12**
- Zero sum game, **1:10**

**MEDIAL LIENS AND LIEN FACTORING COMPANIES**

- Generally, **42:1 to 42:11**
- Broad collateral source rule example, **42:7**
- Collateral source rule, **42:4 to 42:9**
- Economic damages, admissibility of MDC evidence to reduce, **42:9**
- Evidentiary issues, generally, **42:1 to 42:11**
- Narrow collateral source rule example, **42:8**
- State survey, **42:11**
- Trends, **42:10**
- Trial impacts of business model, **42:3**

**MEDICAL CARE PROVIDERS**

- Acupuncture treatment, physical therapy entry, **4:1**
- Advocates for patients, **22:3**
- Chiropractic services
- Assessment by Colossus, **4:1, 13:2**
- High percentage of injured persons using, **22:1**
- Cost containment management, **22:1 to 22:3**
- Deciding whether to depose, **6:5**
- Declaration of health care provider, **30:28 (Form)**
- Defense medical examination. **Medical Examiners and Examinations, Defense** (this index)
- Exhibits at trial, **40:6**

## INDEX

### MEDICAL CARE PROVIDERS

#### —Cont'd

- Forensic oriented, **22:3, 52:7**
- Hospital admissions decline, reasons for, **22:1**
- Medical Consultants Network, cost containment vendor, **22:2**
- Medical Examiners and Examinations, Defense** (this index)
- Physical therapy and therapists
  - Evaluation factor for Colossus, **13:2**
  - High percentage of injured persons using, **22:1**
- Physicians
  - Advocates for patients, **22:3**
  - Deciding whether to depose, **6:5**
  - Declaration of health care provider, **30:28 (Form)**
  - Forensic oriented, **22:3, 52:7**
  - What every adjuster should know about, **22:3**
- Trial witness
  - Generally, **40:6**
  - Preparing for trial, **34:7**
- What every adjuster should know about, **22:3**

### MEDICAL CONSULTANTS NETWORK

- Cost containment vendor, **22:2**

### MEDICAL EXAMINERS AND EXAMINATIONS, DEFENSE

- Arranging the exam, **23:1**
- Attending the exam, **23:3**
- Attorney representative, presence of, **23:3, 24:1**
- Audio taping examination, comparing written report to audio tape, **24:2**
- Background of examiner, acquiring knowledge about, **19:1, 24:1, 24:2, 24:6 (Form)**
- Bias against musculoligamentous neck and back injuries, **23:1, 24:4**
- Closing statement at trial, reference to forensic examination, **24:4**

### MEDICAL EXAMINERS AND EXAMINATIONS, DEFENSE

#### —Cont'd

- Comprehensive Medical Review, cost containment vendor, **22:2**
- Conditions and parameters of exam, **23:1, 23:5 (Form), 23:6 (Form)**
- Cost containment management
  - Generally, **22:1**
  - Propaganda, **22:3**
  - Vendors, **22:2**
- Cost containment policy, **22:3**
- Cost containment vendor, **22:2**
- Course of care, referencing, **23:2**
- Cross examination, **65:6**
- Cross examination of medical examiner at trial
  - Generally, **24:4**
  - Outline for cross-examination, **24:8 (Form)**
- Deciding whether to do a medical exam, **6:5, 29:1**
- Deconstructing the examiner
  - Deposition, **24:2**
  - Exam, **24:1**
  - Trial, **24:4**
- Demand for exam
  - Generally, **23:1**
  - Letter to adjuster regarding conditions, **23:5 (Form), 23:6 (Form)**
- Deposition of examiner
  - Generally, **24:2**
  - Outline for taking examiner's deposition, **24:6 (Form)**
  - Subpoena duces tecum, **24:5 (Form)**
- Direct examination of medical examiner at trial, **24:4**
- Disclosure of, **17:1**
- Distinguishing between courtroom and clinical medicine, **22:3**
- Excluding medical examiner from testifying at trial, motion, **24:7 (Form)**
- Expenses. **Medical Expenses** (this index)
- Force of impact inquiries, **23:2**

**MEDICAL EXAMINERS AND EXAMINATIONS, DEFENSE**  
—Cont'd

Forms re defense medical examination  
Letters. Letters, infra  
Letter to client, **23:10 (Form)**  
Motion to compel CR 35 exam  
Objection to, **23:8 (Form)**  
Order re, **23:9 (Form)**  
Motion to exclude medical examiner from testifying at trial, **24:7 (Form)**  
Outline, medical examiner deponent, **24:6 (Form)**  
Outline, trial witness, cross examination of medical examiner, **24:8 (Form)**  
Protective order requiring videotaping, **23:10 (Form)**  
Subpoena duces tecum, medical examiner, **24:5 (Form)**  
Intent of examination, **23:2, 24:1**  
Letters to adjuster re exam demand/ request  
Conditions of exam, **23:1**  
Defense medical exam request, **23:6 (Form)**  
Personal injury protection/medical pay (involuntary exam), **23:5 (Form)**  
Mechanics of injury inquiries, **23:2**  
Medical Consultants Network, cost containment vendor, **22:2**  
Motion to compel CR 35 exam  
Objection to, **23:8 (Form)**  
Order re, **23:9 (Form)**  
Motion to exclude medical examiner from testifying at trial, **24:7 (Form)**  
National Healthcare Resources, cost containment vendor, **22:2**  
Nothing “independent” about it, **22:1 to 22:3, 24:1**  
Objection to motion to compel CR 35 exam, **23:8 (Form)**  
Opening statement at trial, reference to forensic examination, **24:4**

**MEDICAL EXAMINERS AND EXAMINATIONS, DEFENSE**  
—Cont'd

Order re motion to compel CR 35 exam, **23:9 (Form)**  
Outlines  
Cross examination of medical examiner at trial, **24:8 (Form)**  
Deposition of medical examiner, **24:6 (Form)**  
Plaintiff bar shares information, prior transcripts, and resources about examiner, **19:1, 24:1**  
Pre-existing injuries, **23:2**  
Preparing plaintiff for the exam, **23:2**  
Present condition inquiries, **23:2**  
Pro Review Utilization Review  
Consultants, cost containment vendor, **22:2**  
Records. **Medical Records** (this index)  
Report of examiner, generally, **24:2**  
Strategies against, **26:1 et seq.**  
Subpoena duces tecum to examiner, **24:5 (Form)**  
Time line of symptoms, **23:2**  
Trial matters  
Generally, **24:4**  
Closing statement at trial, reference to forensic examination, **24:4**  
Cross examination of medical examiner, **24:4, 24:8 (Form)**  
Direct examination of medical examiner, **24:4**  
Motion to exclude medical examiner from testifying, **24:7 (Form)**  
Opening statement at trial, reference to forensic examination, **24:4**  
Subpoena duces tecum to examiner, **24:5 (Form)**  
Type of exam, **23:1**  
Videotaping exam, **23:4, 23:10 (Form)**  
What every adjuster should know about medicine, **22:3**  
Who may request exam, **23:1**

## INDEX

**MEDICAL EXAMINERS AND EXAMINATIONS, DEFENSE —Cont'd**  
Worldwide Auditing Services, cost containment vendor, 22:2

**MEDICAL EXPENSES**  
Case value increase, effect of  
Increased medical expenses, 22:1  
Cost containment management, 22:1 to 22:3  
Cost of having health care providers as trial witness, 40:6  
Damages item, generally, 15:3  
Directed verdict motion, 44:5 (Form)  
Exhibit at trial, 40:6  
Meticulous review by insurer, 13:2  
Mileage and parking, 15:3, 17:1  
Reasonable and necessary medical expenses  
Motion for summary judgment, 30:27 (Form)  
Requests for admission, 18:4  
Reporting system, expected medicals, 4:1, 13:2  
Requests for admission, reasonable and necessary medical expenses, 18:4  
Summary judgment motion on reasonableness and necessity of, 30:27 (Form)

**MEDICAL LEGAL ART WEBSITE**  
Generally, 55:8

**MEDICAL LITERATURE, USE IN BACK AND NECK CASE**  
Generally, 59:1 et seq.  
Human tolerance levels, 59:5  
Preexisting conditions, 59:2  
Review of literature refuting whiplash syndrome, 59:4  
Subjectivity of pain, 59:3

**MEDICAL MATRIX WEBSITE**  
Generally, 55:5

**MEDICAL RECORDS**  
Bias when reviewing, 22:1 to 22:3  
Deciding whether to review, 6:5

**MEDICAL RECORDS—Cont'd**  
Exhibit at trial, 40:6  
Note taking, importance of, 13:2

**MEDICAL TERMINOLOGY**  
Use of in complaint, 15:3

**MEDICAL WORLD SEARCH WEBSITE**  
Generally, 55:5

**MEDICAL WORLD WEBSITE**  
Generally, 55:5

**MEDIS SEARCH WEBSITE**  
Generally, 55:5

**MEDLINE**  
Generally, 55:5, 482 to 484

**MEDPAY**  
Bad faith, 48:2

**MEDSCAPE WEBSITE**  
Generally, 55:5

**MEDSCOUT WEBSITE**  
Generally, 55:5

**MENTORS**  
New Lawyers, 50:7

**METRIC TIME**  
Helpful websites, 54:1

**MILEAGE**  
Damages item, generally, 15:3  
Interrogatories and discovery requests topic, 17:1

**MINOR IMPACT SOFT TISSUE (“MIST”) CASES AND PROGRAMS**  
Adjuster's role, 5:1  
Biomechanics witness, 27:1  
Colossus, evaluations by, 5:1  
Creation of, 1:1  
Initial attorney-client meeting, explaining MIST, 9:3  
In limine motions, MIST considerations, 36:2  
Negotiation of claim, 13:1  
Nomenclature, 52:5

**MINOR IMPACT SOFT TISSUE (“MIST”) CASES AND PROGRAMS—Cont’d**

Nuisance-value figure, offer of settlement, **5:1, 13:2**  
Refusal-honor meritorious claims, policy and practice of insurance industry, **7:1 to 7:3**  
Refusal to honor meritorious claims, policy and practice of insurance industry, **13:1, 27:1, 29:1**  
Segmentation, **5:1, 29:1**  
Special Investigations Unit, **1:1, 6:6**  
Threshold and offsets, **5:1**  
Trial brief, MIST considerations, **35:2**

**MINOR IMPACT SOFT TISSUE(MIST)**

Generally, **51:1 to 51:27**  
Case intake and Evaluation, **51:2**  
Gathering Preliminary Evidence, **51:5**  
Initial Case Screening, **51:3**  
Predictive Analytics for Case Viability, **51:4**  
Client communication and management, **51:21**  
AI Chatbots for client interaction, **51:22**  
Conclusion, **51:27**  
Demand letters, **51:25**  
Maintaining client relationships, **51:24**  
Negotiations, **51:26**  
Personalized client updates, **51:23**  
Document automation and management, **51:15**  
Automated document generation, **51:16**  
Enhancing efficiency with AI-Powered document review, **51:18**  
Implementing AI document management in a MIST case, **51:20**  
Organizing and analyzing evidence, **51:19**  
Organizing and managing case files, **51:17**

**MINOR IMPACT SOFT TISSUE(MIST)—Cont’d**

Legal research and case law, **51:11**  
Case law analysis and jurisdiction-specific trends, **51:13**  
Crafting stronger legal arguments, **51:14**  
Efficient legal research, **51:12**  
Medical literature to motor vehicle crash litigation, **51:1 to 51:27**  
Medical records and treatment analysis, **51:6**  
Connect medical treatment to injuries, **51:9**  
Identifying key medical evidence, **51:8**  
Practical application, **51:10**  
Summarization, **51:7**

**MISREPRESENTATION**  
**Fraud or Misrepresentation** (this index)

**MISSING DEFENDANTS**  
**Service of Process** (this index)

**MIST**  
**Minor Impact Soft Tissue (“MIST”) Cases and Programs** (this index)

**MODIFICATION**  
**Amendment or Modification** (this index)

**MORTALITY TABLE**  
Jury instruction, **37:20 (Form)**

**MOTIONS**

Developing a database, **30:1, 30:8**  
Affidavit for motion to strike testimony of defense biomechanist/accident reconstructionist/engineer, **66:3 (Form)**  
Affidavit in support of motion to correct error, **69:4 (Form)**  
Amend complaint, motion for leave to, **29:2, 30:3, 30:10 (Form)**  
Attorneys’ fees and costs, **49:3 (Form)**

## INDEX

### **MOTIONS—Cont'd**

Biomechanic witness, excluding from testifying at trial, **28:1 et seq.**  
Compel discovery, motion to, **29:2, 30:4, 30:11 (Form)**  
Controlling the tenor, **29:1 to 29:2**  
Declaration of health care provider, **30:28 (Form)**  
Default, motion for, **30:2, 30:9 (Form)**  
Directed verdict  
    Generally, **44:1**  
    Causation and damages, **44:3**  
    Liability, **44:2**  
    Procedure, **44:4**  
    Sample motion, **44:5 (Form)**  
    Trial notebook section, **32:3**  
**Discovery** (this index)  
Discretionary review, **1:29 (Form)**  
Emergency stay, **1:27 (Form)**  
Exclude experts, motion to, **29:2**  
In limine motions  
    Generally, **36:1**  
    Biomechanical engineer, preclusion of, **69:2 (Form)**  
    Closing argument referencing, **45:3**  
    Juror bias, precluding biomechanical engineer, **69:2 (Form)**  
    Malingering accusations, **36:9**  
    Memorandum to exclude prior injury or medical treatment, **36:6**  
    MIST considerations, **36:2**  
    Monetary gain accusations, **36:9**  
    Order granting motion in limine, **36:4 (Form)**  
    Sample, **36:3 (Form)**  
    Statements prejudicial to MIST cases, **36:10**  
    Trial notebook section, **32:3**  
Intent of motions, generally, **29:2**  
Judgment as matter of law, **44:3**  
Juror bias  
    Affidavit in support of motion to correct error, **69:4 (Form)**  
    Correct error, motion to, **69:3 (Form), 69:4 (Form)**

### **MOTIONS—Cont'd**

Juror bias—Cont'd  
    In limine motion precluding biomechanical engineer, **69:2 (Form)**  
Late designation of expert, motion to strike, **30:29 (Form)**  
Medical examination of plaintiff  
Motion to compel  
    Objection to motion, **23:8 (Form)**  
    Order re motion, **23:9 (Form)**  
Motion to exclude medical examiner from testifying at trial, **24:7 (Form)**  
Opposition to motion for discretionary review, **1:30 (Form)**  
Pretrial motion practice  
    Developing a database, **30:1, 30:8**  
    Amend complaint, motion for leave to, **29:2, 30:3, 30:10 (Form)**  
    Compel discovery, motion to, **29:2, 30:4, 30:11 (Form)**  
    Controlling the tenor, **29:1 to 29:2**  
    Declaration of health care provider, **30:28 (Form)**  
    Default, motion for, **30:2, 30:9 (Form)**  
    Exclude experts, motion to, **29:2**  
    Intent of motions, generally, **29:2**  
    Late designation of expert, motion to strike, **30:7, 30:29 (Form)**  
    Quash discovery, motion to, **30:5, 30:18 (Form)**  
    Strike, motion to, **30:7, 30:29 (Form)**  
    Summary judgment motion, **30:6, 30:23 (Form), 30:27 (Form)**  
    Witness designation, motion to strike, **30:7, 30:29 (Form)**  
Quash discovery, motion to, **30:5, 30:18 (Form)**  
**Reconsideration** (this index)  
Reply regarding discretionary review, **1:31 (Form)**  
Response to motion for emergency stay, **1:28 (Form)**  
Stay of enforcement, **1:26 (Form)**

**MOTIONS—Cont'd**

Strike, motion to, **30:7, 30:29 (Form), 66:3 (Form)**  
Summary judgment motion, **30:6, 30:23 (Form), 30:27 (Form)**  
Trial notebook section, **32:3**

**MOVEMENT, RESTRICTION OF**

**Restriction of Movement** (this index)

**MULTIPLE DEFENDANTS**

Complaint involving rear-end collision, property damage, multiple defendants, **15:9 (Form)**  
Deposing co-defendants, deciding whether to depose, **6:5**

**MUSCLE SPASM**

Diagnosis, acceptance by Colossus, **13:2**

**MUSCULOLIGAMENTOUS INJURY**

Acknowledging but discounting the fact and mechanism of, **3:2**  
Acute sprain, defined, **3:2**  
Burden to prove injury on objective basis, **3:4**  
Common complaints and symptoms, **3:2**  
Diagnostic findings, **3:3**  
Difficulty in diagnosing, **3:2, 3:3**  
Disability resulting, **3:2**  
Evaluation by Colossus, generally, **3:1**  
Medical terminology used in complaint, **15:3**  
Muscle spasm diagnosis, acceptance by Colossus, **13:2**  
Prognosis, **3:2**  
Reporting system, **4:2**  
Rule out other possible causes for symptoms, **3:3**  
Willful faking of injury symptoms, **3:4**

**MYND CORPORATION**

Purchase by Computer Sciences Corp., **1:2**

**MYTHOLOGY**

Helios, **1:2**

**NATIONAL HEALTHCARE RESOURCES**

Cost containment vendor, **22:2**

**NATIONAL LIBRARY OF MEDICINE**

Generally, **481, 482**  
Website, **55:5**

**NATURE OF DEFENSE TESTIMONY**

Generally, **52:7**

**NECESSITY AND REASONABLENESS OF MEDICAL EXPENSES**

Motion for summary judgment, **30:27 (Form)**  
Requests for admission, **18:4**

**NECK**

Bias against nondemonstrable injuries  
Acknowledging but discounting musculoligamentous injuries of the neck, **3:2**  
Diagnosis difficulty, musculoligamentous injuries of the neck, **3:3**  
Independent medical examination, bias of forensic examiner re musculoligamentous injuries of the neck, **23:1, 24:4**  
Biomechanics/engineering literature  
Curvature of neck and hyperextension at lower levels; motion of cervical vertebrae, **60:1, 64:13**  
Head/neck kinematic response during low-speed rear-end impacts, **60:3, 64:14 to 64:16**  
Head/neck response during low-speed rear-end impact, **60:2, 64:14, 64:15**  
Head restraint, relationship to driver neck injury, **60:6, 64:19**  
Colossus evaluation and reporting system, **3:1, 4:23**

## INDEX

### NECK—Cont'd

Curvature of neck and hyperextension at lower levels; motion of cervical vertebrae, **60:1, 64:13**

Diagnosis literature, findings and outcome in whiplash neck distortions, **58:6, 64:12**

Findings and outcome in whiplash neck distortions, **58:6, 64:12**

Flexion/extension, Civil Rule 35 medical examination inquiry, **23:2**

Head restraint, relationship to driver neck injury, **60:6, 64:19**

Kinematics response after low-speed rear-end impacts, **62:6, 64:28**

Medical examinations by defense, bias against musculoligamentous neck and back injuries, **23:1, 23:2, 24:4**

Prognosis literature neck injuries from rear-end collisions, **57:2, 64:2**

Refuting validity of whiplash injuries, literature regarding

Human head and neck kinematic after low-velocity rear-end impact, understanding whiplash, **62:6, 64:28**

Kinematics and kinetics of the human neck, **62:2, 64:25**

Strength and response of the human neck, **62:3, 64:26**

Sprained neck or back.

**Musculoligamentous Injury** (this index)

### NECK FLEXION/EXTENSION

Civil Rule 35 medical examination inquiry, **23:2**

### NEGLIGENCE

Comparative negligence, incentives for adjusters to find, **5:1**

Jury instruction, **37:10 (Form)**

**Proximate Cause** (this index)

### NEGOTIATION

**Personal injury Lawyer/First year** (this index)

### NEGOTIATION—Cont'd

**Settlement and Compromise** (this index)

### NEIGHBORS AS WITNESSES

Disclosure of, **17:1**

### NETWORKING

New Lawyers, **50:6**

### NEUROSIS

Category entry, **4:1, 13:2**

### NEW LAWYERS

Life after, passing the bar exam, **50:2**

Skills, **50:4**

### NO-EXPERT DEFENSE

Defenses, **65:3**

### NOMENCLATURE OF INJURIES

Generally, **52:5, 52:9**

**Definitions** (this index)

### NONDEMONSTRABLE NECK AND BACK INJURIES

Evaluation by Colossus, generally, **3:1**

Reporting system, **4:2**

### NOTICE

Attorney-client relationship, notifying insurer

Generally, **10:3**

Initial letter to first party carrier (PIP/MedPay), **10:4 (Form)**

Initial letter to first party carrier (UM/UIM), **10:5 (Form)**

Initial letter to third party carrier (BI), **10:6 (Form)**

Deposition, notice of taking

CR 30(b)(6) deponents, **16:7 (Form), 19:10 (Form)**

Defendant's insurance claims adjusters, notice to, **19:11 (Form)**

Entity deponent, **19:4**

Deposition of entity, notice of taking, **19:4**

**Service of Process** (this index)

Trial attendance, notice of

Generally, **40:3**

Form, **40:7 (Form)**

**NUISANCE-VALUE FIGURE**

Generally, **5:1, 13:2**

**OBJECTIONS**

Generally, **41:3**

Admissibility of evidence at trial, **36:1**

Closing arguments, **45:4**

Jury instructions, **37:4**

Medical examination of plaintiff, objection to motion to compel CR 35 exam, **23:8 (Form)**

Opening statement, **39:2**

Quick reference sheet, **41:5 (Form)**

Trial notebook section, **32:14**

Trial objections, generally, **41:3, 41:5 (Form)**

Working knowledge of trial objections, **41:3**

**OCCUPANTS**

Refuting validity of whiplash injuries, occupant kinematic response to low-velocity rear-end impact, **62:7, 64:29**

**OCCUPATIONS**

Effect on auto accidents, **3:2**

**OFFSET**

MIST threshold, **5:1**

**OPENING STATEMENTS**

Generally, **39:1**

Cautionary rules, **39:2**

Delivery, **39:5**

Legal content, **39:2**

Objections, **39:2**

Outline, **39:3**

**PowerPoint** (this index)

Purpose, **39:1**

Reference to forensic examination, **24:4**

Sample, **39:6 (Form)**

Themes, **39:4**

Trial notebook section, **32:7**

**ORAL ARGUMENT**

**Closing Argument** (this index)

Reasonable and necessary medical expenses, motion for summary

**ORAL ARGUMENT—Cont'd**

judgment, **30:27 (Form)**

**ORDERS OF COURT**

In limine motion, **36:1, 36:11, 37:4 (Form)**

Medical examination of plaintiff, order on motion to compel, **23:9 (Form)**

Trial notebook section, **32:3**

**ORGANIZATIONS**

Deposition of, **19:4**

**ORIGINS OF COLOSSUS**

Generally, **1:2**

**OUTLINES**

**Charts, Checklists, and Outlines** (this index)

**OUT-OF-POCKET DAMAGES**

Generally, **15:3**

**OUT-OF-POCKET EXPENSES**

Interrogatories and discovery requests topic, **17:1**

**PAIN**

Category entry, **4:1, 13:2**

Chronic pain, medical literature supporting, **52:10**

Competency of lay witness testimony about sensory perceptions of plaintiff's pain and suffering, **35:3**

Damages, **15:3, 17:1**

Diagnosing cervical discogenic pain, correlation of magnetic resonance imaging and discography, **58:1, 64:8**

Interrogatories and discovery requests topic, **17:1**

Jury instruction about admissibility of plaintiff's statements, trial brief provision, **35:3**

Musculoligamentous injury, **3:2, 15:3**

Radiating pain

Medical documentation and categorization, **4:1**

Settlement amount under Colossus, **4:1**

## INDEX

### **PAIN—Cont'd**

Refuting validity of whiplash injuries, literature regarding Pain after whiplash, **62:12, 64:34**  
Pain compensation, effect of eliminating upon insurance claims for whiplash, **62:13, 64:35**  
Terminology in complaint, **15:3**  
Trial brief provision on pain evidence, **35:3**  
Using medical literature to support, **52:10**

### **PAIN AND DISABILITY/SUFFERING DAMAGES**

Generally, **15:3**  
Interrogatories and discovery requests topic, **17:1**

### **PAIN IMPAIRMENT RATINGS**

Permanent impairment as value driver, **14:3**

### **PARALEGAL**

Jury voir dire assistance, **32:6**

### **PARKING EXPENSES**

Damages item, generally, **15:3**  
Interrogatories and discovery requests topic, **17:1**

### **PARTNERSHIPS**

Deposition of, **19:4**

### **PENALTY**

Disclosure of policy limits, failure to respond to request for, **13:3**

### **PENBERTHY V. CAPRETT**

Bad faith, **48:5**

### **PERCENTAGE OF FAULT**

Reporting system, **4:1**

### **PERMANENT IMPAIRMENT AS VALUE DRIVER**

Generally, **14:1 to 14:3**  
Colossus assessments, increasing, **14:1**  
Pain impairment ratings, **14:3**  
Spinal impairment ratings, **14:2**

### **PERSONAL INJURY**

#### **LAWYER/FIRST YEAR**

Generally, **50:1 to 50:17**  
Communicating with your client, **50:8**  
Complaint and Discovery, **50:12**  
Deadlines, **50:5**  
Deposition, **50:13**  
Forms  
    Sample offer to compromise(Form), **50:16**  
    Sample Rule 6.4 letter(Form), **50:17**

Good Luck, **50:15**  
Legal Administrative staff, **50:3**  
Life after you pass the bar, **50:2**  
Local Rules, **50:10**  
Mentors, **50:7**  
Negotiations, **50:11**  
Networking, **50:6**  
Skills, **50:4**  
Terminating a client, **50:9**  
Voir Dire, **50:14**

### **PERSONAL INJURY**

#### **PROTECTION/MEDICAL PAY COVERAGE**

Defined, **10:1**  
Delayed payments, lower settlement consequences, **10:2, 17:1**  
Notifying insurer about attorney-client relationship, **10:4 (Form)**  
Subpoenaing insurer's claim file, **30:5, 30:18 (Form)**  
Tortfeasor's carrier communicating with claimant's carrier, **17:1**

### **PERSONAL PROTECTIVE EQUIPMENT**

COVID-19 Pandemic, trials in the time of, **71:6**

### **PHOTOGRAPHS**

Low impact cases, car photographs, **14A:3**

### **PHYSICAL THERAPY AND THERAPISTS**

Deposition testimony outline  
    Plaintiff's physical therapist, **19:13 (Form)**

**PHYSICAL THERAPY AND THERAPISTS—Cont'd**  
Evaluation factor for Colossus, **13:2**  
High percentage of injured persons using, **22:1**  
Trial witness for plaintiff, typically, **40:2**

**PHYSICIANS**  
Advocates for patients, **22:3**  
Deciding whether to depose, **6:5**  
Forensic oriented, **22:3**  
Primary treating doctor as trial witness for plaintiff, typically, **40:2**  
What every adjuster should know about, **22:3**

**PIP**  
Bad faith, **48:2**

**PLEADINGS**  
Bad faith, drafting pleading, **48:8**  
**Complaint** (this index)  
Trial notebook section, **32:16**

**POLICE REPORT**  
Absence of report, in limine motion topic, **36:3**

**POLICY LIMITS**  
Disclosure, **13:3**  
Effect on litigation tenor and scope, **17:1, 18:5**  
Exceeding policy limits, requests for admission re special injuries and damages, **18:4, 18:7 (Form)**

**POWERPOINT**  
Advantages, **47:1**  
Closing argument  
Burden of proof, **47:7**  
Causation, **47:8**  
Content, basic, **47:6**  
Eggshell theory, **47:7**  
Medical examiner's opinions, **47:9**  
Content, **47:2**  
Depositions, demonstrative video doctor, **20:4**  
Opening statements  
Causation, **47:5**  
Happenings, showing, **47:4**

**POWERPOINT—Cont'd**  
Templates  
Closing, **47:11**  
Opening, **47:10**  
Transparencies, **47:12**  
Working with, **47:3**

**PRE-EXISTING CONDITION**  
Assessment by Colossus, **13:2**  
Civil Rule 35 medical examination inquiries, **23:2**  
Credibility of client, establishing, **31:15**  
Jury instruction, **37:16 (Form)**  
Trial brief provision, **35:3**

**PREJUDGMENT INTEREST**  
Damages item, generally, **15:3**

**PREJUDICE**  
**Bias or Prejudice** (this index)

**PRESENTING PLAINTIFF'S CASE IN CHIEF**  
**Trial** (this index)

**PRESERVATION OF EVIDENCE**  
Duty of insurer, **15:4**

**PRESUMPTIONS**  
See also **Burden of Proof** (this index)  
Spoliation of evidence, **15:4**

**PRE-TEST PROBABILITIES**  
Generally, **68:1 et seq.**  
Meaning of  
All forensic methods are really tests, and all forensic  
Opinions are really test results, **68:7**  
Assessing the accuracy of forensic tests, why plaintiff  
Tests are more accurate than defense tests, **68:8**  
Example illustrating the concepts of true positives  
False positives, **68:5**  
False positives, **68:4**  
Pre-test probabilities and injury litigation, **68:6**

## INDEX

### **PRE-TEST PROBABILITIES**

#### **—Cont'd**

- Meaning of—Cont'd
  - The reason for the divergent results, **68:9**
  - True positives, **68:3**
  - Practical application, **68:10**

### **PRETRIAL MOTION PRACTICE**

#### **Motions** (this index)

### **PRIOR ACCIDENT/MEDICAL RECORDS**

- Deciding whether to do obtain, **6:5**
- In limine motion topic, **36:3**

### **PRIOR DRUG USE**

- In limine motion topic, **36:3**

### **PRIOR TRANSCRIPTS**

- Expert witnesses, plaintiff's bar shares information, prior transcripts, and resources, **19:1, 24:1**

### **PROCESS AND SERVICE OF PROCESS**

#### **Service of Process** (this index)

### **PROFITS**

- Increasing profits by focusing on attorney-represented claimants, **1:3**

- Policy and means for maintaining profitability, **5:1**

### **PROGNOSIS, FORENSIC LITERATURE**

- Acceleration-extension injuries, prospective study, **57:7, 64:1**

- Acute injuries to cervical joints, **57:1, 64:1**

- Neck injuries from rear-end collisions, **57:2, 64:2**

- Presenting symptoms and signs after whiplash injury, **57:6, 64:6**

- Rate of recovery following whiplash injury, **57:5, 64:5**

- Second whiplash injury, **57:4, 64:4**

- Soft-tissue injuries of the cervical spine, **57:3, 64:3**

- Using medical literature-support prognosis, **52:10 to 52:11**

### **PROPERTY DAMAGE UNDER ONE THOUSAND DOLLARS**

- Reporting system, **4:1**

### **PRO REVIEW UTILIZATION REVIEW CONSULTANTS**

- Cost containment vendor, **22:2**

### **PROXIMATE CAUSE**

- Jury instruction, **37:13 (Form)**
- Proving, **44:3**

### **PUBMED LITERATURE SEARCHES**

- Generally, **481 to 485**

### **PUNITIVE DAMAGES**

- Frivolous or obstructionist conduct of insurer basis, **9:4**

### **QUASH**

- Discovery, motion to quash, **30:5, 30:18 (Form)**

### **QUOTATIONS**

- Helpful websites, **54:4**

### **RADIATING PAIN**

- Medical documentation and categorization, **4:1**
- Settlement amount under Colossus, **13:2**

### **REAR-END COLLISION**

- Biomechanics/engineering literature

- Clinical response to rear-end impact, **60:4, 64:17**

- Head/neck kinematic response during low-speed rear-end impacts, **60:3, 64:14 to 64:16**

- Head/neck response during low-speed rear-end impact, **60:2, 64:14, 64:15**

- Complaint (clear liability)
  - Agency-complaint, **15:8 (Form)**
  - Simple complaint, **15:5 (Form)**

- Complaint (property damage, multiple defendants), **15:9 (Form)**

- Description of Injury mechanism, **52:2**

**REAR-END COLLISION—Cont'd**

Prognosis of injuries literature, neck injuries from rear-end collisions, **57:2, 64:2**  
Refuting validity of whiplash injuries, literature regarding Human head and neck kinematic after low-velocity rear-end impact, understanding whiplash, **62:6, 64:28**  
Human subject kinematics and electromyographic activity during rear-end impact, **62:8, 64:30**  
Human subjects, low speed rear-end collision testing using, **62:9, 64:27, 64:31**  
Human test subject kinematic responses to low velocity rear-end impacts, analysis of, **62:5, 64:27**  
Occupant kinematic response to low-velocity rear-end impact, **62:7, 64:29**  
Using medical literature to support injuries, **52:10, 52:11**  
**Whiplash** (this index)

**REASONABLENESS AND NECESSITY OF MEDICAL EXPENSES**

Motion for summary judgment, **30:27 (Form)**  
Requests for admission, **18:4**

**RECONSIDERATION**

Motions, generally, **1:23 to 1:25 (Forms)**  
Opposition to motions, **1:24 (Form)**  
Order denying, **1:25 (Form)**

**RECORDS**

Criminal records, deciding whether to do obtain, **6:5**  
Deciding whether to do review, **6:5**  
Employment records  
Deciding whether to do obtain, **6:5**  
Duty of claimant's attorney to obtain, **11:3**  
Exhibit at trial, medical records, **40:6**

**RECORDS—Cont'd**

In limine motion, prior accident/medical records, **36:3**  
Insurer's claim file, subpoenaing, **30:5**  
Medical records  
Bias or prejudice on review of records, **22:1 to 22:3**  
Deciding whether to review, **6:5**  
Exhibit at trial, **40:6**  
Note taking, importance of, **13:2**  
Note taking in medical records, importance of, **13:2**  
Prior accident/medical records  
Deciding whether to do obtain, **6:5**  
In limine motion topic, **36:3**  
School records, deciding whether to do review, **6:5**

**REFERENCE SEARCH ENGINES**

Helpful websites, **54:7**

**REFUSAL-HONOR**

**MERITORIOUS CLAIMS**

Duties and strategies of plaintiff's attorney, **7:1 to 7:3**  
Policy and practice, **7:1 to 7:3**

**REFUSAL TO HONOR**

**MERITORIOUS CLAIMS**

Imposing sanction awarding claimant additional attorney's fees, **9:4**  
Policy and practice, **13:1, 27:1, 29:1**  
Trial appearance, defendant's refusal, **29:1**

**RELEASES**

Discovery requests, obtaining release from plaintiff, **17:1**

**REPORTS**

Automobile Injuries And Their Compensation In The United States, 1979 publication, generally, **1:1**  
Biomechanic expert, letter to defense attorney, **27:2 (Form)**  
Colossus evaluation system  
Reports generated, generally, **4:3**  
Consultative report produced by, **30:1, 30:2**

## INDEX

### **REPORTS—Cont'd**

- Forensic investigator's sample report on collision, **11:3**
- Insurance Research Council Analysis (1999) of auto injury claims, **1:3, 10:2, 22:1**
- Fourth National Survey of auto injury claims, **1:1**

### **REPRESENTATION INDICATOR**

- Reporting system, **4:1**

### **RESERVATION OF RIGHTS BY INSURER**

- Effect on discovery requests, **17:1**
- Effect on litigation tenor and scope, **17:1**

### **RESPONDEAT SUPERIOR**

- Ride share cases, **70:17**

### **RESTRICTION OF MOVEMENT**

- Settlement amount under Colossus, **13:2**

### **RIDE SHARE CASES**

- Generally, **70:1 to 70:24**
- Arbitration. Uber Arbitration Agreement, below
- Discovery considerations, **70:19**
- Drivers, company accountability for actions of, **70:17**
- Forms
  - Arbitration, opinion finding Uber arbitration agreement unenforceable, **70:21 (Form)**
  - Employees, order on preliminary injunction to requiring Uber and Lyft to classify drivers as, **70:21 (Form)**
  - Interrogatories to defendants-redacted, **70:23 (Form)**
  - Requests for admissions to defendants-redacted, **70:22 (Form)**
  - Requests for production of documents to defendants-redacted, **70:24 (Form)**
- Issues relevant to ride share cases, **70:2**
- Liability, limitations on, **70:18**

### **RIDE SHARE CASES—Cont'd**

- Lyft and Uber, generally
- Employees, order on preliminary injunction to requiring classification of drivers as, **70:21 (Form)**
- Insurance for ride share drivers, **70:5**
- Origins of, **70:3**
- Respondeat superior, **70:17**
- Uber Arbitration Agreement
  - Generally, **70:7 to 70:16**
  - See also Lyft and Uber, generally, above
  - Agreement to binding arbitration, **70:8**
  - Changes, **70:14**
  - Decision of arbitrator, **70:12**
  - Enforceability, challenges to, **70:16**
  - Fees, **70:13**
  - Governing law, rules and, **70:9**
  - Location and procedure, **70:11**
  - Opinion finding Uber arbitration agreement unenforceable, **70:21 (Form)**
  - Procedure, location and, **70:11**
  - Process, **70:10**
  - Rules and governing law, **70:9**
  - Severability, **70:15**
  - Survival, **70:15**

### **RULES**

- Local, new lawyers, **50:10**

### **SANCTIONS**

- Requests for admission, failure to properly admit within allowed time, **18:1**

### **SCHOOL RECORDS**

- Deciding whether to do obtain, **6:5**

### **SEAT BELT**

- Decline in hospital admissions, use as reason for, **22:1**
- Utilization of, **23:2**

### **SECOND LEVEL ADJUSTER**

- Evaluation Consultant/Coordinator** (this index)

**SECOND WHIPLASH INJURY  
DOCTRINE**

Generally, **52:2, 57:4, 64:4**

**SEGMENTATION OF CLAIMS**

MIST, **5:1, 29:1**

**SELECTION OF JURY**

Jury (this index)

**SERVICE OF PROCESS**

Generally, **16:1**

According to statute, requirement,  
**16:3**

Chart, **16:5 (Form)**

Courteous copy to tortfeasor's  
insurer, **16:2, 30:2**

Deposing insurer when defendant's  
whereabouts unknown

Generally, **16:4**

Motion to allow CR 30(b)(6), **16:6  
(Form)**

Notice pursuant to CR 30(b)(6),  
**16:7 (Form), 19:10 (Form)**

Forms

Chart, **16:5 (Form)**

Deposing insurer when defendant's  
whereabouts unknown

Motion to allow CR 30(b)(6),  
**16:6 (Form)**

Notice pursuant to CR 30(b)(6),  
**16:7 (Form), 19:10  
(Form)**

Motion shortening time, deeming  
answers as admissions, and  
allowing service by other  
means, **16:9 (Form)**

Motion to allow CR 30(b)(6),  
deposing insurer when  
defendant's whereabouts  
unknown, **16:6 (Form)**

Motion to allow deposing insurer  
when defendant's where-  
abouts unknown, **16:6  
(Form)**

Motion to allow service by other  
means, **16:9 (Form)**

Notice pursuant to CR 30(b)(6),  
deposing insurer when  
defendant's whereabouts

**SERVICE OF PROCESS—Cont'd**

Forms—Cont'd

unknown, **16:7 (Form), 19:10  
(Form)**

Requests for admissions to insurer,  
identification and location of  
defendant, **16:8 (Form)**

Status log, **16:5 (Form)**

Vehicular accidents

Chart regarding service methods  
and requirements, **16:5  
(Form)**

Status log on service efforts/  
attempts, **16:5 (Form)**

Missing defendants problems

Generally, **16:4**

Deposing insurer, supra

Requests for admissions to insurer,  
infra

Motion to allow service by other  
means, **16:9 (Form)**

Requests for admissions to insurer,  
identification and location of  
defendant

Generally, **16:4**

Form, **16:8 (Form)**

Motion shortening time, deeming  
answers as admissions, and  
allowing service by other  
means, **16:9 (Form)**

Status log, **16:5 (Form)**

Statute of limitations problems, **16:4**

**SETTLEMENT AND  
COMPROMISE**

Adjuster's role, **5:1, 13:1 to 13:2,  
29:1**

Binding, making any settlement, **13:8**

Colossus evaluation of claim

Feeding data to Colossus, **13:2**

Relationship to settlement, **5:1**

Use of Colossus software, gener-  
ally, **4:1, 30:3**

Demand for settlement

Generally, **13:3**

Damages discussion, **13:4**

Diagrams, **13:4**

Electronic, **13:5, 13:13 (Form)**

Evidence and examples, **13:4**

## INDEX

**SETTLEMENT AND COMPROMISE—Cont’d**

- Demand for settlement—Cont’d
  - Photographs, **13:4**
  - Sample pre-suit settlement demand by claimant’s attorney, **13:11 (Form)**
- Do’s and don’ts of negotiation, **13:9**
- Educating claimant about fair claim settlement, sample letters, **5:3**
- Electronic settlement demands, **13:5**
- Evaluation consultant’s role, **5:1**
- Feeding Colossus data to evaluate, **13:2**
- Forms
  - Demand for settlement
    - Electronic, **13:13 (Form)**
    - Sample pre-suit settlement demand by claimant’s attorney, **13:11 (Form)**
  - Letters to tortfeasor’s insurer
    - Initial letter, **13:10 (Form)**
    - Reminder letter, **13:14 (Form)**
- Incentives for adjuster maintaining less than 102% of Colossus amounts, **5:1**
- Inducing low settlements, denial or delay of medical payments or biased paper reviews, **10:2, 17:1**
- Inflation in MIST settlements, **5:1**
- Initial letter to tortfeasor’s insurer, **13:10 (Form)**
- Insurance companies, generally, **13:1, 29:1**
- Letters to tortfeasor’s insurer
  - Initial letter, **13:10 (Form)**
  - Reminder letter, **13:14 (Form)**
- Litigation consultant, **6:2, 29:1**
- Negotiation
  - Generally, **29:1**
  - Arrogance and methods of insurer, **13:1 to 13:2**
  - Disclosure of policy limits prerequisite, **13:3**
  - Do’s and don’ts, **13:9**
  - Feeding data to Colossus for evaluation, **13:2**
  - Retraction of offer, **13:3, 13:6**
  - Steps of, **13:7**

**SETTLEMENT AND COMPROMISE—Cont’d**

- Negotiation—Cont’d
  - Use of Colossus software, generally, **4:1, 30:3**
- Offer to settle. Demand for settlement, *supra*
- Personal injury protection/medical pay coverage, effect of, **10:2, 17:1**
- Plaintiff’s overtures, **13:3**
- Relationship to Colossus evaluation amounts, **5:1**
- Reminder letter, **13:14 (Form)**
- Retraction of offer, **13:3, 13:6**
- Steps, synopsis of settlement-related, **13:7**
- Take it or leave it approach of insurer, **13:1, 13:3, 29:1**
- Unrepresented claimants, adjuster’s handling of, **5:3, 9:1, 16:4, 17:1**
- Use of Colossus software, **4:1, 30:3**

## SEVEN WONDERS OF THE ANCIENT WORLD

Generally, **1:2**

## SHOULDER BELT

Description of injury mechanism, **52:2**

## SHOULDER HARNESS

Utilization of, **23:2**

## SIDE IMPACT PROTECTION

Decline in hospital admissions, reason for, **22:1**

## SKELETONS

Exhibit at trial, **40:6**

## SKILLS

New lawyers, **50:4**

## SLIDESHOWS

**PowerPoint** (this index)

## SMART DEVICES

Generally, **22A:1 et seq.**

Evidence, generally, **22A:1 et seq.**

Finding witnesses, **22A:3**

GPS, **22A:2**

**SMART DEVICES—Cont'd**

Health of client at time of accident, showing, **22A:4**  
Increase in cost issue, **22A:6**  
Necessity of asking client, **22A:7**  
Use at time of accident, **22A:1**  
Wearable devices, **22A:2 et seq.**

**SOCIAL MEDIA**

Generally, **21:1 et seq.**  
Discovery, generally, **21:1 et seq.**  
Document requests, **21:7**  
Formal discovery, **21:5**  
Forms  
    Do's and don'ts (Form), **21:13**  
    Memorandum in opposition (Form), **21:16**  
    Motions to compel authorizations, **21:19, 21:20 (Forms)**  
    Motion to compel supporting brief (Form), **21:15**  
    Order adopting magistrate's report (Form), **21:12**  
    Order determining no expectation of privacy (Form), **21:14**  
    Order sanctioning plaintiff (Form), **21:11**  
    Orders regarding requests for production (Forms), **21:17, 21:18**  
Informal investigation, **21:2, 21:3**  
Interrogatories, **21:7**  
Managing client's, **9:5**  
Methods of obtaining information, **21:6, 21:7**  
Privacy, **21:8**  
Relevance and scope of discovery, **21:9**  
Spoliation issues, **21:4**  
Subpoenas, **21:6**  
Weight of evidence, **21:10**

**SPASM OF MUSCLE**

Diagnosis, acceptance by Colossus, **13:2**

**SPECIAL INVESTIGATIONS**

**UNITS (SIU)**

Creation of, **1:1**

Litigation tactics and protocol, **6:6**

**SPECIALS UNUSUAL**

Reporting system, **4:1**

**SPECIAL VERDICT**

Jury instruction, **37:23 (Form)**

**SPECULATION**

Witness testimony, **40:5**

**SPEECHES**

Helpful websites, **54:1**

**SPEED/FORCE INJURY**

**Biomechanics and Engineering**  
(this index)

**SPINAL IMPAIRMENT RATINGS**

Permanent impairment as value driver, **14:2**

**SPINAL SOFT TISSUE INJURIES**

**Musculoligamentous Injury** (this index)

**SPINE**

Description of injury mechanism, **52:2**

Pre-existing spinal degeneration, forensic literature, **64:20**

Soft-tissue injuries of the cervical spine, prognosis, **57:3, 64:3**

Spine Research Institute of San Diego, **55:8**

Whiplash

    Direct and indirect trauma injury descriptions, **52:2**

    Whiplash Injury Determination with Conventional Spine Imaging and Cryomicrotomy, **60:9**

**SPINE RESEARCH INSTITUTE OF SAN DIEGO**

Generally, **55:8**

**SPOLIATION OF EVIDENCE**

Generally, **15:4**

**SPORTS**

Effect on auto accidents, **3:2**

**SPRAINED NECK OR BACK**

**Musculoligamentous Injury** (this index)

## INDEX

**STANDARD OF PROOF**  
Burden of Proof (this index)

**STATEMENT BY CLAIMANT TO INSURER**  
Generally, 11:1  
Duty of claimant's attorney to obtain, 11:3

**STATE OF WASHINGTON TRIAL BAR**  
Using email list serves to discuss, develop, and exchange motions and strategies, 30:1

**STATISTICS**  
Epidemiology, evaluation of, 52:8  
Helpful websites, 54:5  
Motor vehicle crashes deaths and injuries, generally, 52:1, 52:3

**STEERING WHEEL**  
Description of injury mechanism, 52:2  
Whiplash direct trauma injury description, 52:2

**STOIC PLAINTIFF**  
Trial testimony preparation, 34:3

**SUBPOENA**  
Deposition of entities, 19:4  
Discovery process  
Deposition of entities, 19:4  
Forensic medical examiner, subpoena duces tecum to, 24:5 (Form)  
Insurer's claim file, quashing subpoena for, 30:5, 30:18 (Form)  
Forensic medical examiner, subpoena duces tecum to, 24:5 (Form)  
Forms  
Discovery process  
Forensic medical examiner, subpoena duces tecum to, 24:5 (Form)  
Insurer's claim file, quashing subpoena for, 30:5, 30:18 (Form)

**SUBPOENA—Cont'd**  
Forms—Cont'd  
Forensic medical examiner, subpoena duces tecum to, 24:5 (Form)  
Insurer's claim file, quashing subpoena for, 30:5, 30:18 (Form)  
Trial attendance, 40:8 (Form)  
Insurer's claim file, quashing subpoena for, 30:5, 30:18 (Form)  
Trial attendance, 40:8 (Form)

**SUBSEQUENT UNRELATED INJURIES OR MEDICAL TREATMENT**  
In limine motion topic, 36:3

**SUDDEN EMERGENCY DOCTRINE**  
Generally, 44:2

**SUMMARY JUDGMENT**  
Burden of proof, 44:3  
Liability, motion grounds, 29:2, 30:23 (Form)  
Motion  
Liability grounds, 30:23 (Form)  
Practice tips, 30:6  
Reasonable and necessary medical expenses grounds, 30:27 (Form)  
Trial notebook section, 32:4  
Reasonable and necessary medical expenses, motion grounds, 30:27 (Form)  
Trial notebook section, 32:4

**SUMMARY OF CLAIMS**  
Jury instruction, 37:14 (Form)

**SURVEILLANCE**  
Cautioning client about, 9:3  
Deciding whether to do, 6:5  
Interrogatories and requests for production, 18:1

**SYMPTOMS' TIMELINE**  
Civil Rule 35 medical examination inquiry, 23:2

**TASTAD VS. ALLSTATE**  
Colossus software program, **1:8**

**TAXATION**  
In limine motion issue, **36:3**  
Tax returns, obtaining from client, **11:3**

**TAX RETURNS**  
Obtaining from client, **11:3**

**TEMPORALMANDIBULAR**  
Diagnosis, evaluation by Colossus, **13:2**

**TERMINATION**  
New Lawyer  
A client, **50:9**

**THIRD PARTY**  
Bad faith, **48:3**

**THRESHOLD OF INJURY, DETERMINING**  
Generally, **52:6**

**TIME**  
Attorney's travel time, compensation, **6:5**  
Directed verdict motion, **44:1**  
Discovery requests, timeliness of  
Admission, requests for, **18:1**  
Interrogatories and requests for  
production, **17:1**  
Discovery responses, timeliness of, **17:2, 30:7**  
Educating claimant about fair claim  
settlement, **5:3**  
Global metric time services website, **54:1**  
**Medical Examiners and Examinations, Defense** (this index)  
Motion shortening time, deeming  
answers as admissions, and  
allowing service by other means, **16:9 (Form)**  
Objections, asserting at trial, **41:3**  
Policy limits, disclosure of, **13:3**  
Requests for admissions, **16:9 (Form), 18:1**  
Symptoms timeline inquiry, CR 35  
medical exam, **23:2**

**TIME—Cont'd**  
Witness disclosure time periods, **30:7**

**TIMELINE OF SYMPTOMS**  
Civil Rule 35 medical examination  
inquiry, **23:2**

**TORTIOUS INTERFERENCE WITH CONTRACT**  
Colossus software program, **48:7**

**TRANSCRIPTS**  
Expert witnesses, plaintiff's bar  
shares information, prior  
transcripts, and resources, **19:1, 24:1**

**TREATING PHYSICIAN**  
Deciding whether to depose, **6:5**

**TRIAL**  
Aggressive advocacy and civility  
concepts, **41:2**  
Appearance or attendance  
Notice of trial attendance, **40:3, 40:7 (Form)**  
Sequencing trial witnesses, **40:2**  
Subpoena for trial attendance, **40:8 (Form)**  
Attorney's behavior, **41:2**  
Brief. **Trial Brief** (this index)  
Civility of trial attorney, **41:2**  
**Closing Argument** (this index)  
Countering the defense  
Generally, **41:1**  
Civility matters, **41:2**  
Common dilemmas, **41:4**  
Objections, quick reference sheet, **41:5 (Form)**  
Objections, working knowledge of, **41:3**  
Courtroom demeanor, **41:2**  
COVID-19 Pandemic, trials in the  
time of, **71:1**

**Directed Verdict** (this index)  
Exhibits  
Health care providers evidence, **40:6**  
Objections to, **41:5**  
Flow chart, **32:20 (Form), 32:21 (Form)**

## INDEX

### TRIAL—Cont'd

- Judgment as matter of law, **44:3**
- Notebook. **Trial Notebook** (this index)
- Notice of trial attendance, **40:7 (Form)**
- Objections** (this index)
- Opening Statements** (this index)
- Outline of closing argument, **45:7 (Form)**
- Outline of direct examination of Defendant, **40:9 (Form)**
  - Lay witness, **40:11 (Form)**
  - Plaintiff, **40:10 (Form)**
  - Treating health care provider, **40:12 (Form)**
- Outline of opening statement, **39:3**
- Presenting plaintiff's case in chief
  - Generally, **40:1**
  - Defendant, interrogating the defendant
    - Generally, **40:3**
    - Outline direct examination, **40:9 (Form)**
  - Health care providers
    - Generally, **40:6**
    - Outline direct examination, **40:12 (Form)**
  - Lay witnesses
    - Generally, **40:5**
    - Outline direct examination, **40:11 (Form)**
  - Notice of trial attendance, **40:7 (Form)**
  - Outline of direct examination of Defendant, **40:9 (Form)**
    - Lay witness, **40:11 (Form)**
    - Plaintiff, **40:10 (Form)**
    - Treating health care provider, **40:12 (Form)**
  - Plaintiff, interrogating
    - Generally, **40:4**
    - Outline of direct examination of, **40:10 (Form)**
  - Subpoena for trial, **40:8 (Form)**
  - Usual plaintiff witnesses, list, **40:2**
  - Sequencing trial witnesses, **40:2**

### TRIAL—Cont'd

- Strategy. Presenting plaintiff's case in chief, *supra*
- Subpoena for trial, **40:8 (Form)**
- Witnesses, sequencing of, **40:2**

### TRIAL BAR OF STATE OF WASHINGTON

- State of Washington Trial Bar** (this index)

### TRIAL BRIEF

- Generally, **35:1 et seq.**
- Findings of fact and conclusions of law, **35:6 (Form)**
- MIST considerations, **35:2**
- Sample, trial brief, **35:3 (Form) to 35:5 (Form)**
- Stipulations for issuance of case scheduling order, **35:7 (Form)**
- Trial notebook section, **32:3**
- Trial** (this index)

### TRIAL NOTEBOOK

- Generally, **32:1**
- Briefs, **32:3**
- Closing argument, **32:13**
- Defendant
  - Generally, **32:10**
  - Witnesses of, **32:11**
- Divider format, **32:1, 32:17 (Form)**
- Evidence
  - Generally, **32:5**
  - Chart, **32:22 (Form), 32:23 (Form)**
- Format, **32:1, 32:17 (Form)**
- Jury
  - Instructions, **32:12**
  - Voir dire, generally, **32:6**
  - Voir dire chart, **32:24 (Form)**
- Law, **32:15**
- Motions, **32:3**
- Objections
  - Generally, **32:14**
  - Quick reference sheet, **41:5 (Form)**
- Opening statement, **32:7**
- Orders of court, **32:3**
- Plaintiff
  - Generally, **32:8**

**TRIAL NOTEBOOK—Cont'd**

Plaintiff—Cont'd  
Witness chart, **32:18 (Form), 32:19 (Form)**  
Witnesses of plaintiff, generally, **32:9**  
Pleadings, **32:16**  
Summary judgment, **32:4**  
To do section  
Generally, **32:2**  
Trial flow chart, **32:20 (Form), 32:21 (Form)**  
Trial flow chart, **32:20 (Form), 32:21 (Form)**  
Trial orders, motions, and briefs, **32:3**  
Voir dire  
Generally, **32:6**  
Chart, **32:24 (Form)**  
Witnesses of defendant, **32:11**  
Witnesses of plaintiff  
Generally, **32:9**  
Chart, **32:18 (Form), 32:19 (Form)**

**TRIGGER POINT INJECTIONS**

Generally, **4:1**

**TRUST RELATIONSHIPS**

Unrepresented claimants, adjuster's objective regarding, **5:3, 9:1, 16:4, 17:1**

**UBER ARBITRATION AGREEMENT**

**Ride Share Cases** (this index)

**UNAVOIDABLE ACCIDENT**

In limine motion topic, **36:3**

**UNDERINSURED MOTORISTS**

Attorney-client relationship, notifying first party carrier about, **10:5 (Form)**

Definition of policy, **10:1**

**UNINSURED MOTORISTS**

Attorney-client relationship, notifying first party carrier about, **10:5 (Form)**

Definition of policy, **10:1**

**UNRELIABLE EXPERT TESTIMONY**

**Expert Witnesses and Testimony**  
(this index)

**UNREPRESENTED CLAIMANTS**

Insurer's handling of, **5:3, 9:1, 16:4, 17:1**  
Service of process on insured, **16:4**

**VALUATION**

Diminution in value, damaged vehicles, **15:3, 17:1**

**VEHICLE DAMAGE**

Absence of significant damage but Increasing incidence of whiplash, **52:4**

Complaint (rear-end collision, property damage, multiple defendants), **15:9 (Form)**

Diminution in value, **15:3, 17:1**

Disclosure of body shop estimators, **17:1**

Expenses recoverable, **15:3**

Forensic literature, relationship between vehicle damage and injury

Generally, **52:3**

Increasing incidence of whiplash in absence of significant vehicle damage, **52:4**

Vehicle damage and injury delta vs crash pulse, relationship between, **60:8, 64:21**

Vehicle damage bears no relationship to injury, **60:5, 64:18, 64:19**

Interrogatories and discovery requests topic, **17:1**

Loss of use of vehicle, **15:3**

Mechanic, typically trial witness for plaintiff, **40:2**

Relationship between damage and injury. Forensic literature, supra

Repairs

Body shop estimators, disclosure of, **17:1**

Mechanic, typically trial witness for plaintiff, **40:2**

Reporting system, **4:1**

## INDEX

### VEHICLE DAMAGE—Cont'd

- Service of process
  - Chart regarding service methods and requirements, 16:5  
**(Form)**
  - Status log on service efforts/ attempts, 16:5 **(Form)**
- Service of process chart, vehicular accidents, 16:5 **(Form)**

### VERDICT, DIRECTED

- Directed Verdict** (this index)

### VIDEOTAPES

- Depositions** (this index)
- Exhibit at trial, 40:6
- Medical examinations, 25:4, 25:11  
**(Form)**

### VISION DISTURBANCE

- Diagnosis, evaluation by Colossus, 13:2

### VOCATIONAL EXAMINATION OF PLAINTIFF

- Generally, 23:1

### VOID AND VOIDABLE CONDUCT

- Failure of insured to cooperate, effect on policy coverage, 16:2

### VOIR DIRE

- Generally, 38:1 to 38:9
- Case study, 38:4
- Challenges for cause, 38:8
- Challenging the jury, 38:5 to 38:8
- COVID-19 Pandemic, trials in the time of, 71:10
- Defendant's proposed questions, 38:13
- Discussion point outline, 38:9  
**(Form)**
- For cause challenges, 38:7, 38:11  
**(Form)**
- Meaningful voir dire, concepts to remember for, 38:2
- Medical expenses, 38:3
- Peremptory challenges, 38:6
- Personal injury Lawyer/First year** (this index)
- Plaintiff's general questions, 38:10  
**(Form)**

### VOIR DIRE—Cont'd

- Plaintiff's memorandum of law regarding bias, 38:14 **(Form)**
- Plaintiff's proposed questions, 38:12
- Poisonous jurors, identification of, 38:3
- Questioning techniques and tactics for meaningful voir dire in MIST cases, 38:3
- Reframing, 38:3
- Skeptical jurors, 38:3
- Trial notebook chart, 32:6, 32:24  
**(Form)**

### WEB SITES

- Achoo, 55:5
- Almanacs, 54:2
- Attorney's web site, placing client intake form on, 8:2
- Boolean Searching, 55:4
- Computer Sciences Corporation, 1:2
- Encyclopedias, 54:2
- HealthAtoZ, 55:5
- Healthfinder, 55:5
- Health Web, 55:5
- Helpful web sites, generally, 54:1 to 54:7, 55:5 to 55:8
- Injury Forum, 55:8
- Injury Resources, 55:8
- Insurance Research Council, 1:1
- Internet Grateful Med, 55:5
- Language, 54:3, 55:4
- Library catalogs, 54:6
- Litigation support for attorneys, 55:8
- Medical Legal Art, 55:8
- Medical Matrix, 55:5
- Medical World Search, 55:5
- Medis Search, 55:5
- Medscape, 55:5
- MedScout, 55:5
- National Library of Medicine, 55:5
- Power Searching 101, 55:6
- Quotations, 54:4
- Reference search engines, 54:7, 55:7
- Spine Research Institute of San Diego, 55:8
- Statistics, 54:5

**WELLS V. ALLSTATE CLASS**

**ACTION**

Bad faith, **48:6**

**WHIPLASH**

Associated disorders, **61:3, 64:23**

Definitions, **52:2**

Description of injury mechanism,  
**52:2**

Disc pathology after whiplash, **58:5,**  
**64:11**

Findings and outcome in whiplash  
neck distortions, **58:6, 64:12**

Injury Determination with  
Conventional

Spine Imaging and  
Cryomicrotomy, **60:9**

**MUSCULOLIGAMENTOUS INJURY** (this  
index)

Pre-existing spinal degeneration,  
relationship to whiplash  
symptoms, **60:7, 64:20**

Prevalance of Whiplash Symptoms  
Following Placebo

Rear-End Collision, **61:5**

Rate of recovery following whiplash  
injury, **57:5, 64:5**

Refuting validity of whiplash  
injuries, literature regarding

Acceleration perturbations, **62:10,**  
**64:32**

Biodynamics Research Corporation  
(BRC), **62:4**

Crash-test literature, **62:1**

Human head and neck kinematic  
after low-velocity rear-end  
impact, understanding whip-  
lash, **62:6, 64:28**

Human subject kinematics and  
electromyographic activity  
during rear-end impact, **62:8,**  
**64:30**

Human subjects, low speed rear-  
end collision testing using,  
**62:9, 64:27, 64:31**

Human test subject kinematic  
responses to low velocity  
rear-end impacts, analysis of,  
**62:5, 64:27**

Junk science. Junk science, supra

**WHIPLASH—Cont'd**

Refuting validity of whiplash  
injuries, literature regarding  
—Cont'd

Kinematics and kinetics of the  
human neck, **62:2, 64:25**

Methodological critique of  
literature refuting whiplash  
syndrome, **61:2, 64:22**

Natural evolution of late whiplash  
syndrome, **62:11, 64:33**

Occupant kinematic response to  
low-velocity rear-end impact,  
**62:7, 64:29**

Pain after whiplash, **62:12, 64:34**

Pain compensation, effect of  
eliminating upon insurance  
claims for whiplash, **62:13,**  
**64:35**

Strength and response of the  
human neck, **62:3, 64:26**

Relationship between vehicle damage  
and injury, **52:3, 52:4**

Second whiplash injury, **52:2, 57:4,**  
**64:4**

Statistics, **52:1, 52:3**

**WITNESS IDENTIFICATION AND  
TESTIMONY**

Abusive questioning at trial, **41:3**

Argumentative questions, using at  
trial, **41:3, 41:5**

Availability bias concept, **40:2**

**BIOMECHANICS AND ENGINEERING**  
(this index)

Coaching the witness at trial, **41:5**

Conjecture, **40:5**

Co-workers witnesses, disclosure of,  
**17:1**

Cutting off witness answers, **41:5**

Deciding whether to depose witness,  
**6:5**

Defendant as trial witness for  
plaintiff

Generally, **40:2**

Interrogating defendant, **40:3**

Refusal of defendant to appear,  
**40:3**

Defense testimony

Generally, **66:1, 66:2, 66:3 (Form)**

## INDEX

**WITNESS IDENTIFICATION AND TESTIMONY—Cont'd**  
Defense testimony—Cont'd  
    Accident reconstruction testimony, **66:1, 66:2, 66:3 (Form)**  
    Affidavit for motion to strike, **66:3 (Form)**  
    Biomechanical testimony, **66:1, 66:2, 66:3 (Form)**  
    Cross-examination of treating physician at discovery deposition, **66:2**  
    Deposition, **66:2**  
    Engineering testimony, **66:1, 66:2, 66:3 (Form)**  
    Motion to strike, **66:3 (Form)**  
    Nature of, **52:7**  
    Direct examination testimony at trial  
        Defendant's examination, **40:9 (Form)**  
        Health care provider's examination, **40:12 (Form)**  
        Lay witness's examination, **40:11 (Form)**  
        Medical examiner, **27:3**  
        Plaintiff's examination, **40:10 (Form)**  
    Discovery or disclosure  
        Deciding whether to depose witness, **6:5**  
        Duty of claimant's attorney to obtain identification of witnesses, **11:3**  
        Interrogatories and discovery requests topic, witness identification and date, **17:1**  
        Motion to strike designated witness, **30:7, 30:29 (Form)**  
        Work product doctrine, witness statements, **17:1**  
    Duty of claimant's attorney to obtain identification of witnesses, **11:3**  
    Excluding nonparty witnesses from courtroom, **36:3**  
**Expert Witnesses and Testimony**  
    (this index)  
**Eye Witnesses to Collision** (this index)

**WITNESS IDENTIFICATION AND TESTIMONY—Cont'd**  
Failure to call witness, in limine motion topic, **36:3**  
Form of the question, Evidence Rule 611, **41:5**  
Gestures or signals to witness, **41:5**  
Harassing the witness at trial, **41:5**  
Health care providers as trial witness for plaintiff  
    Generally, **40:6**  
    Direct examination outline, **40:12 (Form)**  
Hostile trial witness, **40:3**  
Hypothetical, **40:5**  
Impeachment of witness, **40:3**  
Interrogatories and discovery requests topic, witness identification and date, **17:1**  
Lay witnesses  
    Direct examination testimony, outline, **40:11 (Form)**  
    Plaintiff's case in chief, generally, **40:5**  
    Preparing for trial, **34:6**  
    Sensory perceptions of plaintiff's pain and suffering, competency of lay witness testimony, **35:3**  
Leading questions, using at trial, **40:3, 41:3, 41:5**  
Motion to strike designated witness, **30:7, 30:29 (Form)**  
Objections to testimony. Objections, this index  
Open questions, using at trial, **40:3**  
Pain and suffering of plaintiff, competency of lay witness testimony, **35:3**  
Plaintiff as trial witness  
    Generally, **40:2**  
    Preparing the plaintiff, **34:1 to 34:4**  
    Questioning the plaintiff, **40:4**  
Plaintiff as trial witness, preparing generally, **34:1**  
    Additional preparation, **34:4**  
    Emotional plaintiff, **34:2**  
    Stoic plaintiff, **34:3**

**WITNESS IDENTIFICATION AND TESTIMONY—Cont'd**  
Plaintiff's usual trial witnesses, list, **40:2**  
Preparing trial witnesses  
  Expert witnesses, **34:7**  
  Health care providers, **34:7**  
  Lay witnesses, **34:6**  
  Plaintiff, **34:1 to 34:4**  
Presentation of trial witnesses, generally, **40:2**  
Rebuttal witness, **40:2**  
Reporting system, **4:1**  
Sensory perceptions of plaintiff's pain and suffering, competency of lay witness testimony, **35:3**  
Sequencing trial witnesses, **40:2**  
Speculation, **40:5**  
Techniques of questioning trial witnesses, **41:3, 41:4**  
Trial notebook sections  
  Defendant as witness, **32:10**  
  Defendant's witnesses, **32:11**  
  Plaintiff as witness, **32:8**  
  Plaintiff's witnesses  
    Generally, **32:9**  
    Chart, **32:18 (Form), 32:19 (Form)**  
Trial witnesses, generally  
  Preparing. Preparing trial witnesses, *supra*  
  Rebuttal, **40:2**  
  Sequencing of, **40:2**  
  Techniques of questioning, **41:3, 41:4**  
Trial notebook sections. Trial notebook sections, *supra*  
Work product doctrine, witness statements, **17:1**

**WORDS AND PHRASES**

Acute sprain, **3:2**  
Biomechanic, **27:1**  
Bodily injury liability coverage, **10:1**

**WORDS AND PHRASES—Cont'd**

Civility concept, **41:2**  
Clinical testimony, **52:7**  
Comprehensive medical review, **22:2**  
Direct injury or trauma, **52:2**  
Epidemiology, **52:8**  
Force of impact, **23:2**  
Independent medical examination, **22:2**  
Indirect injury or trauma, **52:2**  
Insurance, **5:1**  
Junk science, **52:7**  
Low damage crash, **52:5**  
Low impact soft tissue injury (LIST), **52:5**  
Low speed crash, **52:5**  
Malingering, insurer's manual provision, **8:4**  
Mechanics of impact, **23:2**  
Minor impact soft tissue injury (MIST), **52:5**  
Negotiation, **13:1**  
Personal injury protection/medical pay coverage, **10:1**  
Soft tissue injury, **52:5**  
Spoliation of evidence, **15:4**  
Trend (evaluation consultant), **5:1**  
Types of insurance coverage, **10:1**  
Underinsured motorist coverage, **10:1**  
Uninsured motorist coverage, **10:1**  
Whiplash, **52:2**

**WORKER'S COMPENSATION CLAIM**

In limine motion topic, **36:3**

**WORK PRODUCT DOCTRINE**

Witness statements, **17:1**

**WORLDWIDE AUDITING SERVICES**

Cost containment vendor, **22:2**

**X-RAYS**

Exhibit at trial, **40:6**