

Index

ACCEPTANCE

- Article 17: Rejection of Offer Followed by Acceptance, this index
- Article 18: Acceptance Time and Manner for Indicating Assent, this index
- Article 19: “Acceptance” With Modifications, this index
- Article 20: Interpretation of Offerer’s Time Limits for Acceptance, this index
- Article 21: Late Acceptance: Response by Offerer, this index
- Article 22: Withdrawal of Acceptance, this index
- Article 23: Effect of Acceptance: Time of Conclusion of Contract, this index

ADOPTION

- Article 91: Signature, Adoption, Etc., this index
- Article 92: Partial Adoption, this index

ADVISORY COUNCIL

- Opinions, § **Annexure E**

ALIUD DELIVERY

- Summary of seller’s obligations [Article 35], delivery of wrong goods, § **100:8**

AMOUNT OR QUANTITY

- Article 52: Early Delivery; Excess Quantity, this index
- Reduction of price [Article 50], quantification of price reduction vs damages, § **101:102**

ANTICIPATORY BREACH

- Article 72: Avoidance Prior to Date for Performance, this index
- Failure of performance caused by other party [Article 80], analysis, § **104:149**
- Germany, § **60:24**

APPLICABILITY

- Article 1: Basic Rules of Applicability, this index
- Article 9: Usages and Practices Applicable to Contract, this index
- Article 11: Inapplicability of Domestic Formality Requirements, this index
- Article 95: Exclusion of Article 1(1)(b) [Method of Restricting Role of Private International Law in Determining Applicability of Convention], this index
- Article 100: Date of Application, this index

ARBITRATION

- Article 78: Interest on sums in arrears, prejudgment interest on arbitral awards, § **104:119**
- Article 81: Effect of Avoidance on Obligations: Arbitration; Restitution, this index
- Australia, § **48:4**
- Austria, § **49:22**
- Checklist, § **92:37**
- Chile, § **51:5**
- Colombia, §§ **53:20-53:22**
- Dispute resolution mechanism, Serbia, § **81:10**
- England, § **55:3**
- England, § **55:3**
- Finland, § **58:61**
- Guatemala, § **61:10**
- Ireland, § **64:30**
- Japan, § **67:3**
- Judicial system
 - courts, § **80:10**
 - tribunals, § **80:11**
- Korea, §§ **69:4, 69:5**
- Mexico, § **74:64**
- Netherlands, § **76:4**
- Practical illustration: ICC Arbitration Case No. 11849, seller’s notice

ARBITRATION—Cont'd

- fixing additional final period for performance [Article 63], § 102:104
- Procedural remedies
 - investor-to-state arbitration, § 32:73
 - use of investment treaty arbitration procedures, § 32:74
- South Africa, § 82:8
- Spain, § 83:4
- Spain, § 83:4
- Switzerland, §§ 85:48-85:50
- Territory of Russian federation
 - execution of rulings of foreign courts and international commercial, § 80:14
- Turkey
 - enforcement of foreign arbitral awards, § 86:8
- Ukraine, § 87:3

ARREARAGES

- Article 78: Interest on Sums in Arrears, this index

ARTICLE 1: BASIC RULES OF APPLICABILITY

- Generally, § 95:1
- Analysis
 - contracts for sale, § 95:6
 - internationality and private international law, § 95:7
 - practical responses, § 95:8
- Cross-check citations, § 95:3
- Leading case law citations, § 95:4
- Text, § 95:2
- Text of Secretariat Commentary, § 95:5

ARTICLE 2: EXCLUSIONS

- Generally, § 95:1
- Analysis
 - generally, § 95:13
 - consumer sales (Art 2(a)), § 95:14
 - kinds of property sold, § 95:16
 - practical responses, § 95:18
 - type of transaction, § 95:15
 - U.S. Uniform Commercial Code match up, § 95:17
- Cross-check citations, § 95:10
- Leading case law citations, § 95:11
- Text, § 95:9
- Text of Secretariat Commentary, § 95:12

ARTICLE 3: GOODS TO BE

MANUFACTURED; SERVICES

- Generally, §§ 95:1, 95:23
- Cross-check citations, § 95:20
- Goods to be manufactured, § 95:24
- Leading case law citations, § 95:21
- Practical responses, § 95:27
- Supply of labor or services, § 95:25
- Text, § 95:19
- Text of Secretariat Commentary, § 95:22
- United States Uniform Commercial Code match up, § 95:26

ARTICLE 4: ISSUES COVERED AND EXCLUDED

- Generally, § 95:1
- Analysis
 - generally, § 95:32
 - aspects included and excluded generally, § 95:33
 - practical responses, § 95:37
 - transfer of ownership exclusion, § 95:35
 - U.S. Uniform Commercial Code match up, § 95:36
 - validity of contract specifically excluded, § 95:34
- Cross-check citations, § 95:29
- Leading case law citations, § 95:30
- Text, § 95:28
- Text of Secretariat Commentary, § 95:31

ARTICLE 5: EXCLUSION OF LIABILITY FOR DEATH, PERSONAL INJURY; PRODUCT LIABILITY

- Generally, § 95:1
- Analysis, § 95:42
- Cross-check citations, § 95:39
- Leading case law citations, § 95:40
- Practical responses, § 95:44
- Text, § 95:38
- Text of Secretariat Commentary, § 95:41
- United States Uniform Commercial Code match up, § 95:43

ARTICLE 6: CONTRACTUAL AUTONOMY

- Generally, § 95:1
- Analysis
 - Article 7 vs. Article 6, § 96:13

INDEX

ARTICLE 6: CONTRACTUAL AUTONOMY—Cont'd

Analysis—Cont'd

automatic application of Convention
and ways to exclude Conven-
tion, § 95:52

battle-of-the-forms transac-
tions, § 95:56

choice of law clauses with specific
reference to CISG that also
identifies gap-filling law, § 95:51

derogating from or varying effect of
any provision of Conven-
tion, § 95:59

domestic implementing acts that
address subject of Article
6, § 95:54

excluding Convention, § 95:50

governing law
derogation from Convention provi-
sions, § 95:61

master agreements (distributor
agreements), special govern-
ing law issues, § 95:55

implicit or tacit exclusion of
CISG, § 95:53

including Convention in cases where
would not normally
apply, § 95:58

limitations upon Article 6, § 95:60

master agreements (distributor agree-
ments), special governing law
issues, § 95:55

other factors to consider when depart-
ing from Convention, § 95:62

practical responses, § 95:65

prime contractor/subcontractor
relationships, § 95:57

scope and purpose, § 95:49

special governing law issues: master
agreements (distributor agree-
ments), § 95:55

supplementing Convention, § 95:63

U.S. Uniform Commercial Code
match up, § 95:64

Cross-check citations, § 95:46

Leading case law citations, § 95:47

Text, § 95:45

Text of Secretariat Commentary, § 95:48

ARTICLE 7: INTERPRETATION OF CISG

Generally, § 96:1

ARTICLE 7: INTERPRETATION OF CISG—Cont'd

Analysis

generally, § 96:7

Article 7 vs. Article 6, § 96:13

assessment, § 96:17

commentaries and other academic
writings, § 96:10

gaps in CISG: Article 7(2), § 96:14

internationality and uniformity of
application, § 96:8

interpretative methodology, § 96:12

observance of good faith in
international trade, § 96:11

practical responses, § 96:20

Principles of European Contract Law
(PECL), § 96:16

selection of gap-filling law, § 96:18

suggested approaches to Article
7(2), § 96:15

U.S. Uniform Commercial Code
match up, § 96:19

UNIDROIT Principles (UP), § 96:16

weight to be given to foreign judicial
interpretations of CISG, § 96:9

Cross-check citations, § 96:3

Good faith and U.C.C., § 96:6

Leading case law citations, § 96:4

Text, § 96:2

Text of Secretariat Commentary, § 96:5

ARTICLE 8: INTERPRETATION OF STATEMENTS OR OTHER CONDUCT OF PARTY

Generally, § 96:1

Analysis

determination of objective intent:
Article 8(2), § 96:27

determination of subjective intent:
Article 8(2), § 96:26

interpretation of contract, gener-
ally, § 96:25

mistake, § 96:28

other interpretational issues, § 96:30

possible applications, § 96:32

practical responses, § 96:36

proof and evidentiary material: Article
8(3), § 96:29

scope of Article 8, § 96:33

standard terms and conditions, § 96:31

**ARTICLE 8: INTERPRETATION OF
STATEMENTS OR OTHER
CONDUCT OF PARTY—Cont'd**

Analysis—Cont'd

U.S. Uniform Commercial Code
match up, § 96:35

UNIDROIT Principles match
up, § 96:34

Cross-check citations, § 96:22

Leading case law citations, § 96:23

Text, § 96:21

Text of Secretariat Commentary, § 96:24

**ARTICLE 9: USAGES AND
PRACTICES APPLICABLE TO
CONTRACT**

Generally, § 96:1

Analysis

companion references to usages in
Article 8(3) and
elsewhere, § 96:47

concerns expressed, § 96:48

elaboration on meaning of CISG
Article 9(2), § 96:44

failure to incorporate ULIS 9(3) and
significance of this, § 96:45

nature of trade usages and differences
between Article 9 and
ULIS, § 96:43

practical responses, § 96:51
scope and purpose of Article
9, § 96:41

U.S. Uniform Commercial Code
match up, § 96:50

UNIDROIT Principles match
up, § 96:49

usages and practices agreed or
established by parties, § 96:42

validity of trade usages, § 96:46

Cross-check citations, § 96:38

Leading case law citations, § 96:39

Text, § 96:37

Text of Secretariat Commentary, § 96:40

ABUSE OF DOMINANT POSITION

Denmark, § 54:57

Finland, § 58:36

Ireland, § 64:25

Italy, § 66:65

Korea, § 69:32

Latvia, § 71:33

ABUSE OF DOMINANT POSITION

—Cont'd

Sweden, § 84:76

**ACT ON DATA PROTECTION IN
ELECTRONIC
COMMUNICATIONS**

Finland, § 58:33

**ACT ON PROTECTION OF PRIVACY
IN WORKING LIFE**

Finland, § 58:32

ADHESION CONTRACTS

Contract principles, types of
contracts, § 79:12

Israel, § 65:33

AFGHANISTAN

Afghan legal system, § 47:1 to 47:4

Civil code, §§ 47:11, 47:12

Commercial arbitration, § 47:8

Commercial code, § 47:13 to 47:15

Commercial court dispute resolution
procedure, § 47:7

Developments in legal order under
Karzai government, § 47:4

Dispute resolution in general, § 47:6 to
47:8

Future reforms, § 47:5

Historical origins of the state legal order
and its competitors, § 47:3

Insurance contracts, § 47:18

Key provisions of civil code, § 47:12

Labor contracts, § 47:19

Mining contracts, § 47:17

Procurement law, § 47:16

Reconstruction of Afghan state and rule
of law, § 47:2

Shari'a as source of contract law, § 47:10

Sources of contract law, § 47:9 to 47:15

Special contracts, commercial
code, § 47:15

AGENCY

Finland, § 58:5

Germany, § 60:10

Sweden, § 84:4

Switzerland, § 85:37

AGREEMENT LICENSES

Denmark, § 54:29

INDEX

AGREEMENTS

Antitrust law, horizontal and vertical agreements, § 40:6

ALTERNATIVE DISPUTE RESOLUTION

Commercial dispute resolution, § 75:64
India legal system, § 63:6

ANTI-CORRUPTION LAWS

Mexico, public procurement, § 74:75

ANTIDUMPING DUTY LAW

Calculation, antidumping margin, § 41:10
Initiation of investigation, § 41:4
United states trade laws, § 41:3

ANTITRUST LAW

Ireland, monopolies, § 64:25

APPOINTMENT

Japan, local distributor, § 67:20
Sweden, company law, § 84:19

ARTICLE 10: DEFINITION OF “PLACE OF BUSINESS”

Generally, § 96:1
Analysis
 meaning of place of business, § 96:57
 practical responses, § 96:59
 scope and purpose, § 96:56
 UNIDROIT Principles match up, § 96:58
Cross-check citations, § 96:53
Leading case law citations, § 96:54
Text, § 96:52
Text of Secretariat Commentary, § 96:55

ARTICLE 101 TFEU

European Union competition law, § 45:5

ARTICLE 102 TFEU

European Union competition law, § 45:6

ARTICLE 106: EXCLUSION OF ARTICLE 1(1)(B) [METHOD OF RESTRICTING ROLE OF PRIVATE INTERNATIONAL LAW IN DETERMINING APPLICABILITY OF CONVENTION]

Generally, § 106:1
Analysis, scope and purpose, § 106:37

ARTICLE 106: EXCLUSION OF

ARTICLE 1(1)(B) [METHOD OF RESTRICTING ROLE OF PRIVATE INTERNATIONAL LAW IN DETERMINING APPLICABILITY OF CONVENTION]—Cont’d

Cross-check citations, § 106:35
Leading case law citations, § 106:36
Text, § 106:34

ARTICLE 11: INAPPLICABILITY OF DOMESTIC FORMALITY REQUIREMENTS

Generally, § 96:1

Analysis

agency, administrative law and government contracts, § 96:67
exceptions to this rule, § 96:66
freedom of form, § 96:65
government contracts, § 96:67
practical response, § 96:68
scope and purpose, § 96:64

Cross-check citations, § 96:61

Exceptions

analysis of exceptions to rule, § 96:66
Article 12: Exception: Declaration Preserving Domestic Writing Requirement, this index

Leading case law citations, § 96:62

Text, § 96:60

Text of Secretariat Commentary, § 96:63

ARTICLE 12: EXCEPTION: DECLARATION PRESERVING DOMESTIC WRITING REQUIREMENT

Generally, § 96:1

Analysis

effect of Article 96 declaration, § 96:75
practical responses, § 96:78
reservation states, § 96:74
scope and purpose, § 96:73
scope of Article 96 declaration, § 96:76

U.S. Uniform Commercial Code match up, § 96:77

Cross-check citations, § 96:70

Leading case law citations, § 96:71

Text, § 96:69

- ARTICLE 12: EXCEPTION:
DECLARATION PRESERVING
DOMESTIC WRITING
REQUIREMENT—Cont’d**
Text of Secretariat Commentary, § 96:72
- ARTICLE 13: TELEGRAM AND
TELEX AS “WRITING”**
Generally, § 96:1
Analysis
 CISG AC opinion, § 96:85
 purpose and scope of Article
 13, § 96:83
 United Nations Convention on the
 Use of Electronic Communica-
 tions in International
 Contracts, § 96:86
 writing, generally, § 96:84
 Cross-check citations, § 96:80
 Leading case law citations, § 96:81
 Practical responses, § 96:88
 Text, § 96:79
 Text of Secretariat Commentary, § 96:82
 UNIDROIT Principles match up, § 96:87
 United Nations Convention on the Use
 of Electronic Communications in
 International Contracts, § 96:86
- ARTICLE 14: CRITERIA FOR AN
OFFER**
Generally, § 97:1
Analysis
 contracting process, § 97:9
 inclusion of standard terms, § 97:13
 intention to be bound, § 97:12
 offer must be sufficiently defi-
 nite, § 97:14
 proposal sent to one or more specific
 persons, § 97:10
 proposal sent to other than one or
 more specific persons, § 97:11
 scope and purpose, § 97:8
 Cross-check citations, § 97:5
 Leading case law citations, § 97:6
 Open-price contracts under Article 55
 generally, § 97:15
 Magnus’ approach, § 97:17
 match-up of provisions on “definite-
 ness of price” in Convention and
 U.S. Uniform Commercial
 Code, § 97:19

- ARTICLE 14: CRITERIA FOR AN
OFFER—Cont’d**
Open-price contracts under Article 55
 —Cont’d
 practical response, § 97:20
 Schlechtriem’s approach, § 97:16
 UNIDROIT Principles match
 up, § 97:18
Text, § 97:4
Text of Secretariat Commentary, § 97:7
- ARTICLE 15: WHEN OFFER
BECOMES EFFECTIVE; PRIOR
WITHDRAWAL**
Generally, § 97:1
Analysis
 other grounds for termination of
 offer, § 97:27
 practical response, § 97:29
 scope and purpose, § 97:25
 UNIDROIT Principles match
 up, § 97:28
 withdrawal of offer, § 97:26
 Cross-check citations, § 97:22
 Leading case law, § 97:23
 Prior Uniform Law, § 97:24
 Text, § 97:21
- ARTICLE 16: REVOCABILITY OF
OFFER**
Generally, § 97:1
Analysis
 domestic tort claims based on reliance
 on offer, § 97:39
 formation of the contract, § 97:37
 irrevocable offers, Paragraph 2(a);
 and reliance, Paragraph 2(b):
 read together, § 97:38
 long term options, § 97:36
 practical response, § 97:42
 scope and purpose, § 97:34
 U.S. Uniform Commercial Code
 Article 16(2)(a) match
 up, § 97:41
 uncertainties, § 97:35
 UNIDROIT Principles match
 up, § 97:40
 Cross-check citations, § 97:31
 Leading case law citations, § 97:32
 Text, § 97:30
 Text of Secretariat Commentary, § 97:33

INDEX

ARTICLE 17: REJECTION OF OFFER FOLLOWED BY ACCEPTANCE

Generally, § 97:1

Analysis

consequences of a rejection, § 97:48
effect of death or contractual incapacity, § 97:49

practical response, § 97:51

scope and purpose, § 97:47

UNIDROIT Principles match up, § 97:50

Cross-check citations, § 97:44

Leading case law citations, § 97:45

Text, § 97:43

Text of Secretariat Commentary, § 97:46

ARTICLE 18: ACCEPTANCE TIME AND MANNER FOR INDICATING ASSENT

Generally, § 97:1

Analysis

commercial letters of confirmation, § 97:59

conduct signifying acceptance without notification, § 97:58

practical response, § 97:63

requirements for valid acceptance, § 97:57

scope and purpose, § 97:56

timeliness of acceptance, § 97:60

U.S. Uniform Commercial Code provisions match up, § 97:62

UNIDROIT Principles match up, § 97:61

Cross-check citations, § 97:53

Leading case law citations, § 97:54

Text, § 97:52

Text of Secretariat Commentary, § 97:55

ARTICLE 19: “ACCEPTANCE” WITH MODIFICATIONS

Generally, § 97:1

Analysis

Addendum A: legislative history of Article 19, § 97:74

Addendum B: practical responses to battles of the forms: report on routines developed by a large diversified corporation, § 97:75
battle of forms, § 97:70

ARTICLE 19: “ACCEPTANCE” WITH MODIFICATIONS—Cont’d

Analysis—Cont’d

general rule: acceptance with nonmaterial modifications, § 97:69

jurisdiction clause, § 97:68

practical responses to potential battle of the forms problems, § 97:73

scope and purpose, § 97:68

U.S. Uniform Commercial Code provisions match up, § 97:72

UNIDROIT Principles match up, § 97:71

Cross-check citations, § 97:65

Leading case law citations, § 97:66

Text, § 97:64

Text of Secretariat Commentary, § 97:67

ARTICLE 20: INTERPRETATION OF OFFERER’S TIME LIMITS FOR ACCEPTANCE

Generally, § 97:1

Commencement of the time calculation, § 97:81

Cross-check citations, § 97:77

Leading case law citations, § 97:78

Modern methods of communication, § 97:83

Practical response, § 97:85

Scope and purpose, § 97:80

Termination of time calculation, § 97:82

Text, § 97:76

Text of Secretariat Commentary, § 97:79

UNIDROIT Principles match up, § 97:84

ARTICLE 21: LATE ACCEPTANCE: RESPONSE BY OFFERER

Generally, § 97:1

Analysis

Issue 1, § 97:91

practical response, § 97:93

scope and purpose, § 97:90

UNIDROIT Principles match up, § 97:92

Cross-check citations, § 97:87

Leading case law citations, § 97:88

Text, § 97:86

Text of Secretariat Commentary, § 97:89

**ARTICLE 22: WITHDRAWAL OF
ACCEPTANCE**

Analysis
 practical response, § 97:101
 retraction of acceptance and bad faith
 behavior, § 97:99
 scope and purpose, § 97:98
 UNIDROIT Principles match
 up, § 97:100
 Cross-check citations, § 97:95
 Leading case law citations, § 97:96
 Text, § 97:94
 Text of Secretariat Commentary, § 97:97

**ARTICLE 23: EFFECT OF
ACCEPTANCE: TIME OF
CONCLUSION OF CONTRACT**

Generally, § 97:1
 Analysis
 Convention “definiteness of price”
 provisions match up, § 97:108
 practical response, § 97:109
 scope and purpose, § 97:106
 time of the contract, § 97:107
 U.S. Uniform Commercial Code
 “definiteness of price” match
 up, § 97:108
 Cross-check citations, § 97:103
 Leading case law citations, § 97:104
 Text, § 97:102
 Text of Secretariat Commentary,
 § 97:105

**ARTICLE 24: COMMUNICATION
“REACHES” ADDRESSEE**

Generally, § 97:1
 Analysis
 acceptance in foreign
 language, § 97:116
 electronic communications, § 97:117
 meaning of “reach,” § 97:115
 practical response, § 97:120
 scope and purpose, § 97:114
 U.S. Uniform Commercial Code
 counterpart provisions, § 97:119
 UNIDROIT Principles match
 up, § 97:118
 Cross-check citations, § 97:111
 Leading case law citations, § 97:112
 Text, § 97:110

**ARTICLE 24: COMMUNICATION
“REACHES” ADDRESSEE
—Cont’d**

Text of Secretariat Commentary, § 97:113

**ARTICLE 25: DEFINITION OF
“FUNDAMENTAL BREACH”**

Generally, § 98:1
 Analysis
 analysis of “fundamental
 breach,” § 98:8
 assessment on application of Article
 25, § 98:12
 burden of proof, § 98:11
 common law, comparison, § 98:15
 European legal systems,
 comparison, § 98:13
 key words used to define fundamental
 breach, § 98:9
 multiple breaches of obligation, § 98:9
 practical response, § 98:17
 rationales for Convention’s emphasis
 on preservation of
 contract, § 98:16
 scope and purpose, § 98:6
 significance of the concept of
 fundamental breach, § 98:7
 specific instances, § 98:10
 U.S. Uniform Commercial Code,
 comparison, § 98:15
 UNIDROIT Principles (UP) match
 up, § 98:14
 Cross-check citations, § 98:3
 Leading case law citations, § 98:4
 Text, § 98:2
 Text of Secretariat Commentary, § 98:5

**ARTICLE 26: NOTICE OF
AVOIDANCE**

Generally, § 98:1
 Analysis
 nature and form of notice and its
 transmission, § 98:23
 practical response, § 98:26
 scope and purpose, § 98:22
 U.S. Uniform Commercial Code
 match up, § 98:25
 UNIDROIT Principles (UP) match
 up, § 98:24
 Cross-check citations, § 98:19

INDEX

ARTICLE 26: NOTICE OF AVOIDANCE—Cont'd

- Leading case law citations, § 98:20
- Text, § 98:18
- Text of Secretariat Commentary, § 98:21

ARTICLE 27: DELAY OR ERROR IN COMMUNICATION

- Generally, § 98:1
- Analysis
 - revocation of the avoidance notice, § 98:32
 - scope and purpose, § 98:31
 - UNIDROIT Principles (UP) match up, § 98:33
- Cross-check citations, § 98:28
- Declarations governed by Article 27, practical response, § 98:34
- Leading case law citations, § 98:29
- Practical response to declarations governed by Article 27, § 98:34
- Text, § 98:27
- Text of Secretariat Commentary on Article 27, § 98:30

ARTICLE 28: SPECIFIC PERFORMANCE AND RULES OF FORUM

- Analysis
 - additional guidance derived from ULIS antecedents phrase “under its own law,” § 98:41
 - derogation from Article 28, § 98:42
 - enforcement issues, § 98:43
 - overview of Article 28, § 98:40
 - practical considerations, § 98:44
 - practical response, § 98:46
 - scope and purpose, § 98:39
 - U.S. Uniform Commercial Code
 - buyer’s right to require performance by seller provisions match up, § 98:45
- Cross-check citations, § 98:36
- Excerpts from Secretariat Commentary, § 98:38
- Leading case law citations, § 98:37
- Text, § 98:35

ARTICLE 29: MODIFICATION OF CONTRACT; REQUIREMENT OF WRITING

- Generally, § 98:1

ARTICLE 29: MODIFICATION OF CONTRACT; REQUIREMENT OF WRITING—Cont'd

- Analysis
 - freedom of form in modification and abrogation, § 98:52
 - merger clauses, § 98:56
 - modification by conduct, § 98:55
 - modification of contracts where writing is mandatory, § 98:54
 - modification or abrogation of written contract, § 98:53
 - NOM clauses, § 98:56
 - parol evidence, § 98:56
 - practical response, § 98:60
 - scope and purpose, § 98:51
 - settlements as modifications, § 98:57
 - U.S. Uniform Commercial Code provisions match up, § 98:59
 - UNIDROIT Principles (UP) match up, § 98:58
- Cross-check citations, § 98:48
- Leading case law citations, § 98:49
- Text, § 98:47
- Text of Secretariat Commentary, § 98:50

ARTICLE 30: SUMMARY OF SELLER’S OBLIGATIONS

- Generally, § 99:1
- Analysis
 - addendum: road map to the Incoterms (2000), § 99:14
 - delivery of goods, § 99:7
 - handing over of documents, § 99:8
 - practical response, § 99:13
 - retention of documents, § 99:11
 - retention of title, § 99:10
 - scope and purpose, § 99:6
 - transfer of property in goods, § 99:9
 - U.S. Uniform Commercial Code provisions match up, § 99:12
- Cross-check citations, § 99:3
- Leading case law citations, § 99:4
- Text, § 99:2
- Text of Secretariat Commentary, § 99:5

ARTICLE 31: PLACE OF DELIVERY

- Generally, § 99:1
- Analysis
 - jurisdiction, § 99:21

ARTICLE 31: PLACE OF DELIVERY

—Cont'd

- Analysis—Cont'd
 - meaning of “carriage,” § 99:22
 - need for added precision, § 99:23
 - recommended practical response, § 99:25
 - scope and purpose, § 99:19
 - seller’s primary obligations, § 99:20
 - U.S. Uniform Commercial Code provisions match up, § 99:24
- Cross-check citations, § 99:16
- Leading case law citations, § 99:17
- Text, § 99:15
- Text of Secretariat Commentary, § 99:18

ARTICLE 32: SHIPPING ARRANGEMENTS

- Generally, § 99:1
- Analysis
 - delivery and risk, § 99:31
 - electronic notification, § 99:32
 - practical response, § 99:34
 - scope and purpose, § 99:30
 - U.S. Uniform Commercial Code provisions match up, § 99:33
- Cross-check citations, § 99:27
- Leading case law citations, § 99:28
- Text, § 99:26
- Text of Secretariat Commentary on Article 32, § 99:29

ARTICLE 33: TIME FOR DELIVERY

- Generally, § 99:1
- Analysis
 - delivery not specified: within a reasonable time, § 99:42
 - delivery on or by a specific date, § 99:40
 - delivery within an agreed period, § 99:41
 - late performance as a fundamental breach, § 99:43
 - practical response, § 99:45
 - scope and purpose, § 99:39
 - U.S. Uniform Commercial Code provisions match up, § 99:44
- Cross-check citations, § 99:36
- Leading case law citations, § 99:37
- Text, § 99:35
- Text of Secretariat Commentary, § 99:38

ARTICLE 34: DOCUMENTS RELATING TO GOODS

- Generally, § 99:1
- Analysis
 - contractually agreed upon documents, § 99:52
 - inadequate documentation as fundamental breach, § 99:53
 - practical response, § 99:57
 - scope and purpose, § 99:51
 - seller’s right to cure, § 99:54
 - U.S. Uniform Commercial Code provisions match up, § 99:55
 - uniform customs and practices for documentary credits, § 99:56
- Cross-check citations, § 99:47
- Leading case law citations, § 99:48
- Secretariat Commentary
 - first sentence of Article 34, § 99:49
 - second and third sentences of Article 34, § 99:50
- Text, § 99:46

ARTICLE 35: SUMMARY OF SELLER’S OBLIGATIONS

- Generally, § 100:1
- Analysis
 - “warranty” obligations under Convention and U.S. Uniform Commercial Code general observations, § 100:16
 - burden of proof, § 100:15
 - claims and lawsuits, § 100:14
 - conformity with agreement, § 100:7
 - conformity with objective standard, § 100:9
 - defect in materials supplied by buyer, § 100:13
 - defects of which buyer knew or could not have been unaware—Article 35(3), § 100:10
 - delivery of wrong goods (an aliud delivery), § 100:8
 - disclaimers, § 100:11
 - practical response, § 100:18
 - scope and purpose, § 100:6
 - time to determine conformity, § 100:12
 - U.S. Uniform Commercial Code provisions match up, § 100:17

INDEX

ARTICLE 35: SUMMARY OF SELLER'S OBLIGATIONS —Cont'd

Cross-check citations, § 100:3
Leading case law citations, § 100:4
Text, § 100:2
Text of Secretariat Commentary, § 100:5

ARTICLE 36: DAMAGE TO GOODS: EFFECT ON CONFORMITY

Generally, § 100:1
Analysis
 guarantees and warranties, § 100:25
 nonconformity at time of transfer of
 risk, § 100:24
 practical response, § 100:27
 scope and purpose, § 100:23
 U.S. Uniform Commercial Code pro-
 visions match up, § 100:26
Cross-check citations, § 100:20
Leading case law citations, § 100:21
Text, § 100:19
Text of Secretariat Commen-
tary, § 100:22

ARTICLE 37: RIGHT TO CURE UP TO DATE FOR DELIVERY

Generally, § 100:1
Analysis
 scope and purpose, § 100:32
 seller's right to cure lack of
 conformity, § 100:33
 U.S. Uniform Commercial Code pro-
 visions match up, § 100:35
 UNIDROIT Principles (UP) match
 up, § 100:34
Cross-check citations, § 100:29
Leading case law citations, § 100:30
Text, § 100:28
Text of Secretariat Commen-
tary, § 100:31

ARTICLE 38: TIME FOR EXAMINING GOODS

Generally, §§ 100:1, 100:36
Analysis
 deferred examinations, § 100:55
 extent of examination
 required, § 100:51
 impediments relating personally to
 buyer or to those in charge of

ARTICLE 38: TIME FOR EXAMINING GOODS—Cont'd

Analysis—Cont'd
 examining goods, § 100:50
 linkage of Article 38 and Article 39:
 loss of remedies, § 100:44
 nature of examination, § 100:46
 Paragraph (2): sales involving car-
 riage of goods, § 100:56
 Paragraph (3): redirection in transit or
 redispach of goods, § 100:57
 practical response, § 100:58
 prior knowledge of the
 buyer, § 100:47
 role of contract and usages, § 100:53
 scope and purpose, § 100:43
 sophistication of buyer or technical
 facilities/expertise available to
 buyer, § 100:49
 sophistication of the goods, § 100:48
 time for examination, § 100:45
 waiver of rights by seller, § 100:54
 warranty clauses and
 guarantees, § 100:52
Cross-check citations, § 100:40
Essence of Articles 38, 39, 40 and
44, § 100:37
Leading case law citations, § 100:41
Text, § 100:39
Text of Secretariat Commen-
tary, § 100:42
U.S. Uniform Commercial Code
comparison, § 100:38

ARTICLE 39: NOTICE OF LACK OF CONFORMITY

Generally, §§ 100:1, 100:36
Analysis
 apparent vs. hidden defects, § 100:66
 Article 39(2): legislative his-
 tory, § 100:71
 Article 39(2): text of Secretariat Com-
 mentary, § 100:72
 contract guarantees as limitations or
 extensions of obliga-
 tions, § 100:76
 domestic law vs. Conven-
 tion, § 100:77
 effective date of notice buyer's rights
 in event notice does not reach
 seller, § 100:64

ARTICLE 39: NOTICE OF LACK OF CONFORMITY—Cont'd

Analysis—Cont'd
 impact of domestic validity laws in event of mistake, § 100:78
 loss of remedies, § 100:69
 loss of remedies Article 39(2): legislative history, § 100:71
 miscellaneous subjects, § 100:70
 notice when there is contract guarantee, § 100:75
 practical response, § 100:80
 rejection vs. retention of goods, § 100:67
 requirement as to reasonable time under Article 39(1), § 100:65
 requirement that notice specify “nature of the lack of conformity” in general, § 100:68
 scope and purpose, § 100:63, 100:73
 statutes of limitations, § 100:77
 tort vs. contract remedies, § 100:79
 two-year cutoff period applicable to latent as well as apparent defects, § 100:74
 Cross-check citations, § 100:60
 Leading case law citations, § 100:61
 Text, §§ 100:59, 100:81
 Text of Secretariat Commentary, § 100:62

ARTICLE 40: SELLER'S KNOWLEDGE OF NONCONFORMITY

Generally, §§ 100:1, 100:36
 Analysis
 burden of proof, § 100:96
 practical response, § 100:97
 scope and purpose, § 100:94
 seller's failure to disclose known nonconformity, § 100:95
 Cross-check citations, § 100:91
 Essence of Articles 38, 39, 40 and 44, § 100:37
 Leading case law citations, § 100:92
 Text, § 100:90
 Text of Secretariat Commentary, § 100:93
 U.S. Uniform Commercial Code comparison, § 100:38

ARTICLE 41: THIRD PARTY CLAIMS TO GOODS

Generally, §§ 100:1, 100:36, 100:98
 Analysis
 domestic law issues in general, § 100:108
 existence of right or claim, § 100:106
 knowledge vs. agreement, express or implied, § 100:110
 obligation to deliver goods free of third party claims, § 100:104
 practical response, § 100:113
 scope and purpose, § 100:103
 significance of rights vs. claims, § 100:111
 territorial limits, § 100:107
 types of third-party rights or claims that fall within scope of Article 41, § 100:105
 U.S. Uniform Commercial Code provisions match up, § 100:112
 validity issues, § 100:109
 Cross-check citations, § 100:100
 Leading case law citations, § 100:101
 Notice provisions
 generally, § 100:36
 Article 43: Notice of Third-Party Claim, this index
 essence of Article 38, 39, 40 and 44, § 100:37
 U.S. Uniform Commercial Code comparison, § 100:38
 Text, § 100:99
 Text of Secretariat Commentary, § 100:102

ARTICLE 43: NOTICE OF THIRD-PARTY CLAIM

Generally, §§ 100:1, 100:36, 100:98
 Analysis
 impact of Article 44, § 100:120
 loss of remedies Article 43, § 100:119
 practical response, § 100:123
 scope and purpose, § 100:118
 seller's knowledge, Article 43(2), § 100:121
 U.S. Uniform Commercial Code provisions match up, § 100:122
 Cross-check citations, § 100:115
 Leading case law citations, § 100:116

INDEX

ARTICLE 43: NOTICE OF THIRD-PARTY CLAIM—Cont'd

Text, § **100:114**
Text of Secretariat Commentary, § **100:117**

ARTICLE 44: REASONABLE EXCUSE FOR FAILURE TO GIVE NOTICE

Generally, §§ **100:1, 100:36, 100:98**
Analysis
 impact of Article 44, § **100:120**
 loss of remedies Article 43, § **100:119**
 practical response, § **100:123**
 scope and purpose, § **100:118**
 seller's knowledge, Article
 43(2), § **100:121**
 U.S. Uniform Commercial Code provisions match up, § **100:122**
Compromise, § **100:85**
Cross-check citations, §§ **100:82, 100:115**
Essence of Articles 38, 39, 40 and 44, § **100:37**
Leading case law, §§ **100:83, 100:116**
Legislative history, § **100:84**
Practical response, § **100:89**
Scope of Article 44, § **100:86**
Seller's concerns and possible responses, § **100:88**
Significance of Article 44, § **100:87**
Text, §§ **100:81, 100:114**
Text of Secretariat Commentary, § **100:117**
U.S. Uniform Commercial Code comparison, § **100:38**

ARTICLE 45: REMEDIES AVAILABLE TO BUYER

Analysis
 Article 45 as foundation for claims for damages, § **105:18**
 breach as prerequisite, § **105:16**
 choice of remedies, § **105:17**
 practical response, § **105:21**
 prohibition on providing periods of grace, § **105:19**
 scope and purpose, § **105:15**
 U.S. Uniform Commercial Code and CISG remedial schemes, comparison, § **105:20**

ARTICLE 45: REMEDIES AVAILABLE TO BUYER—Cont'd

Cross-check citations, § **105:12**
Leading case law citations, § **105:13**
Text, § **105:11**
Text of Secretariat Commentary, § **105:14**

ARTICLE 46: BUYER'S RIGHT TO COMPEL PERFORMANCE

Generally, § **105:1**
Analysis
 applicability to Article 41, § **105:33**
 Article 46(2) or (3) and Article 28, § **105:37**
 buyer's right to claim repair: Article 46(3), § **105:35**
 choice of performance remedy is that of buyer, subject to paragraphs (2) or (3), § **105:30**
 interaction with other articles of Convention, § **105:27**
 practical response, § **105:39**
 priority of right claim specific performance, § **105:28**
 relevance of Article 82, § **105:32**
 right to require damages in addition to performance; possible modification of contract; resort to inconsistent remedies, § **105:29**
 scope and purpose, § **105:26**
 similarities and differences between wording of Article 46(2) and (3), § **105:34**
 substitute goods: Article 46(2), § **105:31**
 U.S. Uniform Commercial Code comparison, § **105:38**
Cross-check citations, § **105:23**
Leading case law citations, § **105:24**
Text, § **105:22**
Text of Secretariat Commentary, § **105:25**

ARTICLE 47: BUYER'S NOTICE FIXING ADDITIONAL FINAL PERIOD FOR PERFORMANCE

Analysis
 buyer not deprived of right to damages for delay, § **105:47**
 consequence of Nachfrist, § **105:46**

**ARTICLE 47: BUYER'S NOTICE
FIXING ADDITIONAL FINAL
PERIOD FOR PERFORMANCE
—Cont'd**

Analysis—Cont'd

- effective time of notice, § 105:50
- how to utilize the Nachfrist procedure: nature of the warning that must be given, § 105:48
- practical response, § 105:53
- scope and purpose, § 105:44
- should buyer utilize the Nachfrist procedure?, § 105:45
- time period on "reasonable length," § 105:49
- U.S. Uniform Commercial Code comparison, § 105:52
- Cross-check citations, § 105:41
- Leading case law citations, § 105:42
- Text, § 105:40
- Text of Secretariat Commentary on Article 47, § 105:43

**ARTICLE 48: CURE AFTER DATE
FOR DELIVERY; REQUEST FOR
CLARIFICATION**

Analysis

- application of offer to cure to delay in delivery, § 105:60
- buyer's right to claim damages; cost of cure, § 105:64
- buyer's rights to cure, § 105:67
- contents of notice of offer to cure, § 105:65
- practical response, § 105:70
- relevance of offer to cure to determination of fundamental breach, § 105:61
- repair vs. substitution, § 105:66
- restrictions on right to cure: Unreasonable delay, inconvenience, or uncertainty of reimbursement, § 105:63
- scope and purpose, § 105:58
- seller making rightful offer to cure after buyer has avoided contract, § 105:62
- seller's right to cure, § 105:59
- U.S. Uniform Commercial Code Section 2-508(2) provisions match up, § 105:66

**ARTICLE 48: CURE AFTER DATE
FOR DELIVERY; REQUEST FOR
CLARIFICATION—Cont'd**

- Cross-check citations, § 105:55
- Leading case law citations, § 105:56
- Text, § 105:54
- Text of Secretariat Commentary, § 105:57

**ARTICLE 49: BUYER'S RIGHT TO
AVOID CONTRACT**

Analysis

- buyer's right to avoid, § 105:76
- categories of breach that may prompt avoidance, § 105:79
- consequences of avoidance, § 105:78
- lack of conformity of goods, § 105:82
- late delivery of goods, § 105:81
- nondelivery of goods, § 105:80
- other breaches of contract (including breach of ancillary term of contract), § 105:84
- practical response, § 101:87
- prerequisites to perfection and preservation of right to avoid, § 105:77
- scope and purpose, § 105:75
- third-party claims, § 105:83
- U.S. Uniform Commercial Code comparison, § 101:86
- Cross-check citations, § 105:72
- Leading case law citations, § 105:73
- Text, § 105:71
- Text of Secretariat Commentary, § 105:74

**ARTICLE 50: REDUCTION OF
PRICE**

Analysis

- Article 50 price reduction and various defenses applicable to other remedies, § 101:96
- buyer's inability to return goods in same condition, § 101:101
- failure to act within a reasonable time, § 101:100
- failure to mitigate losses, § 101:99
- force majeure-type defenses, § 101:98
- historical basis for Article 50, § 101:93
- manner in which Article 50 operates, § 101:94

INDEX

ARTICLE 50: REDUCTION OF PRICE—Cont'd

Analysis—Cont'd

- practical response, § 101:104
 - price reduction can be effected by unilateral declaration of buyer, § 101:95
 - quantification of price reduction vs damages, § 101:102
 - scope and purpose, § 101:92
 - seller's refusal to accept repair or substitute goods, § 101:97
 - U.S. Uniform Commercial Code comparison, § 101:103
- Cross-check citations, § 101:89
- Leading case law citations, § 101:90
- Text, § 101:88
- Text of Secretariat Commentary Prior Uniform Law ULIS, article 46., § 101:91

ARTICLE 51: NON-CONFORMITY OF PART OF GOODS

Analysis

- avoidance in total, § 101:111
 - comparison with Article 73, § 104:38
 - partial avoidance, § 101:110
 - practical response, § 101:113
 - scope and purpose, § 101:109
 - U.S. Uniform Commercial Code match up, § 101:112
- Cross-check citations, § 101:106
- Leading case law citations, § 101:107
- Text, § 101:105
- Text of Secretariat Commentary Prior Uniform Law ULIS, Article 45., § 101:108

ARTICLE 52: EARLY DELIVERY; EXCESS QUANTITY

Analysis

- early delivery, § 101:119
 - excess quantity: buyer may take delivery of all or refuse excess, § 101:120
 - practical response, § 101:122
 - scope and purpose, § 101:118
 - U.S. Uniform Commercial Code match up, § 101:121
- Cross-check citations, § 101:115
- Leading case law citations, § 101:116

ARTICLE 52: EARLY DELIVERY; EXCESS QUANTITY—Cont'd

Text, § 101:114

Text of Secretariat Commentary, § 101:117

ARTICLE 53: BUYER'S PRINCIPAL OBLIGATIONS

Generally, § 102:1

Analysis

- currency of payment, § 102:8
 - duty to pay for goods, § 102:7
 - duty to take delivery, § 102:9
 - other obligations, § 102:10
 - practical response, § 102:11
 - scope and purpose, § 102:6
- Cross-check citations, § 102:3
- Leading case law citations, § 102:4
- Text, § 102:2
- Text of Secretariat Commentary, § 102:5

ARTICLE 54: ENABLING STEPS

Generally, § 102:1

Analysis

- best efforts v. success of steps to be taken, § 102:17
 - failure to open letter of credit, § 102:19
 - recommended response, § 102:21
 - responsibility of buyer for success of his activities, § 102:18
 - scope and purpose, § 102:16
 - U.S. Uniform Commercial Code comparison, § 102:20
- Cross-check citations, § 102:13
- Leading case law citations, § 102:14
- Text, § 102:12
- Text of Secretariat Commentary, § 102:15

ARTICLE 55: OPEN-PRICE CONTRACTS

Generally, § 102:1

Analysis

- instances where Article 55 not applied, § 102:28
- method of determining price under Article 55, § 102:29
- practical response, § 102:31
- scope and purpose, § 102:26

**ARTICLE 55: OPEN-PRICE
CONTRACTS—Cont'd**

Analysis—Cont'd

UNIDROIT Principles (UP) match
up, § 102:30

validity despite open price, § 102:27

Article 14: Criteria for An Offer, this
index

Cross-check citations, § 102:23

Leading case law citations, § 102:24

Text, § 102:22

Text of Secretariat Commen-
tary, § 102:25

ARTICLE 56: NET WEIGHT

Generally, § 102:1

Analysis

practical response, § 102:37

scope and purpose, § 102:36

Cross-check citations, § 102:33

Leading case law citations, § 102:34

Text, § 102:32

Text of Secretariat Commen-
tary, § 102:35

ARTICLE 57: PLACE FOR PAYMENT

Generally, § 102:1

Analysis

agreement for payment in exchange
for goods or documents (Art.
57(1)(b)), § 102:44

default rule: payment at seller's place
of business, § 102:43

jurisdiction for suit Article 57 and
domestic rules of proce-
dure, § 102:46

place of payment: damages, restitu-
tion, setoff, etc, § 102:45

practical response, § 102:48

scope and purpose, § 102:42

U.S. Uniform Commercial Code
match up, § 102:47

Cross-check citations, § 102:39

Leading case law citations, § 102:40

Text, § 102:38

Text of Secretariat Commen-
tary, § 102:41

**ARTICLE 58: TIME FOR PAYMENT;
INSPECTION OF GOODS**

Generally, § 102:1

**ARTICLE 58: TIME FOR PAYMENT;
INSPECTION OF GOODS
—Cont'd**

Analysis

contracts involving carriage (Art.
58(2)), § 102:60

date from which interest
accrues, § 102:58

duty to pay: concurrence of perfor-
mance, § 102:54

examination of goods before pay-
ment, § 102:61

partial delivery-partial pay-
ment, § 102:55

practical response, § 102:63

required documentation, § 102:56

right to withhold payment, § 102:59

scope and purpose, § 102:53

suspension of payment duties by
agreement, § 102:57

U.S. Uniform Commercial Code
match up, § 102:62

Cross-check citations, § 102:50

Leading case law citations, § 102:51

Text, § 102:49

Text of Secretariat Commen-
tary, § 102:52

**ARTICLE 59: PAYMENT DUE
WITHOUT REQUEST**

Generally, § 102:1

Analysis

payment due in terms of contract or
CISG, § 102:69

scope and purpose, § 102:68

U.S. Uniform Commercial Code and
other laws, comparison, § 102:70

Cross-check citations, § 102:65

Leading case law citations, § 102:66

Text, § 102:64

Text of Secretariat Commen-
tary, § 102:67

**ARTICLE 60: BUYER'S
OBLIGATION TO TAKE
DELIVERY**

Generally, § 102:1

Analysis

"taking over goods," § 102:79

acts reasonably expected of buyer to
enable delivery, § 102:77

INDEX

ARTICLE 60: BUYER'S OBLIGATION TO TAKE DELIVERY—Cont'd

Analysis—Cont'd
cooperation, § 102:78
practical response, § 102:80
primary duty to take
delivery, § 102:76
scope and purpose, § 102:75
Cross-check citations, § 102:72
Leading case law citations, § 102:73
Text, § 102:71
Text of Secretariat Commen-
tary, § 102:74

ARTICLE 61: REMEDIES AVAILABLE TO SELLER

Generally, § 102:1
Analysis
period of grace, § 102:88
practical response, § 102:90
scope and purpose, § 102:87
U.S. Uniform Commercial Code
Article 61 and Section 2-703
match up, § 102:89
Comparison of buyer's and seller's rem-
edies under Convention, § 102:82
Cross-check citations, § 102:84
Leading case law citations, § 102:85
Text, § 102:83
Text of Secretariat Commen-
tary, § 102:86

ARTICLE 62: SELLER'S RIGHT TO COMPEL PERFORMANCE

Generally, § 102:1
Analysis
cross-references to Articles 62/28
include Articles 7, 79, 78, 77, 85,
and 88, § 102:97
scope and purpose, § 102:95
specific performance as action to
compel payment, § 102:96
UNIDROIT Principles (UP) match
up, § 102:98
Comparison of buyer's and seller's rem-
edies under Convention, § 102:82
Cross-check citations, § 102:92
Leading case law citations, § 102:93
Text, § 102:91

ARTICLE 62: SELLER'S RIGHT TO COMPEL PERFORMANCE —Cont'd

Text of Secretariat Commen-
tary, § 102:94

ARTICLE 63: SELLER'S NOTICE FIXING ADDITIONAL FINAL PERIOD FOR PERFORMANCE

Generally, § 102:1
Analysis
avoidance for another fundamental
breach: right to rely on failure
caused by buyer, § 102:113
effective date of notice, § 102:108
Nachfrist procedure, utilization by
seller, § 102:105
Nachfrist, setting before
delay, § 102:109
nature of notice seller must give to
qualify under Article
63, § 102:106
period of time recited in
notice, § 102:107
practical illustration: ICC Arbitration
Case No. 11849, § 102:104
practical response, § 102:116
right to avoid contract, § 102:110
right to damages vs. other rights to
compensation, § 102:112
right to require buyer to
perform, § 102:111
scope and purpose, § 102:103
U.S. Uniform Commercial Code
comparison, § 102:115
UNIDROIT Principles (UP) match
up, § 102:114
Comparison of buyer's and seller's rem-
edies under Convention, § 102:82
Cross-check citations, § 102:100
Leading case law citations, § 102:101
Text, § 102:99
Text of Secretariat Commen-
tary, § 102:102

ARTICLE 64: SELLER'S RIGHT TO AVOID CONTRACT

Generally, § 102:1
Analysis
consequences of avoidance by
seller, § 102:127

ARTICLE 64: SELLER'S RIGHT TO AVOID CONTRACT—Cont'd

Analysis—Cont'd

- failure to perform after
Nachfrist, § 102:125
- fundamental breach by the
buyer, § 102:124
- loss of the right to avoid, § 102:126
- practical response, § 102:130
- scope and purpose, § 102:121
- seller's right to avoid compared with
buyer's right, § 102:122
- summary of seller's right to
avoid, § 102:123
- U.S. Uniform Commercial Code
comparison, § 102:129
- UNIDROIT Principles (UP) match
up, § 102:128
- Comparison of buyer's and seller's rem-
edies under Convention, § 102:82
- Cross-check citations, § 102:118
- Leading case law citations, § 102:119
- Text, § 102:117
- Text of Secretariat Commen-
tary, § 102:120

ARTICLE 65: SELLER'S NOTICE SUPPLYING MISSING SPECIFICATIONS

Generally, § 102:1

Analysis

- other possible applications of support-
ing philosophy, § 102:137
- requirements for seller to exercise
choice, § 102:136
- scope and purpose, § 102:135
- Comparison of buyer's and seller's rem-
edies under Convention, § 102:82
- Cross-check citations, § 102:132
- Leading case law citations, § 102:133
- Practical response, § 102:139
- Text, § 102:131
- Text of Secretariat Commen-
tary, § 102:134
- United States Uniform Commercial
Code match up, § 102:138

ARTICLE 66: LOSS OR DAMAGE AFTER RISK HAS PASSED TO BUYER

Generally, § 103:1

ARTICLE 66: LOSS OR DAMAGE AFTER RISK HAS PASSED TO BUYER—Cont'd

Analysis

- burden of proof, § 103:10
- damage due to seller's act or omission
(e.g., latent defect), § 103:9
- Incoterms, §§ 103:7, 103:8
- onus, § 103:10
- practical response, § 103:12
- risk and Incoterms, § 103:8
- scope and purpose, § 103:6
- specific agreement, use of
Incoterms, § 103:7
- U.S. Uniform Commercial Code
match up, § 103:11
- Cross-check citations, § 103:3
- Leading case law citations, § 103:4
- Text, § 103:2
- Text of Secretariat Commentary, § 103:5

ARTICLE 67: RISK WHEN CONTRACT INVOLVES CARRIAGE

Generally, § 103:1

Analysis

- different ways in which Article 67(1)
has been interpreted, § 103:18
- omissions, § 103:19
- passage of risk under Incoterms
(2000), § 103:22
- passage of title vs. passage of
risk, § 103:21
- practical response, § 103:25
- scope and purpose, § 103:17
- pecially designed high technology
equipment vs. items normally
easier to salvage, repair, or
dispose of when dam-
aged, § 103:23
- time of passing of risk, § 103:20
- U.S. Uniform Commercial Code
Article 67(1) match up, § 103:24
- Cross-check citations, § 103:14
- Leading case law citations, § 103:15
- Text, § 103:13
- Text of Secretariat Commen-
tary, § 103:16

ARTICLE 68: SALE OF GOODS DURING TRANSIT

Generally, § 103:1

INDEX

ARTICLE 68: SALE OF GOODS DURING TRANSIT—Cont'd

Analysis

- circumstances indicating an earlier transfer of risk, § 103:32
- practical response, § 103:35
- scope and purpose, § 103:31
- seller's failure to disclose, § 103:34
- validity as another potential issue, § 103:33

Comparison of Article 80 of 1978 Draft and Article 68 of Official Text, § 103:30

Cross-check citations, § 103:27

Leading case law citations, § 103:28

Secretariat Commentary, § 103:29

Text, § 103:26

ARTICLE 69: GENERAL RESIDUAL RULES ON RISK

Generally, § 103:1

Analysis

- conditional contracts, § 103:42
- delivery of goods at place other than seller's place of business, § 103:43
- practical response, § 103:45
- risk passes on taking over of goods, § 103:41
- scope and purpose, § 103:40
- U.S. Uniform Commercial Code match up, § 103:44

Cross-check citations, § 103:37

Leading case law citations, § 103:38

Text, § 103:36

Text of Secretariat Commentary, § 103:39

ARTICLE 70: RISK WHEN SELLER IS IN BREACH

Generally, § 103:1

Analysis

- scope and purpose, § 103:50
- U.S. Uniform Commercial Code match up, § 103:51

Cross-check citations, § 103:47

Leading case law citations, § 103:48

Text, § 103:46

Text of Secretariat Commentary, § 103:49

ARTICLE 71: SUSPENSION OF PERFORMANCE

Analysis

- awareness of threat of nonperformance prior to conclusion of contract, § 104:12
- duty to notify, § 104:13
- grounds for suspending performance: threatened breach, § 104:10
- interaction with Article 72 and 80, § 104:149
- practical response, § 104:18
- relationship to Article 77 (mitigation of damages), § 104:14
- relevant issues under Article 71, § 104:15
- scope and purpose, § 104:8
- seriousness of the anticipated breach; fundamental breach not required, § 104:9
- U.S. Uniform Commercial Code match up, § 104:17
- UNIDROIT Principles (UP) match up, § 104:16
- unjustified retention of performance, § 104:11

Cross-check citations, § 104:5

Duty to notify, § 104:13

Leading case law citations, § 104:6

Text, § 104:4

Text of Secretariat Commentary, § 104:7

ARTICLE 72: AVOIDANCE PRIOR TO DATE FOR PERFORMANCE

Generally, § 93:1

Analysis

- damages for prospective fundamental breach under Article 72(1), § 104:26
- different notification requirements, § 104:28
- drafting history of Article 71(2) and (3), § 104:27
- fault not prerequisite to avoidance for anticipatory breach, § 104:25
- interaction with Article 71 and 80, § 104:149
- practical response, § 104:31
- requirements to prove anticipatory breach, § 104:24
- scope and purpose, § 104:23

**ARTICLE 72: AVOIDANCE PRIOR
TO DATE FOR PERFORMANCE
—Cont'd**

Analysis—Cont'd

U.S. Uniform Commercial Code
match up, § 104:30

UNIDROIT Principles (UP) match
up, § 104:29

Cross-check citations, § 104:20

Leading case law citations, § 104:21

Text, § 104:19

Text of Secretariat Commen-
tary, § 104:22

**ARTICLE 73: AVOIDANCE IN
INSTALLMENT CONTRACTS**

Analysis

avoidance of future installments (Art.
73(2)), § 104:39

comparison with Article 51, § 104:38

practical response, § 104:41

requirements, § 104:37

scope and purpose, § 104:36

U.S. Uniform Commercial Code
match up, § 104:40

Cross-check citations, § 104:33

Leading case law citations, § 104:34

Text, § 104:32

Text of Secretariat Commen-
tary, § 104:35

**ARTICLE 74: GENERAL RULE FOR
MEASURING DAMAGES**

Analysis

assessments of Article 74 stan-
dard, § 104:62

basic principles, § 104:48

calculation of loss, § 104:49

causality, § 104:51

claims for interest: Articles 74, 78,
and 84, § 104:114

consequential damages under
Convention and U.C.C., § 104:61

contractual provisions: penalties and
liquidated damages
clauses, § 104:56

currency, § 104:55

different types of damages, § 104:52

limitation by foreseeability, § 104:50

limitation of liability clauses, § 104:57

**ARTICLE 74: GENERAL RULE FOR
MEASURING DAMAGES
—Cont'd**

Analysis—Cont'd

limitations of liability under U.S.
Uniform Commercial
Code, § 104:63

place for payment of dam-
ages, § 104:54

practical response, § 104:64

relationship between Articles 74, 75,
and 76, § 104:70

relevant moment for calcula-
tion, § 104:53

scope and purpose, § 104:47

tort claims and punitive dam-
ages, § 104:58

U.S. Uniform Commercial Code
match up, § 104:60

UNIDROIT Principles (UP) match
up, § 104:59

Cross-check citations, § 104:44

Leading case law citations, § 104:45

Text, § 104:43

Text of Secretariat Commen-
tary, § 104:46

**ARTICLE 75: DAMAGES
ESTABLISHED BY SUBSTITUTE
TRANSACTION**

Analysis

avoidance of agreement require-
ment, § 104:71

calculation of damages, § 104:74

further damages, § 104:75

practical response, § 104:78

reasonable substitute transaction
requirement, § 104:72

relationship between Articles 74, 75,
and 76, § 104:70

scope and purpose, § 104:69

U.S. Uniform Commercial Code
match up, § 104:77

UNIDROIT Principles (UP) match
up, § 104:76

within reasonable time require-
ment, § 104:73

Cross-check citations, § 104:66

Leading case law citations, § 104:67

Text, § 104:65

INDEX

ARTICLE 75: DAMAGES ESTABLISHED BY SUBSTITUTE TRANSACTION—Cont'd

Text of Secretariat Commentary, § **104:68**

ARTICLE 76: DAMAGES BASED ON CURRENT PRICE

Analysis

“lost volume” losses, § **104:94**
agreement between parties, § **104:90**
current price, § **104:87**
current price formulas, § **104:92**
further damages, § **104:89**
method of calculation, § **104:88**
no substitute transaction, § **104:86**
place for determining current price, § **104:93**
practical response, § **104:95**
relationship between Articles 74, 75, and 76, § **104:70**
relationship to Articles 74 and 75, § **104:84**
requirements; avoidance, § **104:85**
scope and purpose, § **104:83**
U.S. Uniform Commercial Code match up, § **104:91**
Cross-check citations, § **104:80**
Leading case law citations, § **104:81**
Text, § **104:79**
Text of Secretariat Commentary, § **104:82**

ARTICLE 77: MITIGATION OF DAMAGES

Analysis

contributory conduct, § **104:101**
costs of mitigation steps as consequence, § **104:105**
mitigation and contributory conduct (Article 80), § **104:101**
practical response, § **104:108**
reduction of damages claim as consequence, § **104:104**
relationship to Article 71 (suspension of performance), § **104:14**
remedies other than damages, § **104:102**
scope and purpose, § **104:100**
suspension of performance [Article 71], § **104:14**

ARTICLE 77: MITIGATION OF DAMAGES—Cont'd

Analysis—Cont'd

U.S. Uniform Commercial Code comparison, § **104:107**
UNIDROIT Principles (UP) match up, § **104:106**
Cross-check citations, § **104:97**
Leading case law citations, § **104:98**
Text, § **104:96**
Text of Secretariat Commentary, § **104:99**

ARTICLE 78: INTEREST ON SUMS IN ARREARS

Analysis

claims for interest: Articles 74, 78, and 84, § **104:114**
events or procedures to trigger running of interest, § **104:117**
interest as separate from damages, § **104:121**
interest on unliquidated amount, § **104:118**
interest plus damages, § **104:122**
practical suggestions, § **104:125**
prejudgment interest on arbitral awards, § **104:119**
rate of interest, § **104:115**
scope and purpose, § **104:113**
simple vs. compound interest, § **104:116**
time from which interest is to be paid, § **104:120**
UNIDROIT Principles (UP) match up, § **104:124**
validity issue, § **104:123**
Cross-check citations, § **104:110**
Leading case law citations, § **104:111**
Text, § **104:109**
Text of Secretariat Commentary, § **104:112**

ARTICLE 79: IMPEDIMENTS EXCUSING PARTY FROM DAMAGES

Generally, § **104:126**

Analysis

consequences, § **104:136**
impediment beyond party's control requirement, § **104:132**

**ARTICLE 79: IMPEDIMENTS
EXCUSING PARTY FROM
DAMAGES—Cont'd**

Analysis—Cont'd

- liability for third parties, § 104:134
- notice provisions, § 104:139
- notice requirement, § 104:135
- other relevant provisions, § 104:140
- penalty or liquidated damages clauses, § 104:137
- recommended response to Article 79, § 104:142
- scope and purpose, § 104:131
- U.S. Uniform Commercial Code comparison, § 104:138
- unforeseeable at time of conclusion and assumption of risk requirements, § 104:133
- UNIDROIT Principles (UP) match up, § 104:141
- Cross-check citations, § 104:128
- Leading case law citations, § 104:129
- Text, § 104:127
- Text of Secretariat Commentary, § 104:130

**ARTICLE 80: FAILURE OF
PERFORMANCE CAUSED BY
OTHER PARTY**

Generally, § 104:126

Analysis

- Article 80 as shield rather than sword, § 104:148
- causation when derelict acts or omissions by both parties, § 104:151
- interaction with Article 71 and 72 (anticipatory breach), § 104:149
- mitigation and contributory conduct, § 104:101
- requirements: act or omission causing breach, § 104:150
- scope and purpose, § 104:147
- U.S. Uniform Commercial Code match up, § 104:152
- Cross-check citations, § 104:144
- Leading case law citations, § 104:145
- Text, § 104:143
- ULIS counterpart, § 104:146

**ARTICLE 81: EFFECT OF
AVOIDANCE ON OBLIGATIONS:
ARBITRATION; RESTITUTION**
Generally, § 105:1

**ARTICLE 81: EFFECT OF
AVOIDANCE ON OBLIGATIONS:
ARBITRATION; RESTITUTION
—Cont'd**

Analysis

- bankruptcy situations, § 105:12
- costs of restitution, § 105:10
- currency of restitution, § 105:9
- place of restitution, § 105:8
- practical response, § 105:14
- provisions surviving avoidance, § 105:11
- reclamation based on contract, § 105:7
- scope and purpose, § 105:6
- U.S. Uniform Commercial Code match up, § 105:13
- Cross-check citations, § 105:3
- Leading case law citations, § 105:4
- Text, § 105:2
- Text of Secretariat Commentary on Article 81, § 105:5

**ARTICLE 82: BUYER'S INABILITY
TO RETURN GOODS IN SAME
CONDITION**

Generally, § 105:1

Analysis

- goods modified as result of examination (Art. 82(2)(b)), § 105:22
- goods sold or used in ordinary course before discovery (Art. 82(2)(c)), § 105:23
- inability not due to act or omission of buyer Article 82(2)(a), § 105:21
- loss of right to avoid, § 105:20
- practical response, § 105:25
- scope and purpose, § 105:19
- U.S. Uniform Commercial Code comparison, § 105:24
- Cross-check citations, § 105:16
- Leading case law citations, § 105:17
- Text, § 105:15
- Text of Secretariat Commentary, § 105:18

**ARTICLE 83: PRESERVATION OF
OTHER REMEDIES**

Generally, § 105:1

- Analysis, scope and purpose, § 105:30
- Cross-check citations, § 105:27
- Leading case law citations, § 105:28

INDEX

ARTICLE 83: PRESERVATION OF OTHER REMEDIES—Cont'd

Text, § 105:26

Text of Secretariat Commentary, § 105:29

ARTICLE 84: RESTITUTION OF BENEFITS

Generally, § 105:1

Analysis

claims for interest: Articles 74, 78, and 84, § 104:114

practical response, § 105:39

repayment of benefits received from goods, § 105:37

repayment of purchase price and interest, § 105:36

scope and purpose, § 105:35

U.S. Uniform Commercial Code comparison, § 105:38

Cross-check citations, § 105:32

Leading case law citations, § 105:33

Text, § 105:31

Text of Secretariat Commentary, § 105:34

ARTICLE 85: SELLER'S DUTY TO PRESERVE GOODS

Generally, § 105:40

Analysis

common law concepts, comparison, § 105:48

failure to take steps: liability, § 105:47

practical response, § 105:49

reasonable steps, § 105:46

scope and purpose, § 105:45

Cross-check citations, § 105:42

Leading case law citations, § 105:43

Text, § 105:41

Text of Secretariat Commentary, § 105:44

ARTICLE 86: BUYER'S DUTY TO PRESERVE GOODS

Generally, § 105:40

Analysis

practical response, § 105:56

scope and purpose, § 105:54

U.S. Uniform Commercial Code match up, § 105:55

Cross-check citations, § 105:51

ARTICLE 86: BUYER'S DUTY TO PRESERVE GOODS—Cont'd

Leading case law citations, § 105:52

Text, § 105:50

Text of Secretariat Commentary, § 105:53

ARTICLE 87: DEPOSIT IN WAREHOUSE

Generally, § 105:40

Analysis

practical response, § 105:63

scope and purpose, § 105:61

U.S. Uniform Commercial Code match up, § 105:62

Cross-check citations, § 105:58

Leading case law citations, § 105:59

Text, § 105:57

Text of Secretariat Commentary, § 105:60

ARTICLE 88: SALE OF GOODS

Generally, § 105:40

Analysis

consequences of failure to notify, § 105:72

consequences of failure to sell goods, § 105:71

duty to sell, § 105:69

practical response, § 105:75

refusal to accept, sale of goods as reasonable measure following, § 105:70

right to retain reasonable expenses from proceeds of sale (Art. 88(3)), § 105:73

scope and purpose, § 105:68

U.S. Uniform Commercial Code match up, § 105:74

Cross-check citations, § 105:65

Leading case law citations, § 105:66

Text, § 105:64

Text of Secretariat Commentary, § 105:67

ARTICLE 89: DEPOSITARY

Generally, § 106:1

Analysis, scope and purpose, § 106:49

Cross-check citations, § 106:48

Text, § 106:47

ARTICLE 90: RELATIONSHIP WITH OTHER INTERNATIONAL AGREEMENTS CONTAINING PROVISIONS DEALING WITH MATTERS GOVERNED BY CONVENTION

Analysis

amendment of Convention, § 106:7

conflicting conventions, § 106:6

relationship with other domestic law, § 106:8

scope and purpose, § 106:5

Cross-check citations, § 106:3

Leading case law citations, § 106:4

Text, § 106:2

ARTICLE 91: SIGNATURE, ADOPTION, ETC.

Generally, § 106:1

Analysis

effect of ratification or accession, § 106:53

ratification vs. accession and succession, § 106:52

Cross-check citations, § 106:51

Text, § 106:50

ARTICLE 92: PARTIAL ADOPTION

Analysis, scope and purpose, § 106:25

Cross-check citations, § 106:23

Leading case law citations, § 106:24

Text, § 106:22

ARTICLE 93: DECLARATIONS THAT MAY BE MADE BY FEDERAL STATES

Analysis, scope and purpose, § 106:29

Cross-check citations, § 106:27

Leading case law citations, § 106:28

Text, § 106:26

ARTICLE 94: DECLARATIONS THAT MAY BE MADE BY STATES WITH RELATED LEGAL SYSTEMS

Analysis, scope and purpose, § 106:33

Cross-check citations, § 106:31

Leading case law citations, § 106:32

Text, § 106:30

ARTICLE 96: PRESERVATION OF FORMAL REQUIREMENTS [DOMESTIC STATUTES OF FRAUDS]

Generally, § 106:1

Analysis, scope and purpose, § 106:41

Cross-check citations, § 106:39

Leading case law citations, § 106:40

Text, § 106:38

ARTICLE 97: PROCEDURE RELATING TO DECLARATIONS

Generally, § 106:1

Analysis, scope and purpose, § 106:46

Cross-check citations, § 106:44

Leading case law citations, § 106:45

Text, § 106:43

ARTICLE 98: RESERVATIONS AUTHORIZED DECLARATIONS: PERMISSIBLE VARIATIONS BY CONTRACTING STATES

Analysis, scope and purpose, § 106:21

Cross-check citations, § 106:19

Leading case law citations, § 106:20

Text, § 106:18

ARTICLE 99: ENTRY INTO FORCE

Analysis, scope and purpose, § 106:12

Cross-check citations, § 106:10

Leading case law citations, § 106:11

Text, § 106:9

ARTICLE 100: DATE OF APPLICATION

Generally, § 106:1

Analysis

scope and purpose, § 106:16

special issues which may arise in context of Article 100, § 95:17

Cross-check citations, § 106:14

Leading case law citations, § 106:15

Text, § 106:13

ARTICLE 101: DENUNCIATION

Generally, §§ 106:1, 106:42

Analysis, scope and purpose, § 106:56

Cross-check citations, § 106:55

Text, § 106:54

INDEX

ASSETS

- Italy, bankruptcy legislation, liquidation of assets, § 66:95
- Switzerland, § 85:20

ATTACHMENT ORDERS

- Italy debt collection, § 66:88

AUSTRALIA

- Generally, § 48:5
- Agency, § 48:26
- Arbitration, § 48:4
- Breach of contract issues
 - generally, § 48:14
 - damages, § 48:15
 - injunction, § 48:17
 - limitation of liability for breach, § 48:20
 - liquidated damages and penalties, § 48:19
 - quasi-contract, § 48:18
 - specific performance, § 48:16
- Business structures, § 48:23
- Contract terms, unfair, § 48:8
- Contracts with government entities, § 48:13
- Cross-border insolvency, § 48:30
- Delay, § 48:9
- Doing business in Australia, taxation, § 48:24
- Franchising, § 48:27
- Frustration (force majeure), § 48:10
- Governing law, § 48:2
- Government authorizations
 - compliance, § 48:21
 - Foreign Investment Review Board, § 48:22
- Insolvency, cross-border, § 48:30
- Jurisdiction of Australian courts, § 48:3
- Personal property security, § 48:13
- Representation and agency, § 48:26
- Resources, § 48:31
- Restrictive trade practices, § 48:29
- Source and nature of Australian law, § 48:1
- Statutes of limitation, § 48:12
- Taxation
 - doing business in Australia, § 48:24
 - international tax considerations, § 48:25

AUSTRALIA—Cont'd

- Trade regulation, § 48:28
- Unconscionable conduct, § 48:7
- Unfair contract terms, § 48:8
- Warranties and conditions, § 48:6

AUSTRIA

- Generally, § 49:1
- Arbitration and mediation, § 49:22
- Court system, litigation, and enforcement of judgments, § 49:21
- Currency exchange control, § 49:19
- Delay, excusable delays, force majeure, § 49:4
- Export and import regulations, §§ 49:18, 49:19
- Governing law, § 49:2
- Limitations of liability, disclaimers
 - generally, § 49:11
 - representation (agency, distributorship agreements), § 49:13
 - retention of title, § 49:12
- Other contractual or quasi-contractual remedies
 - damages, § 49:7
 - error/mistake, § 49:9
 - laesio enormis, § 49:8
 - statute of limitations, prescription period, § 49:10
- Penalty clauses, § 49:5
- Procurement law, § 49:20
- Taxation
 - generally, § 49:14
 - corporate income tax, § 49:16
 - personal income tax, § 49:15
 - value added tax, § 49:17
 - VAT, § 49:17
- Types of contracts, § 49:3
- Warranties, § 49:6

AUTONOMY OF CONTRACT

- Article 6: Contractual Autonomy, this index

AVOIDANCE

- Article 26: Notice of Avoidance, this index
- Article 49: Buyer's Right to Avoid Contract, this index
- Article 51: Non-Conformity of Part of Goods, this index

AVOIDANCE—Cont'd

- Article 64: Seller's Right to Avoid Contract, this index
- Article 72: Avoidance Prior to Date for Performance, this index
- Article 73: Avoidance in Installment Contracts, this index
- Article 81: Effect of Avoidance on Obligations: Arbitration; Restitution, this index
- Checklist, § 92:28
- Delay or error in communication [Article 27], revocation of avoidance notice, § 98:32
- Effects of avoidance generally, § 105:1
 - Article 81: Effect of Avoidance on Obligations: Arbitration; Restitution, this index
 - Article 82: Buyer's Inability to Return Goods in Same Condition, this index
 - Article 83: Preservation of Other Remedies, this index
 - Article 84: Restitution of Benefits, this index
 - Preservation of Goods, this index
- Germany, breach, § 60:23
- Seller's notice fixing additional final period for performance [Article 63], right to avoid contract, § 102:110

BAD FAITH BEHAVIOR

- Withdrawal of acceptance [Article 22], analysis, § 97:99

BANKRUPTCY

- General, § 90:59
- Asset administration and liquidation team, § 90:62
- Commencement of proceedings, § 90:61
- Contacts, § 90:69
- Effect of avoidance on obligations [Article 81], analysis, § 105:12
- Filing, § 90:60
- Finland, § 58:59
- Invalid transactions, § 90:63
- Legal recourse, types, § 89:239
- Liquidation, § 90:66
 - priority of claims and distribution, § 90:67

BANKRUPTCY—Cont'd

- Permitted activities, § 90:64
- Personal liability, § 90:68
- Petition date and automatic stay, § 89:240
- Prohibited activities, § 90:64
- Restoration and creditor conference, § 90:65
- Supervision of cases committee, § 89:241
 - classification of claims, § 89:247
 - complying with the automatic stay, § 89:254
 - establishing the claim, § 89:261
 - joining the committee, § 89:256
 - objection to use or sale of collateral, § 89:259
 - rejection of executory contracts, § 89:257
 - relief from the automatic stay, § 89:260
 - sales after bankruptcy, § 89:255
 - setoff, § 89:258
- creditor rights, § 89:249
- debtors duties, § 89:242
 - establishing amounts, § 89:244
 - identifying and avoiding transfers, § 89:245
 - reviewing, § 89:243
- disclosure statement, § 89:248
- goal and confirmation of a plan, § 89:246
- prepetition actions, § 89:250
 - involuntary bankruptcy petition, § 89:253
 - litigation, § 89:252
 - reclamation, § 89:251
- Sweden, § 84:82
- Turkey
 - cancellation lawsuits, § 86:91
 - effects bankruptcy on contracts, § 86:90
- United Arab Emirates, § 88:14

BEHAVIOR

- Formal types of behavior, § 40:5
- Unilateral and multilateral behavior, § 40:4

BIBLIOGRAPHIES

- Authorities, § Annexure H

INDEX

BOARD OF DIRECTORS

- Denmark, § 54:15 to 54:22
- Finland, limited liability company (OY), § 58:18
- France, § 59:18 to 59:21
- Sweden, §§ 84:10, 84:18-84:29

BRANCH OR SUBSIDIARY

- Estonia, branch office of foreign company (liaal), § 56:14
- France, §§ 59:2, 59:3, 59:96
- Israel, business forms, § 65:39
- Japan, establishing a branch office, § 67:27
- Korea, business forms, § 69:21
- Latvia, §§ 71:15, 71:47
- Lithuania, branch offices and representative offices, § 73:20
- Mexico, laws on branches, § 74:19

BREACH

- Anticipatory breach
 - Article 72: Avoidance Prior to Date for Performance, this index
 - failure of performance caused by other party [Article 80], analysis, § 104:149
- Article 25: Definition of “Fundamental Breach,” this index
- Article 70: Risk When Seller is in Breach, this index
- Article 71: Suspension of Performance, this index
- Buyer’s right to avoid contract [Article 49], categories of breach that may prompt avoidance, § 105:79
- Cure after date for delivery [Article 48], relevance of offer to cure to determination of fundamental breach, § 105:61
- Documents relating to goods [Article 34], inadequate documentation as fundamental breach, § 99:53
- Remedies available to buyer [Article 45], breach as prerequisite, § 105:16
- Time for delivery [Article 33], late performance as fundamental breach, § 99:43

BREACH OF CONTRACT

- Finland, remedies, § 58:10
- General principles, § 75:16

BREACH OF CONTRACT—Cont’d

- Germany, §§ 60:15-60:25
- Honduras, § 62:7
- Ireland, § 64:22
- Korea, remedies for breach, § 69:15

BREACH OF CONTRACT AND REMEDIES

- Switzerland
 - damages, § 85:16
 - default by obligor, § 85:13
 - default of obligee, § 85:15
 - failure to perform, § 85:14
 - failure to perform due to supervening impossibility, § 85:12
 - faulty performance by obligor, § 85:14
 - liability, § 85:17

BREXIT

- European union, §§ 57:24, 57:25

BUSINESS ENTITIES

- Transaction
 - partnership, § 75:48

CALCULATION OF DAMAGES

- Based on current price [Article 76], analysis, § 104:88
- Established by substitute transaction [Article 75], analysis, § 104:74

CALCULATION OF LOSS

- General rule for measuring damages [Article 74], analysis, § 104:49

CALCULATION OF TIME

- Interpretation of offerer’s time limits for acceptance [Article 20], analysis, §§ 97:81, 97:82

CARRIAGE OF GOODS

- Article 67: Risk When Contract Involves Carriage, this index
- Article 68: Sale of Goods During Transit, this index
- Place of delivery [Article 31], meaning of “carriage,” § 99:22
- Time for examining goods [Article 38]
 - paragraph (2): sales involving carriage of goods, § 100:56
 - paragraph (3): redirection in transit or redispach of goods, § 100:57

CARRIAGE OF GOODS—Cont'd

Time for payment; inspection of goods,
contracts involving carriage
[Article 58(2)], analysis, § **102:60**

CARTELS

Ban on cartels, § **40:3**
Consequences, cartel infringement,
§ **40:13**

**CARTELS AND OTHER
CONCERTED PRACTICES**

Finland, § **58:35**

**CHAIRMAN OF BOARD OF
DIRECTORS**

Denmark, § **54:18**
Sweden, § **84:22**

CHANGE OR MODIFICATION

Article 19: "Acceptance" With
Modifications, this index
Article 29: Modification of Contract;
Requirement of Writing, this index
Article 98: Reservations Authorized
Declarations: Permissible Variations
by Contracting States, this
index
Buyer's right to compel performance
[Article 46], possible modification
of contract, § **105:29**
Relationship with other international
agreements containing provisions
dealing with matters governed by
convention [Article 90], amendment
of Convention, § **106:7**

CHILE

Generally, § **51:1 to 51:12**
Arbitration, § **51:5**
Breach of contract, § **51:8**
Commercial contracts, § **51:10**
Commercial regulation, § **51:9**
Contract generalities, § **51:7**
Freedom of contract, § **51:6**
Legal regimes related to contracts, § **51:2**
Loan contract, § **51:12**
New York Convention, § **51:4**
Sale contract, § **51:11**
Source and nature of Chilean law, § **51:1**
Treaties, § **51:4**

CHOICE OF LAW

Cisg manual
international commercial
contracts, § **92:52**
Germany, § **60:4**

CISG ADVISORY COUNCIL

Opinions, § **Annexure E**

CISG MANUAL

Generally, § **91:1**
Acceptance of offer, checklist, § **92:13**
Alternative sales code, § **92:1**
Annexures, § **91:4**
Arbitration, checklist, § **92:37**
Article 1: Basic Rules of Applicability,
this index
Article 26: Notice of Avoidance, this
index
Avoidance, checklist, § **92:28**
Battle of forms, checklist, § **92:15**
Buyer's interest vs. seller's interest,
§ **92:5**
Checklist
acceptance of offer, § **92:13**
arbitration, § **92:37**
avoidance, § **92:28**
battle of forms, § **92:15**
contract modifications applicable to
product environments, § **92:44**
contract modifications international
traders may wish to
consider, § **92:45**
contracts with government entities,
§ **92:49**
damages, § **92:23**
declarations and reservations, § **92:38**
delivery obligations and risk of
loss, § **92:18**
excluding CISG, § **92:46**
excluding vs. including CISG, § **92:47**
exemptions, § **92:32**
gap filling provisions, § **92:40**
including CISG in instances in which
it would not normally
apply, § **92:48**
interest, § **92:24**
issues not specifically addressed by
CISG, § **92:39**
limitations of liability, § **92:35**
miscellaneous issues, § **92:36**

INDEX

CISG MANUAL—Cont'd

Checklist—Cont'd
mitigation of loss, § 92:33
Nachfrist, § 92:29
notice of lack of conformity, § 92:30
other issues not specifically addressed
by CISG, § 92:39
passage of title, § 92:19
penalty clauses, § 92:27
precontractual liability, § 92:16
recommended contract
language, § 92:42
recommended response to need for
gap-filling law, § 92:41
reduction in price, § 92:25
remedies, § 92:22
retention of title, § 92:20
revocation of offer, § 92:14
scope of CISG, § 92:12
specific performance, § 92:26
statute of frauds, § 92:17
statute of limitations, § 92:31
steps that may be taken to add clarity
and precision to
contracts, § 92:43
terminology as way to add clarity and
precision to contracts, § 92:43
terms of payment, § 92:21
tort claims, § 92:50
unjust enrichment, § 92:51
warranties, § 92:34
Choice of law
international commercial
contracts, § 92:52
Compromise superior to other solu-
tions, § 92:8
Conformity of goods (Aa 35 to 40)
generally, § 100:1
Article 35: Summary of Seller's
Obligations, this index
Article 36: Damage to Goods: Effect
on Conformity, this index
Article 37: Right to Cure up to Date
for Delivery, this index
Article 38: Time for Examining
Goods, this index
Article 39: Notice of Lack of
Conformity, this index
Article 40: Seller's Knowledge of
Nonconformity, this index

CISG MANUAL—Cont'd

Conformity of goods (Aa 35 to 40)
—Cont'd
notice provisions (Aa 38 to 44),
below
third party claims (infringement) (Aa
42, 43 and 44), below
third party claims (property in goods)
(Aa 41, 43 and 44), below
Contract modifications applicable to
product environments,
checklist, § 92:44
Contract modifications international
traders may wish to consider,
checklist, § 92:45
Contracts with government entities,
checklist, § 92:49
Convention as compromise, § 92:7
Damages (Aa 74 to 79)
Article 74: General Rule on Measur-
ing Damages, this index
Article 75: Damages Established by
Substitute Transaction, this index
Article 76: Damages Based on Cur-
rent Price, this index
Article 77: Mitigation of Damages,
this index
Article 78: Interest on Sums in
Arrears, this index
Article 79: Impediments Excusing
Party from Damages, this index
Damages, checklist, § 92:23
Declarations and reservations,
checklist, § 92:38
Delivery obligations and risk of loss,
checklist, § 92:18
Effects of avoidance (Aa 81 to 88)
generally, § 105:1
Article 81: Effect of Avoidance on
Obligations: Arbitration; Restitu-
tion, this index
Article 82: Buyer's Inability to Return
Goods in Same Condition, this
index
Article 83: Preservation of Other
Remedies, this index
Article 84: Restitution of Benefits,
this index
preservation of goods (Aa 85 to 88),
below
Excluding CISG, checklist, § 92:46

CISG MANUAL—Cont'd

- Excluding vs. including CISG, checklist, § **92:47**
- Executive summary
 - alternative sales code, § **92:1**
 - buyer's interest vs. seller's interest, § **92:5**
 - compromise superior to other solutions, § **92:8**
 - convention as compromise, § **92:7**
 - freedom of contract, § **92:6**
 - impact, § **92:4**
 - object, § **92:3**
 - organization of Guide, executive summary and checklist, § **91:2**
 - significance of CISG, § **92:11**
 - subject, § **92:2**
 - subjects addressed by CISG, § **92:9**
 - thrust of presentation, § **92:10**
- Exemptions (Aa 79 and 80)
 - generally, § **104:126**
 - Article 79: Impediments Excusing Party from Damages, this index
 - Article 80: Failure of Performance Caused by Other Party, this index
- Exemptions, checklist, § **92:32**
- Final provisions (Aa 89 to 101)
 - generally, § **106:1**
 - Article 89: Depositary, this index
 - Article 90: Relationship with Other International Agreements Containing Provisions Dealing with Matters Governed by This Convention, this index
 - Article 91: Signature, Adoption, Etc., this index
 - Article 92: Partial Adoption, this index
 - Article 93: Declarations That May be Made by Federal States, this index
 - Article 94: Declarations That May be Made by States With Related Legal Systems, this index
 - Article 95: Exclusion of Article 1(1)(B) [Method of Restricting Role of Private International Law in Determining Applicability of Convention], this index

CISG MANUAL—Cont'd

- Final provisions (Aa 89 to 101)—Cont'd
- Article 96: Preservation of Formal Requirements [Domestic Statutes of Frauds], this index
- Article 97: Procedure Relating to Declarations, this index
- Article 98: Reservations Authorized Declarations: Permissible Variations by Contracting States, this index
- Article 99: Entry into Force, this index
- Article 100: Date of Application, this index
- Article 101: Denunciation, this index
 - attestation
 - cross-check citations, § **106:58**
 - official and unofficial texts of Convention, § **106:59**
 - practical response, § **106:60**
 - text, § **106:57**
 - housekeeping provisions, § **106:42**
 - official languages
 - generally, § **106:42**
 - cross-check citations, § **106:58**
 - official and unofficial texts of Convention, § **106:59**
 - practical response, § **106:60**
 - text, § **106:57**
- Formation of contract (Aa 14 to 24)
 - generally, § **97:1**
 - Article 14: Criteria for Offer, this index
 - Article 15: When Offer Becomes Effective; Prior Withdrawal, this index
 - Article 16: Revocability of Offer, this index
 - Article 17: Rejection of Offer Followed by Acceptance, this index
 - Article 18: Acceptance Time and Manner for Indicating Assent, this index
 - Article 19: "Acceptance" With Modifications, this index
 - Article 20: Interpretation of Offerer's Time Limits for Acceptance, this index
 - Article 21: Late Acceptance: Response by Offerer, this index

INDEX

CISG MANUAL—Cont'd

- Formation of contract (Aa 14 to 24)
 - Cont'd
 - Article 22: Withdrawal of Acceptance, this index
 - Article 23: Effect of Acceptance: Time of Conclusion of Contract, this index
 - Article 24: Communication
 - “Reaches” Addressee, this index
- checklist, § 97:2
- other relevant formation
 - subjects, § 97:3
- pre-contract formation
 - generally, § 97:122
 - cross-check citations, § 97:121
 - legislative history and post-conference rebuttal, § 97:125
 - practical response, § 97:126
 - pre-contractual liability under Convention, § 97:124
 - pre-contractual liability under domestic law, § 97:123
- Freedom of contract, § 92:6
- Gap filling provisions, checklist, § 92:40
- General provisions (Aa 7 to 13)
 - generally, § 96:1
 - Article 7: Interpretation of CISG, this index
 - Article 8: Interpretation of Statements or Other Conduct of Party, this index
 - Article 9: Usages and Practices Applicable to Contract, this index
 - Article 10: Definition of “Place of Business,” this index
 - Article 11: Inapplicability of Domestic Formality Requirements, this index
 - Article 12: Exception: Declaration Preserving Domestic Writing Requirement, this index
 - Article 13: Telegram and Telex as “Writing,” this index
- Government entities, contracts with, checklist, § 92:49
- Impact, § 92:4
- Including CISG in instances in which it would not normally apply, checklist, § 92:48

CISG MANUAL—Cont'd

- Interest, checklist, § 92:24
- Introduction
 - generally, § 93:1
 - primary sources cited, § 93:2 to 93:7
 - rationale for CISG, § 93:8 to 93:15
 - success of CISG, §§ 93:16, 93:17
- Issues not specifically addressed by CISG, checklist, § 92:39
- Limitations of liability, checklist, § 92:35
- Miscellaneous issues, checklist, § 92:36
- Mitigation of loss, checklist, § 92:33
- Modifications of contract
 - international traders, consideration, checklist, § 92:45
 - product environments, modifications applicable, checklist, § 92:44
- Nachfrist, checklist, § 92:29
- Notice of lack of conformity, checklist, § 92:30
- Notice provisions (Aa 38 to 44)
 - generally, § 100:36
 - Article 38: Time for Examining Goods, this index
 - Article 39: Notice of Lack of Conformity, this index
 - Article 40: Seller’s Knowledge of Nonconformity, this index
 - Article 41: Third Party Claims to Goods, this index
 - Article 43: Notice of Third-Party Claim, this index
 - Article 44: Reasonable Excuse for Failure to Give Notice, this index
 - essence of Articles 38, 39, 44 and 40, § 100:37
 - U.S. Uniform Commercial Code comparison, § 100:38
- Object, § 92:3
- Obligations of seller (Aa 30 to 34)
 - generally, § 99:1
 - Article 30: Summary of Seller’s Obligations, this index
 - Article 31: Place of Delivery, this index
 - Article 32: Shipping Arrangements, this index
 - Article 33: Time for Delivery, this index

CISG MANUAL—Cont'd

- Obligations of seller (Aa 30 to 34)
 - Cont'd
 - Article 34: Documents Relating to Goods, this index
- Online, § 93:6
- Organization of Guide to Practical Applications of UN Sales Convention, § 91:3
- Other issues not specifically addressed by CISG, checklist, § 92:39
- Passage of title, checklist, § 92:19
- Passing of risk (Aa 66 to 70)
 - generally, § 103:1
 - Article 66: Loss or Damage After Risk has Passed to Buyer, this index
 - Article 67: Risk When Contract Involves Carriage, this index
 - Article 68: Sale of Goods During Transit, this index
 - Article 69: General Residual Rules on Risk, this index
 - Article 70: Risk When Seller in Breach, this index
- Penalty clauses, checklist, § 92:27
- Pre-contract formation
 - generally, § 97:122
 - cross-check citations, § 97:121
 - legislative history and post-conference rebuttal, § 97:125
 - practical response, § 97:126
 - pre-contractual liability under Convention, § 97:124
 - pre-contractual liability under domestic law, § 97:123
- Preamble
 - generally, § 94:2
 - case law, § 94:3
 - Paragraph Three, § 94:5
 - Paragraph Two, § 94:4
 - text of Preamble, § 94:1
- Precontractual liability, checklist, § 92:16
- Preservation of goods (Aa 85 to 88)
 - Article 85: Seller's Duty to Preserve Goods, this index
 - Article 86: Buyer's Duty to Preserve Goods, this index

CISG MANUAL—Cont'd

- Preservation of goods (Aa 85 to 88)
 - Cont'd
 - Article 87: Deposit in Warehouse, this index
 - Article 88: Sale of Goods, this index
- Primary sources cited
 - case law, § 93:4
 - citations to official records of Vienna Conference, § 93:2
 - cross-check citations, § 93:3
- Pace Law School CISG database, § 93:5
- UNCITRAL and UNILEX database, § 93:7
- Provisions common to obligations of seller and buyer (Aa 71 to 80)
 - generally, § 104:1
 - Article 71: Suspension of Performance, this index
 - Article 72: Avoidance Prior to Date for Performance, this index
 - Article 73: Avoidance of Installment Contracts, this index
 - Articles 71, 72 and 73, § 104:2
 - damages (Aa 74 to 78), above
 - exemptions (Aa 79 and 80), above
 - most likely areas of controversy, § 104:3
- Rationale for CISG
 - generally, § 93:8
 - audit, § 93:12
 - Date-Bah, § 93:10
 - Law Commission of New Zealand, § 93:11
 - Rabel, § 93:9
 - Rabinowitz, § 93:14
 - Schlechtriem, § 93:13
 - Thingbø, § 93:15
- Recommended contract language, checklist, § 92:42
- Recommended response to need for gap-filling law, checklist, § 92:41
- Reduction in price, checklist, § 92:25
- Remedies for breach of contract (Aa 45 to 52)
 - generally, § 105:1
 - Article 45: Remedies Available to Buyer, this index

INDEX

CISG MANUAL—Cont'd

- Remedies for breach of contract (Aa 45 to 52)—Cont'd
 - Article 46: Buyer's Right to Compel Performance, this index
 - Article 47: Buyer's Notice Fixing Additional Final Period for Performance, this index
 - Article 48: Cure After Date for Delivery; Request for Clarification, this index
 - Article 49: Buyer's Right to Avoid Contract, this index
 - Article 50: Reduction of Price, this index
 - Article 51: Non-Conformity of Part of Goods, this index
 - Article 52: Early Delivery; Excess Quantity, this index
 - buyer-protective or seller-protective, Convention as, § **105:5**
 - comparison of buyer's and seller's remedies under Convention, § **105:2**
 - defect common to Convention and U.S. Uniform Commercial Code and solution adopted by both sales codes, § **105:9**
 - overall perspective on Article 45 and Article 61, § **105:3**
 - remedial provisions of Convention, § **105:4**
 - review of remedies, comparison of buyer's and seller's remedies under the Convention, § **105:2**
 - structural comparison of Convention and U.S. Uniform Commercial Code, § **105:6**
 - summary: comparisons of buyer's and seller's remedies, § **105:10**
 - U.S. Uniform Commercial Code provisions match up, § **105:7**
 - U.S. Uniform Commercial Code vs CISG: more attention to specific details vs. greater reliance on general principles, § **105:8**
- Remedies for breach of contract by buyer (Aa 61 to 65)
 - generally, § **102:81**
 - Article 61: Remedies Available to Seller, this index

CISG MANUAL—Cont'd

- Remedies for breach of contract by buyer (Aa 61 to 65)—Cont'd
 - Article 62: Seller's Right to Compel Performance, this index
 - Article 63: Seller's Notice Fixing Additional Final Period for Performance, this index
 - Article 64: Seller's Right to Avoid Contract, this index
 - Article 65: Seller's Notice Supplying Missing Specifications, this index
 - comparison of buyer's and seller's remedies under Convention, § **102:82**
- Remedies, checklist, § **92:22**
- Retention of title, checklist, § **92:20**
- Revocation of offer, checklist, § **92:14**
- Sale of goods, general provisions (Aa 25 to 29)
 - generally, § **98:1**
 - Article 25: Definition of "Fundamental Breach," this index
 - Article 26: Notice of Avoidance, this index
 - Article 27: Delay or Error in Communication, this index
 - Article 28: Specific Performance and Rules of Forum, this index
 - Article 29: Modification of Contract; Requirement of Writing, this index
- Scope of CISG, checklist, § **92:12**
- Services. Article 3: Goods to be Manufactured; Services, this index
- Significance of CISG, § **92:11**
- Specific performance, checklist, § **92:26**
- Sphere of application (Aa 1 to 6)
 - generally, § **95:1**
 - Article 1: Basic Rules of Applicability
 - Article 2: Exclusions, this index
 - Article 3: Goods to be Manufactured; Services, this index
 - Article 4: Issues Covered and Excluded, this index
 - Article 5: Exclusion of Liability for Death, Personal Injury; Product Liability, this index

CISG MANUAL—Cont'd

- Sphere of application (Aa 1 to 6)
—Cont'd
- Article 6: Contractual Autonomy, this index
- Statute of frauds, checklist, § 92:17
- Statute of limitations, checklist, § 92:31
- Steps that may be taken to add clarity and precision to contracts, checklist, § 92:43
- Subject, § 92:2
- Subjects addressed by CISG, § 92:9
- Success of CISG
 - generally, § 93:16
 - various comments, § 93:17
- Terminology as way to add clarity and precision to contracts, checklist, § 92:43
- Terms of payment, checklist, § 92:21
- Third party claims (infringement) (Aa 42, 43 and 44)
 - generally, § 100:1
 - analysis
 - extent and nature of seller's liability, § 100:129
 - knowledge of buyer, § 100:130
 - practical advice on patent clauses in general, § 100:132
 - scope and purpose, § 100:128
 - U.S. Uniform Commercial Code match up, § 100:131
- Article 43: Notice of Third-Party Claim, this index
- Article 44: Reasonable Excuse for Failure to Give Notice, this index
- cross-check citations, § 100:125
- leading case law citations, § 100:126
- text, § 100:124
- text of Secretariat Commentary, § 100:127
- Third party claims (property in goods) (Aa 41, 43 and 44)
 - Article 41: Third Party Claims to Goods, this index
 - Article 43: Notice of Third-Party Claim, this index
 - Article 44: Reasonable Excuse for Failure to Give Notice, this index
- Thrust of presentation, § 92:10
- Tort claims, checklist, § 92:50

CISG MANUAL—Cont'd

- Unjust enrichment, checklist, § 92:51
- Warranties, checklist, § 92:34

COLLATERALS

- Specific forms, secure claims, § 79:16

COLOMBIA

- Arbitration, §§ 53:20, 53:21
 - enforcement, § 53:21
 - recognition, § 53:21
 - recourses against, § 53:22
- Breach, termination, § 53:13
- Commercial agency agreements, § 53:25
 - application of international law, § 53:30
 - de facto, § 53:27
 - elements, § 53:26
 - international law, § 53:30
 - possibility to waive the financial compensations, § 53:31
 - references, § 53:31
 - termination, §§ 53:28, 53:29
- Contract law generally, §§ 53:1-53:31
- De facto commercial agency agreements, § 53:27
- Good faith principle, §§ 53:6, 53:7
 - estoppel, § 53:8
- Liability clauses, §§ 53:9-53:12
- Liquidated damages, §§ 53:14, 53:15
- Penalty clauses, §§ 53:14, 53:16
 - generally, §§ 53:16-53:18
 - limits, § 53:17
 - partial breach, § 53:18
- Private autonomy of the will, § 53:5
- Private contract law, § 53:2
 - principles, § 53:4
 - private autonomy of the will, § 53:5
- Public contract law, § 53:3
- Tutela constitutional action, § 53:23
- Unilateral termination, breach, § 53:13

COMMERCIAL CODE

- Afghanistan, § 47:13 to 47:15

COMMERCIAL DISPUTE RESOLUTION

- Generally, §§ 75:63-75:64 et seq
- Alternative dispute resolution, § 75:64
- Legal system, § 75:63

INDEX

COMMERCIAL LETTERS OF CONFIRMATION

Acceptance time and manner for indicat-
ing assent [Article 18], § 97:59

COMPANY LAW

Estonia, §§ 56:4-56:15
branch office of foreign
company, § 56:14
commercial register, § 56:15
formation of limited liability
company, § 56:7
forms of companies, § 56:5
licensed areas of business, § 56:15
management, §§ 56:9-56:12
notaries public, § 56:15
public and private limited liability
companies, § 56:6
public and private limited liability
companies in
comparison, § 56:13
share capital and shares, § 56:8

COMPARATIVE TABLE

CISG/United States Uniform Com-
mercial Code provi-
sions, § Annexure F

COMPELLING PERFORMANCE

Article 46: Buyer's Right to Compel
Performance, this index
Article 62: Seller's Right to Compel
Performance, this index

COMPENSATION

Denmark, § 54:43
Finland, employment law, § 58:45

COMPLIANCE

Antitrust law, § 40:15
Preventive protection, compliance
management system
(CMS), § 40:16

COMPLIANCE ANALYSIS

Anti-boycott compliance
generally, §§ 35:1-35:11
checklist, § 35:1
customer relations
boycott clauses, rectifying unac-
ceptable language, § 35:10
other viable approaches, § 35:11
use of an "umbrella clause," § 35:9

COMPLIANCE ANALYSIS—Cont'd

Anti-boycott compliance—Cont'd
guide to compliance with U.S.
law, § 35:8
summary of U.S. law
offshore subsidiaries and
branches, § 35:7
reporting obligations, § 35:5
scope of U.S. law, § 35:4
sensitivities and responsibili-
ties, § 35:3
typical situations
encountered, § 35:6
Exporters' guide to foreign laws
generally, §§ 34:1-34:13
agency vs. distributorship, § 34:4
checklist, § 34:1
Consequences of the selection
basic types of protective legislation
protection of agents under local
labor laws, § 34:8
provisions affecting termina-
tion, § 34:7
laws protecting local representa-
tives, § 34:6
tax effects, § 34:5
other local laws generally, § 34:13
questions in need of answers, § 34:3
responses to issues which arise
contract approaches to avoid or
minimize problems, § 34:10
laws requiring registration, § 34:11
local laws affecting compensation
of the dealer, § 34:12
management approaches to avoid
or minimize problems, § 34:9
Transnational anti-bribery compliance
generally, §§ 33:1-33:15
commercial intermediaries, bribery
risks, § 33:7
contractual provisions to safeguard
against bribery risk, § 33:8
high risk, § 33:11
low risk, § 33:9
moderate risk, § 33:10
enforcement of anti-bribery
laws, § 33:6
other anti-bribery safeguards
due diligence, § 33:12

COMPLIANCE ANALYSIS—Cont'd

- Transnational anti-bribery compliance—Cont'd
 - other anti-bribery safeguards—Cont'd
 - gifts, meals, and entertainment, § 33:14
 - training and oversight, § 33:13
 - transnational anti-bribery laws and conventions
 - OECD Convention on combating bribery, § 33:3
 - other national laws and international conventions, § 33:5
 - U.S. Foreign Corrupt Practices Act, § 33:2
 - United Nations Convention against corruption, § 33:4

COMPLIANCE MANAGEMENT SYSTEM (CMS)

- Preventive protection, § 40:16

CONCLUSION OF CONTRACT

- Article 23: Effect of Acceptance: Time of Conclusion of Contract, this index

CONDITION OF GOODS

- Article 82: Buyer's Inability to Return Goods in Same Condition, this index

CONDUCT OF PARTY

- Acceptance time and manner for indicating assent [Article 18], § 97:58
- Article 8: Interpretation of Statements or Other Conduct of Party, this index
- Modification of contract [Article 29], analysis, § 98:55

CONFIDENTIALITY

- General data protection regulation, principles of data processing, § 46:12
- Indemnity clauses, this index
- Italy, confidential business information and trade secrets, § 66:111
- Japan, protection of personal information, § 67:31

CONFORMITY OF GOODS

- Article 36: Damage to Goods: Effect on Conformity, this index

CONFORMITY OF GOODS—Cont'd

- Article 37: Right to Cure up to Date for Delivery, this index
- Article 39: Notice of Lack of Conformity, this index
- Article 51: Non-Conformity of Part of Goods, this index
- Seller's knowledge. Article 40: Seller's Knowledge of Nonconformity, this index
- Summary of seller's obligations [Article 35], time to determine conformity, § 100:12

CONFORMITY OF GOODS FOR SALE

- Finland, § 58:9

CONSEQUENTIAL DAMAGES

- General rule for measuring damages [Article 74], analysis, § 104:61

CONSTITUTIONAL COURT OF RUSSIAN FEDERATION

- Generally, § 80:7

CONSTRUCTION AND ARCHITECTURE

- General, § 89:280
- Business climate, § 89:295
- Commercial organization, § 89:284
 - EPC and design, § 89:288
 - private construction, § 89:286
 - public construction, § 89:285
 - Structure, § 89:287
- Conclusion, § 89:301
- Cost terminology, § 89:296
- Disputes in industry, § 89:299
- Other participants, § 89:282
- Owners types, § 89:283
- Paths to success, § 89:300
- Pricing structures, § 89:290
 - cost-plus, § 89:291
 - Gmax, § 89:292
 - lump sum, § 89:293
 - quantity surveying, § 89:294
- Projects and contractors types, § 89:281
- Prospering in industry, § 89:298
- Public-private partnerships, § 89:289
- Starting business, § 89:297

INDEX

CONSTRUCTION CONSORTIUM

AGREEMENTS

- Generally, § 29:2 et seq.
- Agreement, model, § 29:30
- Bidding phase, § 29:7
- Check list, § 29:1
- Competition laws, infringement, § 29:28
- Consortia
 - external (open) and internal (silent), § 29:6
- Definition, § 29:3
 - consortium and joint ventures, § 29:5
 - legal nature, § 29:4
- Dispute resolution, § 29:29
- Exclusion of member, § 29:25
- Flow of finances, § 29:23
- Intellectual property, § 29:24
- Liability of members
 - external, § 29:21
 - internal liability splits, § 29:22
- Management, § 29:10
 - consortium leader, § 29:12
 - steering committee, § 29:11
- Members
 - scope of work, § 29:13
 - signing of agreements, § 29:9
- Negotiations with contracting principal, § 29:8
- Obligations
 - compliance, § 29:19
 - confidentiality, § 29:17
 - cooperation, § 29:15
 - exclusivity, § 29:18
 - indemnities, § 29:20
 - loyalty, § 29:16
 - performance of the work, § 29:14
- Standing of members, § 29:29
- Substantive law, applicable, § 29:27
- Summary of benefits, § 29:31
- Termination, § 29:26
- Unilateral withdrawal, § 29:26

CONSUMER PRODUCT SAFETY COMMISSION

- Consumer Product Safety Act, § 39:30
- Export of hazardous materials and restricted articles from United States, generally, § 39:29
- Federal Hazardous Substances Act, § 39:32

CONSUMER PRODUCT SAFETY

COMMISSION—Cont'd

- Flammable Fabrics Act, § 39:31

CONSUMER PROTECTION ACT

- Finland, § 58:27

CONSUMER SALES LAW

- Denmark, § 54:5

CONTRACT LAW

- Russia
 - construction of contracts, § 80:23
 - principles, § 80:21
 - types of, § 80:22
 - types of security, § 80:24
- Ukraine
 - adhesion, § 87:10
 - contractual penalty, § 87:7
 - delay, debtor's liability, § 87:6
 - legal defects, § 87:9
 - limitation periods, § 87:11
 - material conditions, general requirements on validity, § 87:5
 - quality guarantee, § 87:8
 - type of contracts, § 87:4
- Vietnam
 - general, § 90:2
 - cancellation, § 90:6
 - damages, § 90:8
 - forms, § 90:3
 - interpretation of contracts, § 90:3
 - invalid contracts, § 90:5
 - principal types, § 90:4
 - statute of limitations, § 90:9
 - unilateral termination, § 90:7

CONTRACT NEGOTIATIONS

- Generally, §§ 27:1-27:57
- Critiques of the joint problem solving approach, §§ 27:38-27:42
- Cross-cultural, international negotiations, §§ 27:43-27:48
- Effective preparation
 - generally, §§ 27:16-27:18
- Good deal criterial, §§ 27:12-27:14
- Negotiation, § 27:2
- Negotiation as an organizational competency, § 27:50
 - align negotiation goals, § 27:51
 - analysis and planning tools, § 27:55

CONTRACT NEGOTIATIONS

—Cont'd

- Negotiation as an organizational competency, § 27:50—Cont'd
 - negotiation playbook, § 27:53
 - negotiator incentives, § 27:52
 - relevant business processes, § 27:57
 - team formation, § 27:54
 - training investment, § 27:56
- Problem solving approach to negotiation, § 27:29
- Role of lawyers, § 27:49
- Seven element model, generally, §§ 27:4-27:11
- Seven elements, § 27:3
- Strategic guidelines, §§ 27:30-27:37
- Styles of negotiation, §§ 27:19-27:28
- Successful negotiations, § 27:15

CONTRACT PRINCIPLES

- England, §§ 55:4-55:24
 - allocation of risk, § 55:14
 - breach of contract, §§ 55:16-55:24
 - consideration, § 55:5
 - estoppel, § 55:6
 - exclusion clauses, § 55:12
 - formation, contract, § 55:4
 - implied terms, § 55:11
 - impossibility or impracticability of performance, § 55:15
 - invalidation, § 55:7
 - quality and fitness, § 55:9
 - time, § 55:10
 - unfair terms, § 55:13
 - warranties and conditions, § 55:8
- Serbia, §§ 81:16-81:42
 - annulment of contract on bases of gross disparity, § 81:39
 - breach of contract and contractual liability, § 81:29
 - contractual penalty, § 81:38
 - excuses for nonperformance, § 81:31
 - form, § 81:24
 - formation of contract, §§ 81:19-81:23
 - freedom of contract, § 81:17
 - good faith principle, § 81:18
 - heightened care, § 81:27
 - impossibility of performance, § 81:30
 - interest, § 81:40
 - interpretation of contracts, § 81:26

CONTRACT PRINCIPLES—Cont'd

- Serbia, §§ 81:16-81:42—Cont'd
 - limitation of liability, § 81:37
 - liquidated damages, § 81:38
 - period of limitation, § 81:42
 - remedies for breach of contract, §§ 81:32-81:36
 - set-off, § 81:41
 - simultaneous performance, § 81:28
 - validity of contract, § 81:25
- South Africa
 - passing of risk, § 82:11
 - performance of an international sales contract, § 82:12
 - specific focus on international sales, § 82:9
- Turkey, §§ 86:9-86:77
 - acceptance and conclusion of contract, §§ 86:12-86:16
 - breach of contract and contractual liability, §§ 86:28-86:35
 - content of the agreement, § 86:10
 - defective contracts, § 86:21
 - discharge, §§ 86:24-86:27
 - discharge of contractual obligations, § 86:22
 - form of the contracts, § 86:20
 - offer, § 86:11
 - offer and acceptance, § 86:9
 - particular features of contractual liability, §§ 86:36-86:49
 - specific contracts, §§ 86:51-86:77
 - specific performance, § 86:23
 - statute of limitations, § 86:50
 - subject matter of contracts, §§ 86:17-86:19
- Ukraine, §§ 87:4-87:17
 - collateralization, §§ 87:12-87:17
 - contract law, §§ 87:4-87:11

CONTRACT PROPOSALS

- Generally, §§ 23:1-23:6
- Clarifications vs. exceptions, § 23:4
- Customer evaluation routines, § 23:3
- Industry practices, § 23:6
- Reference to prior contracts, § 23:5
- To invitations to bid, § 23:2

CONTRACT PROVISIONS

- Delivery storage shipment and insurance generally, § 6:1 et seq.

INDEX

CONTRACT PROVISIONS—Cont'd

- Excusable delays and exemption clauses generally, § 10:1 et seq.
- General conditions generally, § 20:1 et seq.
- Government authorizations generally, § 9:1 et seq.
- Hazardous applications nuclear generally, § 16:1 et seq.
- Illustrative contract
 - Contract work draft, § 1:1
 - Illustrative export provisions, § 1:2
- Inspections tests and approvals generally, § 17:1 et seq.
- Limitation of liability generally, § 15:1 et seq.
- Liquidated damages and penalty provisions generally, § 7:1 et seq.
- Patent indemnity generally, § 14:1 et seq.
- Preamble contract generally, § 2:1 et seq.
- Pricing generally, § 5:1 et seq.
- Resolution of disputes generally, § 19:1 et seq.
- Scope of work generally, § 3:1 et seq.
 - Checklist, § 3:1
- Tax issues generally, § 4:1 et seq.
- Term of payment generally, § 11:1 et seq.
- Termination and default generally, § 18:1 et seq.
- Trade terms generally, § 7:1 et seq.
- Warranties generally, § 13:1 et seq.

CONTRACT WORK DRAFT

- Illustrative contract, § 1:1

CONTRACTING ANALYSIS

- Foreign sales of military equipment generally, §§ 31:1-31:22
 - business practice issues, § 31:16
 - commissions and related issues, § 31:18

CONTRACTING ANALYSIS—Cont'd

- Foreign sales of military equipment—Cont'd
 - business practice issues, § 31:16
 - Cont'd
 - Foreign Corrupt Practices Act, § 31:17
- checklist, § 31:1
- contract issues
 - contract terms and conditions, § 31:9
 - designation of sole source, § 31:5
 - direct commercial sales, § 31:8
 - Foreign Military Sales (FMS) contracts, § 31:4
 - foreign subcontracts in direct commercial sales, § 31:11
 - foreign subcontracts under FMS contracts, § 31:7
 - restrictions on foreign content for FMS transactions, § 31:6
 - restrictions on foreign content in case of USG credits, § 31:10
- financing, § 31:3
- offsets, § 31:12
 - commercial offset arrangements, § 31:14
 - FMS offset arrangements, § 31:13
 - reporting requirements for offsets, § 31:15
- other issues
 - boycott matters, § 31:22
 - consortium transactions, § 31:19
 - defense treaties and agreements, § 31:20
 - export controls, § 31:21

CONTRACTING STATES

- Graphic overview of CISG states, § Annexure C

CONTRACTUAL OBLIGATIONS

- General principles of contract, § 75:20 to 75:28

CONTRACTUAL PENALTIES

- Contract principles, types of contracts, § 79:7

CONVENTION FOR INTERNATIONAL SALE OF GOODS

- Denmark, § 54:4

**CONVENTION FOR
INTERNATIONAL SALE OF
GOODS—Cont'd**

European Union, applicability in cross-border sales transactions, § 57:16

**CONVERSATION OR
COMMUNICATION**

Article 24: Communication “Reaches”
Addressee, this index

Article 27: Delay or Error in Communication, this index

Article 48: Cure After Date for Delivery;
Request for Clarification, this index

Interpretation of offerer’s time limits for acceptance [Article 20], modern methods of communication, § 97:83

United Nations Convention on Use of Electronic Communications in International Contracts, analysis, § 96:86

COPYRIGHTS

Finland, § 58:23

France, § 59:156

Ireland, § 64:61

Korea, § 69:12

Sweden, § 84:39

United Arab Emirates, § 88:20

CORPORATE INCOME TAX

Austria, § 49:16

Estonia, § 56:38

Latvia, § 71:42

Lithuania, § 73:45

CORPORATE LAWS

General, § 90:17

Conditional sectors, § 90:18

Corporate governance, § 90:21

Investment forms, § 90:20

Licensing authority, § 90:19

Shareholding limit for foreigners, § 90:21

choosing between an LLC and a JSC, § 90:25

legal representatives, § 90:22

management of an JSC, § 90:24

management of an LLC, § 90:23

COUNTERFEITING

France, § 59:160

COUNTERVAILING DUTY LAW

Calculation, § 41:15

Calculation, benefit, § 41:17

Calculation, financial contribution, § 41:16

Calculation, specificity, § 41:18

United states trade laws, § 41:11

COURT SYSTEMS

Afghanistan, commercial court dispute resolution procedure, § 47:7

Australia, § 48:3

Austria, § 49:21

Finland, dispute resolution, § 58:60

Ireland, §§ 64:55-64:57

Israel, jurisdiction and enforcement of foreign judgments, § 65:5

Lithuania, arbitration courts, § 73:3

Mexico, § 74:62

United Arab Emirates, § 88:2

COURTS AND LITIGATION

United Arab Emirates, § 88:2

COVERAGE

Article 4: Issues Covered and Excluded, this index

CURE

Article 37: Right to Cure up to Date for Delivery, this index

Documents relating to goods [Article 34], seller’s right to cure, § 99:54

DAMAGE TO GOODS

Article 36: Damage to Goods: Effect on Conformity, this index

Article 66: Loss or Damage After Risk has Passed to Buyer, this index

DAMAGES

Generally, § 104:42

Antitrust law, § 40:14

Article 74: General Rule for Measuring Damages, this index

Article 75: Damages Established by Substitute Transaction, this index

Article 76: Damages Based on Current Price, this index

Article 77: Mitigation of Damages, this index

Article 78: Interest on Sums in Arrears, this index

INDEX

DAMAGES—Cont'd

- Article 79: Impediments Excusing Party from Damages, this index
- Australia, breach of contract issues, §§ **48:15, 48:19**
- Austria, other contractual or quasi-contractual remedies, § **49:7**
- Buyer's right to compel performance [Article 46], right to require damages in addition to performance, § **105:29**
- Checklist, § **92:23**
- Civil liability, § **80:28**
- Contract principles, § **78:9**
- Cure after date for delivery [Article 48], buyer's right to claim damages, § **105:64**
- England, breach of contract, §§ **55:18, 55:22**
- Finland, sales of goods, § **58:11**
- Germany, breach, § **60:21**
- Israel, §§ **65:23, 65:25**
- Italy, § **66:24**
- Japan, §§ **67:6, 67:7, 67:12**
- Korea, § **69:18**
- Place for payment [Article 57], analysis, § **102:45**
- Remedies available to buyer [Article 45], foundation for claims for damages, § **105:18**
- Remedies for breach of contract, Serbia, § **81:36**
- Russia, § **80:28**
- Seller's notice fixing additional final period for performance [Article 63], right to damages, § **102:112**
- Spain
 - contract principles, § **83:6**
- Sweden, liability of managing director under company law, § **84:38**
- United Arab Emirates, § **88:9**

DATA PROTECTION

- Mexico, § **74:76**

DEATH

- Article 5: Exclusion of Liability for Death, Personal Injury; Product Liability, this index
- Rejection of offer followed by acceptance [Article 17], effect of death, § **97:49**

DECLARATIONS

- Article 12: Exception: Declaration Preserving Domestic Writing Requirement, this index
- Article 93: Declarations That may be Made by Federal States, this index
- Article 94: Declarations That may be Made by States with Related Legal Systems, this index
- Article 97: Procedure Relating to Declarations, this index
- Article 98: Reservations Authorized Declarations: Permissible Variations by Contracting States, this index
- Checklist, § **92:38**
- Reduction of price [Article 50], effect of unilateral declaration of buyer, § **101:95**

DEFERRED EXAMINATION

- Time for examining goods [Article 38], analysis, § **100:55**

DEFINITIONS

- Fundamental breach. Article 25: Definition of "Fundamental Breach," this index
- Place of business. Article 10: Definition of "Place of Business," this index

DELAYS

- Article 27: Delay or Error in Communication, this index
- Australia, § **48:9**
- Austria, § **49:4**
- Cure after date for delivery [Article 48], unreasonable delay, § **105:63**
- Israel, justifiable postponement, § **65:18**
- Italy, remedies for delayed performance, § **66:27**
- Japan, § **67:5**

DELIVERY

- Article 31: Place of Delivery, this index
- Article 33: Time for Delivery, this index
- Article 37: Right to Cure up to Date for Delivery, this index
- Article 48: Cure After Date for Delivery; Request for Clarification, this index
- Article 52: Early Delivery; Excess Quantity, this index

DELIVERY—Cont'd

- Article 60: Buyer's Obligation to Take Delivery, this index
- Buyer's principal obligations [Article 53], duty to take delivery of goods, § **102:9**
- Buyer's right to avoid contract [Article 49], late delivery of goods, § **105:81**
- General residual rules on risk [Article 69], delivery of goods at place other than seller's place of business, § **103:43**
- Summary of seller's obligations [Article 30], analysis, § **99:7**
- Summary of seller's obligations [Article 35], delivery of wrong goods, § **100:8**
- Time for payment; inspection of goods [Article 58], partial delivery-partial payment, § **102:55**

DELIVERY STORAGE SHIPMENT AND INSURANCE

- Generally, § **6:1 et seq.**
- Boycott related restrictions, § **6:20**
 - Countries which require special analysis, § **6:21**
- Checklist, § **6:1**
- Delivery
 - generally, §§ **6:3-6:8**
 - Partial deliveries, § **6:7**
 - point, § **6:4**
 - Retention of title, § **6:8**
 - Right to route, § **6:5**
 - time, § **6:6**
- Illustrative contract provisions, § **6:2**
- Insurance
 - generally, §§ **6:22-6:29**
 - Boycott related requests, § **6:28**
 - Contracts which call for the export of equipment, § **6:23**
 - General provisions, § **6:25**
 - Indemnification of buyer by seller, § **6:27**
 - Indemnification of seller by buyer, § **6:26**
 - performance of installation, maintenance, or other technical services in a foreign country, § **6:24**

DELIVERY STORAGE SHIPMENT AND INSURANCE—Cont'd

- Insurance—Cont'd
 - Special issues to consider when contract is governed
 - United Nations Sales Convention, § **6:29**
- Shipment
 - generally, §§ **6:10-6:19**
 - Duty exemptions, § **6:19**
 - Export packaging and containerization, § **6:11**
 - Freight and handling charges, § **6:12**
 - Hazardous material/restricted articles, § **6:17**
 - Marshalling, demurrage, lighterage, heavy lifts, § **6:13**
 - Ocean transportation, § **6:14**
 - Rate negotiation, § **6:16**
 - Surcharges, § **6:15**
 - United States Export Import Bank
 - United States Agency for International Development, § **6:18**
- Storage, § **6:9**

DENMARK

- Generally, § **54:1 et seq.**
- Abuse of dominant position, § **54:57**
- Agreement licenses systems, § **54:29**
- Antitrust and competition law
 - generally, § **54:55**
 - abuse of dominant position, § **54:57**
 - restrictions on competition, prohibited, § **54:56**
- Appointment
 - board of directors, appointment by shareholders, § **54:15 to 54:22**
 - managing director, § **54:23 to 54:25**
- Bankruptcy, § **54:61**
- Benefits under employment law, § **54:45**
- Board of directors
 - appointment by shareholders, § **54:15 to 54:22**
 - chairman, § **54:18**
 - deputies, § **54:17**
 - duties, § **54:22**
 - meetings of board, § **54:19**
 - number of directors and deputies, § **54:17**

INDEX

DENMARK—Cont'd

- Board of directors—Cont'd
 - powers, § 54:21
 - qualifications, § 54:16
 - quorum, § 54:20
- Business reorganization, insolvency law, § 54:60
- Business transfers, rights of employee, § 54:54
- Capital under company law, § 54:7
- Chairman of board of directors, § 54:18
- Commencement of intellectual property protection
 - copyrights, § 54:27
 - designs, § 54:36
 - patents, § 54:33
 - trademarks, § 54:31
- Company law
 - capital, § 54:7
 - company types, § 54:6
 - general meetings, § 54:9 to 54:12
 - governing bodies of company, § 54:8
 - group companies, § 54:13
 - meetings, § 54:9 to 54:12
 - resolutions of general meeting, void, § 54:11
 - share capital, § 54:7
 - types of companies, § 54:6
 - void resolutions, § 54:11
 - voting at meetings, § 54:10
- Consumer sales law, § 54:5
- Contract law, generally, § 54:1 to 54:3
- Convention for International Sale of Goods, § 54:4
- Copyrights
 - agreement licenses, § 54:29
 - commencement of protection, § 54:27
 - intellectual property and media law, § 54:26 to 54:29
 - limitations, § 54:28
- Deputies and directors, board of directors, § 54:17
- Design protection
 - commencement of protection, § 54:36
 - intellectual property and media law, §§ 54:35, 54:36
- Discrimination and employment law, § 54:50
- Dismissal of employee, § 54:52 to 54:55

DENMARK—Cont'd

- Employment contract, § 54:42
- Employment law
 - generally, § 54:40
 - benefits, § 54:45
 - business transfers, rights of employee, § 54:54
 - discrimination, § 54:50
 - dismissal of employee, § 54:52 to 54:55
 - employment contract, form, § 54:42
 - enforcement of rights, § 54:51
 - holidays, § 54:44
 - maternity rights, § 54:49
 - notice of termination, § 54:52 to 54:55
 - parental leave, § 54:49
 - pensions, § 54:46
 - recruitment, § 54:41
 - sickness, § 54:47
 - taxation, § 54:48
 - termination of employee, § 54:52 to 54:55
 - transfers, rights of employee, § 54:54
 - unfair dismissal of employee, § 54:53
 - wages, § 54:43
 - working hours, § 54:44
- Enforcement of rights under employment law, § 54:51
- Form of employment contract, § 54:42
- Formation of contracts, § 54:2
- Freedom of expression, § 54:38
- Freedom of press, § 54:38
- General meetings
 - generally, § 54:9
 - information at, § 54:12
 - void resolutions, § 54:11
 - voting, § 54:10
- Governing bodies of company, § 54:8
- Group companies, § 54:13
- Holidays, § 54:44
- Insolvency law
 - generally, § 54:58
 - bankruptcy, § 54:61
 - business reorganization, § 54:60
 - voluntary reorganization, § 54:59
- Intellectual property and media law
 - design protection, §§ 54:35, 54:36
 - freedom of expression, § 54:38
 - freedom of press, § 54:38

DENMARK—Cont'd

Intellectual property and media law
—Cont'd
marketing law, § 54:39
trade secrets, § 54:37
trademarks, §§ 54:30, 54:31
Liability
managing director, § 54:25
shareholder, §§ 54:7, 54:14
Limitations and restrictions
competition, prohibited restrictions, § 54:56
copyrights, § 54:28
Managing director
appointment, § 54:23 to 54:25
liability, § 54:25
powers, § 54:24
Marketing law, § 54:39
Maternity rights, § 54:49
Meetings
board of directors, § 54:19
shareholders, §§ 54:9, 54:10
voting, § 54:10
Notice of termination of
employee, § 54:52 to 54:55
Number of directors and deputies, § 54:17
Parental leave, § 54:49
Patents
commencement of protection, § 54:33
intellectual property and media
law, § 54:32 to 54:34
utility models, § 54:34
Pensions, § 54:46
Powers and duties
board of directors, § 54:21
managing director, § 54:24
Qualifications, board of directors, § 54:16
Quorum within board of directors, § 54:20
Recruitment to employment, § 54:41
Resolutions of general meeting,
void, § 54:11
Sale of goods, §§ 54:4, 54:5
Sale of Goods Act and CISG, § 54:4
Share capital under company law, § 54:7

DENMARK—Cont'd

Shareholders
appointment of board of directors, § 54:15 to 54:22
liability, §§ 54:7, 54:14
meetings, §§ 54:9, 54:10
Sickness, § 54:47
Taxation under employment law, § 54:48
Termination of employee, § 54:52 to 54:55
Trade secrets, § 54:37
Trademarks
commencement of protection, § 54:31
intellectual property and media
law, § 54:30
Transfers, rights of employee, § 54:54
Unfair dismissal of employee, § 54:53
Utility models, patents, § 54:34
Void resolutions of general meeting, § 54:11
Voluntary reorganization, insolvency
law, § 54:59
Voting at meetings, § 54:10
Wages, § 54:43
Working hours, § 54:44

DENUNCIATION

Article 101: Denunciation, this index

DEPOSITARY

Article 89: Depositary, this index

DEPOSITS

Article 87: Deposit in Warehouse, this index

DEPUTIES

Denmark, board of directors, § 54:17

DESIGN AS INTELLECTUAL PROPERTY

Sweden, design protection, § 84:42

DEVELOPMENTS

Export control, § 37:29
Sanction law, § 37:29

DIGITAL MARKETS ACT

Eu and us antitrust law, § 40:11

DISCLAIMERS

Summary of seller's obligations [Article 35], analysis, § 100:11

INDEX

DISCLOSURE

Sale of goods during transit [Article 68],
seller's failure to disclose, § 103:34

DISCRIMINATION

Denmark, employment law, § 54:50
Finland, employment law, § 58:43

DISMISSAL

Employment, § 75:60

DISMISSAL FROM EMPLOYMENT

Denmark, employment law, § 54:52 to
54:55

DISPUTE RESOLUTION

Outsourcing, § 28:69
Vietnam
 general, § 90:10
 conciliation and mediation, § 90:11
 domestic arbitration, § 90:14
 enforcement process, § 90:16
 foreign courts, § 90:13
 international arbitration, § 90:12
 vietnamese courts, § 90:15

DISPUTE RESOLUTION MECHANISM

Arbitration, § 81:10
Court system, § 81:7
Enforcement of foreign judgments, § 81:9
Judicial procedures, § 81:8
Mediation, § 81:11

DISTRIBUTORS AND DISTRIBUTORSHIP AGREEMENTS

Austria, § 49:13
France, distribution networks, § 59:4
Israel, business forms, § 65:41
Japan, local distributor, § 67:20

DIVIDENDS

Latvia, taxation of profits received by
non-resident companies, § 71:44

DOCUMENTARY CREDITS

Uniform customs and practices for
documentary credits [Article
34], § 99:56

DOMESTIC WRITING

REQUIREMENT

Article 11: Inapplicability of Domestic
Formality Requirements, this index
Article 12: Exception: Declaration
Preserving Domestic Writing
Requirement, this index

DOUBLE TAXATION

England, § 55:33
Israel, § 65:55

DUAL-USE ITEMS

Authorizations and procedures, § 37:18
Brokering services, § 37:15
Definition, export control, § 37:11
Export control, § 37:10
Intra-eu transfers, § 37:14
Items listed in annex I, export
control, § 37:12
Provisions, non-listed items, § 37:13
Record keeping requirements, § 37:19
Technical assistance, annex I dual-use
regulation, § 37:16
Transit of non-union dual-use
items, § 37:17

ELECTRICAL AND ELECTRONIC EQUIPMENT AND CHEMICALS IN EUROPEAN UNION

Generally, § 38:1 to 38:33
Classification, labeling and packaging of
substances (CLP), § 38:33
Collecting, treating, reusing, recovering,
and recycling WEEE, § 38:10
Concentration limits, REACH Regula-
tion, § 38:31
Covered categories of EEE, § 38:17
Criteria and procedure for granting
exemptions, § 38:32
Enforcement, § 38:24
ErP Directive, § 38:26
EU Declaration of Conformity, § 38:23
Exemptions, § 38:21
Financing take back of WEEE, § 38:12
Homogeneous material, § 38:16
Information to users, § 38:9
Introduction, § 38:1
Labeling, § 38:11
Large scale, covered categories of
EEE, § 38:19

**ELECTRICAL AND ELECTRONIC
EQUIPMENT AND CHEMICALS
IN EUROPEAN UNION—Cont'd**

Liabe parties, § 38:6
 Liabe Parties under RoHS 2, § 38:22
 Maximum concentration values in
 restricted substance, § 38:15
 Not included covered categories of
 EEE, § 38:18
 Open scope, § 38:20
 Placing on market
 REACH Regulation, § 38:29
 Placing on the market, § 38:7
 Providing information to treatment and
 recovery facilities, § 38:8
 REACH Regulation
 generally, § 38:27
 compliance, § 38:28
 Recommendations to limit
 liability, § 38:25
 RoHS 2
 scope, § 38:14
 Shipment, § 38:13
 SVHCs, concentration limits, REACH
 Regulation, § 38:31
 United States Resource Conservation
 and Recovery Act, EU directives on
 electronic waste, § 39:23
 Validity for imported articles, REACH
 Regulation, § 38:30
 WEEE and RoHS Directives
 generally, § 38:2
 definition of EEE, § 38:3
 scope of WEEE recast, § 38:4

ELECTRONIC COMMERCE

EU legislation on contracts in gen-
 eral, § 57:6

ELECTRONIC COMMUNICATIONS

Finland, Act on Data Protection in
 Electronic Communica-
 tions, § 58:33

ELECTRONIC EQUIPMENT

EU legislation on contracts in general,
 overview of electronic com-
 merce, § 57:6

EMPLOYMENT

General, § 90:44
 Generally, §§ 75:56-75:62 et seq.

EMPLOYMENT—Cont'd

Application of labour court, § 75:57
 Basic conditions of employment, § 75:58
 Collective dismissal, § 75:61
 Contracts, § 90:47
 Dismissal, § 75:60
 Foreign workers, § 90:45
 Internal labor regulations, § 90:52
 Minimum wages, § 90:51
 Overtime, § 90:51
 Probationary period, § 90:48
 Termination, § 90:49
 dismissal, § 90:50
 Trade unions, §§ 75:62, 90:53
 Unfair discrimination, § 75:59
 Work permits, § 90:46
 Workings hours, § 90:51

ENFORCEMENT

Article 99: Entry into Force, this index

ENGLAND

Allocation of risk, § 55:14
 Arbitration, § 55:3
 Breach of contract
 generally, § 55:16
 anticipatory breach, § 55:21
 contributory negligence, § 55:20
 damages, § 55:18
 interim remedies, § 55:23
 liquidated damages, § 55:22
 liquidated damages or penalty
 clauses, § 55:22
 mitigation, § 55:19
 penalty clauses, § 55:22
 specific performance, § 55:17
 statutes of limitation, § 55:24
 Business
 employees, § 55:26
 regulation of business prac-
 tices, § 55:30
 taxation, § 55:31
 Business, forms of, § 55:25
 Choice of law, § 55:2
 Consideration, § 55:5
 Contract formation, § 55:4
 Contract principles, §§ 55:4-55:24
 allocation of risk, § 55:14
 breach of contract, §§ 55:16-55:24
 consideration, § 55:5

INDEX

ENGLAND—Cont'd

- Contract principles, §§ 55:4-55:24
 - Cont'd
 - estoppel, § 55:6
 - exclusion clauses, § 55:12
 - formation, contract, § 55:4
 - implied terms, § 55:11
 - impossibility or impracticability of performance, § 55:15
 - invalidation, § 55:7
 - quality and fitness, § 55:9
 - time, § 55:10
 - unfair terms, § 55:13
 - warranties and conditions, § 55:8
- Doing business in England
 - collective agreements of employees, § 55:29
 - employees, § 53:28 to 53:29
 - forms of doing business, § 55:25
 - individual employee contracts, § 55:27
 - regulation of business practices, § 55:30
 - statutory rights and obligations of employees, § 55:28
- Employees
 - collective agreements, § 55:29
 - individual contracts, § 55:27
 - statutory rights and obligations, § 55:28
- Estoppel, § 55:6
- Exclusion clauses, § 55:12
- Governing law and arbitration
 - arbitration, § 55:3
 - choice of law, § 55:2
- Implied terms, § 55:11
- Impossibility or impracticability of performance, § 55:15
- Invalidation, § 55:7
- Quality and fitness, § 55:9
- Source and nature, § 55:1
- Source and nature of English law, § 55:1
- Statutes of limitation, breach of contract, § 55:24
- Taxation
 - generally, § 55:31
 - double taxation treaties, § 55:33
 - national taxes, § 55:32
- Time, § 55:10
- Unfair terms, § 55:13

ENGLAND—Cont'd

- Warranties and conditions, § 55:8

ENVIRONMENTAL PROTECTION

- Generally, § 89:169
- Checklist, § 89:174
- Commission disclosure requirements, § 89:172
- Conclusion, § 89:176
- Federal environmental statutes, § 89:170
- State environmental requirements, § 89:171
- Statute checklist, federal, § 89:175
- United States common law, § 89:173

ESTONIA

- Generally, §§ 56:1, 56:1 et seq.
- Acquisition of assets
 - form, § 56:23
 - transfer of liabilities, § 56:25
 - transfer of title, § 56:24
- Acquisition of real estate
 - change of ownership, § 56:53
 - due diligence, § 56:56
 - form of agreements, § 56:54
 - language requirements, § 56:55
 - preemption rights, § 56:57
 - related costs, § 56:59
 - typical purchase price arrangements, § 56:58
- Acquisition of shares
 - form, § 56:19
 - preemptive rights, § 56:21
 - transfer of title, § 56:20
- Business customs, § 56:3
- Company law, §§ 56:4-56:15
 - generally, § 56:4
 - branch office of foreign company, § 56:14
 - branch office of foreign company (liaal), § 56:14
 - commercial register, § 56:15
 - commercial register; notaries public; licensed areas of business, § 56:15
 - formation of limited liability company, § 56:7
 - forms of companies, § 56:5
 - general meeting (üldkoosolek), § 56:12

ESTONIA—Cont'd

Company law, §§ 56:4-56:15—Cont'd
 licensed areas of business, § 56:15
 management, §§ 56:9-56:12
 management board (juhatus), § 56:10
 management of the company, § 56:9 to 56:12
 meeting of shareholders (osaniike koosolek), § 56:12
 notaries public, § 56:15
 public and private limited liability companies, §§ 56:6, 56:13
 public and private limited liability companies in comparison, § 56:13
 share capital and shares, § 56:8
 supervisory board (nõukogu), § 56:11
 Competition law, §§ 56:27-56:36
 generally, § 56:27
 applicability of EC competition rules, § 56:28
 applicability of EU competition rules, § 56:28
 concentration control, §§ 56:33-56:36, 56:33 to 56:36
 de minimis rule, prohibited agreements, § 56:31
 exemptions, prohibited agreements, § 56:30
 hardcore restrictions, prohibited agreements, § 56:32
 joint ventures, concentration control, § 56:36
 notification, concentration control, § 56:35
 prohibited agreements, §§ 56:29-56:32, 56:29 to 56:32
 thresholds, concentration control, § 56:34
 Concentration control
 joint ventures, § 56:36
 notification, § 56:35
 thresholds, § 56:34
 Land tax, real estate, § 56:49
 Lease agreements
 duration and expiry, § 56:67
 payment and accessory expenses, § 56:68
 Legal environment, § 56:2

ESTONIA—Cont'd

Management of company
 board, § 56:10
 general meeting, § 56:12
 meeting of shareholders, § 56:12
 supervisory board, § 56:11
 Mergers and acquisitions, §§ 56:16-56:26
 generally, § 56:16
 acquisition of assets, §§ 56:22-56:25
 generally, § 56:22
 comparison with share acquisition, § 56:26
 form, § 56:23
 transfer of liabilities, § 56:25
 transfer of title, § 56:24
 acquisition of shares, §§ 56:18-56:21
 generally, § 56:18
 comparison with asset acquisition, § 56:26
 form, § 56:19
 preemptive rights, § 56:21
 transfer of title, § 56:20
 comparison of share and asset acquisitions, § 56:26
 types of acquisitions, § 56:17
 Planning requirements and construction of buildings
 construction, § 56:70
 planning, § 56:69
 Prohibited agreements
 De minimis rule, § 56:31
 exemptions, § 56:30
 hardcore restrictions, § 56:32
 Real estate, §§ 56:49-56:70
 generally, § 56:50
 acquisition, §§ 56:52-56:59
 acquisition of real estate, § 56:52 to 56:59
 change of ownership, § 56:53
 due diligence, acquisition of real estate, § 56:56
 duration and expiry of lease agreement, § 56:67
 encumbrances, §§ 56:63, 56:64
 form of acquisition agreements, § 56:54
 land register, title to, § 56:51
 land tax, § 56:49

INDEX

ESTONIA—Cont'd

- Real estate, §§ 56:49-56:70—Cont'd
 - language requirements, acquisition of real estate, § 56:55
 - lease agreements, §§ 56:66-56:68, 56:66 to 56:68
 - lease payment and accessory expenses, § 56:68
 - mortgage, § 56:64
 - planning requirements and construction of buildings, §§ 56:69, 56:70
 - preemption rights, acquisition of real estate, § 56:57
 - property management, § 56:65
 - public restrictions on the use of real estate, § 56:62
 - public restrictions on use of, § 56:62
 - related costs, acquisition of real estate, § 56:59
 - restrictions on acquiring, § 56:61
 - restrictions on acquiring real estate, §§ 56:61, 56:62
 - taxation, § 56:60
 - title to real estate, land register, § 56:51
 - typical purchase price arrangements, § 56:58
- Sources, § 56:71
- Taxation, §§ 56:37-56:48
 - generally, § 56:37
 - controlled foreign companies, § 56:41
 - income taxation, § 56:38
 - controlled foreign companies taxation, § 56:41
 - non-resident natural and legal persons, § 56:40
 - permanent establishment of nonresident legal persons, § 56:42
 - resident legal persons (corporate income tax), § 56:38
 - resident natural persons liability, § 56:39
 - taxation of resident legal persons, § 56:38
 - liability of non-resident, income tax, § 56:40
 - liability of resident individuals, income tax, § 56:39
 - permanent establishments of non-resident companies, § 56:42

ESTONIA—Cont'd

- Taxation, §§ 56:37-56:48—Cont'd
 - real estate, § 56:60
 - value added taxation
 - generally, § 56:45
 - refund of input VAT, § 56:47
 - supply subject to VAT, § 56:46
 - VAT declaration and report on intra-community supply of goods, § 56:48
 - wages, § 56:43
 - example calculation, § 56:44
 - wages, example calculation, § 56:44
- Useful links, § 56:71
- Value added tax, §§ 56:45-56:48
 - declaration and report on intra-community supply of goods, § 56:48
 - refund of input, § 56:47
 - supply subject, § 56:46

EU AND US ANTITRUST LAW

- Generally, § 40:1 et seq.
- Compliance checklist antitrust law
 - do's and don'ts, dealing with competitors, § 40:19
 - do's and don'ts, dealing with customers, § 40:20
- Three pillars of antitrust law
 - generally, §§ 40:2-40:18
 - abuse of a dominant position, § 40:8
 - ban on cartels, § 40:3
 - compliance, § 40:15
 - consequences, cartel infringement, § 40:13
 - damages, § 40:14
 - Digital Markets Act, § 40:11
 - exception, § 40:7
 - formal types of behavior, § 40:5
 - horizontal and vertical agreements, § 40:6
 - market dominance, § 40:9
 - merger control, § 40:12
 - preventive protection, compliance management system (CMS), § 40:16
 - prohibited behaviors, § 40:10
 - protection during a breach, § 40:17
 - subsequent benefits from CMS, § 40:18

EU AND US ANTITRUST LAW

—Cont'd

Three pillars of antitrust law—Cont'd
unilateral and multilateral
behavior, § 40:4

EUROPEAN UNION

Generally, § 57:1
Alternative dispute resolution, § 57:20
Anticipated measures, § 57:23
Brexit, §§ 57:24, 57:25
Choice of law
 generally, § 57:12
 applicability of CISG in cross-border
 sales transactions, § 57:16
 determination of applicable
 law, § 57:13
 Rome Convention, § 57:12 to 57:15
 Rome I Regulation, § 57:15
 scope of applicable law, Rome
 Convention, § 57:14
Consumer law, enforcement, § 57:22
Cross-border credit transfers and pay-
ments, § 57:8
Enforcement, consumer law, § 57:22
EU legislation on civil procedure
 generally, § 57:11
EU legislation on contracts in general
 generally, § 57:2
 anticipated measures, § 57:10
 commercial law, § 57:7
 consumer contracts, § 57:5
 cross-border credit transfers, § 57:8
 cross-border payments, § 57:8
 directives and regulations with effect
 on contracts, § 57:3
 electronic commerce, § 57:6
 overview of selected community
 legislation, § 57:4 to 57:9
 products liability, § 57:4
 services, overview, § 57:9
European Account Preservation
Order, § 57:21
European treaties on civil proce-
dure, § 57:11
Jurisdiction, recognition, and enforce-
ability of judgments in contractual
matters
 alternative dispute resolution, § 57:20
 anticipated measures, § 57:23

EUROPEAN UNION—Cont'd

Jurisdiction, recognition, and enforce-
ability of judgments in contractual
matters—Cont'd
Brussels regulation, § 57:17
European enforcement order, § 57:18
European order for payment proce-
dure, § 57:19
merger control, EU competition
law, § 45:16
Online dispute resolution, § 57:20
Products liability, § 57:4
Rome Convention, § 57:12 to 57:15

EUROPEAN UNION COMPETITION LAW

Generally, §§ 45:1-45:18
Agency vertical agreements, § 45:11
Anti-competitive agreements prohibition
 Article 101 TFEU, § 45:5
 Article 102 TFEU, § 45:6
Applicability of law
 enforcement, § 45:3
 legal framework, § 45:2
 relevance of market shares, § 45:4
Article 101 TFEU, § 45:5
Article 102 TFEU, § 45:6
Enforcement, § 45:3
Fining guidelines, § 45:13
Horizontal agreements
 allowed cooperation between
 competitors, § 45:7
 leniency, § 45:14
Horizontal and vertical coopera-
tion, §§ 45:7-45:14
 fining guidelines, § 45:13
 information exchange, § 45:10
 leniency notice, § 45:14
 research and development agree-
 ments, § 45:9
 specialization agreements, § 45:8
 technology transfer agree-
 ments, § 45:12
 vertical agreements and concerted
 practices, § 45:11
Information exchange, § 45:10
Introduction, § 45:1
Jurisdictional thresholds, merger
control, § 45:16
Legal framework, § 45:2

INDEX

EUROPEAN UNION COMPETITION

LAW—Cont'd

Leniency, horizontal agreements, § 45:14

Licensing agreements

agency vertical agreements, § 45:11

applicability of technology transfer

block exemption, § 45:12

fining guidelines, § 45:13

information exchange, § 45:10

technology transfer block exemption, § 45:12

vertical agreements, concerted practices, § 45:11

Market shares and applicability of law, § 45:4

Merger control

generally, § 45:15

Generally, §§ 45:15-45:18

jurisdictional thresholds, § 45:16

notification at Commission, § 45:17

notification procedure, § 45:17

procedure at Commission, § 45:17

substantial assessment, § 45:18

Notification, merger control, § 45:17

Prohibition on anti-competitive practices

Article 101 of the TFEU, § 45:5

Article 102 of the TFEU (Dominance), § 45:6

Research and development agreements, § 45:9

Technology transfer block exemption, § 45:12

The relevance of market shares for the application of the competition rules, § 45:4

Vertical agreements

licensing agreements, concerted practices, § 45:11

prohibition of anti-competitive agreements, § 45:7

EUROPEAN UNION CUSTOMS LAW

Generally, § 44:1 et seq.

Administrative and judicial review, § 44:24

Allocation of responsibilities and powers inside the EU for customs matters, § 44:3

Common customs tariff, § 44:4

EUROPEAN UNION CUSTOMS LAW

—Cont'd

Customs procedures and specific relief re-exportation, § 44:22

temporary admission, § 44:21

transit, § 44:19

warehousing, § 44:20

Determination of country of

origin, §§ 44:15-44:18

non-preferential origin, § 44:16

preferential origin, § 44:17

certification, § 44:18

Duty assessment, §§ 44:8-44:12

rates of duty, § 44:10

tariff classification (CN and TARIC), § 44:9

tariff rate quotas and import licensing, § 44:12

valuation, § 44:11

Entry of imported goods into the EU, §§ 44:5-44:7

customs entry and declaration for merchandise, § 44:5

placing merchandise under EU customs clearance procedures, § 44:6

release for free circulation, § 44:7

Export controls, § 44:23

Inward and outward processing, §§ 44:13, 44:14

Penalties, § 44:25

EUROPEAN UNION EXPORT CONTROLS

Background of export control, § 37:2

Checklist, § 37:1

Export controls

developments, export control, § 37:29

developments, sanctions law, § 37:29

dual-use items, § 37:10

enforcement and penalties, § 37:27

internal compliance program and contract drafting, § 37:28

military items, competent authorities, § 37:9

military items, member state legislation, § 37:8

other export control measures, § 37:26

Export controls, Dual use items

generally, §§ 37:10-37:19

EUROPEAN UNION EXPORT

CONTROLS—Cont'd

- Export controls, dual-use items
 - authorizations and procedures, § 37:18
 - brokering services, § 37:15
 - definition, § 37:11
 - intra-eu transfers, § 37:14
 - items listed in annex I, dual-use
 - regulation, § 37:12
 - provisions, non-listed items, § 37:13
 - record keeping requirements, § 37:19
 - technical assistance, annex I dual-use
 - regulation, § 37:16
 - transit of non-union dual-use
 - items, § 37:17
- Export controls, military items, § 37:3
 - regulatory framework, regulation, § 37:4
- Export controls, regulatory framework
 - common military list, § 37:6
 - common position, § 37:5
 - common position, control of arms
 - brokering, § 37:7
- Sanctions
 - country-related, § 37:22
 - overview and competent authorities, § 37:20
 - types and scope, § 37:21
- Sanctions, country and person related
 - financial and other economic sanctions, § 37:24
- Sanctions, country-related
 - trade sanctions, § 37:23
- Sanctions, person related
 - anti-terrorism, § 37:25

EUROPEAN UNION TRADE LAWS

- Generally, § 42:1 et seq.
- Anti-Coercion Instrument, §§ 42:22-42:25
 - applicable procedures, § 42:24
 - practical comments, § 42:25
 - relevant issues, § 42:23
- Anti-dumping measures, §§ 42:2-42:5
 - applicable procedures, § 42:4
 - practical comments, § 42:5
 - relevant issues, § 42:3
- Countervailing measures, anti-subsidy
 - proceedings, §§ 42:6-42:9
 - applicable procedures, § 42:8

EUROPEAN UNION TRADE LAWS

—Cont'd

- Countervailing measures, anti-subsidy
 - proceedings, §§ 42:6-42:9—Cont'd
 - practical comments, § 42:9
 - relevant issues, § 42:7
- International procurement regulation, §§ 42:18-42:20
 - applicable procedures, § 42:20
 - relevant issues, § 42:19
- IPI measures
 - practical comments, § 42:21
- Safeguard measures, §§ 42:10-42:13
 - applicable procedures, § 42:12
 - practical comments, § 42:13
 - relevant issues, § 42:11

EXAMINATION OF GOODS

- Article 38: Time for Examining Goods.
 - this index
- Article 58: Time for Payment; Inspection of Goods, this index
- Buyer's inability to return goods in same condition [Article 82], goods modified as result of examination (Art. 82(2)(b)), § 105:22

EXCEPTION

- Antitrust law, § 40:7

EXCEPTIONS

- Article 11: Inapplicability of Domestic Formality Requirements, this index
- Article 12: Exception: Declaration Preserving Domestic Writing Requirement, this index

EXCLUSIONS

- Generally. Article 2: Exclusions, this index
- Article 95: Exclusion of Article 1(1)(b) [Method of Restricting Role of Private International Law in Determining Applicability of Convention], this index
- Extent of coverage. Article 4: Issues Covered and Excluded, this index
- Liability for death or personal injury.
 - Article 5: Exclusion of Liability for Death, Personal Injury; Product Liability, this index

INDEX

EXCUSABLE DELAYS AND EXEMPTION CLAUSES

- Generally, § 10:1 et seq.
- Checklist, § 10:1
- Excuses for non-performance under U.S.
Uniform Commercial Code, UN
Sales Convention, civil law
generally, §§ 10:3-10:14
- Extended impediments, § 10:11
- Hardship clauses, § 10:14
- ICC force majeure clause, § 10:13
- Illustrative contract provisions, § 10:7
- Minimizing delays, § 10:10
- Notice of delay, § 10:9
- Other excusable delays
clauses, § 10:12
- Proof of delay, burden of administra-
tion, § 10:8
- Qualifying standards, § 10:5
- Recommended response, § 10:6
- scope of exemption under
CISG, § 10:4

EXCUSE OR JUSTIFICATION

- Article 44: Reasonable Excuse for Fail-
ure to Give Notice, this index
- Article 79: Impediments Excusing Party
from Damages, this index
- Article 80: Failure of Performance
Caused by Other Party, this index

EXEMPTIONS

- Generally, § 104:126
- Article 79: Impediments Excusing Party
from Damages, this index
- Article 80: Failure of Performance
Caused by Other Party, this index
- Checklist, § 92:32

EXPORT AND IMPORT REGULATIONS

- Austria, §§ 49:18, 49:19
- Latvia, taxation, § 71:53
- Lithuania, taxation, § 73:62

EXPORT CONTRACT

- Annotated export contract, § Annexure
A

EXPORT CONTROLS

- Arms Export Control Act and
international traffic in arms regula-
tions, § 39:47

EXPORT CONTROLS—Cont'd

- Background, § 37:2
- Checklist, § 37:1
- Dual-use items, § 37:10
- Enforcement and penalties, § 37:27
- Internal compliance program and
contract drafting, § 37:28
- Military items, § 37:3
- Other export control measures, § 37:26
- Regulatory framework, common posi-
tion, § 37:5
- Regulatory framework, regula-
tion, § 37:4
- Sanctions, § 37:20

EXPORT OF HAZARDOUS MATERIALS AND RESTRICTED ARTICLES FROM UNITED STATES

- Checklist, § 39:1
- Department of Treasury, § 39:49
- Departments of State and Commerce
generally, § 39:46
- Arms Export Control Act and
international traffic in arms
regulations, § 39:47
- Export Administration Act and export
administration regula-
tions, § 39:48
- Overview, § 39:2
- United States Department of Transporta-
tion, §§ 39:41, 39:42

EXPORT PROVISIONS

- Illustrative contract, § 1:2

EXPRESS CONTRACT TERMS

- Ireland, § 64:15

EXPRESSION, FREEDOM OF

- Denmark, § 54:38

EXTENT OF COVERAGE

- Article 4: Issues Covered and Excluded,
this index

FAIR TREATMENT

- Finland, employment law, § 58:43

FAMILY LEAVE

- Finland, § 58:48

FEDERAL STATES

Article 93: Declarations That may be
Made by Federal States, this index

**FINAL PERIOD FOR
PERFORMANCE**

Article 47: Buyer's Notice Fixing
Additional Final Period for Perfor-
mance, this index

Article 63: Seller's Notice Fixing
Additional Final Period for Perfor-
mance, this index

FINAL PROVISIONS

Generally, § 106:1

Article 89: Depositary, this index

Article 90: Relationship with Other
International Agreements Contain-
ing Provisions Dealing with Mat-
ters Governed by This Convention,
this index

Article 91: Signature, Adoption, Etc.,
this index

Article 92: Partial Adoption, this index

Article 93: Declarations That May be
Made by Federal States, this index

Article 94: Declarations That May be
Made by States With Related Legal
Systems, this index

Article 95: Exclusion of Article 1(1)(B)
[Method of Restricting Role of
Private International Law in
Determining Applicability of
Convention], this index

Article 96: Preservation of Formal
Requirements [Domestic Statutes
of Frauds], this index

Article 97: Procedure Relating to Decla-
rations, this index

Article 98: Reservations Authorized
Declarations: Permissible Varia-
tions by Contracting States, this
index

Article 99: Entry into Force, this index

Article 100: Date of Application, this
index

Article 101: Denunciation, this index

Attestation

cross-check citations, § 106:58

official and unofficial texts of
Convention, § 106:59

practical response, § 106:60

FINAL PROVISIONS—Cont'd

Attestation—Cont'd

text, § 106:57

Housekeeping provisions, § 106:42

Official languages

generally, § 106:42

cross-check citations, § 106:58

official and unofficial texts of
Convention, § 106:59

practical response, § 106:60

text, § 106:57

FINLAND

Generally, § 58:1

Abuse of dominant market posi-
tion, § 58:36

Acceptance, contract law, §§ 58:3, 58:4

Acquisitions and mergers, notifica-
tion, § 58:37

Act on Protection of Privacy in Working
Life, § 58:32

Actions by shareholders of OY, § 58:22

Agency, § 58:5

Amount of damages, § 58:11

Bankruptcy, § 58:59

Board of limited liability
company, § 58:18

Breach, remedies, § 58:10

Business permits, § 58:12

Cancellation of employment
contract, § 58:54

Cartels and other concerted prac-
tices, § 58:35

Chief executive officer, limited liability
company, § 58:19

Class actions by consumers, § 58:29

Collective agreements, § 58:40

Company management of OY, § 58:16

Compensation, § 58:45

Competition, antitrust law

generally, § 58:34

abuse of dominant market posi-
tion, § 58:36

cartels and other concerted prac-
tices, § 58:35

notifying mergers and acquisi-
tions, § 58:37

Conformity of goods for sale, § 58:9

Consumer law

class actions, § 58:29

INDEX

FINLAND—Cont'd

- Consumer law—Cont'd
 - Consumer Protection Act, § 58:27
 - contract terms, § 58:28
 - Consumer Protection Act, § 58:27
 - Contract law, generally, § 58:2
 - Copyrights, § 58:23
 - Corporate restructuring, insolvency law, § 58:58
 - Courts and dispute resolution, § 58:60
 - Damages in sales, § 58:11
 - Data protection
 - generally, § 58:30
 - Act on Data Protection in Electronic Communications, § 58:33
 - Act on Protection of Privacy in Working Life, § 58:32
 - Data Protection Act, § 58:31
 - Directors' liability, § 58:20
 - Discrimination in employment, § 58:43
 - Dispute resolution, courts, § 58:60
 - Electronic communications, Act on Data Protection in Electronic Communications, § 58:33
 - Employment law and employment contracts
 - cancellation of employment contract, § 58:54
 - collective agreements, § 58:40
 - compensation, § 58:45
 - employees' obligations, § 58:49
 - fair treatment, § 58:43
 - family leave, § 58:48
 - financial grounds for termination, § 58:52
 - form of employment contract, § 58:39
 - groundless termination, § 58:55
 - grounds for termination, §§ 58:51, 58:52
 - holidays, § 58:47
 - illness, § 58:46
 - non-discrimination, § 58:43
 - notice period for termination, § 58:53
 - obligations of employees, § 58:49
 - occupational safety and health, § 58:44
 - pay, § 58:45
 - person of employee, termination related to, § 58:51

FINLAND—Cont'd

- Employment law and employment contracts—Cont'd
 - production-related grounds for termination, § 58:52
 - recruitment, § 58:38
 - sickness, § 58:46
 - temporary agency work, § 58:42
 - termination of employment, generally, § 58:50 to 58:55
 - transfer of business, § 58:56
 - trial period, § 58:41
 - working hours, § 58:47
- Establishment of limited liability company, § 58:14
- Fair treatment, employment law, § 58:43
- Family leave, § 58:48
- Financial grounds for termination from employment, § 58:52
- Form of employment contract, § 58:39
- Formation of contracts, §§ 58:3, 58:4
- Groundless termination from employment, § 58:55
- Grounds for termination from employment, §§ 58:51, 58:52
- Holidays, § 58:47
- Illness, § 58:46
- Insolvency law
 - generally, § 58:57
 - bankruptcy, § 58:59
 - corporate restructuring, § 58:58
- Intellectual property and media law
 - copyrights, § 58:23
 - patents, § 58:25
 - trade secrets, § 58:26
 - trademarks, § 58:24
- Invalidity of contracts, § 58:6
- Liability of director of limited liability company, § 58:20
- Liability of shareholders of limited liability company, §§ 58:15, 58:21
- Limited liability company (OY)
 - generally, § 58:13
 - actions by shareholders, § 58:22
 - board, § 58:18
 - chief executive officer, § 58:19
 - company management, § 58:16
 - directors' liability, § 58:20
 - establishment, § 58:14

FINLAND—Cont'd

Limited liability company (OY)
 —Cont'd
 liability of director, § 58:20
 liability of shareholders, §§ 58:15, 58:21
 litigation, § 58:22
 management, § 58:16
 meeting of shareholders, § 58:17
 share capital, § 58:15
 shareholder suits, § 58:22
 shareholders' liability, §§ 58:15, 58:21
 shareholders' meeting, § 58:17
 Litigation
 consumer class actions, § 58:29
 limited liability company, shareholder suits, § 58:22
 Management of limited liability company, § 58:16
 Meeting of shareholders of limited liability company, § 58:17
 Mergers and acquisitions, notification, § 58:37
 Non-discrimination in employment, § 58:43
 Notices
 antitrust law, notifying mergers and acquisitions, § 58:37
 employment law, notice period for termination, § 58:53
 Obligations of employees', § 58:49
 Occupational safety and health, § 58:44
 Offer and acceptance, § 58:3
 Patents, § 58:25
 Pay, § 58:45
 Permits for business, § 58:12
 Person of employee, termination related to, § 58:51
 Privacy, Act on Protection of Privacy in Working Life, § 58:32
 Production-related grounds for termination from employment, § 58:52
 Recruitment, employment law, § 58:38
 Remedies for breach, § 58:10
 Restructuring of corporation, insolvency law, § 58:58
 Risk of loss, § 58:8
 Sales of goods
 generally, § 58:7
 amount of damages, § 58:11

FINLAND—Cont'd

Sales of goods—Cont'd
 breach, remedies, § 58:10
 conformity of goods, § 58:9
 damages, § 58:11
 remedies for breach, § 58:10
 risk of loss, § 58:8
 Share capital, limited liability company, § 58:15
 Shareholder suits, limited liability company, § 58:22
 Shareholders' liability, limited liability company, §§ 58:15, 58:21
 Shareholders' meeting, limited liability company, § 58:17
 Sickness and employment law, §§ 58:44, 58:46
 Statutes
 Act on Data Protection in Electronic Communications, § 58:33
 Act on Protection of Privacy in Working Life, § 58:32
 Consumer Protection Act, § 58:27
 Temporary agency work, § 58:42
 Termination of employment, generally, § 58:50 to 58:55
 Time of acceptance, contract law, § 58:4
 Trade secrets, § 58:26
 Trademarks, § 58:24
 Transfer of business, employment law, § 58:56
 Trial period, employment law, § 58:41
 Working hours, § 58:47

FORCE MAJEURE

Australia, § 48:10
 Austria, § 49:4
 Israel, § 65:19
 Japan, § 67:5
 Performance of contracts, excuses from performance, § 76:15
 Rebus sic stantibus, § 76:17
 Reduction of price [Article 50], analysis, § 101:98
 Right to suspend performance, § 76:16
 Russia, § 80:26

FOREIGN INVESTMENT

General, § 89:96
 Buy America Act, § 89:127
 Campaign contributions, § 89:130

INDEX

FOREIGN INVESTMENT—Cont'd

- Guarantee to investments, § 78:20
- Inheritance by foreign persons, § 89:128
- Limits on foreign participation in management, § 89:132
- National security concerns, § 89:107
 - department of homeland security, § 89:109
 - industrial security regulations, § 89:110
 - licenses for certain countries, § 89:112
 - reciprocity requirements, § 89:111
 - USA PATRIOT ACT, § 89:108
- Noneligibility for certain United States government benefits, § 89:131
- Ownership limits in sectors, § 89:97
 - aviation, § 89:98
 - banking, § 89:99
 - communications and broadcasting, § 89:100
 - defense industries, § 89:101
 - insurance, § 89:102
 - maritime, § 89:103
 - mineral leases and resources, § 89:104
 - power generation and utility services, § 89:105
 - real estate, § 89:106
- Reporting requirements
 - Generally, § 89:113
 - agricultural land investment, § 89:118
 - bank transactions and holdings, § 89:122
 - direct investment, § 89:115
 - disclosure of ownership, § 89:119
 - international commercial dealings, § 89:123
 - capital nonbanking forms, § 89:124
 - intangible assets, § 89:125
 - proprietary rights, § 89:125
 - unaffiliated foreign persons, survey, § 89:126
 - international monetary transactions, § 89:120
 - investment survey reports, § 89:114
 - portfolio investment, § 89:117
 - survey reports, § 89:116
 - traveling with currency, § 89:121
- Tax withholding on certain investments, § 89:129

FOREIGN INVESTMENT IN INDIA

- Generally, §§ 63:15-63:49
- Alternate business forms, §§ 63:33-63:39
 - branch office, § 63:36
 - liaison office, § 63:35
 - project office, § 63:34
 - strategic collaboration, § 63:37
 - technical collaboration, § 63:38
 - franchise arrangement, § 63:39
- Incorporated entities, §§ 63:17-63:32
 - charitable trust, § 63:26
 - charter documents (MOA and AOA), § 63:20
 - digital signature certificate (dsc), § 63:18
 - director identification number (DIN), § 63:18
 - incorporation of a company, § 63:17
 - joint ventures, §§ 63:28-63:32
 - investing in an existing indian company, § 63:30
 - special purpose vehicle, § 63:29
 - subscription to freshly issued shares, § 63:31
 - name of the company, § 63:19
 - non-profit companies, § 63:25
 - partnerships, § 63:27
 - permanent account number, § 63:18
 - post-incorporation compliance obligations
 - accounting reports (annual returns, balance sheets, and directors report), § 63:23
 - maintenance of registers, § 63:22
 - meetings, § 63:21
 - wholly owned subsidiary, § 63:24
- Outsourcing to india, §§ 63:40-63:49
 - legal considerations
 - assignment, § 63:43
 - choice of law, § 63:44
 - confidentiality, § 63:42
 - dispute resolution, § 63:46
 - intellectual property (IP) rights, § 63:41
 - local laws, § 63:49
 - return of confidential information, § 63:45
 - taxation, § 63:48
 - termination, § 63:47

FOREIGN INVESTMENT IN INDIA

—Cont'd

Sector-specific guidelines, § 63:16

FOREIGN JUDGMENTS

Israel, § 65:5

United Arab Emirates, § 88:5

FORM OF BUSINEESS

Address for copies of service of process, § 89:12

Board of directors, § 89:15

organizational meeting of directors, § 89:16

appointment of officers, § 89:17

authorization for opening a bank account, § 89:19

capital stock subscriptions, § 89:18

Books, records, and accounts, § 89:20

accounts and other records, § 89:25

corporate minute book, § 89:21

corporate seal, § 89:23

federal tax identification

number, § 89:24

opening of bank accounts, § 89:26

stock record book, § 89:22

tax returns, § 89:27

Bylaws, § 89:14

Capitalization, § 89:11

Choice of entity, main consideration, § 89:2

Corporations, § 89:3

formation of a corporation

generally, § 89:7

certificate of incorporation, § 89:8

nature of, § 89:4

limitation of liability, § 89:5

other principal

characteristics, § 89:6

Designation of registered agent, § 89:12

Entities, § 89:1

Joint ventures, § 89:37

Limited liability companies, § 89:31

organizational documents, § 89:32

Name, corporations, § 89:9

Other provisions, § 89:13

Partnerships, § 89:33

general partnerships, § 89:34

limited liability partnerships, § 89:36

limited partnerships, § 89:35

FORM OF BUSINEESS—Cont'd

Purpose, § 89:10

Qualifications to do business, § 89:28

close corporations, § 89:29

Non-United States company operating as a branch, § 89:30

Securities regulation, § 89:40

recent and important Acts, § 89:41

Sole proprietorships, § 89:38

Tax considerations, § 89:39

FORMAL REQUIREMENTS

Article 11: Inapplicability of Domestic Formality Requirements, this index

Article 96: Preservation of Formal Requirements [Domestic Statutes of Frauds], this index

FORMATION OF CONTRACT

Generally, § 97:1

Article 14: Criteria for Offer, this index

Article 15: When Offer Becomes Effective; Prior Withdrawal, this index

Article 16: Revocability of Offer, this index

Article 17: Rejection of Offer Followed by Acceptance, this index

Article 18: Acceptance Time and Manner for Indicating Assent, this index

Article 19: "Acceptance" With Modifications, this index

Article 20: Interpretation of Offerer's Time Limits for Acceptance, this index

Article 21: Late Acceptance: Response by Offerer, this index

Article 22: Withdrawal of Acceptance, this index

Article 23: Effect of Acceptance: Time of Conclusion of Contract, this index

Article 24: Communication "Reaches" Addressee, this index

Checklist, § 97:2

Other relevant formation subjects, § 97:3

Pre-contract formation

generally, § 97:122

cross-check citations, § 97:121

legislative history and post-conference rebuttal, § 97:125

practical response, § 97:126

INDEX

FORMATION OF CONTRACT

—Cont'd

- Pre-contract formation—Cont'd
 - pre-contractual liability under Convention, § 97:124
 - pre-contractual liability under domestic law, § 97:123

FORUM RULES

- Article 28: Specific Performance and Rules of Forum, this index

FRANCE

- Acquiring company
 - generally, § 59:43
 - acquiring a bankrupt company, § 59:51
 - employment law
 - generally, § 59:52
 - collective bargaining agreements, § 59:54
 - employment contracts, § 59:53
 - mandatory and voluntary profit-sharing, § 59:55
 - supplementary pension and providence plans (illness, disability, death), § 59:56
 - foreign investment rules
 - generally, § 59:57
 - administrative filing, § 59:58
 - other declaratory measures, § 59:60
 - penalties, § 59:61
 - prior authorization regime, § 59:59
 - letters of intent, § 59:44
 - merger rules, § 59:62
 - senior management, § 59:46
 - tax considerations
 - generally, § 59:47
 - capital gains, § 59:49
 - registration fees, § 59:48
 - tax leverage effect, § 59:50
 - warranty agreements, § 59:45
- Bankruptcy
 - generally, § 59:102
 - acquiring bankrupt company, § 59:51
 - commencement of proceedings, § 59:103
 - creditors, § 59:105
 - liquidation, § 59:107
 - penalties, § 59:108
 - professional bodies, § 59:104

FRANCE—Cont'd

- Bankruptcy—Cont'd
 - recovery plan, § 59:106
 - solutions, §§ 59:106, 59:107
- Branch or subsidiary
 - branch tax, § 59:96
 - setting up business, §§ 59:2, 59:3
- Copyright, § 59:156
- Counterfeiting and other violations, § 59:160
- Creating legal entity
 - company formats in general
 - generally, § 59:6
 - SA, § 59:7
 - SARL, § 59:8
 - SAS, § 59:9
 - comparison chart, for SA, SARL, and SAS, § 59:37
- European Company
 - generally, § 59:38
 - employee involvement, § 59:39
 - means of incorporation, § 59:40
 - tax, § 59:42
 - transfer of the registered office, § 59:41
- limitations to powers of management
 - generally, § 59:29
 - SA, § 59:30
 - SARL, § 59:31
 - SAS, § 59:32
- management
 - generally, § 59:16
- SA
 - generally, § 59:17
 - board of directors
 - regime, § 59:18 to 59:21
 - directors and contracts of employment, board of directors regime, § 59:19
 - executive board and supervisory board regime, § 59:22 to 59:25
 - executive board; management powers, § 59:24
 - management powers, board of directors regime, § 59:21
 - maximum number of offices, executive board and supervisory board regime, § 59:25

FRANCE—Cont'd

Creating legal entity—Cont'd
 management—Cont'd
 SA—Cont'd
 President general director, § 59:20
 supervisory board, § 59:23
 SARL, § 59:26
 SAS, § 59:27
 management liability
 generally, § 59:33
 civil liability, § 59:34
 criminal liability, § 59:36
 liability in the event of bankruptcy, § 59:35
 share capital and minimum number of shareholders, § 59:10
 share transfers, § 59:11
 shareholders' meetings
 generally, § 59:12
 SA, § 59:13
 SARL, § 59:14
 SAS, § 59:15
 statutory auditors, § 59:28
 Design
 double protection, § 59:153
 registration of a design, § 59:155
 registration requirements, § 59:154
 Intellectual property rights
 company names, § 59:159
 copyright, § 59:156
 counterfeiting and other violations, § 59:160
 software protection, § 59:157
 websites and domain names, § 59:158
 Joint ventures
 generally, § 59:63
 contractual joint venture, § 59:64
 economic interest grouping, § 59:72 to 59:74
 European EIG, § 59:74
 French EIG, § 59:73
 limited liability company, § 59:71
 nonregistered partnership, § 59:65
 registered partnership
 generally, § 59:66
 incorporation, § 59:67
 management, § 59:68

FRANCE—Cont'd

Joint ventures—Cont'd
 registered partnership—Cont'd
 transfer of partnership interests, § 59:69
 voluntary liquidation, § 59:70
 Patents
 generally, § 59:148
 conditions for the patenting of an invention (Article L 611-1 IPC), § 59:149
 European international patents, § 59:152
 filing an application for a patent, § 59:150
 rights and obligations of the patentee, § 59:151
 Setting up business
 branch offices, § 59:2
 differences between a representative office and a branch office, § 59:3
 distribution networks
 independent distributors, § 59:4
 sales intermediaries, § 59:5
 independent distributors, § 59:4
 representative offices, § 59:1
 sales intermediaries, § 59:5
 Software protection, intellectual property rights, § 59:157
 Taxation
 business license tax (taxe professionnelle), § 59:86
 capital contributions to companies, registration fees on corporate transactions, § 59:88
 corporate income tax (CIT)
 generally, § 59:75
 minimum corporation tax (IFA), § 59:79
 taxable base
 computation of taxable income, § 59:77
 territoriality and CFC rules, § 59:76
 taxation and treatment of tax losses, § 59:78
 other taxes on companies, § 59:84 to 59:92
 payroll taxes
 generally, § 59:81

INDEX

FRANCE—Cont'd

Taxation—Cont'd

- payroll taxes—Cont'd
 - apprenticeship tax and other payroll taxes, § 59:82
 - salary tax, § 59:83
- registration fees on corporate transactions, § 59:87 to 59:92
- sale of goodwill, registration fees on corporate transactions, § 59:91
- sale of real estate, registration fees on corporate transactions, § 59:92
- sale of shares, registration fees on corporate transactions, § 59:90
- specific rules relating to real property assets
 - 3% tax on real property asset owned by foreign companies, § 59:101
 - capital gains on real property, § 59:100
- taxation of individuals, § 59:93
- turnover tax, § 59:85
- value added tax, § 59:80
- VAT, § 59:80
- winding-up of a company, registration fees on corporate transactions, § 59:89
- withholding taxes
 - generally, § 59:94
 - capital gains on share, § 59:99
 - dividends, § 59:95
 - interest on securities and loans, § 59:97
 - management fees and royalties, § 59:98

Trademarks

- generally, § 59:144
- registration, § 59:147
- search for prior rights, § 59:146
- signs that may be used as trademarks, § 59:145

Websites and domain names, § 59:158

Working in France

- generally, § 59:109
- Contrat de Travail “Nouvelles Embauches” (CNE), § 59:113
- control and disclosure of the remuneration of directors of French-listed companies, § 59:140

FRANCE—Cont'd

Working in France—Cont'd

- disclosure systems within French companies, § 59:139
- employee representatives
 - generally, § 59:118
 - employee delegates (délégués du personnel), § 59:119
- European works council (comité d'entreprise européen), § 59:124
- group committee (comité de groupe), § 59:121
- safety, hygiene, and working conditions committee (comité d'hygiène, de sécurité et des conditions de travail), § 59:122
- special provisions applicable in European companies (sociétés européennes), § 59:125
- trade union representatives (délégués syndicaux), § 59:123
- works council (comité d'entreprise), § 59:120
- employees' saving schemes (“épargne salariale”)
 - company savings plan (“plan d'épargne d'entreprise”), § 59:143
 - mandatory profit-sharing scheme (“accord de participation”), § 59:141
 - voluntary profit-sharing scheme (“accord d'intéressement”), § 59:142
- employment contracts, § 59:110 to 59:113
- expatriates in France
 - generally, § 59:128
 - employment law, § 59:129 to 59:131
 - exception, non-affiliation to the French social security regime, § 59:133
- expatriation, employment law, § 59:131
- secondment, employment law, § 59:130
- social security law
 - affiliation to the French social security regime, §§ 59:132, 59:133

FRANCE—Cont'd

- Working in France—Cont'd
 - expatriates in France—Cont'd
 - social security law—Cont'd
 - non-affiliation to the French
 - social security
 - regime, § 59:133
 - fixed-term employment
 - contracts, § 59:111
 - immigration law
 - generally, § 59:134
 - citizen of an EU or EEA member
 - state or of Switzer-
 - land, § 59:135
 - foreigners from other
 - country, § 59:136 to 59:138
 - permits for nontemporary work-
 - ers, § 59:137
 - permits for temporary work-
 - ers, § 59:138
 - individual right of employees to
 - vocational training, § 59:126
 - open-ended employment
 - contracts, § 59:112
 - social security, §§ 59:127, 59:132,
 - 59:133
 - special employment
 - tribunals, § 59:114
 - working conditions
 - paid leave, § 59:117
 - remuneration, § 59:115
 - working time, § 59:116

FRANCHISES

- Australia, § 48:27
- Israel, business forms, § 65:43

FRANCHISING

- General, § 89:262
- Alternatives
 - business opportunity statutes, § 89:279
 - franchise relationship laws, § 89:278
 - legal regulation of
 - franchises, § 89:271
 - avoiding the laws, § 89:275
 - FTC, § 89:273
 - jurisdictional rules, § 89:276
 - programs, § 89:272
 - state, § 89:274
 - Business relationship, § 89:270

FRANCHISING—Cont'd

- Intermediary wholesalers, sales to
 - agents, § 89:267
 - direct company retailing, § 89:265
 - franchising, § 89:266
 - licensing, § 89:269
 - strategic alliances, § 89:268
- Sales to intermediary wholesal-
 - ers, § 89:263
- Unaffiliated retailers, sales, § 89:264

FRAUDULENT CONVEYANCE

- Ireland, § 64:50

FRAUDULENT PREFERENCE

- Ireland, § 64:51

FREEDOM OF EXPRESSION

- Denmark, § 54:38

FREEDOM OF PRESS

- Denmark, § 54:38

FRUSTRATION

- Australia (force majeure), § 48:10
- Ireland, discharge of contract, § 64:21

FUNDAMENTAL BREACH

- Article 25: Definition of “Fundamental Breach,” this index

GENERAL CONDITIONS

- Generally, § 20:1 et seq.
- Amendments to written contracts, § 20:6
- Approvals, § 20:24
- Authority to act for another, § 20:22
- Checklist, § 20:1
- Compliance with law, § 20:3
- Definitions, § 20:19
- Effective date of contract, § 20:23
- Formation of contracts, § 20:5
- Governing law
 - generally, §§ 20:9-20:12
 - Excluding laws of conflict of laws vs.
 - nonexclusion, § 20:12
 - Options available under UN Sales
 - Convention, § 20:11
 - Selection of domestic law, § 20:10
- Illustrative contract provisions, § 20:2
- Language
 - generally, §§ 20:14-20:18
 - First preference, § 20:15
 - Second preference, § 20:16

INDEX

GENERAL CONDITIONS—Cont'd

- Language—Cont'd
 - Third preference, § 20:17
 - Under UN Sales Convention, § 20:18
- Merger, integration, or entire agreement clause, § 20:7
- Notices, § 20:13
- Prohibition of set-offs, § 20:20
- Statute of frauds, § 20:4
- Statute of limitations, § 20:8
- Trade usages, § 20:21

GENERAL DATA PROTECTION REGULATION

- Generally, § 46:1 to 46:39
- Confidentiality, principles of data processing, § 46:12
- Enforcement, § 46:36 to 46:39
- Integrity, principles of data processing, § 46:12
- International transfers, § 46:32 to 46:35
- Introduction, § 46:1
- Lawfulness, principles of data processing, § 46:8
- Lex loci solutions, § 46:4
- Material scope, § 46:5
- Minimization, principles of data processing, § 46:11
- Organizational obligations, § 46:22 to 46:31
- Personal data, processing, §§ 46:17-46:19
- Principles of data processing, § 46:7 to 46:16
- Privacy by design and default, principles of data processing, § 46:15
- Purpose, principles of data processing, § 46:9
- Restricted storage, principles of data processing, § 46:11
- Scope
 - material, § 46:5
 - territorial scope, lex loci solutions, § 46:4
- Subjects of data, rights, §§ 46:20, 46:21
- Territorial scope, lex loci solutions, § 46:4
- Transparency, principles of data processing, § 46:10

GENERAL PRINCIPLES OF CONTRACT

- Generally, § 75:3 et seq
 - operation of contract, §§ 75:12-75:15 et seq
 - valid contract, requirements, §§ 75:5-75:10
- Breach of contract, § 75:16
 - forms, § 75:17
 - remedies, § 75:18
- Contractual obligations, termination of, § 75:20 to 75:28
 - compromise, § 75:24
 - merger, § 75:26
 - novation, § 75:23
 - performance, § 75:21
 - prescription, § 75:28
 - release, § 75:22
 - set-off, § 75:27
 - supervening impossibility, § 75:25
- Operation of contract
 - interpretation, § 75:15
 - kinds of terms, § 75:13
 - special terms, § 75:14
- Parties to and privity, § 75:4
- Transfer of rights and obligations, § 75:19
- Valid contract, requirements
 - capacity, § 75:7
 - concesus, § 75:6
 - formalities, § 75:10
 - lawful cause, § 75:9
 - possibility of performance, § 75:8
- Void and voidable, § 75:11

GERMANY

- Generally, §§ 60:1-60:28
- Agency, § 60:10
- Anticipatory breach, § 60:24
- Breach, §§ 60:15-60:25
 - anticipatory breach, § 60:24
 - avoidance, § 60:23
 - damages, § 60:21
 - liquidated damages, § 60:25
 - mitigation, § 60:22
 - repair, § 60:20
 - replacement, § 60:20
 - specific performance, § 60:20
- Choice of law, § 60:4

GERMANY—Cont'd

Contract enforcement, § 60:28
 Contract types, § 60:2
 Formation, § 60:6
 Labor and employment law, § 60:27
 Legal entities, § 60:26
 Remedies, § 60:3
 Representation, § 60:10
 Standard terms, § 60:11
 Statute of Limitations, § 60:14
 Terms, § 60:11

GOOD FAITH

Colombia, §§ 53:6, 53:7
 estoppel, § 53:8
 Contract principles, § 78:8
 Israel, § 65:9

GOODS TO BE MANUFACTURED

Article 3: Goods to be Manufactured;
 Services, this index

GOVERNING BODIES OF COMPANY

Denmark, § 54:8

**GOVERNING LAW AND
 RESOLUTION OF DISPUTES**

Australia, § 48:2
 Austria, § 49:2
 England, § 55:2
 Japan, § 67:2
 Korea, § 69:3
 Mexico, §§ 74:63, 74:64

GOVERNMENT AUTHORIZATIONS

Generally, §§ 9:1 et seq., 75:55 et seq
 Checklist, § 9:1
 Illustrative contract provisions, § 9:2
 Japan, §§ 67:13, 67:14
 Korea, § 69:6 to 64:8
 Required action decision items, § 9:3

GOVERNMENT PROCUREMENT

International procurement agree-
 ments, § 30:15
 International public procurement
 procedures and
 techniques, §§ 30:21-30:24
 Markets, §§ 30:16-30:18
 Procurement in Australia, §§ 30:26-
 30:35
 Reform, § 30:10

**GOVERNMENT PROCUREMENT
 —Cont'd**

Systems
 Generally, § 30:2 et seq.

GRACE PERIODS

Remedies available to buyer [Article
 45], prohibition on providing
 periods of grace, § 105:19

GROUP COMPANIES

Denmark, § 54:13

GUARANTEE

Damage to goods: effect on conformity
 [Article 36], § 100:25
 Notice of lack of conformity [Article
 39], analysis, §§ 100:75, 100:76
 Time for examining goods [Article
 38], § 100:52

GUARANTEES

Mexico, usual guarantees and insurance
 requirements, § 74:70

GUATEMALA

Generally, §§ 61:1-61:10
 Arbitration, § 61:10
 Breach, § 61:5
 Companies under Guatemalan
 law, § 61:7
 Consumer protection law, § 61:1
 Contract requirements, § 61:2
 Court proceedings, § 61:9
 Dispute resolution, § 61:8
 Formation of contract, § 61:3
 Nullity of contract, § 61:4
 Private contractual framework, § 61:1
 Remedies, § 61:5
 Specific contracts, § 61:6

**HASHEMITE KINGDOM OF
 JORDAN**

Generally, § 68:1 et seq.
 Arbitration, § 68:6
 Contracts, § 68:7
 Courts, § 68:2
 Data protection and digital transforma-
 tion, § 68:23
 Doing business in Jordan, §§ 68:12-
 68:21
 banking and foreign exchange
 laws, § 68:19

INDEX

HASHEMITE KINGDOM OF

JORDAN—Cont'd

- Doing business in Jordan, §§ 68:12-68:21—Cont'd
 - commercial agencies law, § 68:16
 - foreign companies, §§ 68:13, 68:14
 - free trade (zones and agreements), § 68:20
 - intellectual property, § 68:21
 - investment environment law, § 68:15
 - labor and social security laws, § 68:18
 - taxation, § 68:17
- Emerging sectors
 - fintech and innovation, § 68:24
- General law
 - civil, § 68:3
- Governing law
 - choice of law, § 68:4
 - jurisdiction, § 68:5
- Public-private partnerships (PPPs), § 68:22
- Remedies, § 68:9
- Sale of good contracts, § 68:11
- Staute of limitations, § 68:10
- Warranties, § 68:8

HAZARDOUS APPLICATIONS

- United States Department of Transportation, regulation of hazardous material, § 39:42

HAZARDOUS APPLICATIONS NUCLEAR

- Generally, § 16:1 et seq.
- Checklist, § 16:1
- Other hazardous applications, § 16:7
- Precautions related to product and its application, § 16:3
- Response to insufficient conventional limitations of liability, § 16:2
- Scope of responsibility
 - nuclear use contemplated, § 16:5
 - nuclear use not contemplated, § 16:4
- Statutory and contractual protection, § 16:6

HOLIDAYS

- Denmark, § 54:44
- Finland, § 58:47
- Sweden, § 84:51

HONDURAS

- Competent forums for claims, § 62:8
- Effects of contract, § 62:6
- Forms of contracts, § 62:5
- Honduran legal system and generalities, § 62:1
- Investment sectors, § 62:4
- Legal regimes related to contracts, § 62:2
- Other considerations, § 62:9
- Participants, § 62:3
- Resources, § 62:10

ILLUSTRATIVE CONTRACT

- Illustrative export provisions, § 1:2
- Work draft, § 1:1

ILLUSTRATIVE CONTRACT PROVISIONS

- Identification of parties and contract, § 2:2
- Identification of parties, effective date and contract, § 2:3
- Identification of parties, effective date and contract in format style, § 2:4
- Scope of work, § 3:2

ILLUSTRATIVE EXPORT PROVISIONS

- Illustrative contract, § 1:2

IMMIGRATION CONSIDERATIONS

- Israel, tax benefits to new immigrants and returning residents, § 65:53
- Sweden, employment contracts, § 84:73

IMMIGRATION LAW

- Generally, § 89:42
- Border crossing card, § 89:64
- Compliance, § 89:73
- Conclusion, § 89:74
- Green card
 - family, § 89:71
 - investment, § 89:67
 - job, § 89:68
 - refugee, § 89:72
 - self-petition, § 89:69
 - special categories of jobs, § 89:70
- Immigrant visas, § 89:66
- Nonimmigrant visas, § 89:43
 - A-1/A-2 visa, § 89:44
 - B-1 visa, § 89:45
 - B-2 visa, § 89:46

IMMIGRATION LAW—Cont'd

- Nonimmigrant visas, § 89:43—Cont'd
 - C visa, § 89:47
 - D visa, § 89:48
 - E-1 and E-2 visa, § 89:49
 - E-3 visas, § 89:50
 - F/M visas, § 89:58
 - G and NATO visas, § 89:51
 - H-1B visa, § 89:53
 - H-2A/H-2B, § 89:54
 - H-3 visa, § 89:55
 - I visa, § 89:56
 - J visas, § 89:52
 - L-1 visa, § 89:57
 - O-1 visa, § 89:59
 - P-1/P-2/P-3, § 89:60
 - Q-1 visa, § 89:61
 - R visa, § 89:62
 - U/T visas, § 89:63
- Nonimmigrant visas - authorization, § 89:65

IMPLIED TERMS

- Ireland, contract law, § 64:15

IMPORTANCE OF CLARITY

- Pitfalls, § 3:7
- Scope of work, § 3:5
- Techniques to add clarity to contract documents, § 3:6
- Techniques to add precision to contract documents, § 3:6

IMPOSSIBILITY OF PERFORMANCE

- England, § 55:15
- Italy, § 66:21 to 61:29
- Switzerland, supervening impossibility, § 85:12

INCOME TAX

- Taxation, international agreements, § 78:17

INCORPORATED ENTITIES

- Charitable trust, § 63:26
- Charter documents (MOA and AOA), § 63:20
- Digital signature certificate (dsc), § 63:18
- Director identification number (DIN), § 63:18

INCORPORATED ENTITIES—Cont'd

- Foreign investment in india
 - generally, §§ 63:17-63:32
- Incorporation of a company, § 63:17
- Joint ventures, §§ 63:28-63:32
 - investing in an existing indian company, § 63:30
 - special purpose vehicle, § 63:29
 - subscription to freshly issued shares, § 63:31
- Name of the company, § 63:19
- Non-profit companies, § 63:25
- Partnerships, § 63:27
- Permanent account number, § 63:18
- Post-incorporation compliance obligations
 - accounting reports (annual returns, balance sheets, and directors report), § 63:23
 - maintenance of registers, § 63:22
 - meetings, § 63:21

INCOTERMS

- Extracts, § Annexure G
- Loss or damage after risk has passed to buyer [Article 66], analysis, §§ 103:7, 103:8
- Risk when contract involves carriage [Article 67], passage of risk under Incoterms (2000), § 103:22
- Summary of seller's obligations [Article 30], road map to the Incoterms (2000), § 99:14

INDEMNITY CLAUSES

- Contract clauses and issues
 - generally, §§ 21:1-21:12
 - checklist, § 21:1
 - confidentiality clauses, § 21:6
 - customer requests, § 21:7
 - contract clauses for changes, § 21:3
 - contract provisions, additional products, § 21:4
 - contract provisions, project work changes, § 21:5
 - extra work, § 21:2
 - idemnity, generally, §§ 21:8-21:11
 - training of buyer personnel, § 21:12
- Outsourcing
 - warranties, § 28:65

INDEX

INDIA

- Alternative dispute resolution
 - india legal system, § 63:6
- Contract law
 - generally, §§ 63:8-63:14
 - breach and remedies, § 63:12
 - compensation, § 63:13
 - requirements of contract, § 63:9
 - specific performance under the Specific Relief Act, § 63:14
 - void contracts, § 63:10
 - voidable contracts, § 63:11
- Foreign investment
 - generally, §§ 63:15-63:49
 - alternate business forms, §§ 63:33-63:39
 - branch office, § 63:36
 - liaison office, § 63:35
 - project office, § 63:34
 - strategic collaboration, § 63:37
 - technical collaboration, § 63:38
 - franchise arrangement, § 63:39
 - incorporated entities, §§ 63:17-63:32
 - charitable trust, § 63:26
 - charter documents (MOA and AOA), § 63:20
 - digital signature certificate (dsc), § 63:18
 - director identification number (DIN), § 63:18
 - incorporation of a company, § 63:17
 - joint ventures, §§ 63:28-63:32
 - investing in an existing indian company, § 63:30
 - special purpose vehicle, § 63:29
 - subscription to freshly issued shares, § 63:31
 - name of the company, § 63:19
 - non-profit companies, § 63:25
 - partnerships, § 63:27
 - permanent account number, § 63:18
 - post-incorporation compliance obligations
 - accounting reports (annual returns, balance sheets, and directors report), § 63:23
 - maintenance of registers, § 63:22
 - meetings, § 63:21
 - wholly owned subsidiary, § 63:24

INDIA—Cont'd

- Foreign investment—Cont'd
 - outsourcing to india, §§ 63:40-63:49
 - legal considerations
 - assignment, § 63:43
 - choice of law, § 63:44
 - confidentiality, § 63:42
 - dispute resolution, § 63:46
 - intellectual property (IP) rights, § 63:41
 - local laws, § 63:49
 - return of confidential information, § 63:45
 - taxation, § 63:48
 - termination, § 63:47
 - sector-specific guidelines, § 63:16
- Incorporated entities
 - charitable trust, § 63:26
 - charter documents (MOA and AOA), § 63:20
 - digital signature certificate (dsc), § 63:18
 - director identification number (DIN), § 63:18
 - foreign investment in india
 - generally, §§ 63:17-63:32
 - incorporation of a company, § 63:17
 - joint ventures, §§ 63:28-63:32
 - investing in an existing indian company, § 63:30
 - special purpose vehicle, § 63:29
 - subscription to freshly issued shares, § 63:31
 - name of the company, § 63:19
 - non-profit companies, § 63:25
 - partnerships, § 63:27
 - permanent account number, § 63:18
 - post-incorporation compliance obligations
 - accounting reports (annual returns, balance sheets, and directors report), § 63:23
 - maintenance of registers, § 63:22
 - meetings, § 63:21
- Intellectual property and data protection
 - generally, §§ 63:64-63:71
 - copyright, § 63:67
 - design, § 63:68
 - geographical indications, § 63:69
 - patents, § 63:66

INDIA—Cont'd

- Intellectual property and data protection
 - Cont'd
 - privacy and data protection in India, § 63:70
 - tips to minimize risk, § 63:71
 - trademarks, § 63:65
- Investment incentives
 - regional incentives, §§ 63:51-6:57
 - special economic zones, § 63:52
 - tax incentives, § 63:50
- Investment incentives in India
 - regional incentives
 - customs tariff, § 63:57
 - export-oriented units, § 63:53
 - industrial parks, § 63:54
 - software technology parks of india (STPI), § 63:55
 - trade agreements, § 63:56
- Labor and employment laws
 - generally, §§ 63:58-63:63
 - employment of foreign nationals, § 63:63
 - industrial relations code, § 63:62
 - occupational safety, health, and working conditions code, § 63:61
 - security code, § 63:60
 - wage code, § 63:59
- Legal system
 - generally, §§ 63:2-63:7
 - alternative dispute resolution, § 63:6
 - choice of law, § 63:4
 - enforcement of foreign awards, § 63:7
 - enforcement of foreign judgments, § 63:5
 - judicial hierarchy, § 63:3
- Outsourcing to india
 - foreign investment in india
 - generally, §§ 63:40-63:49
 - assignment, § 63:43
 - choice of law, § 63:44
 - confidentiality, § 63:42
 - dispute resolution, § 63:46
 - intellectual property (IP) rights, § 63:41
 - local laws, § 63:49
 - return of confidential information, § 63:45
 - taxation, § 63:48

INDIA—Cont'd

- Outsourcing to india—Cont'd
 - foreign investment in india—Cont'd
 - termination, § 63:47
- Special economic zones
 - investment incentives in India
 - regional incentives, § 63:52
- Taxation laws
 - generally, §§ 63:72-63:80
 - direct taxes
 - capital gains tax, § 63:76
 - corporate tax, § 63:74
 - dividends, § 63:75
 - double taxation avoidance agreements, § 63:78
 - personal income tax, § 63:73
 - withholding tax, § 63:77
 - indirect taxes
 - goods and services tax (GST), § 63:79
 - real estate tax, § 63:80

INDIAN CONTRACT LAW

- Generally, §§ 63:8-63:14
- Breach and remedies, § 63:12
- Compensation, § 63:13
- Requirements of contract, § 63:9
- Specific performance under the Specific Relief Act, § 63:14
- Void contracts, § 63:10
- Voidable contracts, § 63:11

INDIAN LEAGAL SYSTEM

- Generally, §§ 63:2-63:7
- Alternative dispute resolution, § 63:6
- Choice of law, § 63:4
- Enforcement of foreign awards, § 63:7
- Enforcement of foreign judgments, § 63:5
- Judicial hierarchy, § 63:3

INDUSTRIAL SOCIETIES

- Ireland, § 64:36

INFRINGEMENT

- Third Party Claims (Infringement), this index

INJUNCTIONS

- Australia, breach of contract issues, § 48:17

INDEX

INJURIES TO PERSON

Article 5: Exclusions of Liability for
Death, Personal Injury; Product
Liability, this index

INNOMINATE CONTRACT TERMS

Ireland, § 64:14

INSOLVENCY LAW

Australia, § 48:30

INSPECTION OF GOODS

Examination of Goods, this index

INSPECTIONS TESTS AND APPROVALS

Generally, § 17:1 *et seq.*

Acceptance testing, § 17:8

Illustrative contract provisions, § 17:9

Alternative inspection clause, § 17:6

Checklist, § 17:1

Conflicts of interest, § 17:5

Drawing approval, § 17:10

Illustrative contract provi-
sions, § 17:11

Resubmittal of drawings, § 17:12

Engineers decisions, § 17:13

Authority granted to architect
engineer, § 17:15

Illustrative contract provi-
sions, § 17:14

Factory inspection, § 17:2

Illustrative contract provisions, § 17:3

Governing law and respondeat
superior, § 17:7

Grave digger clauses, § 17:16

Recommended features of inspection
clause, § 17:4

INSTALLMENT CONTRACTS

Article 73: Avoidance in Installment
Contracts, this index

INSURANCE

Choice between public and private polit-
ical risk, §§ 32:35-32:41

policy tenors, § 32:39

potential to avoid loss in near-claim
situations, § 32:40

pricing, § 32:41

speed of underwriting process, § 32:37

underwriting criteria, § 32:36

underwriting limits, § 32:38

INSURANCE—Cont'd

Providers of political risk, §§ 32:20-
32:34

application process, §§ 32:25, 32:29

claims management and
disputes, §§ 32:26, 32:34

covered risks, § 32:22

direct loans and loan
guarantees, § 32:32

eligibility, § 32:23

general eligibility requirements for all
OPIC programs, § 32:33

Multilateral Investment Guarantee
Agency (MIGA), § 32:21

OPIC/DFC, § 32:30

political risk insurance, § 32:31

terms, § 32:24

three kinds of guarantees, § 32:28

World Bank guarantees, § 32:27

INTELLECTUAL PROPERTY

General, § 90:54

Generally, § 89:133

Business reasons for obtaining
patents, § 89:142

Copyright, § 90:58

Copyright law, § 89:157

infringement, § 89:162

international protection, § 89:163

life, copyright of, § 89:161

notice, § 89:159

owning, § 89:158

registration of, § 89:160

DMCA, § 89:165

Duration, § 89:139

Federal trademark registration, § 89:146

application process, § 89:148

filing, § 89:147

infringement, § 89:152

liability, § 89:153

life of a trademark, § 89:149

notice, § 89:151

proper usage, § 89:150

International patent protection, § 89:141

International trademark protec-
tion, § 89:155

Internet, § 89:167

Outsourcing, § 28:54

Overlapping protection, § 89:168

Patents, § 90:57

INTELLECTUAL PROPERTY

—Cont'd

- Patents, § 89:134
- Precautions in choosing a corporate name, § 89:156
- Protection of integrated circuits, § 89:164
- Protection of rights in Vietnam, § 90:55
- Provisional patent applications, § 89:140
- State trademark registration, § 89:154
- Trade secrets, § 89:166
- Trademarks, § 90:56
 - Generally, § 89:143
 - common law, rights, § 89:145
 - types of, § 89:144
- Types of, § 89:135
 - design patent, § 89:137
 - plant patent, § 89:138
 - utility patent, § 89:136

INTELLECTUAL PROPERTY AND DATE PROTECTION IN INDIA

- Generally, §§ 63:64-63:71
- Copyright, § 63:67
- Design, § 63:68
- Geographical indications, § 63:69
- Patents, § 63:66
- Privacy and data protection in India, § 63:70
- Tips to minimize risk, § 63:71
- Trademarks, § 63:65

INTENTION

- Ireland, contract law, § 64:6

INTEREST

- Article 78: Interest on Sums in Arrears, this index
- Checklist, § 92:24
- Latvia, taxation of profits received by non-resident companies, § 71:45
- Restitution of benefits [Article 84], repayment of purchase price and interest, § 105:36
- Time for payment; inspection of goods [Article 58], date from which interest accrues, § 102:58

INTERNAL COMPLIANCE PROGRAM AND CONTRACT DRAFTING

- Export controls, § 37:28

INTERNATIONAL CHAMBER OF COMMERCE INCOTERMS

- Extracts, § Annexure G

INTERNATIONAL CONTRACTING WITH GOVERNMENTS

- Australian Procurement and Construction Council, § 30:27
- Bilateral development agencies, § 30:19
- Case study, § 30:26
- Checklist, § 30:1
- Commonwealth public sector procurement, § 30:28
- Conclusion, § 30:25
- Defense, § 30:32
- Developments, § 30:29
- Focus on information and communication technology (ICT), § 30:31
- Government procurement, § 30:2
- International institutions and transparency, § 30:12
 - European Union, § 30:13
 - World Bank, § 30:13
- International procurement agreements, § 30:15
- Looking forward, § 30:33
- Markets, government procurement, § 30:16
 - United Nations, § 30:18
 - World Bank group, § 30:17
- Nongovernmental organizations, international, § 30:20
- Operational constraints, § 30:11
- Procurement in Australia, §§ 30:26-30:35
 - Procurement reform, § 30:10
 - Professionalization, § 30:34
- Public buying different, § 30:3
 - accountability, § 30:4
 - appeal rights, § 30:9
 - competition, § 30:8
 - professionalism, § 30:6
 - responsiveness, § 30:5
 - transparency, § 30:7
- Public procurement procedures and techniques, international, § 30:21
 - choice of procurement procedure, § 30:22
 - open tendering, preferred method, § 30:23

INDEX

INTERNATIONAL CONTRACTING WITH GOVERNMENTS—Cont'd

- Public procurement procedures and techniques, international, § 30:21
 - Cont'd
 - other procurement methods, § 30:24
- Public/private partnerships, § 30:35
- Recent developments, § 30:29
- Reform, simplification and AUSFTA, § 30:30

INTERNATIONAL INSTITUTE FOR UNIFICATION OF PRIVATE LAW

- UNIDROIT Principles (UP) Match Up, this index

INTERNATIONAL POLITICAL RISK

- Generally, § 32:1 et seq.
- Appearance of multilateral treaties on investment, § 32:58
 - industry-focused treaties, § 32:60
 - regional economic treaties, § 32:59
- Checklist, § 32:1
- Concluding remarks, § 32:75
- Evaluation, §§ 32:7-32:10
 - country characteristics, § 32:9
 - project characteristics, § 32:8
 - useful data points, § 32:10
- Insurance, choice between public and private, §§ 32:35-32:41
 - policy tenors, § 32:39
 - potential to avoid loss in near-claim situations, § 32:40
 - pricing, § 32:41
 - speed of underwriting process, § 32:37
 - underwriting criteria, § 32:36
 - underwriting limits, § 32:38
- Insurance, providers of, §§ 32:20-32:34
 - application process, §§ 32:25, 32:29
 - claims management and disputes, §§ 32:26, 32:34
 - covered risks, § 32:22
 - direct loans and loan guarantees, § 32:32
 - eligibility, § 32:23
 - general eligibility requirements for all OPIC programs, § 32:33
 - Multilateral Investment Guarantee Agency (MIGA), § 32:21
 - OPIC/DFC, § 32:30

INTERNATIONAL POLITICAL RISK —Cont'd

- Insurance, providers of, §§ 32:20-32:34
 - Cont'd
 - political risk insurance, § 32:31
 - terms, § 32:24
 - three kinds of guarantees, § 32:28
 - World Bank guarantees, § 32:27
- International centre for settlement of investment disputes, § 32:57
- Managing political risk through deal structure, §§ 32:49-32:56
 - development of BITs, § 32:51
 - duration, § 32:55
 - investment, § 32:53
 - investors, § 32:54
 - origins, proliferation, importance of bilateral investment treaties (BITs), § 32:50
 - protections offered by BITs, § 32:52
 - structuring the investment, § 32:56
 - use of treaties for production of investment, § 32:49
- Managing political risk through political risk insurance, § 32:11
- Negotiation and drafting points, §§ 32:42-32:48
 - contract for political risk insurance, § 32:44
 - notice and waiting periods, § 32:47
 - presenting a claim, § 32:46
 - project agreement, § 32:43
 - specific considerations by type of coverage, § 32:45
 - treatment of investment if claim is made, § 32:48
- Procedural remedies
 - investor-to-state arbitration, § 32:73
 - use of investment treaty arbitration procedures, § 32:74
- Substantive protections provided by bilateral and multilateral treaties, §§ 32:61-32:72
 - discriminatory measures that impair investment, § 32:66
 - expropriation and equivalent measures, § 32:69
 - fair and equitable treatment, § 32:65
 - full protection and security, § 32:64
 - general protections, § 32:62

INTERNATIONAL POLITICAL RISK

—Cont'd

- Substantive protections provided by bilateral and multilateral treaties, §§ 32:61-32:72—Cont'd
 - national and most-favored-nation treatment, § 32:63
 - observance of undertakings, § 32:71
 - prohibition of arbitrary, § 32:66
 - recognition of subrogation, § 32:72
 - specific protections, § 32:68
 - transfer of funds relating to investment, § 32:70
 - treatment in accordance with international law, § 32:67
 - umbrella clause, § 32:71
- Types of, §§ 32:3-32:6
 - currency inconvertibility and transfer risk, § 32:4
 - expropriation, § 32:5
 - political violence, § 32:6
- Types of coverage, §§ 32:12-32:19
 - arbitral award default coverage, § 32:17
 - breach of contract coverage, § 32:18
 - confiscation, expropriation, and nationalization, § 32:14
 - currency inconvertibility and transfer, § 32:13
 - denial of justice, § 32:16
 - frustration coverage, § 32:16
 - political violence, § 32:15
 - terrorism coverage, § 32:19

INTERNET

- France, intellectual property protection, websites and domain names, § 59:158

INTERPRETATIONS

- Article 7: Interpretation of CISG, this index
- Article 8: Interpretation of Statements or Other Conduct of Party, this index

INVESTMENT INCENTIVES IN INDIA

- Regional incentives, §§ 63:51-6:57
 - customs tariff, § 63:57
 - export-oriented units, § 63:53
 - industrial parks, § 63:54

INVESTMENT INCENTIVES IN

INDIA—Cont'd

- Regional incentives, §§ 63:51-6:57
 - Cont'd
 - software technology parks of india (STPI), § 63:55
 - special economic zones, § 63:52
 - trade agreements, § 63:56
- Tax incentives, § 63:50

IRELAND

- Generally, § 64:1
- Abuse of dominant position, § 64:25
- Agreement in formation of contract, § 64:4
- Arbitration, § 64:30
- Asset-swelling measures
 - generally, § 64:47
 - examination, § 64:48
 - fraudulent conveyance, § 64:50
 - fraudulent preference, § 64:51
 - fraudulent trading, § 64:52
 - reckless trading, § 64:53
 - restitution of fraudulently disposed assets, § 64:49
- Breach of contract, § 64:22
- Business enterprises
 - generally, § 64:32
 - business names registration, § 64:37
 - forms, generally, § 64:32 to 64:37
 - industrial societies, § 64:36
 - names registration, § 64:37
 - partnerships, § 64:34
 - provident societies, § 64:36
 - registered companies, § 64:35
 - registration of business names, § 64:37
 - sole trader, § 64:33
- Business names registration, § 64:37
- Cancellation of contract, rights, § 64:9
- Company property, effects of liquidation, § 64:45
- Competition law
 - generally, § 64:23
 - abuse of dominant position, § 64:25
 - mergers and acquisitions, § 64:26
 - monopolies, § 64:25
 - restrictive practices, § 64:24
- Conditions, terms of contract, § 64:14

INDEX

IRELAND—Cont'd

- Consent, discharge of contract by, § 64:19
- Consideration in contract formation, § 64:5
- Contract law, generally, § 64:2
- Copyright and related rights, § 64:61
- Court protection of companies, §§ 64:55-64:57
- Court supervised examination of companies, §§ 64:55-64:57
- Creditors' remedies, effects of liquidation, § 64:46
- Data protection, § 64:27
- Database right, § 64:61
- Defects in contract formation, § 64:8
- Directors, effects of liquidation, § 64:42
- Discharge of contract, generally, § 64:18 to 64:22
- Dispute resolution
 - generally, § 64:28
 - arbitration, § 64:30
 - litigation, § 64:29
 - mediation, § 64:31
- Distributions, proving to creditors, § 64:54
- Doctrine of frustration, discharge of contract, § 64:21
- Doctrine of privity of contract, § 64:10
- Effects of liquidation, § 64:40 to 64:46
- Evidence
 - insolvency, proving debts and distributions to creditors, § 64:54
 - parol evidence rule, § 64:17
- Examination, insolvency, §§ 64:48, 64:55-64:57
- Exclusions of liability in contract terms, § 64:16
- Express contract terms, § 64:15
- Formalities, § 64:7
- Formalities in contract formation, § 64:7
- Formation of contract, generally, § 64:3 to 64:10
- Forms of business enterprises, § 64:32 to 64:37
- Fraudulent conveyance, § 64:50
- Fraudulent preference, § 64:51
- Fraudulent trading, § 64:52
- Frustration doctrine, discharge of contract, § 64:21

IRELAND—Cont'd

- Implied contract terms, § 64:15
- Individually negotiated contract terms, § 64:13
- Industrial societies, § 64:36
- Initiating liquidation, § 64:39
- Innominate contract terms, § 64:14
- Insolvency
 - generally, § 64:38
 - company property, effects of liquidation, § 64:45
 - contracts, effects of liquidation, § 64:43
 - court protection of companies, §§ 64:55-64:57
 - court supervised examination of companies, §§ 64:55-64:57
 - creditors' remedies, effects of liquidation, § 64:46
 - directors, effects of liquidation, § 64:42
 - initiating liquidation, § 64:39
 - liquidation
 - effects, § 64:40 to 64:46
 - initiating, § 64:39
 - litigation, effects of liquidation, § 64:44
 - proving debts and distributions to creditors, § 64:54
 - shareholders, effects of liquidation, § 64:41
- Intellectual property
 - generally, § 64:58
 - copyright and related rights, § 64:61
 - database right, § 64:61
 - moral rights, § 64:61
 - patents, § 64:59
 - performer's rights, § 64:61
 - trademarks, § 64:60
- Intention to create legal relations, § 64:6
- Limitation of liability, § 64:16
- Litigation, §§ 64:29, 64:44
- Mediation, § 64:31
- Mere representations, contract law, § 64:12
- Mergers and acquisitions, § 64:26
- Money laundering obligations, § 64:62
- Monopolies, § 64:25
- Moral rights, § 64:61
- Negotiated terms, § 64:13

IRELAND—Cont'd

Outline of contract law, § 64:2
 Parol evidence rule, § 64:17
 Partnerships, § 64:34
 Patents, § 64:59
 Performance of contract, § 64:20
 Performer's rights, intellectual property, § 64:61
 Preferences, fraudulent, § 64:51
 Privity of contract, § 64:10
 Prompt payment obligations, § 64:63
 Provident societies, § 64:36
 Proving debts and distributions to creditors, § 64:54
 Reckless trading, § 64:53
 Registered companies, § 64:35
 Registration of business names, § 64:37
 Representations, contract law, § 64:12
 Restitution of fraudulently disposed assets, § 64:49
 Restrictive practices, competition law, § 64:24
 Shareholders, effects of liquidation, § 64:41
 Sole traders, § 64:33
 Standard contract terms, § 64:13
 Stock and other exchanges, § 64:64
 Taxation and duty to account, § 64:65
 Terms of contracts, generally, § 64:11 to 64:17
 Trademarks, § 64:60
 Warranties, § 64:14

ISRAEL

Generally, § 65:1
 Acceptance, § 65:12
 Arbitration, § 65:7
 generally, § 65:7
 governing law and arbitration, §§ 65:3, 65:4
 Business forms
 generally, § 65:38
 branch or subsidiary, § 65:39
 distributorships, § 65:41
 franchise, § 65:43
 partnership, § 65:40
 sales representation, § 65:42
 Choice of forum, § 65:6
 Commercial torts, § 65:30
 Contract formation, § 65:10

ISRAEL—Cont'd

Contracts of adhesion (standard contracts), § 65:33
 Court jurisdiction and enforcement of foreign judgments, § 65:5
 Currency control, § 65:45
 Damages, § 65:23
 Definiteness, § 65:13
 Delay, justifiable postponement, § 65:18
 Distributorships, business forms, § 65:41
 Estoppel and reliance, § 65:17
 Force majeure, § 65:19
 Foreign investment, § 65:44
 Form, § 65:15
 Franchise, business forms, § 65:43
 Freedom of contract, § 65:8
 Good faith, § 65:9
 Governing law and arbitration
 choice of law, § 65:3
 international sales, § 65:4
 Government contracts, § 65:37
 Intention, § 65:14
 Interpretation of contract, § 65:16
 Offer: person's proposal to another constitutes offer if it attests, § 65:11
 Partnership, business forms, § 65:40
 Penal provisions and liquidated contractual damages, § 65:25
 Prescription law, § 65:34
 Product liability, § 65:31
 Remedies for breach of contract, § 65:21 to 60:26
 Rescinding the contract, § 65:24
 Retention of title and credit on the purchase of a commodity, § 65:36
 Set-off, § 65:35
 Source and nature of Israeli law, § 65:2
 Special remedies: sale of goods, § 65:26
 Specific performance, § 65:22
 Taxation
 generally, § 65:46
 benefits to new immigrants and returning residents, § 65:53
 capital gains tax, § 65:49
 corporate tax, § 65:48
 estate and property taxes, § 65:51
 foreign residents, § 65:52
 income tax, § 65:47

INDEX

ISRAEL—Cont'd

- Taxation—Cont'd
 - Taxation of Controlled Foreign Corporation (CFC), § 65:54
 - treaties for the avoidance of double taxation, § 65:55
 - value added tax, § 65:50
- Tort law, § 65:29
- Unjust enrichment
 - generally, § 65:28
 - quasicontractual, and other remedies for breach of contract, § 65:27 to 60:31
- Unlawful limitation of liability and protection of the weaker party, § 65:32
- Warranties, § 65:20

ISSUES COVERED AND EXCLUDED

- Article 4: Issues Covered and Excluded, this index

ITALY

- Generally, § 66:18
- Antitrust or competition law
 - generally, § 66:63
 - abuse of dominant position, § 66:65
 - anti-competitive behavior, § 66:67
 - concentrations, § 66:66
 - restrictive practices, § 66:64
- Arbitration
 - appeals, § 66:16
 - arbitration agreement, § 66:11
 - arbitration award, § 66:15
 - domestic law on arbitration, § 66:9 to 61:16
 - freedom to submit disputes to arbitration, § 66:10
 - international conventions, § 66:8
 - number of the arbitrators, § 66:12
 - procedural rules, domestic law, § 66:14
 - seat of the arbitration, § 66:13
- Bankruptcy legislation
 - generally, § 66:89
 - bankruptcy (“fallimento”)
 - generally, § 66:92
 - ascertainment of the bankruptcy liabilities and liquidation of assets, § 66:95

ITALY—Cont'd

- Bankruptcy legislation—Cont'd
 - bankruptcy (“fallimento”)—Cont'd
 - conclusion of the bankruptcy procedure, § 66:96
 - petition, § 66:93
 - preliminary activities, § 66:94
 - redemption of the residual debts (“esdebitazione”), § 66:97
 - composition with creditors (“concordato preventivo”), § 66:98
 - extraordinary insolvency proceedings, § 66:99
 - pre-liquidation procedure, composition with creditors (“concordato preventivo”), § 66:98
- Breach of contract, remedies, § 66:22
- Case law, § 66:3
- Choice of forum, § 66:7
- Choice of law, § 66:6
- Consumers, contracts with, § 66:30
- Damages, § 66:24
- Debt collection
 - attachment or restraining orders, § 66:88
 - EC Regulation n. 1896/2006, § 66:87
 - fast track proceedings, § 66:86
 - summary judgments, § 66:85
- Defects of formation, § 66:20
- Delayed performance, remedies, § 66:27
- Enforcement of foreign judgments in Italy
 - generally, § 66:80
 - judgments issued within European Union and principles of judicial cooperation, § 66:83
 - procedure for enforcement of foreign judgments, § 66:82
 - requirements for recognition of foreign, § 66:81
 - when it is advisable to commence lawsuit in Italy, § 66:84
- Excessive onerousness (commercial impracticability), remedies, § 66:29
- Exchange controls, § 66:79
- Formation of contract, § 66:19
- Governing law and jurisdiction
 - generally, § 66:5
 - choice of forum, § 66:7

ITALY—Cont'd

Governing law and jurisdiction—Cont'd
choice of law, § **66:6**

Impossibility of performance, remedies, § **66:28**

Industrial property
generally, § **66:103**
confidential business information and trade secrets, § **66:111**
patents
generally, § **66:105**
content of patent rights, § **66:107**
designs and models, § **66:109**
geographical indications and denominations of origin, § **66:108**
models of use, § **66:110**
request of patent, § **66:106**
trade marks
content of trademark rights, § **66:104**
signs, § **66:103**

Insurance operations in Italy
generally, § **66:117**
performance of insurance activities in Italy by EU companies, § **66:119**
performance of insurance activities in Italy by non-EU companies, § **66:120**
prior authorization to perform insurance activities in Italy for Italian companies, § **66:118**

Joint ventures
generally, § **66:47**
associations in participation, § **66:51**
consortia, § **66:50**
corporate joint ventures, § **66:48**
series of contracts, § **66:52**
shareholders' agreements, § **66:49**

Judiciary, the, § **66:4**

Late payments in commercial transactions, § **66:35**

Limitation of liability, § **66:34**

Main business contracts
agency agreements, § **66:60**
distribution agreements, § **66:61**
franchising agreements, § **66:59**
sub-supply agreements, § **66:62**

ITALY—Cont'd

Mergers and acquisitions transactions in Italy
generally, § **66:53**
alternative forms of M&A transactions, § **66:54**
contribution in kind of on-going concern, shares, or quotas, § **66:57**
Italian law regarding transfers of on-going concern, § **66:56**
main features of transfers of shares, quotas, § **66:55**
mergers, generally, § **66:58**
real estate acquisitions, § **66:113**
taxation, § **66:78**

Penalty clauses, § **66:25**

Principal business forms
generally, § **66:36**
administrative body, Societa per Azioni, § **66:39**
duty of transparency, groups of companies, § **66:44**
financing from shareholders provisions, groups of companies, § **66:46**
groups of companies, § **66:42 to 61:46**
liability of co-coordinating company, § **66:43**
rights of withdrawal from group of companies, § **66:45**
shareholders' meetings, Societa per Azioni, § **66:38**
Societa per Azioni, § **66:37 to 61:40**
Societas Europaea, § **66:41**

Privacy issues and personal data protection
consent, § **66:134**
consent, information to data owners, § **66:134**
data processing, § **66:132**
data protection code, § **66:131**
information to data owners, § **66:131 to 61:134**

Public takeovers and tender offers in Italy
abuse of inside information and market manipulation, § **66:129**
CONSOB's powers, market abuse, insider dealing, market

INDEX

ITALY—Cont'd

- Public takeovers and tender offers in Italy—Cont'd
 - manipulation, § 66:130
- disclosure of inside information, insider dealing practices, register of insiders, § 66:128
- main scenarios, § 66:125
- market abuse, insider dealing, market manipulation, § 66:127 to 61:128
- rules governing public tender offers, § 66:126
- Real estate
 - commercial leases, § 66:112
 - local taxes on real estate properties (ICI), § 66:115
 - real estate acquisitions, § 66:113
 - real estate finance and secured mortgages, § 66:116
 - taxation on acquisition of real estate, § 66:114
- Remedies for contract breach, impossibility of performance, or commercial impracticability, § 66:21 to 61:29
- Securities regulations
 - consolidated law on finance, § 66:121
 - financial intermediaries, investment services, collective portfolio management, § 66:122
 - issuers, § 66:124
 - regulated markets, § 66:123
- Sources of contract law, § 66:2
- Sources of law, § 66:1
- Specific performance, § 66:26
- Taxation
 - generally, § 66:68
 - corporate income tax
 - generally, §§ 66:69, 66:71 to 61:74
 - Income, § 66:74
 - IRAP, § 66:73
 - IRES, § 66:72
 - individual income tax (“IRPEF”), § 66:70
 - personal income taxes, §§ 66:69, 66:70
 - real estate acquisition, § 66:114
 - registration tax, § 66:76
 - tax treaties, § 66:77
 - taxation of M&A transactions, § 66:78

ITALY—Cont'd

- Taxation—Cont'd
 - value added tax, § 66:75
- Termination of contracts for cause, § 66:23
- Warranties, § 66:31 to 61:33
 - aliud pro alio, § 66:33
 - warranty against defects, § 66:33
 - warranty against lack of essential qualities, § 66:33
 - warranty of good title, § 66:32

JAPAN

- Arbitration, § 67:3
- Contractual liabilities and warranties, § 67:10
- Damages, § 67:6
- Delay, excusable delays, force majeure, § 67:5
- Exclusion of consequential damages, § 67:12
- Governing law, § 67:2
- Government authorization
 - currency controls, § 67:13
 - other approvals, § 67:14
- Liquidated damages and penalty clauses, § 67:7
- Nature of Japanese law, § 67:1
- Personal information protection, § 67:31
- Source of Japanese law, § 67:1
- Statute of limitations, prescription period, § 67:9
- Structuring presence in Japan
 - generally, § 67:18
 - acquisition of shares in existing company, § 67:25
 - appointment of local distributor, § 67:20
 - establishing a branch office in Japan, § 67:27
 - establishing Japanese corporation, § 67:22
 - FEA requirement, § 67:23
 - Foreign Exchange and Foreign Trade Act, § 67:19
 - incorporation procedure, § 67:24
 - licensing agreements, § 67:29
 - other laws and regulations, § 67:26
 - registration in general, § 67:28

JAPAN—Cont'd

- Structuring presence in Japan—Cont'd setting up representation office, § 67:21
- Taxation
 - generally, § 67:15
 - proper structuring of export transactions, § 67:17
 - tax treaty, § 67:16
- Tort liability, § 67:11
- Trade regulation, § 67:30
- Type of contracts, § 67:4
- Warranties
 - contractual liabilities, § 67:10
 - remedies, and burden of proof, § 67:8
- Warranties, remedies, and burden of proof, § 67:8

JOINT STOCK COMPANIES

- Korea, business forms, § 69:21
- Russia, § 80:16

JOINT VENTURES

- Latvia, competition law, § 71:37
- Lithuania, competition law, § 73:42

JUDICIAL SYSTEM

- Generally, § 80:6 et seq.
- Arbitration courts, § 80:10
- Arbitration tribunals, § 80:11
- Constitutional court of the Russian federation, § 80:7
- Courts of general jurisdiction, § 80:9
- Execution of judgments of Russian state courts, § 80:13
- Foreign courts and international commercial arbitrations, ruling, § 80:14
- Mediation, § 80:12
- Supreme court of the Russian federation, § 80:8

JURISDICTION

- Article 19: “acceptance” with modifications, § 97:68
- Australian courts, § 48:3
- Chile, § 51:3
- Israel, court jurisdiction and enforcement of foreign judgments, § 65:5
- Italy, § 66:5 to 61:7
- Place for payment [Article 57], analysis, § 102:46
- Poland, § 79:4

KARZAI GOVERNMENT

- Afghanistan, developments in legal order, § 47:4

KNOWLEDGE

- Notice of third-party claim [Article 43], seller's knowledge, Article 43(2), § 100:121
- Seller's knowledge. Article 40: Seller's Knowledge of Nonconformity, this index
- Suspension of performance [Article 71], awareness of threat of nonperformance prior to conclusion of contract, § 104:12
- Third party claims to goods [Article 41], knowledge vs. agreement, express or implied, § 100:110
- Time for examining goods [Article 38], prior knowledge of the buyer, § 100:47

KOREA

- Abuse of market dominance, prohibition, § 69:32
- Arbitration in foreign countries, § 69:5
- Arbitration, generally, § 69:4
- Business combination that restrains, restrictions, § 69:33
- Business forms in Korea
 - generally, § 69:20
 - branch office characteristics, § 69:21
 - establishment procedures, § 69:23
 - governmental reporting requirements, § 69:22
 - joint stock company characteristics, § 69:21
 - limited liability company characteristics, § 69:21
- Cartel, restrictions, § 69:34
- Competition, antitrust law
 - generally, § 69:31
 - prohibition on abuse of market dominance, § 69:32
 - restriction on business combination that restrains, § 69:33
 - restriction on cartel, § 69:34
 - restriction on unfair trade practices, § 69:35
- Damages in general, § 69:18
- Design right, § 69:11

INDEX

KOREA—Cont'd

- Freedom of contract, § 69:14
- Governing law and jurisdiction
 - choice of law, § 69:2
 - jurisdiction, § 69:3
- Government authorization
 - foreign exchange, § 69:6
 - foreign investment, § 69:7
 - others, § 69:8
- Intellectual property
 - generally, § 69:10
 - copyright, § 69:12
 - patent right, utility model right, design right, trademark right, § 69:11
 - trade secrets and well-known marks, § 69:13
- Joint stock company characteristics, business forms in Korea, § 69:21
- Labor law, §§ 69:29, 69:30
- Limitation of liability, § 69:19
- Limited liability company characteristics, § 69:21
- Nature of Korean law, § 69:1
- Outsourcing, dispatching, § 69:30
- Patent right, § 69:11
- Product liability, § 69:17
- Public procurement, § 69:9
- Remedies for breach of contract, § 69:15
- Resources, § 69:36
- Source of Korean law, § 69:1
- Statutory rights and remedies available to purchaser of defective goods, § 69:16
- Taxation
 - generally, § 69:24
 - pass-through vehicle, transfer price, thin capitalization, § 69:28
 - permanent establishment, § 69:25
 - value-added tax, § 69:27
 - withholding tax, § 69:26
- Trade secrets and well-known marks, § 69:13
- Trademark right, § 69:11
- Unfair trade practices, restrictions, § 69:35
- Utility model right, § 69:11

LABOR AND EMPLOYMENT LAWS IN INDIA

- Generally, §§ 63:58-63:63
- Employment of foreign nationals, § 63:63
- Industrial relations code, § 63:62
- Occupational safety, health, and working conditions code, § 63:61
- Security code, § 63:60
- Wage code, § 63:59

LABOR LAWS

- Korea, §§ 69:29, 69:30

LANGUAGE

- Estonia, requirements in acquisition of real estate, § 56:55

LATVIA

- Administrative sanctions, § 71:40
- Branch or subsidiary
 - branch offices, representative offices, § 71:15
 - taxation of subsidiaries vs. taxation of branches, § 71:47
- Civil law sanctions, § 71:40
- Company law
 - generally, § 71:5
 - branch offices, representative offices, § 71:15
 - commercial register, § 71:16
 - forms of business entities, § 71:6
 - foundation of a public and private limited liability company, § 71:8
 - general meeting, § 71:12
 - licensed areas of business, § 71:16
 - management board, § 71:11
 - management of company, § 71:10 to 71:13
 - notaries public, § 71:16
 - public and private limited liability companies in comparison, § 71:14
 - public limited liability companies and private limited liability companies, § 71:7
 - share capital and shares, § 71:9
 - supervisory board, § 71:13
- Competition law
 - abuse of a dominant position, § 71:33
 - administrative sanctions, § 71:40

LATVIA—Cont'd

Competition law—Cont'd
 anticompetitive agreements and related practices, § 71:29
 applicability of the EC competition, § 71:28
 civil law sanctions, § 71:40
 criminal law sanctions, § 71:40
 de minimis rule, § 71:31
 exemptions, § 71:30
 joint ventures, § 71:37
 leniency regime for cartel whistleblowers, § 71:32
 merger control, § 71:34 to 71:36
 notification, merger control, § 71:36
 sanctions, § 71:40
 thresholds, merger control, § 71:35
 unfair competition, § 71:38
 Criminal law sanctions, § 71:40
 Dividends, taxation of profits received by non-resident companies, § 71:44
 Economics, preface, § 71:3
 Interest, taxation of profits received by non-resident companies, § 71:45
 Limited liability companies
 foundation of a public and private limited liability company, § 71:8
 public and private limited liability companies in comparison, § 71:14
 public limited liability companies and private limited liability companies, § 71:7
 Mergers and acquisitions
 generally, § 71:17
 acquisition of assets, § 71:23 to 71:27
 acquisition of shares, §§ 71:19 to 71:22, 71:27
 comparison of share and asset acquisitions, § 71:27
 competition law, § 71:34 to 71:36
 forms
 acquisition of assets, § 71:24
 acquisition of shares, § 71:20
 pre-emptive rights, acquisition of shares, § 71:22
 transfer of liabilities, acquisition of assets, § 71:26
 transfer of title
 acquisition of assets, § 71:25

LATVIA—Cont'd

Mergers and acquisitions—Cont'd
 transfer of title—Cont'd
 acquisition of shares, § 71:21
 types of acquisitions, § 71:18
 Non-resident companies, taxation of profits received by
 generally, § 71:43
 dividends, § 71:44
 interest, § 71:45
 offshore transactions, § 71:46
 Notaries public, § 71:16
 Offshore transactions, taxation of profits received by non-resident companies, § 71:46
 Personal income tax, § 71:48
 Politics, preface, § 71:2
 Population, preface, § 71:4
 Preface, § 71:1 to 71:78
 Real estate
 generally, § 71:57
 acquisition of real estate, § 71:59 to 71:70
 change of ownership, acquisitions, § 71:60
 construction of buildings, § 71:77
 due diligence, acquisitions, § 71:63
 duration and expiry of lease agreement, § 71:74
 encumbrances, § 71:71
 European Union citizens and legal entities, acquisition restrictions, § 71:70
 form of acquisition agreements, § 71:61
 language requirements, acquisitions, § 71:62
 lease agreements, § 71:73 to 71:75
 lease payment and accessory expenses, § 71:75
 non-European-Union citizens and legal entities, acquisition restrictions, § 71:69
 planning of construction of buildings, §§ 71:76, 71:77
 property management, § 71:72
 related costs, acquisitions, § 71:66
 restrictions, acquisitions, § 71:68 to 71:70

INDEX

LATVIA—Cont'd

- Real estate—Cont'd
 - rights of first refusal, acquisitions, § 71:64
 - taxation, acquisitions, § 71:67
 - title to real estate, land books, § 71:58
 - typical purchase price payment arrangements, § 71:65
- Resources, § 71:78
- Taxation
 - generally, § 71:41
 - acquisition of real estate, § 71:67
 - corporate income tax, taxation of profits received by resident companies and permanent establishments, § 71:42
 - dividends, taxation of profits received by non-resident companies, § 71:44
 - domestic sales, value added tax, § 71:52
 - interest, taxation of profits received by non-resident companies, § 71:45
 - intra-Community supply and acquisition of goods, import and export procedures, value added tax, § 71:53
 - non-resident companies, taxation of profits received by, § 71:43 to 71:46
 - offshore transactions, taxation of profits received by non-resident companies, § 71:46
 - payment of VAT, § 71:55
 - personal income tax, § 71:48
 - taxable period and VAT returns, § 71:56
 - taxable person, value added tax, § 71:50
 - taxable supply, VAT rates, § 71:51
 - taxation of subsidiaries vs. taxation of branches, § 71:47
 - value added tax, § 71:49 to 71:56
 - VAT deduction and VAT refund, § 71:54

LEADING CASE LAW

- Table of cases, § Annexure D

LEBANON

- Generally, § 72:1 et seq.

LEBANON—Cont'd

- Arbitration, § 72:7
- Choice of law, § 72:5
- Commercial representation, § 72:33
- Court of jurisdiction, § 72:6
- Foreign direct investment, §§ 72:41, 72:42
- Forms of contracts, § 72:8
- Rules applicable to contracts, § 72:9
- Sources of law, § 72:2
 - custom, § 72:4
 - jurisprudence, § 72:3
- Tax on income from invested capital, § 72:37
- Tax on salaries, wages, and pensions, § 72:38
 - registers and declarations, § 72:39
- Taxation, §§ 72:34-72:40
 - income tax on profits from noncommercial, commercial, and industrial business, § 72:35
 - tax exemptions, § 72:36
- Trade rules and incorporation, §§ 72:10-72:32
 - branch of a foreign company, §§ 72:27-7:32
 - obligations, § 72:28
 - required document, § 72:29
- capital, § 72:12
- holding companies, §§ 72:19-72:32
 - capital, § 72:20
 - legal obligations, § 72:22
 - management and meetings, § 72:21
- legal obligations, § 72:14
- limited liability companies, § 72:15
 - capital and securities, § 72:16
 - legal obligations, § 72:18
 - shareholders, § 72:17
- limited liability partnerships, § 72:11
- offshore companies, § 72:23
 - capital, § 72:24
 - legal obligations, § 72:26
 - management, § 72:25
- partners, § 72:13
- representative office of a foreign company, § 72:30
 - obligations, § 72:31
 - required document, § 72:32
- Value added tax, § 72:40

LEGAL DEFECTS

Warranties, § 79:10

LEGAL ENTITIES

Russia

Generally, §§ 80:15-80:20

joint stock companies, § 80:16

limited liability companies, § 80:17
non-commercial organiza-
tions, § 80:20

partnerships, § 80:18

state and municipal unitary
enterprises, § 80:19

Russia

Generally, §§ 80:15-80:20

joint stock companies, § 80:16

limited liability companies, § 80:17
non-commercial organiza-
tions, § 80:20

partnerships, § 80:18

state and municipal unitary
enterprises, § 80:19

LEGAL SYSTEMS

Afghan legal system, § 47:1 to 47:4

Honduran legal system and generali-
ties, § 62:1

Russian legal system, generally, § 80:3

LENIENCY

European union competition law, hori-
zontal agreements, § 45:14

Latvia, leniency regime for cartel
whistleblowers, § 71:32

LETTERS OF CREDIT

Enabling steps [Article 54], analy-
sis, § 102:19

LETTERS OF INTENT

France, acquiring company
within, § 59:44

LICENSES AND PERMITS

Denmark, agreement licenses, § 54:29

Finland, business permits, § 58:12

France, permits for workers, §§ 59:137,
59:138

Mexico, transfer for permits, § 74:32

LIENS

Estonia, real estate
encumbrances, §§ 56:63, 56:64

LIENS—Cont'd

Latvia, real estate encumbrances, § 71:71

Lithuania, real estate
encumbrances, § 73:79

LIMITATION

Contract principles, § 78:10

LIMITATION OF LIABILITY

Generally, § 15:1 et seq.

Bill of particulars vs. no bill of
particulars, § 15:11

Ceiling on Direct Damages, price
allocable to the product, § 15:7

Total monetary amount, § 15:8

Checklist, § 15:1

Consequential damages under the
United Nations Sales Convention
(CISG), § 15:4

Counsel to international drafts-
men, § 15:23

Definitions, § 15:3

Distinction between U.S. and foreign
environments, § 15:25

Essential elements of effective Limita-
tion of Liability clause, § 15:2

Exclusion of consequential damage
foreign practices, § 15:10

U.S. practice, § 15:9

Illustrative contract provisions, § 15:5

Limitation of Liability for
negligence, § 15:16

Mitigation of loss, § 15:6

Orgalime S 2022 Contract, § 15:15

Other provisions, time limits
generally, §§ 15:17-15:20

Gratuitous advice or assis-
tance, § 15:18

Subcontractors or suppliers, § 15:20

Use of products by others, § 15:19

Other, third party claims, § 15:21

Printed or standard form
contracts, § 15:22

Recommended approach, § 15:26

Response to absence of Limitation of
Liability (buyers tender), § 15:24

Scandinavian Contract, § 15:14

Separate limitation of liability clauses
vs. add-on to warranty
clause, § 15:12

INDEX

LIMITATION OF LIABILITY—Cont'd

UN-ECE Contract and other
examples, § 15:13

LIMITATION OF LIABILITY

Ireland, § 64:16

Italy, § 66:34

Korea, § 69:19

Switzerland, principles of Swiss contract
law, § 85:17

LIMITATION PERIODS

Contract principles, types of
contracts, § 79:13

LIMITED LIABILITY COMPANIES

France, joint ventures, § 59:71

Korea, business forms, § 69:21

Latvia, §§ 71:7, 71:8, 71:14

Lithuania, §§ 73:10, 73:19

Market

commercial companies, § 77:12

Russia, § 80:17

LIQUIDATED DAMAGES

Colombia, §§ 53:14, 53:15

General rule for measuring damages
[Article 74], analysis, § 104:56

Impediments excusing party from dam-
ages [Article 79], analy-
sis, § 104:137

LIQUIDATED DAMAGES AND PENALTY PROVISIONS

Generally, § 8:1

Australia, breach of contract
issues, § 48:19

Bonus clause, § 8:11

Checklist, § 8:1

Confidentiality clauses, § 8:9

Different positions taken in illustrative
jurisdictions, § 8:3

Drawing delays, § 8:8

England, breach of contract, § 55:22

General, § 8:2

Grace periods, § 8:13

Guide to United States customs
laws, § 43:33

Illustrative contract provision, § 8:4

Interest on late payments and use of liq-
uidated damages
where interest disallowed, § 8:15

LIQUIDATED DAMAGES AND PENALTY PROVISIONS—Cont'd

Interim dates, § 8:10

Japan, § 67:7

Notification, § 8:5

Rates and limits, burden of proof, § 8:7

Relief due to unforeseen event, § 8:12

Sole clause, § 8:14

Sole remedy vs. actual damages in lieu
of or in addition to penalties or liq-
uidated damages, § 8:6

LITHUANIA

Arbitration courts, preface, § 73:3

Company law

generally, § 73:8

board, management of
company, § 73:16

branch offices and representative
offices, § 73:20

commercial register, notaries public,
licensed areas of busi-
ness, § 73:21

forms of business entities, §§ 73:9,
73:10

general meeting, management of
company, § 73:14

incorporation of company, § 73:11

management of company, § 73:13 to
73:18

managing director, § 73:17

public and private limited liability
companies, §§ 73:10, 73:19

right of representation in management
of company, § 73:18

share capital and shares, § 73:12

supervisory board, § 73:15

Comparison of public and private
limited liability companies, § 73:19

Competition law

applicability of EC competition
rules, § 73:34

concentration control, § 73:39 to
73:42

de minimis rule, prohibited agree-
ments, § 73:37

exemptions, prohibited agree-
ments, § 73:36

hardcore restrictions, prohibited
agreements, § 73:38

LITHUANIA—Cont'd

Competition law—Cont'd
 joint ventures, concentration control, § 73:42
 notification, concentration control, § 73:41
 prohibited agreements, § 73:35 to 73:38
 thresholds, concentration control, § 73:40
 Courts, preface, § 73:3
 Culture, preface, § 73:7
 Foreign business associations, preface, § 73:6
 Joint ventures, competition law, § 73:42
 Legal reform programme, preface, § 73:4
 Limited liability companies, public and private, §§ 73:10, 73:19
 Mergers and acquisitions
 generally, § 73:22
 acquisition of assets, § 73:28 to 73:32
 acquisition of shares, § 73:24 to 73:27
 comparison of share and asset acquisitions, § 73:33
 forms
 acquisition of assets, § 73:29
 acquisition of shares, § 73:25
 pre-emptive rights, acquisition of shares, § 73:27
 transfer of employees, acquisition of assets, § 73:32
 transfer of liabilities, acquisition of assets, § 73:31
 transfer of title
 acquisition of assets, § 73:30
 acquisition of shares, § 73:26
 types of acquisitions, § 73:23
 Preface, § 73:1 to 73:6
 Public and private limited liability companies, §§ 73:10, 73:19
 Real estate
 generally, § 73:67
 acquisition of real estate, § 73:69 to 73:76
 change of ownership, acquisitions, § 73:70
 construction of buildings, § 73:85
 due diligence in acquisitions, § 73:73
 duration and expiry of lease agreement, § 73:82

LITHUANIA—Cont'd

Real estate—Cont'd
 encumbrances, § 73:79
 form of acquisition agreements, § 73:71
 language requirements, acquisitions, § 73:72
 lease agreements, § 73:81 to 73:83
 lease payment and accessory expenses, § 73:83
 mortgage, § 73:79
 planning requirements and construction of buildings, §§ 73:84, 73:85
 pre-emption rights, acquisitions, § 73:74
 property management, § 73:80
 real estate register, § 73:68
 related costs, acquisitions, § 73:76
 restrictions on acquiring real estate, §§ 73:78, 73:80
 taxation, § 73:77
 title to real estate, § 73:68
 typical purchase price arrangements, § 73:75
 Resources, § 73:86
 State structure, preface, § 73:2
 Taxation
 generally, § 73:43
 controlled foreign company legislation, § 73:52
 corporate income tax, § 73:45
 deductions, income taxation, § 73:46
 dividends, income taxation, § 73:49
 income taxation, § 73:44 to 73:51
 nonresident natural and legal persons, income tax liability, § 73:51
 permanent establishment of nonresident legal person, § 73:53
 real estate, § 73:77
 resident natural persons, income tax liability, § 73:50
 tax base, § 73:45
 tax payers, § 73:45
 tax rates, § 73:45
 taxation of resident legal persons (corporate income tax), § 73:45
 thin capitalization, income taxation, § 73:48

INDEX

LITHUANIA—Cont'd

Taxation—Cont'd

transfer pricing and related party transactions, income taxation, § 73:47

Value added taxation

generally, § 73:54

calculation and payment of VAT on behalf of the seller, § 73:59

distance selling rules, § 73:63

domestic sales, intra-community supply, and, § 73:61

intra-community supply and acquisition of goods, import and export procedures, § 73:62

obligation to calculate and pay VAT on behalf of purchaser, § 73:64

payment of VAT, § 73:58

refund of input VAT, § 73:65

supply subject to VAT, § 73:60

taxable persons and taxable persons with limited liability, § 73:55

taxable persons with limited liability, § 73:57

VAT declaration and report on intra-community supply of goods, § 73:66

voluntary registration, § 73:56

MANUFACTURED GOODS

Article 3: Goods to be Manufactured; Services, this index

MARKET

Commercial companies

limited liability companies, § 77:12

MARKETING LAW

Denmark, § 54:39

MATERNITY RIGHTS

Denmark, § 54:49

MEDIATION

Austria, § 49:22

Ireland, § 64:31

Russia, § 80:12

MEETINGS

Estonia, company law, § 56:12

Finland, shareholders of limited liability company, § 58:17

Latvia, company law, § 71:12

MEETINGS—Cont'd

Lithuania, company law, § 73:14

Sweden, company law, §§ 84:11-84:15, 84:23

MERGER CLAUSES

Modification of contract [Article 29], analysis, § 98:56

MERGER CONTROL

Antitrust law, § 40:12

MERGERS AND ACQUISITIONS

Estonia, §§ 56:16-56:26

acquisition of assets, §§ 56:22-56:25

acquisition of shares, §§ 56:18-56:21

comparison of share and asset acquisitions, § 56:26

types of acquisitions, § 56:17

Finland, notification, § 58:37

Ireland, § 64:26

Sweden, § 84:77

MEXICO

Generally, § 74:1

Acquisition and lease of real estate generally, § 74:50

acquisition of real estate, generally, § 74:51

lease of real estate, generally, § 74:53

obligations of lessee, § 74:55

obligations of lessor, § 74:54

other general provisions, § 74:56

parties to real estate acquisition, § 74:52

Arbitration, § 74:64

Assets

foreign lending and security devices, § 74:45

tax law, § 74:60

Awarding contracts, § 74:68

Choice of law

generally, § 74:63

foreign lending and security devices, § 74:39

Corruption in public procurement, § 74:75

Court structure, § 74:62

Data protection, private, § 74:76

FIBRAs, infrastructure and real estate, § 74:44

MEXICO—Cont'd

Foreign investment
generally, § 74:2
economic activities reserved to Mexico, restrictions, § 74:5
limited participations to foreign requiring authorization, restrictions, § 74:6
neutral investment shares, CPOs and Series N shares, § 74:10
neutral investment trusts, CPOs and Series N shares, § 74:9
participation in excess of 49%, restrictions, § 74:7
restrictions, § 74:3 to 74:7
strategic areas reserved to state, restrictions, § 74:4
Foreign lending and security devices
generally, § 74:37
buildings as security devices, § 74:43
choice of law and submission to jurisdiction, § 74:39
due diligence, § 74:47
important foreign lender aspects of cross-border lending, § 74:40
insolvency law, § 74:49
land as security device, § 74:43
licensing issues, § 74:38
other tangible assets as security devices, § 74:45
securities and cash as security devices, § 74:46
security devices, generally, § 74:42
usury laws, § 74:48
withholding taxes, § 74:41
Foreign participation, § 74:69
Guarantees, usual guarantees and insurance requirements, § 74:70
Incorporation of Mexican companies
generally, § 74:11
different forms of incorporation, § 74:12 to 74:14
incorporation process, § 74:15
post-incorporation requirements, § 74:16
Sociedades Anónimas (SA), § 74:13
Sociedades de Responsabilidad Limitada (SRL), § 74:14
Infrastructure and real estate (FIBRAs), § 74:44

MEXICO—Cont'd

Insurance
generally, § 74:71
requirements and usual guarantees, § 74:70
Jurisdiction
generally, § 74:63
foreign lending and security devices, § 74:39
Laws on agency
generally, § 74:17
acts of administration, §§ 74:23, 74:26
acts of ownership, § 74:24
branches, § 74:19
grant and revoke power-of-attorneys, § 74:27
lawsuits and collections, § 74:22
negotiable instruments signing, § 74:25
permanent establishment, § 74:18
power-of-attorneys, § 74:21 to 74:27
representative offices, § 74:20
Mergers and acquisitions
generally, § 74:28
approvals, § 74:36
avoidance of liabilities, § 74:33
disclosure, § 74:36
equity acquisitions, § 74:34
forms of transactions, § 74:29
mergers, generally, § 74:35
transaction costs, § 74:30
transfer of permits, § 74:32
transfer taxes, § 74:31
value added taxes, § 74:31
Obligations, typical, § 74:72
PEMEX's new contracting framework, § 74:73
Public private partnerships, § 74:74
Public procurement
generally, § 74:66
corruption, § 74:75
Sources of law, § 74:67
Special aspects for investors and businesses from NAFTA countries, § 74:65
Taxation
generally, § 74:57
asset tax law, § 74:60
federal income tax law, § 74:59

INDEX

MEXICO—Cont'd

- Taxation—Cont'd
 - federal tax code, § 74:58
 - value added tax law, § 74:61
 - withholding taxes, foreign lending and security devices, § 74:41

MILITARY ITEMS

- Competent authorities, § 37:9
- Export control, § 37:3
- Member state legislation, § 37:8

MINING ACTIVITIES AND RESOURCES

- Afghanistan, § 47:17
- Afghanistan mining contracts, § 47:17

MISTAKE OR OMISSION

- Article 27: Delay or Error in Communication, this index
- Article 65: Seller's Notice Supplying Missing Specifications, this index

MITIGATION

- Germany, breach, § 60:22

MITIGATION OF DAMAGES

- Article 77: Mitigation of Damages, this index

MITIGATION OF LOSS

- Checklist, § 92:33
- Reduction of price [Article 50], failure to mitigate losses, § 101:99

MONEY LAUNDERING OBLIGATIONS

- Ireland, § 64:62

MORAL RIGHTS

- Ireland, § 64:61

MORTGAGES

- Estonia, § 56:64
- Italy, § 66:116
- Lithuania, § 73:79

MUNICIPAL UNITARY ENTERPRISES

- Russia, § 80:19

NACHFRIST

- Article 47: Buyer's Notice Fixing Additional Final Period for Performance, this index

NACHFRIST—Cont'd

- Article 63: Seller's Notice Fixing Additional Final Period for Performance, this index
- Buyer's notice fixing additional final period for performance [Article 47], consequence of Nachfrist, § 105:46
- Checklist, § 92:29
- Seller's right to avoid contract [Article 64], failure to perform after Nachfrist, § 102:125

NAMIBIA

- Generally, § 75:1 et seq
- Choice of law, § 75:2
- Sources and nature of namibian law, § 75:1

NEGOTIABLE INSTRUMENTS

- Mexico, signing, agency, § 74:25

NEGOTIATIONS

- Ireland, contract law, negotiated terms, § 64:13
- Sweden, redundancy, connection with lay-offs, § 84:66

NET WEIGHT

- Article 56: Net Weight, this index

NETHERLANDS

- Generally, §§ 76:1-76:31 et seq
- Arbitration, domestic arbitration, § 76:4
- international arbitration, § 76:5
- Contract principles, § 76:5
- Dutch contract law, special aspects
 - principles of reasonableness and equity, § 76:25
- Dutch private international law, applicable law, § 76:2
- EU and Dutch competition law, § 76:14
- Forms of contracts, types of contracts, §§ 76:7-76:10
 - contract clauses 'subject to,' § 76:10
 - heads of agreement, § 76:10
 - language, § 76:9
 - letters of intent, § 76:10
 - statutory law, mandatory rules, § 76:8
- Performance of contracts, excuses from performance
 - force majeure, § 76:15
 - rebus sic stantibus, § 76:17

NETHERLANDS—Cont'd

- Performance of contracts, excuses from performance—Cont'd
 - force majeure, § 76:15—Cont'd
 - right to suspend performance, § 76:16
 - unbearable hardship, § 76:18
 - non-performance, default notification requirements, § 76:19
- Remedies, creditors' fraud, § 76:26
 - assignments, § 76:30
 - bankruptcy on contracts, effect of, § 76:27
 - contract with government, § 76:31
 - exclusion of liability clauses, § 76:28
 - penalty clauses, § 76:29
- Remedies, in general, §§ 76:20-76:24 et seq
 - claims based on tort law, § 76:24
 - damages claims, § 76:22
 - rescission of contracts, § 76:23
 - specific performance claims, § 76:21
- Sources and characteristics of Dutch contract law, § 76:1
- Validity of contracts, requirements, §§ 76:11-76:13
 - no requirement of consideration, § 76:13
 - precedent and subsequent conditions, § 76:12

NOM CLAUSES

- Modification of contract; requirement of writing [Article 29], analysis, § 98:56

NON-COMMERCIAL ORGANIZATIONS

- Russia, § 80:20

NORTH AMERICAN FREE TRADE AGREEMENT (NAFTA)

- Mexico, special aspects for investors and businesses from NAFTA countries, § 74:65

NOTARIES PUBLIC

- Latvia, § 71:16

NOTICE PROVISIONS

- Generally, § 100:36
- Article 38: Time for Examining Goods, this index

NOTICE PROVISIONS—Cont'd

- Article 39: Notice of Lack of Conformity, this index
- Article 40: Seller's Knowledge of Nonconformity, this index
- Article 41: Third Party Claims to Goods, this index
- Article 43: Notice of Third-Party Claim, this index
- Article 44: Reasonable Excuse for Failure to Give Notice, this index
- Article 47: Buyer's Notice Fixing Additional Final Period for Performance, this index
- Article 63: Seller's Notice Fixing Additional Final Period for Performance, this index
- Article 65: Seller's Notice Supplying Missing Specifications, this index
- Articles 38 to 44, comparison with U.S. Uniform Commercial Code, § 100:38
- Avoidance prior to date for performance [Article 72], different notification requirements, § 104:28
- Avoidance. Article 26: Notice of Avoidance, this index
- Delay or error in communication [Article 27], revocation of avoidance notice, § 98:32
- Essence of Articles 38, 39, 44 and 40, § 100:37
- Impediments excusing party from damages [Article 79], analysis, §§ 104:135, 104:139
- Nonconformity. Article 39: Notice of Lack of Conformity, this index
- Sale of goods [Article 88], consequences of failure to notify, § 105:72
- Shipping arrangements [Article 32], electronic notification, § 99:32
- Suspension of performance [Article 71], duty to notify, § 104:13
- U.S. Uniform Commercial Code comparison, § 100:38

OBLIGATIONS

- General principles of contract, § 75:19

OBLIGATIONS OF BUYER

- Article 53: Buyer's Principal Obligations, this index

INDEX

OBLIGATIONS OF BUYER—Cont'd

- Article 60: Buyer's Obligation to Take Delivery, this index
- Article 86: Buyer's Duty to Preserve Goods, this index

OBLIGATIONS OF SELLER

- Generally, § **99:1**
- Article 30: Summary of Seller's Obligations, this index
- Article 31: Place of Delivery, this index
- Article 32: Shipping Arrangements, this index
- Article 33: Time for Delivery, this index
- Article 34: Documents Relating to Goods, this index
- Article 35: Summary of Seller's Obligations, this index
- Article 85: Seller's Duty to Preserve Goods, this index
- Place of delivery [Article 31], analysis, § **99:20**

OCCUPATIONAL SAFETY AND HEALTH

- Finland, § **58:44**

OFFER REVOCABILITY

- Checklist, § **24:1**
- Generally, § **24:2**

OFFERS

- Acceptance of offer, checklist, § **92:28**
- Article 14: Criteria For an Offer, this index
- Article 15: When Offer Becomes Effective; Prior Withdrawal, this index
- Article 16: Revocability of Offer, this index
- Article 17: Rejection of Offer Followed by Acceptance, this index
- Finland, contract law, § **58:3**
- Revocation of offer, checklist, § **92:14**

OFFSET

- Israel, § **65:35**
- Switzerland, § **85:21**

OFFSHORE

- Latvia, taxation of profits received by non-resident companies, § **71:46**

OPINIONS OF CISG ADVISORY COUNCIL

- Generally, § **Annexure E**

OTHER INTERNATIONAL LAW OR AGREEMENT

- Article 90: Relationship With Other International Agreements Containing Provisions Dealing With Matters Governed by Convention, this index
- Article 94: Declarations That may be Made by States with Related Legal Systems, this index
- Article 95: Exclusion of Article 1(1)(b) [Method of Restricting Role of Private International Law in Determining Applicability of Convention], this index

OUTSOURCING

- Generally, §§ **28:1-28:74**
- Checklist, § **28:1**
- Customer assets, used by the supplier, §§ **28:40-28:45**
- Customer control of services, §§ **28:34-28:39**
- Customer employees, layoffs, §§ **28:30-28:33**
- Dispute resolution, § **28:69**
 - assignment, § **28:71**
 - customer enterprise, § **28:73**
 - force majeure, § **28:72**
 - publicity, § **28:70**
 - supplier enterprise, § **28:74**
- Insurance
 - liability, § **28:68**
- Intellectual property
 - contractual, § **28:54**
 - customer, § **28:52**
 - security and data protection, § **28:55**
 - supplier, § **28:53**
- Korea, dispatching, § **69:30**
- Liability
 - indemnities, § **28:66**
 - insurance, § **28:68**
 - limitations on liability, § **28:67**
 - warranties, § **28:65**
- Pricing, generally, §§ **28:20-28:29**
- Service levels
 - bonus, § **28:18**

OUTSOURCING—Cont'd

- Service levels—Cont'd
 - changes, § 28:15
 - credits, § 28:17
 - earnback, § 28:19
 - generally, §§ 28:10-28:19
 - measurement period, § 28:12
 - measurement process, § 28:11
 - performance, § 28:14
 - reports, § 28:13
 - requirement to correct failures, § 28:16
- Services to be provided
 - changes, § 28:8
 - disaster recovery, § 28:9
 - exclusivity, § 28:7
 - generally, §§ 28:3-28:9
 - information technology capabilities, § 28:5
 - locations, § 28:6
- Term and termination
 - assistance, § 28:63
 - convenience by customer, § 28:60
 - fee, § 28:61
 - permitting termination, § 28:59
 - risk reduction, § 28:64
 - supplier, § 28:62
 - term, § 28:56
 - terminate for cause, § 28:58
 - termination, § 28:57
- Third party materials
 - equipment, § 28:48
 - generally, § 28:46
 - shared use, § 28:51
 - subcontracts, § 28:49
 - supplier investments, § 28:50
 - supplier use of its own materials, § 28:47

OUTSOURCING TO INDIA

- Foreign investment in india
 - generally, §§ 63:40-63:49
 - assignment, § 63:43
 - choice of law, § 63:44
 - confidentiality, § 63:42
 - dispute resolution, § 63:46
 - intellectual property (IP) rights, § 63:41
 - local laws, § 63:49

OUTSOURCING TO INDIA—Cont'd

- Foreign investment in india—Cont'd
 - return of confidential information, § 63:45
 - taxation, § 63:48
 - termination, § 63:47

PARENTAL LEAVE

- Denmark, § 54:49

PAROL EVIDENCE RULE

- Ireland, § 64:17

PART OR PARTIAL

- Article 51: Non-Conformity of Part of Goods, this index
- Article 92: Partial Adoption, this index
- Time for payment; inspection of goods [Article 58], partial delivery-partial payment, § 102:55

PARTIES

- General principles of contract, § 75:4

PARTNERSHIP

- Business entities
 - transaction, § 75:48
- Ireland, § 64:34
- Israel, business forms, § 65:40
- Mexico, public private, § 74:74
- Russia, § 80:18

PASSAGE OF TITLE

- Checklist, § 92:19

PASSING OF RISK

- Generally, § 103:1
- Article 66: Loss or Damage After Risk has Passed to Buyer, this index
- Article 67: Risk When Contract Involves Carriage, this index
- Article 68: Sale of Goods During Transit, this index
- Article 69: General Residual Rules on Risk, this index
- Article 70: Risk When Seller in Breach, this index

PATENT INDEMNITY

- Generally, § 14:1 et seq.
- Alternative contract language, § 14:9
- Checklist, § 14:1
- Claims, § 14:6
- Control and cooperation, § 14:7

INDEX

PATENT INDEMNITY—Cont'd

- Copyright protection, § 14:12
- Illustrative contract provisions, § 14:3
- Lawsuits, § 14:5
- License, replacement, or modification of product, § 14:10
- Limitation of total liability, § 14:13
- Obligations under U.C.C. and UN Sales Convention
 - generally, §§ 14:19-14:21
 - Alternative patent indemnity clauses, § 14:21
 - Limitations and exceptions, attorney fees, § 14:22
 - Notice requirements, § 14:20
 - Reverse indemnities, § 14:19
- Other limitations and exceptions, country of manufacture, resale, or use
 - generally, §§ 14:14-14:17
 - Class of indemnitees, § 14:15
 - Disclaimer of statutory warranties and other warranties, § 14:17
 - Product and process disclaimers, § 14:16
- Refund of purchase price, § 14:11
- Remedies, § 14:8
- Scope of indemnity, § 14:4

PATENTS

- Finland, § 58:25
- Ireland, § 64:59
- Korea, § 69:11
- Sweden, § 84:41
- United Arab Emirates, § 88:19

PAYMENT

- Article 57: Place for Payment, this index
- Article 58: Time for Payment; Inspection of Goods, this index
- Article 59: Payment due Without Request, this index
- Buyer's principal obligations [Article 53], duty to pay for goods, § 102:7
- General rule for measuring damages [Article 74], place for payment of damages, § 104:54
- Terms of payment, checklist, § 92:21

PENALTY

- Civil liability, § 80:29

PENSIONS

- Denmark, § 54:46
- France, § 59:56
- Sweden, § 84:53

PERFORMER'S RIGHTS

- Ireland, intellectual property, § 64:61

PERSONAL INCOME TAX

- Austria, § 49:15
- Italy, §§ 66:69, 66:70
- Latvia, § 71:48

PERSONAL INJURY, EXCLUSION OF LIABILITY

- Article 5: Exclusion of Liability for Death, Personal Injury; Product Liability, this index

PERU

- Generally, §§ 78:1-78:22
- Arbitration, § 78:5
- Contract principles
 - generally, §§ 78:6-78:15
 - damages, § 78:9
 - delays, § 78:11
 - force majeure, § 78:12
 - freedom of, § 78:7
 - good faith, § 78:8
 - limitation, § 78:10
 - penalty clauses, § 78:15
 - unforeseeable event, excessive onerousness, § 78:13
 - unjust enrichment, § 78:14
- Governing law and jurisdiction, choice of law, § 78:3
 - court jurisdiction, § 78:4
- Guarantee to investments
 - generally, §§ 78:19-78:21
 - foreign investment, § 78:20
 - legal stability agreements, § 78:21
- Peruvian economic regime, § 78:2
- Peruvian law, source and nature, § 78:1
- Resources, § 78:22
- Taxation, international agreements
 - generally, §§ 78:16-78:18
 - income tax, § 78:17
 - tax and legal stability agreements, § 78:18

PLACE OR LOCATION

- Article 10: Definition of “Place of Business,” this index
- Article 31: Place of Delivery, this index
- Article 57: Place for Payment, this index
- Article 87: Deposit in Warehouse, this index
- Damages based on current price [Article 76], analysis, § 104:93
- Effect of avoidance on obligations [Article 81], place of restitution, § 105:8
- Graphic overview of CISG states, § Annexure C
- Third party claims to goods [Article 41], territorial limits, § 100:107

POLAND

- Generally, §§ 79:1-79:31
- Contract principles, types of contracts, § 79:5
 - adhesion contracts, § 79:12
 - collaterals, § 79:14
 - specific forms, secure claims, § 79:16
 - types of securities, § 79:15
- contractual or quasi-contractual remedies, § 79:11
- contractual penalties, § 79:7
- delay, debtor’s liability, § 79:6
- limitation periods, § 79:13
- warranties, § 79:8
 - legal defects, § 79:10
 - physical defects, § 79:9
- Governing law and arbitration, choice of law, § 79:2
 - arbitration, § 79:3
- Government authorizations, § 79:17
- Jurisdiction, § 79:4
- Polish law, source and nature, § 79:1
- Taxation, Personal Income Tax (PIT)
 - generally, §§ 79:18-79:20
 - Corporate Income Tax (CIT), § 79:19
 - Value Added Tax (VAT), § 79:20

PREAMBLE CONTRACT

- Generally, § 2:1 et seq.
- Checklist, § 2:1
- Identification
 - contract, § 2:5
 - effective date of contract, § 2:7

PREAMBLE CONTRACT—Cont’d

- Identification—Cont’d
 - parties, § 2:6
- Identification of effective date of contract, § 2:7
- Identification of the contract, § 2:5
- Identification of the parties, § 2:6
- Illustrative contract provisions
 - identification of parties and contract, § 2:2
 - identification of parties, effective date and contract, § 2:3
 - identification of parties, effective date and contract in format style, § 2:4
- Illustrative contract provisions
 - preamble with identification of parties effective date and contract, § 2:3
 - effective date and contract, format style, § 2:4
 - preamble with identification of parties and contract, § 2:2
- Preamble with identification of parties
 - effective date and contract, § 2:3
 - effective date and contract in format style, § 2:4
 - parties and contract, § 2:2

PRECONTRACTUAL CONSIDERATIONS

- Confidentiality agreements, §§ 25:1-25:5
 - illustrative confidentiality agreement
 - confidential information identified, § 25:4
 - considering the purchase and sale of a company, § 25:5
 - particulars, § 25:2
 - purpose, § 25:1
 - types of agreements, § 25:3
- Letters of intent and term sheets, §§ 25:6-25:9
 - cautions, § 25:7
 - illustrative term sheet
 - loan, § 25:9
 - sale of business, assets and shares in company and investment by buyer, § 25:8

PRESERVATION OF GOODS

- Article 85: Seller’s Duty to Preserve Goods, this index

INDEX

PRESERVATION OF GOODS—Cont'd

- Article 86: Buyer's Duty to Preserve Goods, this index
- Article 87: Deposit in Warehouse, this index
- Article 88: Sale of Goods, this index

PRESS, FREEDOM OF

- Denmark, § 54:38

PRICING

- Article 50: Reduction of Price, this index
- Article 55: Open-Price Contracts, this index
- Article 76: Damages Based on Current Price, this index
- Bonus clauses, § 5:7
- Checklist, § 5:1
- Contract price, § 5:2
- Contract provisions
 - generally, § 5:1 *et seq.*
- Currency clauses, § 5:8
- Estimated prices, § 5:6
- Illustrative contract provisions, § 5:3
- Price escalation
 - generally, §§ 5:9-5:15
 - Example of an indexed price adjustment clause, § 5:14
 - find right way to adjust prices in long term agreements, § 5:10
- Fixed percentage formula, § 5:11
- Indexed formula, § 5:13
- Project price adjustment provisos, § 5:16
- Refinements, § 5:15
- Total price vs. separated price
 - Equipment sales, § 5:4
 - performance of installation, maintenance, or other technical services in foreign country, § 5:5

PRIVACY ISSUES

- Finland, Act on Protection of Privacy in Working Life, § 58:32

PRIVATE INTERNATIONAL LAW

- Russian, § 80:31 to 80:33

PRIVITY

- General principles of contract, § 75:4

PRIVITY OF CONTRACT

- Ireland, § 64:10

PROACTIVE CONTRACTING

- Generally, §§ 26:1-26:17
- Concluding remarks, § 26:16
- Contract literacy, § 26:8
- Contract planning, § 26:6
- Contracting matters, § 26:2
- Contracting process, § 26:12
- Cross-functional collaboration, § 26:9
- Elements and functions of contracts, § 26:4
- Good quality contracts, § 26:5
- Improving procurement practices, § 26:13
- Legal care, § 26:3
- Legal intranet, § 26:14
- Proactive approach, § 26:10
- References, § 26:17
- Self and shared care, § 26:11
- Shared responsibility, § 26:7
- Strategic partners, § 26:15

PRODUCT LIABILITY

- Article 5: Exclusion of Liability for Death, Personal Injury; Product Liability, this index
- European Union, § 57:4

PROPERTY OF COMPANY

- Ireland, effects of liquidation, § 64:45

PROVIDENT SOCIETIES

- Ireland, § 64:36

PROVISIONS COMMON TO OBLIGATIONS OF SELLER AND BUYER

- Generally, §§ 104:1, 104:2
- Article 71: Suspension of Performance, this index
- Article 72: Avoidance Prior to Date for Performance, this index
- Article 73: Avoidance of Installment Contracts, this index
- Damages, this index
- Exemptions, this index
- Most likely areas of controversy, § 104:3

PROXIES

- Sweden, § 84:4

PUNITIVE DAMAGES

General rule for measuring damages
[Article 74], analysis, § **104:58**

PURCHASE ORDER TRANSACTIONS

Generally, §§ **22:1-22:6**
Battle of the forms, generally, §§ **22:2-22:6**
Dimensions of the problem, § **22:5**
Legal risk scenarios, §§ **22:3, 22:4**
Possible responses, § **22:6**

QUORUM

Denmark, board of directors, § **54:20**

RATIFICATION

Article 91: Signature, Adoption, Etc.,
this index

REAL ESTATE

Estonia, §§ **56:49-56:70**
acquisition, §§ **56:52-56:59**
encumbrances, § **56:63**
land register, title to, § **56:51**
land tax, § **56:49**
lease agreements, §§ **56:66-56:68**
mortgage, § **56:64**
planning requirements and construction of buildings, §§ **56:69, 56:70**
property management, § **56:65**
public restrictions on use of, § **56:62**
restrictions on acquiring, § **56:61**
taxation, § **56:60**

RECKLESS TRADING

Ireland, § **64:53**

RECRUITMENT

Denmark, employment, § **54:41**
Finland, employment law, § **58:38**

REDUCTION

Mitigation of Damages, this index
Mitigation of Loss, this index
Price. Reduction of Price, this index

REDUCTION OF PRICE

Article 50: Reduction of Price, this index
Checklist, § **92:25**

REJECTION OF OFFER

Article 17: Rejection of Offer Followed
by Acceptance, this index

RELATED LEGAL SYSTEMS

Article 94: Declarations That may be
Made by States with Related Legal
Systems, this index

REMEDIES

Germany, § **60:3**

REMEDIES FOR BREACH OF CONTRACT

Generally, § **105:1**
Article 45: Remedies Available to
Buyer, this index
Article 46: Buyer's Right to Compel
Performance, this index
Article 47: Buyer's Notice Fixing
Additional Final Period for Performance, this index
Article 48: Cure After Date for Delivery;
Request for Clarification, this index
Article 49: Buyer's Right to Avoid
Contract, this index
Article 50: Reduction of Price, this index
Article 51: Non-Conformity of Part of
Goods, this index
Article 52: Early Delivery; Excess
Quantity, this index
Buyer-protective or seller-protective,
Convention as, § **105:5**
Buyer's breach
generally, § **102:81**
Article 61: Remedies Available to
Seller, this index
Article 62: Seller's Right to Compel
Performance, this index
Article 63: Seller's Notice Fixing
Additional Final Period for Performance, this index
Article 64: Seller's Right to Avoid
Contract, this index
Article 65: Seller's Notice Supplying
Missing Specifications, this index
comparison of buyer's and seller's
remedies under Convention, § **102:82**

INDEX

REMEDIES FOR BREACH OF

CONTRACT—Cont'd

- Comparison of buyer's and seller's remedies under Convention, § 105:2
- Defect common to Convention and U.S. Uniform Commercial Code and solution adopted by both sales codes, § 105:9
- Overall perspective on Article 45 and Article 61, § 105:3
- Remedial provisions of Convention, § 105:4
- Review of remedies, comparison of buyer's and seller's remedies under the Convention, § 105:2
- Structural comparison of Convention and U.S. Uniform Commercial Code, § 105:6
- Summary: comparisons of buyer's and seller's remedies, § 105:10
- U.S. Uniform Commercial Code provisions match up, § 105:7
- U.S. Uniform Commercial Code vs CISG: more attention to specific details vs. greater reliance on general principles, § 105:8

REMEDIES, GENERALLY

- Article 45: Remedies Available to Buyer, this index
- Article 61: Remedies Available to Seller, this index
- Article 83: Preservation of Other Remedies, this index
- Checklist, § 92:22
- Notice of lack of conformity [Article 39], loss of remedies, §§ 100:69, 100:71
- Time for examining goods [Article 38], loss of remedies, § 100:44

REPAIR

- Buyer's right to compel performance [Article 46], analysis, § 105:35
- Cure after date for delivery [Article 48], repair vs. substitution, § 105:66
- Reduction of price [Article 50], seller's refusal to accept repair, § 101:97

REQUESTS

- Article 48: Cure After Date for Delivery; Request for Clarification, this index

REQUESTS—Cont'd

- Article 59: Payment due Without Request, this index

RESOLUTION OF DISPUTES

- Generally, § 19:1 et seq.
- Ad hoc arbitration, § 19:53
- Advantages of arbitration
 - generally, §§ 19:13-19:23
 - Commencement of proceedings, § 19:17
 - Enforceability, § 19:14
 - Finality, § 19:21
 - Interim and emergency measures, § 19:22
 - Joinder, § 19:23
 - Neutrality, § 19:18
 - Party autonomy and flexibility, § 19:16
 - Privacy and confidentiality, § 19:15
 - Speed and cost, § 19:20
 - Technical expertise, § 19:19
- Adversarial dispute settlement, litigation and arbitration, § 19:12
- Alternative dispute resolution
 - generally, §§ 19:9-9:11
 - Mediation, § 19:11
 - Negotiation, § 19:10
- Bilateral investment treaties, § 19:54
- Checklist, § 19:1
- Conclusion, § 19:55
- Drafting the arbitral clause
 - generally, §§ 19:24-19:31
 - Appointment of arbitrators, § 19:28
 - Confidentiality, § 19:30
 - Language, § 19:29
 - Number of arbitrators, § 19:27
 - Procedural rules, § 19:26
 - Scope and arbitrability, § 19:25
 - Situs, § 19:31
- Governing law
 - generally, §§ 19:3-19:8
 - General rule, § 19:4
 - Procedural law, § 19:8
 - Restrictions on choice of law, § 19:5
 - Selection of the governing law, § 19:6
 - Substantive law, § 19:7
- Institutional arbitration
 - generally, §§ 19:45-19:52

RESOLUTION OF DISPUTES

—Cont'd

- Institutional arbitration—Cont'd
 - Arbitration Institute of the Stockholm Chamber of Commerce, § 19:50
 - International Centre for Dispute Resolution of American Arbitration Association, § 19:46
 - International Centre for Settlement of Investment Disputes (ICSID), § 19:49
 - International Chamber of Commerce, § 19:47
 - London Court of International Arbitration, § 19:48
 - Others, § 19:52
 - Permanent Court of Arbitration, § 19:51
- Model arbitration agreements, short form arbitration agreements, § 19:32
- Step-clauses, § 19:33
- Other issues to consider in drafting the arbitration agreement, interim measures
 - generally, §§ 19:34-19:44
 - Capacity/authority, § 19:43
 - Equity clauses, § 19:41
 - Limitation or expansion of information exchange, § 19:36
 - Limitations on time, § 19:35
 - Mandatory requirements, § 19:42
 - Multiparty contracts, § 19:40
 - Punitive damages, § 19:38
 - Right of appeal, § 19:39
 - State immunity, § 19:44
 - Summary awards, § 19:37

RESOLUTIONS

- Denmark, general meeting, § 54:11

RESPONSES

- Article 21: Late Acceptance: Response by Offerer, this index

RESTITUTION

- Article 81: Effect of Avoidance on Obligations: Arbitration; Restitution, this index
- Article 84: Restitution of Benefits, this index

RESTITUTION—Cont'd

- Ireland, restitution of fraudulently disposed assets, § 64:49
- Place for payment [Article 57], analysis, § 102:45

RESTRAINT

- Italy debt collection, restraining orders, § 66:88
- Korea, restriction on business combination that restrains, § 69:33

RETENTION OF DOCUMENTS

- Summary of seller's obligations [Article 30], analysis, § 99:11

RETENTION OF TITLE

- Checklist, § 92:20
- Summary of seller's obligations [Article 30], analysis, § 99:10

RETURN OF GOODS

- Article 82: Buyer's Inability to Return Goods in Same Condition, this index
- Reduction of price [Article 50] inability of buyer to return goods in same condition, § 101:101

REVOCATION OF OFFER

- Article 16: Revocability of Offer, this index
- Checklist, § 92:14

RIGHTS

- General principles of contract, § 75:19

RISK

- Article 66: Loss or Damage After Risk has Passed to Buyer, this index
- Article 67: Risk When Contract Involves Carriage, this index
- Article 69: General Residual Rules on Risk, this index
- Article 70: Risk When Seller is in Breach, this index

RISK OF LOSS

- Finland, § 58:8

ROME CONVENTION

- European Union, § 57:12 to 57:15

INDEX

RULES OF APPLICABILITY

Article 1: Basic Rules of Applicability, this index

RULES OF FORUM

Article 28: Specific Performance and Rules of Forum, this index

RUSSIA

Generally, § 80:1 et seq.

Generally, § 80:1 to 80:15

Arbitration

courts, § 80:10

execution of international commercial arbitrations within territory of Russian Federation, § 80:14

tribunals, § 80:11

Bodies of state power, § 80:2

Civil liability, §§ 80:25-80:30

conditions, § 80:25

damages, § 80:28

failure to fulfill a monetary obligation, § 80:30

failure to fulfill monetary obligation, § 80:30

force majeure, § 80:26

grounds, § 80:25

grounds and conditions of, § 80:25

monetary obligation, penalty for failure to fulfill, § 80:30

penalty, § 80:29

types of, § 80:27

types of liability, § 80:27

Conditions of civil liability, § 80:25

Constitutional Court of Russian Federation, § 80:7

Construction of contracts, § 80:23

Contract law, §§ 80:21-80:24

construction of contracts, § 80:23

principles, § 80:21

types of, § 80:22

types of security, § 80:24

Contract law, generally, § 80:21

Damages, § 80:28

Entities, legal status of foreigners, § 80:33

Execution of international commercial arbitrations within territory of Russian Federation, § 80:14

Execution of judgments of Russian state courts, § 80:13

RUSSIA—Cont'd

Failure to fulfill monetary obligation, § 80:30

Force majeure, § 80:26

General jurisdiction courts, § 80:9

Grounds for civil liability, § 80:25

Hierarchy of normative acts, § 80:4

International, §§ 80:31-80:33

International and national law, § 80:5

International commercial arbitrations within territory of Russian Federation, § 80:14

International law, §§ 80:5, 80:31 to 80:33

Joint stock companies, § 80:16

Judicial system

generally, § 80:6

Generally, §§ 80:6-80:14

arbitration courts, § 80:10

arbitration tribunals, § 80:11

Constitutional Court of Russian Federation, § 80:7

constitutional court of the Russian federation, § 80:7

courts of general jurisdiction, § 80:9

execution of judgments of Russian state courts, § 80:13

foreign court rulings, execution, § 80:14

foreign courts and international commercial arbitrations, ruling, § 80:14

general jurisdiction courts, § 80:9

international commercial arbitrations within territory of Russian Federation, § 80:14

mediation, § 80:12

mediatory procedures, § 80:12

state court judgments, execution, § 80:13

supreme court of the Russian federation, § 80:8

Jurisdiction, courts of general jurisdiction, § 80:9

Legal entities

generally, § 80:15

Generally, §§ 80:15-80:20

joint stock companies, § 80:16

legal status of foreigners, § 80:33

legal system, generally, § 80:3

RUSSIA—Cont'd

- Legal entities—Cont'd
 - limited liability companies, § 80:17
 - municipal unitary enterprises, § 80:19
 - non-commercial organizations, § 80:20
 - partnerships, § 80:18
 - state and municipal unitary enterprises, § 80:19
 - state unitary enterprises, § 80:19
- Legal status of foreigners, §§ 80:32, 80:33
 - entities, § 80:33
 - individuals, § 80:32
- Legal system, § 80:3
- Limited liability companies, § 80:17
- Mediation procedures, § 80:12
- Monetary obligation, penalty for failure to fulfill, § 80:30
- Municipal unitary enterprises, § 80:19
- National law, § 80:5
- Non-commercial organizations, § 80:20
- Normative acts hierarchy, § 80:4
- Partnerships, § 80:18
- Penalty, § 80:29
- Private international law, § 80:31 to 80:33
- Security types, § 80:24
- State court judgments, execution, § 80:13
- State power bodies, § 80:2
- State structure, § 80:1
- State unitary enterprises, § 80:19
- Types of civil liability, § 80:27
- Types of contracts, § 80:22

SAFEGUARDS PROCEEDINGS

- Investigative procedures, § 41:31
- Remedies, § 41:32
- United states trade laws, § 41:30

SALE OF GOODS ACT

- Denmark, § 54:4

SANCTIONS

- Country and person related
 - financial and other economic sanctions, § 37:24
- Country-related, § 37:22
- Export controls, § 37:20
- Person related, anti-terrorism, § 37:25

SANCTIONS—Cont'd

- Trade sanctions, country-related, § 37:23
- Types and scope, § 37:21

SCOPE OF WORK

- Check contract and specifications, § 3:10
- Checklist, § 3:1
- Contract provisions
 - generally, § 3:1 et seq.
- Illustrative contract provisions, § 3:2
- Illustrative contract provisions, § 3:2
- Importance of clarity, § 3:5
 - pitfalls, § 3:7
 - Pitfalls, § 3:7
 - techniques to add clarity and precision, § 3:6
- Techniques to add clarity and precision to contract documents, § 3:6
- Importance of clear performance measures, § 3:4
- Incorporation by reference, § 3:8
- Incorporation by reference, § 3:8
- Prepare the contract and specifications yourself, § 3:10
- Prepare the contract and specifications yourself, check your work, § 3:10
- Selected bibliography, § 3:11
- Selected bibliography, § 3:11
- Specifications, work statements, and performance measures, § 3:3
- Specifications, work statements, and performance measures, § 3:3
 - importance of clear performance measures, § 3:4
- Substantive matters, § 3:9
- Substantive matters, § 3:9

SECTION 310, TARIFF ACT, 1930

- Investigative procedures, § 41:26
- Retaliatory action, § 41:28
- Retaliatory procedures, § 41:29
- United states trade laws, § 41:25

SECTION 337, TARIFF ACT, 1930

- Remedies, § 41:24
- United states trade laws, § 41:21

SECURITY

- Personal security
 - cession, § 75:40
 - guarantee, § 75:42

INDEX

SECURITY—Cont'd

- Personal security—Cont'd
 - surety, § 75:41
- Real security
 - lien, § 75:38
 - mortgage, § 75:35
 - notarial bond, § 75:36
 - pledge, § 75:37
 - tactic hypothec, § 75:39

SECURITY FOR PAYMENT

- Russia, types of security, § 80:24

SERBIA

- Generally, § 81:1 et seq.
- Applicable law, § 81:12
- Business forms, §§ 81:49-81:54
- Commercial law
 - company law, § 81:14
 - contract law, § 81:14
 - sources, § 81:13
 - types, § 81:15
- Commercial transactions, state as party, § 81:55
- Company law and contract law, § 81:14
- Complementary annual income tax, § 81:67
- Contract for sale, § 81:43
- Contract on property, effects of, § 81:44
- Contract principles, § 81:16
 - annulment of contract on bases of gross disparity, § 81:39
 - breach of contract and contractual liability, § 81:29
 - contractual penalty, § 81:38
 - excuses for nonperformance, § 81:31
 - form, § 81:24
 - formation of contract, § 81:19
 - freedom of contract, § 81:17
 - good faith principle, § 81:18
 - heightened care, § 81:27
 - impossibility of performance, § 81:30
 - interest, § 81:40
 - interpretation of contracts, § 81:26
 - limitation of liability, § 81:37
 - liquidated damages, § 81:38
 - period of limitation, § 81:42
 - remedies for breach of contract, § 81:32
 - set-off, § 81:41

SERBIA—Cont'd

- Contract principles, § 81:16—Cont'd
 - simultaneous performance, § 81:28
 - validity of contract, § 81:25
- Corporate income tax, § 81:69
- Currency, § 81:61
- Customs, § 81:62
- Customs duties, § 81:62
- Dispute resolution mechanism, §§ 81:6-81:11
 - arbitration, § 81:10
 - court system, § 81:7
 - enforcement of foreign judgments, § 81:9
 - judicial procedures, § 81:8
 - mediation, § 81:11
- Economic freedom, § 81:3
- Economy and role of state, § 81:4
- Excise tax, § 81:72
- Exemptions, customs, § 81:63
- Foreign investment, § 81:59
- Foreign trade, § 81:60
- Formation of contract
 - acceptance, § 81:22
 - negotiations, § 81:20
 - offer, § 81:21
 - tacit conclusion, § 81:23
- Foundations of Serbian legal system, § 81:2
- Free zones, § 81:64
- Joint stock company, § 81:53
- Limited liability company, § 81:52
- Monetary policy and foreign exchange control, § 81:61
- Partnership, § 81:51
- Passing of risk, § 81:45
- Personal data protection, § 81:58
- Personal income tax, § 81:66
- Price determination, § 81:43
- Producer's guarantee, § 81:47
- Product liability, § 81:48
- Property taxes, § 81:71
- Protection of intellectual property rights, § 81:56
 - trade secrets, § 81:57
- Remedies for breach of contract
 - avoidance of contract due to changed circumstances, § 81:35

SERBIA—Cont'd

- Remedies for breach of contract—Cont'd
 - avoidance of contract for nonperformance, § 81:34
 - damages, § 81:36
 - specific performance, § 81:33
- Representation office, branch, subsidiary, § 81:50
- Retention of title, § 81:44
- Sales representation, § 81:54
- Social insurance contributions, § 81:68
- Status of foreigners, § 81:5
- Tax incentives, § 81:73
- Taxation, §§ 81:65-81:74
- Transportation clauses, § 81:45
- Treaties on prevention of double taxation, § 81:74
- Value added tax (VAT), § 81:70
- Warranties, § 81:46

SERVICES

- Article 3: Goods to be Manufactured; Services, this index

SETOFF

- Place for payment [Article 57], analysis, § 102:45

SHAREHOLDERS

- Ireland, effects of liquidation, § 64:41

SHARI'A

- Afghanistan, source of contract law, § 47:10

SHIPPING

- Article 32: Shipping Arrangements, this index

SICKNESS

- Denmark, employment law, § 54:47
- Finland, employment law, §§ 58:44, 58:46
- Sweden, employment contracts, § 84:54

SIGNATURES

- Article 91: Signature, Adoption, Etc., this index

SOCIAL SECURITY SYSTEM

- France, §§ 59:127, 59:132, 59:133

SOFTWARE PROTECTION

- France, intellectual property rights, § 59:157

SOLE TRADERS

- Ireland, § 64:33

SOPHISTICATION

- Risk when contract involves carriage [Article 67], specially designed high technology equipment vs. items normally easier to salvage, repair, or dispose of when damaged, § 103:23
- Time for examining goods [Article 38], §§ 100:48, 100:49

SOUTH AFRICA

- Generally, § 82:1 et seq.
- Arbitration, § 82:8
- Bibliography, § 82:13
- Contract principles, § 82:9
 - passing of risk, § 82:11
 - performance of an international sales contract, § 82:12
- Court structure, § 82:4
- Formation of contract, § 82:10
- Governing law
 - absence of choice by parties, § 82:6
 - court jurisdiction, § 82:7
 - freedom of contract, § 82:5
- Law of contract, nature of, § 82:3
- Sources, § 82:2

SPAIN

- Generally, § 83:1 et seq.
- Arbitration, § 83:4
- Contract principles, § 83:5
 - action of excessive onerousness of obligation, § 83:9
- damages, § 83:6
- delays, § 83:8
- force majeure, § 83:9
- law of limitation, § 83:11
- liquidated damages, § 83:7
- penalty clauses, § 83:7
- remedies in sales contracts, § 83:10
- unforeseeable events, § 83:9
- warranties, § 83:10
- Foreign investments, § 83:16

INDEX

SPAIN—Cont'd

- Governing law and jurisdiction
 - choice of law, § 83:2
 - court jurisdiction, § 83:3
- Government authorization
 - currency controls, § 83:13
- Intellectual property, § 83:17
- Protection of personal information, § 83:18
- Resources, § 83:19
- Retention of title, § 83:12
- Source and nature, § 83:1
- Taxation, § 83:14
 - international agreements, § 83:15

SPECIAL ECONOMIC ZONES

- Investment incentives in India
 - regional incentives, § 63:52

SPECIFIC PERFORMANCE

- Article 28: Specific Performance and Rules of Forum, this index
- Australia, breach of contract issues, § 48:16
- Buyer's right to compel performance [Article 46], priority of right claim, § 105:28
- Checklist, § 92:26
- England, breach of contract, § 55:17
- Israel, § 65:22
- Italy, § 66:26
- Seller's right to compel performance [Article 62], analysis, § 102:96

SPECIFIC TYPES OF CONTRACT

- Agency, § 75:33
- Deposit, § 75:34
- Donation, § 75:31
- Lease, § 75:30
- Loan, § 75:32
- Sale and purchase, § 75:29

SPECIFICATIONS

- Article 65: Seller's Notice Supplying Missing Specifications, this index

STATEMENTS OF PARTY

- Article 8: Interpretation of Statements or Other Conduct of Party, this index

STATUTE OF FRAUDS

- Article 96: Preservation of Formal Requirements [Domestic Statutes

STATUTE OF FRAUDS—Cont'd

- of Frauds], this index

- Checklist, § 92:17

STATUTES OF LIMITATION

- Australia, § 48:12
- Austria, § 49:10
- Checklist, §§ 92:17, 92:31
- England, § 55:24
- Japan, § 67:9
- Notice of lack of conformity [Article 39], analysis, §§ 100:74, 100:77
- Switzerland, § 85:22

STOCK EXCHANGES

- Ireland, § 64:64

SUBSIDIES

- Actionable subsidies, not countervailable, § 41:20
- Calculation, subsidy rates, § 41:19

SUBSTITUTION

- Article 75: Damages Established by Substitute Transaction, this index
- Buyer's right to compel performance [Article 46], substitute goods: Article 46(2), § 105:31
- Cure after date for delivery [Article 48], repair vs. substitution, § 105:66
- Reduction of price [Article 50], seller's refusal to accept substitute goods, § 101:97

SULTANATE OF OMAN

- Generally, §§ 77:1-76:19 et seq
- Choice of law, § 77:5
- Commercial agencies, § 77:14
 - types of, § 77:15
- Contracts, § 77:7
- Court system, § 77:2
 - choice of forum, § 77:3
- Foreign judgments and arbitral awards, enforcement of, § 77:6
- Industrial projects, § 77:17
- Joint ventures, § 77:13
- Market
 - generally, §§ 77:8-77:15
 - commercial companies, § 77:10
 - joint stock companies, § 77:11
 - limited liability companies, § 77:12
 - forms of entry, § 77:9

SULTANATE OF OMAN—Cont'd

Public sector procurement, § 77:16
Taxation, § 77:18
withholding tax, § 77:19

SUMS IN ARREARS

Article 78: Interest on Sums in Arrears,
this index

SUSPENSION OF PAYMENT

Time for payment; inspection of goods
[Article 58], analysis, § 102:57

SUSPENSION OF PERFORMANCE

Generally. Article 71: Suspension of
Performance, this index

SWEDEN

Generally, § 84:1 et seq.
Generally, § 84:1
Abuse of a dominant position, § 84:76
Agency and proxies, § 84:4
Antitrust and competition law
generally, § 84:74
abuse of a dominant position, § 84:76
merger control, § 84:77
prohibited restrictions on competi-
tion, § 84:75
sanctions, competition law, § 84:78
Board of directors
appointment by others, § 84:19
chairman of the board, § 84:22
conflict of interest, § 84:25
duties, § 84:27
general restrictions on board's author-
ity, § 84:28
meetings of board of directors, § 84:23
number of directors and depu-
ties, § 84:21
powers, § 84:26
qualifications, § 84:20
quorum, § 84:24
responsibility, § 84:29
Company law, §§ 84:8-84:38
generally, §§ 84:8-84:38
appointment
board of directors, § 84:19
board of directors, §§ 84:18-84:29
generally, §§ 84:10, 84:18-84:29
appointment by others, § 84:19
chairman of the board, § 84:22

SWEDEN—Cont'd

Company law, §§ 84:8-84:38—Cont'd
board of directors, §§ 84:18-84:29
—Cont'd
conflict of interest, § 84:25
duties, § 84:27
general restrictions on the authority
of the board, § 84:28
meetings of the board of direc-
tors, § 84:23
number of directors and depu-
ties, § 84:21
powers, § 84:26
qualifications, § 84:20
quorum, § 84:24
responsibility, § 84:29
group companies, § 84:16
managing director, §§ 84:30-84:38
generally, §§ 84:10, 84:30-84:38
authorized signatories, § 84:34
conflict of interest, § 84:33
criminal liability of direc-
tors, § 84:36
directors' liability in gen-
eral, § 84:35
duties, § 84:32
liability for damages, § 84:38
personal liability of direc-
tors, § 84:37
powers, § 84:31
share capital and shareholder
liability, § 84:9
shareholder liability, § 84:17
shareholders
generally, § 84:10
information, § 84:15
liability, § 84:17
majority, § 84:14
resolutions, § 84:13
shareholders' meetings, §§ 84:11-
84:15
voting, § 84:12
shareholders, board of directors,
managing director, § 84:10
shareholders' meetings, §§ 84:11-
84:15
Competition law, §§ 84:74-84:78
abuse of a dominant position, § 84:76
anti-competitive agreements, § 84:75
merger control, § 84:77

INDEX

SWEDEN—Cont'd

- Competition law, §§ 84:74-84:78
 - Cont'd
 - sanctions, § 84:78
- Consumer and sales law
 - Consumer Sales Act, § 84:7
 - Sales of Goods Act, § 84:6
- Consumer Sales Act, § 84:7
- Contract law, § 84:2
 - agency and proxies, § 84:4
 - formation of, § 84:3
 - invalidity of contracts, § 84:5
- Contract law, generally, § 84:2
- Copyright, § 84:39
- Design protection, § 84:42
- Dismissal
 - notice of termination, § 84:63
- Employee representation
 - immigration, § 84:73
 - information and consultation agreements, § 84:71
 - rights in business transfers, § 84:72
- Employment, § 84:47
 - generally, § 84:47
- Employment contracts, § 84:48
 - benefits, § 84:52
 - discrimination, § 84:59
 - dismissal, § 84:62
 - dismissing an employee
 - dismissal, generally, §§ 84:62, 84:63
 - notice of termination, § 84:63
 - unfair dismissal, § 84:64
- employee
 - rights in business transfers, § 84:72
- employee representation, §§ 84:70-84:73
 - generally, § 84:70
 - information and consultation agreements, § 84:71
- enforcement of rights, § 84:60
- entitlement to work part-time, § 84:58
- form of employment contract, § 84:48
- immigration, § 84:73
- implied terms and conditions, § 84:49
- implied terms and conditions of employment, § 84:49
- maternity rights, § 84:56
- parental leave, § 84:57

SWEDEN—Cont'd

- Employment contracts, § 84:48—Cont'd
 - pensions, § 84:53
 - probationary employment, § 84:61
 - redundancy, connection with layoffs, §§ 84:65-84:67
 - generally, §§ 84:65-84:67
 - negotiations/consultations with the union, § 84:66
 - preferential right to re-employment, § 84:67
- settlement agreements, § 84:68
- sickness, § 84:54
- taxation, § 84:55
- trade unions, § 84:69
- unfair dismissal, § 84:64
- wages, § 84:50
- working hours and holidays, § 84:51

Formation of contracts, § 84:3

Freedom of expression, § 84:44

Freedom of press, § 84:44

Freedom of press and freedom of expression, § 84:44

Insolvency law, § 84:79

- generally, § 84:79
- bankruptcy, § 84:82
- business reorganization, § 84:81
- voluntary composition, § 84:80

Intellectual property

- copyright, § 84:39
- design protection, § 84:42
- patents, § 84:41
- trade secrets, § 84:43
- trademarks, § 84:40

Invalidity of contracts, § 84:5

Managing director

- authorized signatories, § 84:34
- conflict of interest, § 84:33
- criminal liability, § 84:36
- directors' liability, § 84:35
- duties, § 84:32
- liability for damages, § 84:38
- personal liability, § 84:37
- powers, § 84:31

Marketing law, §§ 84:45, 84:46

- names and pictures in advertising, § 84:46

Merger control, § 84:77

SWEDEN—Cont'd

Names and pictures in advertising, § 84:46
 Patents, § 84:41
 Redundancy, connection with lay-offs
 consultations with union, negotiations, § 84:66
 preferential right, § 84:67
 Sales of Goods Act, § 84:6
 Sanctions, competition law, § 84:78
 Shareholders' meetings
 information, § 84:15
 majority, § 84:14
 resolutions, § 84:13
 voting, § 84:12
 Taxation, employment contracts, § 84:55
 Trade secrets, § 84:43
 Trademarks, § 84:40

SWITZERLAND

Generally, § 85:1 et seq.
 Agency, § 85:37
 Applicable law, § 85:2
 choice of Law, § 85:4
 contracts, § 85:5
 international treaties, § 85:3
 particular contracts, § 85:6
 Arbitration, §§ 85:48-85:50
 Federal Act on private international law of 1987, § 85:49
 institutional arbitration rules, § 85:50
 Assignment of claims and assumption of obligations
 assignment of claims, § 85:18
 assumption of assets and liabilities or of an enterprise, § 85:20
 assumption of obligations, § 85:19
 Breach of contract and remedies
 damages, § 85:16
 default by obligor, § 85:13
 default of obligee, § 85:15
 failure to perform, § 85:14
 failure to perform due to supervening impossibility, § 85:12
 faulty performance by obligor, § 85:14
 liability, § 85:17
 Choice of law in international setting, § 85:1
 Federal Code on Private International Law of 1987, § 85:4

SWITZERLAND—Cont'd

International treaties, § 85:3
 Joint venture agreements, § 85:42
 Jurisdiction
 choice of forum, § 85:46
 international contracts, § 85:47
 Law applicable by default, § 85:2 to 85:6
 Limitation of liability, remedies, § 85:17
 Litigation, §§ 85:44-85:47
 international contracts, § 85:47
 jurisdiction, § 85:45
 Mandates, § 85:34
 agency contracts, § 85:37
 brokerage contracts, § 85:36
 ordinary, § 85:35
 Other statutory regulations, § 85:43
 Particular contracts, law applicable by default, § 85:5
 Principles of Swiss contract law
 assets and liabilities of enterprise, assumption of, § 85:20
 breach, § 85:11
 breach of contract and remedies, §§ 85:11-85:17, 85:14 to 85:23
 burden of proof, § 85:23
 claims, assignment of, § 85:18
 conclusion of contract, mutual assent, § 85:8
 default of the obligee, remedies, § 85:15
 general nature of Swiss contract law, § 85:7
 general terms and conditions (AGB), § 85:10
 imperfect performance by the obligor, § 85:14
 invalidity, § 85:9
 invalidity of a contract, § 85:9
 liability for auxiliary persons, remedies, § 85:17
 limitation of liability, remedies, § 85:17
 mutual assent, conclusion of contract, § 85:8
 mutual consent, § 85:8
 nature, § 85:7
 nonperformance by the obligor
 default, § 85:13

INDEX

SWITZERLAND—Cont'd

- Principles of Swiss contract law
 - Cont'd
 - nonperformance by the obligor
 - Cont'd
 - supervening impossibility, § 85:12
 - obligations, assumption of, § 85:19
 - remedies, § 85:15 to 85:17
 - set-off, § 85:21
 - statute of limitations, § 85:22
 - terms and conditions, § 85:10
- Purchase contracts
 - generally, § 85:25
 - burden of proof, § 85:23
 - commercial transactions, liability for damages, § 85:27
 - default in commercial transactions, § 85:26
 - defects of object, warranty, § 85:29
 - liability for damages, § 85:27
 - limitation of warranties, § 85:30
 - limitation warranties, § 85:30
 - statute of limitation warranties, § 85:31
 - statute of limitations, § 85:22
 - statute of limitations, warranties, § 85:31
 - title transferred, warranty, § 85:28
 - warranty against defects in the object of the purchase, § 85:29
 - warranty with regard to title transferred, § 85:28
- Real estate purchase contracts, § 85:32
- Selected innominate contracts
 - distributorship agreements, § 85:39
 - franchising agreements, § 85:41
 - joint venture agreements, § 85:42
 - licensing agreements, § 85:40
- Set-off, § 85:21
- Statute of limitations, § 85:22
- Statutory regulations, other, § 85:43
- Types of contracts, §§ 85:24-85:42
 - generally, § 85:24
 - agency contracts, mandates, § 85:37
 - brokerage contracts, mandates, § 85:36
 - distributorship agreements, § 85:39
 - franchising agreements, § 85:41
 - joint venture agreements, § 85:42

SWITZERLAND—Cont'd

- Types of contracts, §§ 85:24-85:42
 - Cont'd
 - licensing agreements, § 85:40
 - mandates, §§ 85:34-85:37, 85:34 to 85:37
 - ordinary mandates, § 85:35
 - purchase, §§ 85:25-85:31
 - real estate purchase, § 85:32
 - selected contracts not specifically regulated in the Swiss Code of Obligations, § 85:38 to 85:42
 - selected innominate, §§ 85:38-85:42
 - work, § 85:33
 - work contracts, § 85:33
- Work contracts, § 85:33

TABLE OF CASES

- Leading case law, § Annexure D

TABLES

- Authorities, § Annexure H
- CISG states, § Annexure C
- Comparative table of CISG/United States Uniform Commercial Code provisions, § Annexure F
- Leading case law, § Annexure D

TAX CONSEQUENCES

- General, § 89:177
- Classification, general rule, § 89:223
- Default classifications, § 89:224
- Federal tax
 - accounting period, § 89:190
 - methods, § 89:191
 - payments and collection, § 89:193
 - tax return filings, § 89:192
- accumulated earnings tax, § 89:187
 - personal holding company tax, § 89:188
- alternate minimum tax, § 89:186
- consolidation of corporations, § 89:189
- double taxation, § 89:179
- income tax base, § 89:180
 - deductions, § 89:182
 - gross income, § 89:181
- related-party deductions, § 89:194
 - anti-earnings stripping, § 89:195
 - methodology, § 89:197
 - specific situations, § 89:198

TAX CONSEQUENCES—Cont'd

- Federal tax—Cont'd
 - related-party deductions, § 89:194
 - Cont'd
 - transfer pricing, § 89:196
 - special tax return filings, § 89:204
 - tax liability, § 89:183
 - corporate rates, § 89:184
 - tax credits, § 89:185
 - tax rates applicable to certain pay-
ments, § 89:199
 - anticonduit rules, § 89:202
 - FIRPTA withholding, § 89:203
 - portfolio interest exemp-
tion, § 89:200
 - possible treaty reductions, § 89:201
 - worldwide taxation, § 89:178
- Foreign Account Tax Compliance Act
(FATCA), § 89:233
- Income taxation of a foreign corpora-
tion, § 89:205
 - anti-earnings stripping, § 89:214
 - branch profits tax, § 89:209
 - interest tax, § 89:211
 - level tax, § 89:210
 - summary, § 89:212
 - FIRPTA tax regime, § 89:217
 - Statutory framework, § 89:218
 - nonbusiness source income, § 89:207
 - source rules, § 89:208
 - related party deductions, § 89:213
 - tax returns, filings, § 89:216
 - transfer pricing, § 89:215
 - United States trade or busi-
ness, § 89:206
- Partnerships
 - conduits, § 89:220
 - consequences of classifica-
tion, § 89:222
 - taxable income, § 89:221
- Presence through a United States subsid-
iary or a branch, § 89:238
- Publicly traded partnerships, § 89:225
- Questions, presence, § 89:236
- Reduce net United States taxable
income, § 89:237
- Taxation of limited liability companies
and partnerships, § 89:219
- Transactional analysis, § 89:234
 - factual questions, § 89:235

TAX CONSEQUENCES—Cont'd

- United States citizens and resident
aliens, § 89:228
- capital gains of nonresident
aliens, § 89:232
- income effectively con-
nected, § 89:230
- nonbusiness (FDAP), § 89:231
- nonresident aliens, § 89:229
- Withholding tax applicable to foreign
partners, § 89:226
- United States source income, § 89:227

TAX DUTIES

- Generally, § 12:1
- Illustrative contract provisions, § 12:2

TAX ISSUES

- Calculating taxable income, § 4:7
- Checklist, § 4:1
- Contract provisions
 - generally, § 4:1 et seq.
- Disclaimers, § 4:26
- Guide to structuring contracts
 - generally, §§ 4:17-4:25
 - assignment of local activities, § 4:22
 - Determine extent of local activi-
ties, § 4:18
 - Local incentives and provi-
sions, § 4:19
 - Negotiating and signing
contract, § 4:24
 - Performance of contract, § 4:25
 - Segregation of the contract, § 4:20
 - Separate contracts, § 4:21
 - Subcontracting of local activi-
ties, § 4:23
- Outsourcing services, § 4:8
- Overview, § 4:2
- Source of income, § 4:4
- Substance over form, § 4:9
- Systems for taxing cross-border
income, § 4:3
- Tax arbitrage, § 4:5
- Tax treaties
 - generally, §§ 4:10-4:16
 - Business profits, § 4:12
 - checklist, § 4:16
 - Permanent establishment, § 4:11
 - Treaty shopping, § 4:14

INDEX

TAX ISSUES—Cont'd

- Tax treaties—Cont'd
 - Use of affiliates, § 4:15
 - Withholding tax relief, § 4:13
- Taxable presence, nexus, § 4:6

TAXATION

- Generally
 - income tax, §§ 75:43-75:46 et seq
- Capital transfer tax, § 90:29
- Corporate income tax, § 90:26
 - exemptions and reductions, § 90:28
 - standard and preferential rates, § 90:27
- Denmark, employment law, § 54:48
- England
 - double taxation treaties, § 55:33
 - national taxes, § 55:32
- Estonia, §§ 56:37-56:48
 - controlled foreign companies, § 56:41
 - income taxation, § 56:38
 - liability of non-resident, income tax, § 56:40
 - liability of resident individuals, income tax, § 56:39
 - permanent establishments of non-resident companies, § 56:42
 - wages, § 56:43
 - wages, example calculation, § 56:44
- Import and export duties, § 90:33
 - exemptions, § 90:34
- Interest from offshore loans, § 90:36
- Ireland, taxation and duty to account, § 64:65
- Natural resources tax, § 90:35
- Personal income tax, § 90:40
 - allowable deductions, § 90:41
 - exempt income, § 90:41
 - rates to non-residents, § 90:43
 - residents, rates to, § 90:42
- Serbia, §§ 81:65-81:74
 - complementary annual income tax, § 81:67
 - corporate income tax, § 81:69
 - excise tax, § 81:72
 - personal income tax, § 81:66
 - property taxes, § 81:71
 - social insurance contributions, § 81:68
 - tax incentives, § 81:73

TAXATION—Cont'd

- Serbia, §§ 81:65-81:74—Cont'd
 - treaties on prevention of double taxation, § 81:74
 - value added tax (VAT), § 81:70
- Spain, § 83:14
 - international agreements, § 83:15
- Special consumption tax, § 90:32
- Stamp duties, § 75:45
- Turkey, §§ 86:87-86:89
 - specific fees, § 86:89
 - stamp tax, § 86:88
- Ukraine, §§ 87:19-87:26
 - corporate income tax, § 87:20
 - excise tax, § 87:24
 - land tax, § 87:25
 - payroll taxes, § 87:22
 - personal income tax, § 87:19
 - real estate tax, § 87:26
 - stamp duty, § 87:23
 - value added tax, § 87:21
- United Arab Emirates, § 88:13
- Value added tax, Estonia, §§ 56:45-56:48
 - declaration and report on intra-community supply of goods, § 56:48
 - refund of input, § 56:47
 - supply subject, § 56:46
- Value-added tax, §§ 75:44, 90:30
 - exemptions, § 90:31
- Withholding tax, § 90:36
 - direct method, § 90:39
 - foreign contractor, § 90:37
 - method, § 90:38

TAXATION LAWS IN INDIA

- Generally, §§ 63:72-63:80
- Direct taxes
 - capital gains tax, § 63:76
 - corporate tax, § 63:74
 - dividends, § 63:75
 - double taxation avoidance agreements, § 63:78
 - personal income tax, § 63:73
 - withholding tax, § 63:77
- Indirect taxes
 - goods and services tax (GST), § 63:79
 - real estate tax, § 63:80

**TECHNOLOGY TRANSFER BLOCK
EXEMPTION**

European Union competition law,
licensing agreements, § 45:12

TEMPORARY AGENCY WORK

Finland, § 58:42

TERM OF PAYMENT

Generally, § 11:1 et seq.

Checklist, § 11:1

Illustrative contract provisions, § 11:2

Letters of credit

generally, §§ 11:5-11:20

Advance payment guarantee, § 11:21

Alternative payment clause, § 11:22

Approval of third party, § 11:11

Cancellation or termination
charges, § 11:13

Costs associated, § 11:17

Documentation required, § 11:8

Extension of validity period, § 11:15

Increase in amount, § 11:16

Irrevocable, § 11:6

Issued or confirmed by the seller's
domestic bank, § 11:7

Payment against sellers
invoices, § 11:14

Pro rata payments, § 11:12

Promissory notes and bills of
exchange (drafts), § 11:20

Stale documents, § 11:9

Supplements, § 11:19

Validity period, § 11:10

Verifications, § 11:18

Payment objectives, § 11:3

Special CISG issues of interest to
exporters, § 11:4

TERMINATION

Generally

general principles of
contract, §§ 75:20-75:28

TERMINATION AND DEFAULT

Generally, § 18:1 et seq.

Checklist, § 18:1

Termination clauses

generally, §§ 18:2-18:6

Illustrative

contract provisions, § 18:3

TERMINATION AND DEFAULT

—Cont'd

Termination clauses—Cont'd

Illustrative—Cont'd

contractor response to customer
invitation to bid, § 18:6

customer invitation to bid
clause, § 18:5

termination procedure provi-
sions, § 18:4

TERMINATION OF EMPLOYMENT

Denmark, § 54:52 to 54:55

Finland, § 58:50 to 58:55

TERMS OF PAYMENT

Ireland, prompt payment obliga-
tions, § 64:63

THIRD PARTY CLAIMS

(INFRINGEMENT)

Generally, § 100:1

Analysis

extent and nature of seller's
liability, § 100:129

knowledge of buyer, § 100:130

practical advice on patent clauses in
general, § 100:132

scope and purpose, § 100:128

U.S. Uniform Commercial Code
match up, § 100:131

Article 43: Notice of Third-Party Claim,
this index

Article 44: Reasonable Excuse for Fail-
ure to Give Notice, this index

Cross-check citations, § 100:125

Leading case law citations, § 100:126

Text, § 100:124

Text of Secretariat Commen-
tary, § 100:127

**THIRD PARTY CLAIMS (PROPERTY
IN GOODS)**

Article 41: Third Party Claims to Goods,
this index

Article 43: Notice of Third-Party Claim,
this index

Article 44: Reasonable Excuse for Fail-
ure to Give Notice, this index

**THIRD PARTY CLAIMS,
GENERALLY**

Article 41: Third Party Claims to Goods,
this index

INDEX

THIRD PARTY CLAIMS,

GENERALLY—Cont'd

Article 43: Notice of Third-Party Claim, this index

Buyer's right to avoid contract [Article 49], analysis, § 105:83

TIME OR DATE

Article 15: When Offer Becomes Effective; Prior Withdrawal, this index

Article 18: Acceptance Time and Manner for Indicating Assent, this index

Article 20: Interpretation of Offerer's Time Limits for Acceptance, this index

Article 21: Late Acceptance: Response by Offerer, this index

Article 23: Effect of Acceptance: Time of Conclusion of Contract, this index

Article 33: Time for Delivery, this index

Article 37: Right to Cure up to Date for Delivery, this index

Article 47: Buyer's Notice Fixing Additional Final Period for Performance, this index

Article 48: Cure After Date for Delivery; Request for Clarification, this index

Article 52: Early Delivery; Excess Quantity, this index

Article 58: Time for Payment; Inspection of Goods, this index

Article 63: Seller's Notice Fixing Additional Final Period for Performance, this index

Article 66: Loss or Damage After Risk has Passed to Buyer, this index

Article 68: Sale of Goods During Transit, this index

Article 72: Avoidance Prior to Date for Performance, this index

Article 76: Damages Based on Current Price, this index

Article 100: Date of Application, this index

Buyer's right to avoid contract [Article 49], late delivery of goods, § 105:81

Damage to goods: effect on conformity [Article 36], nonconformity at time of transfer of risk, § 100:24

TIME OR DATE—Cont'd

Damages established by substitute transaction [Article 75], within reasonable time requirement, § 104:73

Examination of goods. Article 38: Time for Examining Goods, this index

General residual rules on risk [Article 69], risk passes on taking over of goods, § 103:41

General rule for measuring damages [Article 74], relevant moment for calculation, § 104:53

Interest on sums in arrears [Article 78], time from which interest is to be paid, § 104:120

Notice of lack of conformity [Article 39], effective date of notice, § 100:64

Reduction of price [Article 50], failure to act within a reasonable time, § 101:100

Risk when contract involves carriage [Article 67], time of passing of risk, § 103:20

Summary of seller's obligations [Article 35], time to determine conformity, § 100:12

TORT CLAIMS

Checklist, § 92:50

TRADE LAW

General, § 89:75

Escape clause, § 89:87

exports

Generally, § 89:95

unfair trading remedy laws, § 89:88

countervailing duties, § 89:90

dumping, § 89:89

exclusion of unfairly, § 89:91

federalism issues, § 89:94

other agencies control, § 89:93

special 301 actions, § 89:92

Imports, § 89:76

additional nontariff barriers, § 89:85

customs law, § 89:77

duties and tariffs, § 89:78

foreign trade zones, § 89:84

GSP and other preferential trade programs, § 89:79

TRADE LAW—Cont'd

- Imports, § 89:76—Cont'd
 - NAFTA and other regional and bilateral agreements, § 89:80
 - reimport, § 89:82
 - restrictions, § 89:83
 - world trade organization, § 89:81
- Reexport, § 89:86

TRADE SECRETS

- Denmark, § 54:37
- Finland, § 58:26
- Sweden, § 84:43

TRADE TERMS

- Generally, § 7:1 et seq.
- Checklist, § 7:1
- Common issues outside the scope of trade terms, § 7:11
- Domestic trade terms, § 7:10
- General, § 7:2
- Incoterms rules 2010
 - generally, §§ 7:4-7:8
 - C-Terms, § 7:7
 - D-Terms, § 7:8
 - E-Terms, § 7:5
 - F-Terms, § 7:6
- Incoterms rules and United Nations Convention on international Sale of Goods, § 7:9
- Origins of the Incoterms rules, § 7:3

TRADE UNIONS

- Employment, § 75:62

TRADEMARKS

- Finland, § 58:24
- Ireland, § 64:60
- Sweden, § 84:40
- United Arab Emirates, § 88:18

TRAINING

- France, individual right of employees to vocational training, § 59:126

TRAINING OF BUYER PERSONNEL

- Indemnity clauses, this index

TRANSACTION

- Generally, § 75:47 et seq.
- Business entities
 - generally, §§ 75:47-75:51
 - business trust, § 75:49

TRANSACTION—Cont'd

- Business entities—Cont'd
 - Close Corporation, § 75:50
 - company, § 75:51
 - partnership, § 75:48
 - sole proprietorship, § 75:47
- Other consideration
 - generally, §§ 75:52-75:54
 - exchange control, § 75:54
 - Namibia, foreign investment, § 75:52
 - regulation of competition, § 75:53

TRANSFER

- General principles of contract, § 75:19

TRANSFERS

- Denmark, rights of employee, § 54:54
- Finland, employment law, business transfers, § 58:56

TRANSIT OF GOODS

- Article 68: Sale of Goods During Transit, this index
- Carriage of Goods, this index

TRIAL PERIOD

- Finland, employment law, § 58:41

TRIBUNALS

- France, special employment tribunals, § 59:114
- Russian arbitration tribunals, § 80:11

TURKEY

- Acceptance and conclusion of contract
 - duress, § 86:16
 - genuineness of consent, § 86:13
 - mistake, § 86:14
 - willful fraud, § 86:15
- Arbitration
 - enforcement of foreign arbitral awards, § 86:8
- Assignment of rights
 - conditions, § 86:45
 - consequences, § 86:46
- Bankruptcy
 - cancellation lawsuits, § 86:91
 - effects bankruptcy on contracts, § 86:90

INDEX

TURKEY—Cont'd

- Breach of contract and contractual liability
 - continuation of default, creditor's action, § 86:30
 - debtor's liability on all its assets, § 86:34
 - execution proceedings, § 86:35
 - impossible, if performance, § 86:32
 - judicial enforcement, § 86:33
 - notice of performance, § 86:29
 - possible, if performance is still, § 86:31
- Choice of law
 - parties, absence of, § 86:4
 - restrictions to choice of governing law, § 86:5
- Commercial agency
 - acente, § 86:68
 - marketing agreements, § 86:69
 - representative and agent, § 86:67
- Competition law and consumer protection
 - administrative clearance of mergers and acquisitions, § 86:85
 - concerted practices curtailing, § 86:84
 - law on protection of competition, § 86:83
 - non-competition duty, § 86:80
 - non-competition duty, consequences of breach, § 86:82
 - non-competition duty, origin, § 86:81
 - prohibition of unfair practices, § 86:79
 - prohibition of unfair terms, § 86:86
- Continuation of default, creditor's action
 - debtor's liability on all its assets, § 86:34
 - execution proceedings, § 86:35
 - impossible, if performance, § 86:32
 - judicial enforcement, § 86:33
 - possible, if performance is still, § 86:31
- Contract law
 - competition law and consumer protection, §§ 86:78-86:86
- Contract principles, §§ 86:9-86:77
 - acceptance and conclusion of contract, §§ 86:12-86:16
 - breach of contract and contractual liability, §§ 86:28-86:35

TURKEY—Cont'd

- Contract principles, §§ 86:9-86:77
 - Cont'd
 - content of the agreement, § 86:10
 - defective contracts, § 86:21
 - discharge, §§ 86:24-86:27
 - discharge of contractual obligations, § 86:22
 - form of the contracts, § 86:20
 - offer, § 86:11
 - offer and acceptance, § 86:9
 - particular features of contractual liability, §§ 86:36-86:49
 - specific contracts, §§ 86:51-86:77
 - specific performance, § 86:23
 - statute of limitations, § 86:50
 - subject matter of contracts, §§ 86:17-86:19
- Contracts law, source and nature, § 86:1
- Contractual adjustments to debtor's liability
 - exclusion clauses, § 86:40
 - penalty clauses, §§ 86:41-86:49
- Discharge
 - non-faulty impossibility to perform, § 86:27
 - novation, § 86:25
 - release, § 86:26
 - set-off, § 86:24
- Governing law and jurisdiction, § 86:2
 - arbitration, § 86:7
 - choice of law, § 86:3
 - court jurisdiction, § 86:6
 - enforcement of foreign court judgments, § 86:6
 - principle of freedom, § 86:3
- International private and procedure, §§ 86:2-86:8
- Lease agreements
 - default of one of parties, termination, § 86:74
 - landlord's prerogatives, § 86:76
 - notice, termination, § 86:75
 - reciprocal obligations and rights, § 86:71
 - restitution of premises, § 86:76
 - tenant's duties, § 86:72
 - termination, § 86:73
 - transfer of property of premises, § 86:77

TURKEY—Cont'd

Mandate agreement

- acts concluded by mandatee, § 86:62
- attorney's power of representation, acknowledgement, § 86:61
- conclusion and the reciprocal obligations, § 86:58

Mandatee's authority, § 86:59

- origin of mandatee's power of representation, § 86:60

- termination and effects between parties, § 86:64

- termination towards third persons, effects, § 86:65

- undisclosed, § 86:63

Particular features of contractual liability

- contractual adjustments to debtor's liability, §§ 86:39, 86:40, 86:41

- debtor's liability for the persons, § 86:37

- incomplete or improper performance, § 86:36

- No-fault liability and force majeure, § 86:38

Penalty clauses

- assignment of rights, § 86:44
- assumption of obligation, § 86:47
- creditor's default, § 86:42
- participation to agreement, § 86:49
- subrogation, § 86:48
- transfer of agreement, § 86:49
- transfer of contractual obligations, § 86:43

Sale of moveable goods

- buyer's obligations, § 86:54
- content and conclusion, § 86:52
- seller's obligations, § 86:53
- transfer of risk of loss or damage, § 86:55
- warranties due by seller, § 86:56

Specific contracts

- commercial agency, §§ 86:66-86:69
- lease agreements, §§ 86:70-86:77
- mandate agreement, §§ 86:57-86:65
- sale of moveable goods, §§ 86:51-86:56

Subject matter of contracts

- freedom of contract and legality of the subject matter, § 86:17

TURKEY—Cont'd

Subject matter of contracts—Cont'd

- objective impossibility and hardship, § 86:18

- principle of rebus sic stantibus, § 86:18

- public policy and imperative statutory rules, § 86:19

Taxation, § 86:87

- specific fees, § 86:89

- stamp tax, § 86:88

UKRAINE

Arbitration, § 87:3

Choice of law, § 87:2

Collateralization

- collaterals, § 87:12

- methods of securing claims, §§ 87:14-87:17

- pledge, § 87:13

Commercial dispute resolution, § 87:47

Considerations

- agency, § 87:35

- antitrust regulation and merger control, § 87:38

- distributorship agreements, § 87:36

- trade regulation and foreign trade, § 87:37

Contract law

- adhesion, § 87:10

- contractual penalty, § 87:7

- delay, debtor's liability, § 87:6

- legal defects, § 87:9

- limitation periods, § 87:11

- material conditions, general requirements on validity, § 87:5

- quality guarantee, § 87:8

- type of contracts, § 87:4

Contract principles, §§ 87:4-87:17

- collateralization, §§ 87:12-87:17

- contract law, §§ 87:4-87:11

Employment, §§ 87:39-87:46

- agreements, § 87:40

- data protection, § 87:45

- foreigners, § 87:41

- global policies, § 87:44

- minimum salary, § 87:42

- termination, § 87:46

- working week, overtime, and vacation, § 87:43

INDEX

UKRAINE—Cont'd

- Government authorizations, § 87:18
- Methods of securing claims
 - advance deposit, § 87:16
 - guarantee, § 87:15
 - retention, § 87:17
 - surety, § 87:14
- Representation of companies
 - commercial proxy, specific rules, § 87:32
 - corporate rules, § 87:30
 - noncommercial partnerships, § 87:34
 - power of attorney, specific rules, § 87:33
 - specific rules, § 87:31
- Source and nature, § 87:1
- Structuring of export transactions, §§ 87:27-87:38
 - considerations, §§ 87:35-87:38
 - permanent establishment, § 87:27
 - representation of companies, §§ 87:29-87:34
 - source rules for principal types of income, § 87:28
- Taxation, §§ 87:19-87:26
 - corporate income tax, § 87:20
 - excise tax, § 87:24
 - land tax, § 87:25
 - payroll taxes, § 87:22
 - personal income tax, § 87:19
 - real estate tax, § 87:26
 - stamp duty, § 87:23
 - value added tax, § 87:21

UNCITRAL DATABASE

- Primary sources cited, § 93:7

UNFAIR COMPETITION

- Latvia, § 71:38

UNFAIR DISCRIMINATION

- Employment, § 75:59

UNFAIR DISMISSAL OF EMPLOYEE

- Denmark, § 54:53

UNIDROIT PRINCIPLES (UP)

MATCH UP

- Article 7: Interpretation of CISG, § 96:16
- Article 8: Interpretation of statements or other conduct of party, § 96:34

UNIDROIT PRINCIPLES (UP)

MATCH UP—Cont'd

- Article 9: Usages and practices applicable to contract, § 96:49
- Article 10: Definition of “place of business,” § 96:58
- Article 13: Telegram and telex as “writing,” § 96:87
- Article 14: Criteria for an offer, § 97:18
- Article 15: When offer becomes effective; prior withdrawal, § 97:28
- Article 16: Revocability of offer, § 97:40
- Article 17: Rejection of offer followed by acceptance, § 97:50
- Article 18: Acceptance time and manner for indicating assent, § 97:61
- Article 19: “Acceptance” with modifications, § 97:71
- Article 20: Interpretation of offerer’s time limits for acceptance, § 97:84
- Article 21: Late acceptance: response by offerer, § 97:92
- Article 22: Withdrawal of acceptance, § 97:100
- Article 24: Communication “reaches” addressee, § 97:118
- Article 25: Definition of “fundamental breach,” § 98:14
- Article 26: Notice of avoidance, § 98:24
- Article 27: Delay or error in communication, § 98:33
- Article 29: Modification of contract; requirement of writing, § 98:58
- Article 37: Right to cure up to date for delivery, § 100:34
- Article 55: Open-price contracts, § 102:30
- Article 62: Seller’s right to compel performance, § 102:98
- Article 63: Seller’s notice fixing additional final period for performance, § 102:114
- Article 64: Seller’s right to avoid contract, § 102:128
- Article 71: Suspension of performance, § 104:16
- Article 72: Avoidance prior to date for performance, § 104:29
- Article 74: General rule for measuring damages, § 104:59

UNIDROIT PRINCIPLES (UP)

MATCH UP—Cont'd

- Article 75: Damages established by substitute transaction, § 104:76
- Article 77: Mitigation of damages, § 104:106
- Article 78: Interest on sums in arrears, § 104:124
- Article 79: Impediments excusing party from damages, § 104:141

UNILEX DATABASE

- Primary sources cited, § 93:7

UNITARY ENTERPRISES

- Russia, § 80:19

UNITED ARAB EMIRATES

- Generally, § 88:1
- Arbitral awards, § 88:5
- Arbitration, § 88:4
- Bankruptcy, § 88:14
- Breach of contracts damages, § 88:8
- Contracts, § 88:7
- Contracts, generally, § 88:7
- Copyrights, § 88:20
- Courts and litigation, § 88:2
- Damages, § 88:9
- Dishonored checks, § 88:21
- E-commerce, § 88:15
- Enforcement of foreign judgments, § 88:5
- Enforcement of foreign judgments and arbitral awards, § 88:5
- Entering the UAE market, § 88:10
 - generally, § 88:10
 - appointing a commercial agent, § 88:12
 - permanent presence, § 88:11
- Governing law, § 88:3
 - conflict of laws, § 88:3
- Governing law and arbitration, § 88:3
- Intellectual property
 - generally, §§ 88:17-88:20
 - copyright, § 88:20
 - dishonored checks, § 88:21
 - patents, § 88:19
 - trademark protection, § 88:18
- Intellectual property rights, § 88:17
- Maritime, § 88:16

UNITED ARAB EMIRATES—Cont'd

- Mediation and conciliation, § 88:6
- Patents, § 88:19
- Sale of goods, § 88:9
- Sale of goods, contracts, § 88:8
- Taxation, § 88:13
- Trademarks, § 88:18

UNITED NATIONS CONVENTION ON CONTRACTS FOR INTERNATIONAL SALE OF GOODS (1980)

- CISG advisory council, opinions, § Annexure E
- Graphic overview of CISG states, § Annexure C
- Manual. CISG Manual, this index
- Number of parties, 97, § Annexure C:2
- Table of CISG states, § Annexure C
- Text, § Annexure B

UNITED NATIONS CONVENTION ON USE OF ELECTRONIC COMMUNICATIONS IN INTERNATIONAL CONTRACTS

- Telegram and telex as “writing” [Article 13], analysis, § 96:86

UNITED STATES CUSTOMS LAWS GUIDE

- Generally, §§ 43:1- 43:36
- Admissibility determinations: prohibited or restricted merchandise, § 43:9
- Advanced manifesting of merchandise, § 43:6
- Audits and recordkeeping, § 43:34
- CBP binding rulings, § 43:29
- CBP ruling and protest process, § 43:28 to 43:30
- Country of origin labeling, determining proper country of origin, § 43:27
- Customs-Trade Partnership Against Terrorism, § 43:35
- Determining proper country of origin, § 43:23 to 43:27
- Drawback, § 43:18 to 43:22
- Drawback compliance, recordkeeping, and penalties, § 43:22
- Duties
 - generally, § 43:10
 - rates of duty, § 43:12

INDEX

UNITED STATES CUSTOMS LAWS GUIDE—Cont'd

- Entry bonds and liquidated damages, § 43:33
- Entry of imported goods, § 43:7
- Fines, penalties, and forfeitures, § 43:32
- Importation process, § 43:5 to 43:7
- Judicial review, § 43:31
- Manufacturing drawback, § 43:19
- Protests of CBP decisions, § 43:30
- Reasonable care and informed compliance, § 43:8
- Rejected merchandise drawback, § 43:20
- Substantial transformation test, determining proper country of origin, § 43:24
- Tariff classification, §§ 43:10, 43:11
- Textile and apparel products, determining proper country of origin, § 43:25
- Tree trade agreements and duty preference programs, determining proper country of origin, § 43:26
- U.S. agencies that enforce U.S. customs laws, § 43:4
- U.S. customs laws, § 43:2 to 43:4
- Unused merchandise drawback, § 43:21
- Valuation
 - generally, §§ 43:10, 43:11
 - computed and deductive value, § 43:16
 - fallback method, § 43:17
 - transaction value, § 43:14
 - transaction value of relationships between buyers and sellers will preclude use of transaction value, § 43:15

UNITED STATES DEPARTMENT OF COMMERCE

- Arms Export Control Act and international traffic in arms regulations, § 39:47
- Export Administration Act and export administration regulations, § 39:48
- Export of hazardous materials and restricted articles from United States, § 39:46 to 39:48

UNITED STATES DEPARTMENT OF STATE

- Arms Export Control Act and international traffic in arms regulations, § 39:47
- Export Administration Act and export administration regulations, § 39:48
- Export of hazardous materials and restricted articles from United States, § 39:46 to 39:48

UNITED STATES DEPARTMENT OF TRANSPORTATION

- Export of hazardous materials and restricted articles from United States, generally, § 39:41
- Hazardous material regulation, generally, § 39:42
- Transportation Act and hazardous materials regulations
 - generally, § 39:42
 - Canadian rules, § 39:44
 - international shipping regulations, § 39:43
 - Mexican rules, § 39:45

UNITED STATES DEPARTMENT OF TREASURY

- Export of hazardous materials and restricted articles from United States, § 39:49

UNITED STATES DRUG ENFORCEMENT ADMINISTRATION

- Controlled Substances Import and Export Act
 - generally, § 39:25
 - import/export declarations, § 39:28
 - regulated persons, § 39:26
 - requirements for exports of List I chemicals, § 39:27
- Export of hazardous materials and restricted articles from United States, § 39:24

UNITED STATES ENVIRONMENTAL PROTECTION AGENCY

- Export of hazardous materials and restricted articles from United States, generally, § 39:3

UNITED STATES ENVIRONMENTAL PROTECTION AGENCY—Cont'd

Federal Insecticide, Fungicide, and Rodenticide Act
generally, § 39:4
export of unregistered pesticides, § 39:8
labeling requirements, § 39:6
pesticide export requirements, § 39:7
registration requirement, § 39:5
Resource Conservation and Recovery Act
generally, § 39:17
Basel Convention, § 39:21
bilateral agreements, § 39:19
EU directives on electronic waste, § 39:23
OECD Agreement, § 39:22
other international agreements, § 39:20 to 39:22
scope of hazardous waste export program, § 39:18
Toxic Substances Control Act
generally, § 39:9
broad applicability, § 39:10
certifications by importers, § 39:15
core requirements, § 39:11 to 39:15
notifications by exporters, § 39:16
recordkeeping and reporting, § 39:14
testing and notification, § 39:12
unreasonable risks and imminent hazards, § 39:13

UNITED STATES EXPORT CONTROLS

Generally, § 36:2 et seq.
Arms Export Control Act, § 36:4
Checklist, § 36:1
Compliance
education and training, § 36:19
monitoring and review, § 36:20
other agency regulations, § 36:16
U.S. antiboycott regulations, § 36:15
Export Administration Act, § 36:3
International Emergency Economy Powers Act, § 36:5
Plan, implementation of, § 36:6
compliance education and training, § 36:19

UNITED STATES EXPORT CONTROLS—Cont'd

Plan, implementation of, § 36:6—Cont'd
compliance monitoring and review, § 36:20
compliance with other agency regulations, § 36:16
compliance with U.S. antiboycott regulations, § 36:15
country licensing determination screening, § 36:11
customer/diversion risk red flag screening, § 36:14
denial list screening, § 36:12
export clearance procedures, § 36:18
International Traffic in Arms Regulations, § 36:16
introduction and scope, § 36:8
order processing system, § 36:10
policy commitment statement, § 36:7
product classification, § 36:11
recordkeeping responsibilities, § 36:21
responsible personnel, § 36:9
sanctioned and embargoed countries list screening, § 36:13
transactions outside order processing system, § 36:17
Trading with Enemy Act, § 36:5

UNITED STATES FOOD AND DRUG ADMINISTRATION

Export of hazardous materials and restricted articles from United States, generally, § 39:33
Federal Food, Drug and Cosmetic Act
generally, § 39:34
exports of new or unapproved drugs, § 39:37
general export requirements, § 39:35
if none of the listed countries has approved the drug, § 39:39
meeting the applicable requirements of the Act, § 39:38
notification to FDA, § 39:40
special labeling requirements, § 39:36

UNITED STATES TRADE LAWS

Generally, §§ 41:2-41:32
Antidumping duty law, § 41:3
calculation, § 41:7

INDEX

UNITED STATES TRADE LAWS

—Cont'd

- Antidumping duty law, § 41:3—Cont'd
 - calculation, antidumping margin, § 41:10
 - calculation, export price or constructed export price, § 41:8
 - calculation, normal value, § 41:9
 - initiation of investigation, § 41:4
 - proceedings, after imposition order, § 41:6
 - proceedings, leading to possible order, § 41:5
- Checklist, § 41:1
- Countervailing duty law, § 41:11
 - actionable subsidies, not countervailable, § 41:20
 - calculation, § 41:15
 - calculation, benefit, § 41:17
 - calculation, financial contribution, § 41:16
 - calculation, specificity, § 41:18
 - calculation, subsidy rates, § 41:19
 - initiation of investigation, § 41:12
 - proceedings, after imposition order, § 41:14
 - proceedings, leading to possible order, § 41:13
- Safeguards proceedings, § 41:30
 - investigative procedures, § 41:31
 - remedies, § 41:32
- Section 310, Tariff Act, 1930
 - “special 301,” investigative procedures, § 41:27
 - “special 301,” retaliatory action, § 41:28
 - “special 301,” retaliatory procedures, § 41:29
 - investigative procedures, § 41:26
 - retaliatory action, § 41:28
 - retaliatory procedures, § 41:29
- Section 337, Tariff Act, 1930, § 41:21
 - object, § 41:22
 - proceedings, section 337 remedy, § 41:23
 - remedies, under section 337, § 41:24

UNJUST ENRICHMENT

- Checklist, § 92:51

UTILITY MODELS

- Denmark, patents, § 54:34

VALIDITY OF CONTRACTS

- England, invalidation of generally, § 55:7
- Finland, § 58:6
- Sweden, § 84:5
- Switzerland, § 85:9

VALUE ADDED TAX

- Austria, § 49:17
- Estonia, § 56:45 to 56:48
- France, § 59:80
- Latvia, § 71:49 to 71:56

VALUE-ADDED TAX

- Taxation, § 75:44

VIETNAM

- Background, § 90:1
- Contract law
 - general, § 90:2
 - cancellation, § 90:6
 - damages, § 90:8
 - forms, § 90:3
 - interpretation of contracts, § 90:3
 - invalid contracts, § 90:5
 - principal types, § 90:4
 - statute of limitations, § 90:9
 - unilateral termination, § 90:7
- Dispute resolution
 - general, § 90:10
 - conciliation and mediation, § 90:11
 - domestic arbitration, § 90:14
 - enforcement process, § 90:16
 - foreign courts, § 90:13
 - international arbitration, § 90:12
 - vietnamese courts, § 90:15

VOID AND VOIDABLE

- General principles of contract, § 75:11

VOLUNTARY REORGANIZATION

- Denmark, insolvency law, § 54:59

WAREHOUSE

- Article 87: Deposit in Warehouse, this index

WARRANTIES

- Generally, § 13:1 et seq.
- Australia, § 48:6

WARRANTIES—Cont'd

- Austria, § 49:6
- Checklist, § 13:1
- Design defects, § 13:6
- Duration of warranty, § 13:8
- Evergreen warranties, § 13:11
- Exclusion of other remedies, § 13:15
- Exclusions, § 13:7
- France, acquiring company within, § 59:45
- Illustrative contract provisions, warranty in sale of goods, § 13:3
 - Warranty in the sale of services, § 13:4
- Importance of precise language, § 13:9
- Ireland, § 64:14
- Israel, § 65:20
- Japan, §§ 67:8, 67:10
- Legal defects, § 79:10
- Notice of defects, § 13:12
- Performance guarantees, § 13:17
- Remedies, § 13:14
- Scope of warranty, § 13:5
- Stale law suits, § 13:13
- Tying warranty period to acceptance of products, § 13:10
- Warranty middleman squeeze, § 13:16

WARRANTY

- Checklist, § 92:34
- Damage to goods: effect on conformity [Article 36], § 100:25

WARRANTY—Cont'd

- Summary of seller's obligations [Article 35], analysis, § 100:16
- Time for examining goods [Article 38], § 100:52

WEBSITES AND DOMAIN NAMES

- France, intellectual property protection, § 59:158

WEIGHT

- Article 56: Net Weight, this index

WITHDRAWAL

- Article 15: When Offer Becomes Effective; Prior Withdrawal, this index
- Article 22: Withdrawal of Acceptance, this index

WORK PERMITS

- France, §§ 59:137, 59:138

WORKING HOURS

- Denmark, § 54:44
- Finland, § 58:47

WRITINGS

- Article 12: Exception: Declaration Preserving Domestic Writing Requirement, this index
- Article 13: Telegram and Telex as "Writing," this index
- Article 29: Modification of Contract; Requirement of Writing, this index