

CONTENTS

Clare Abel	7
<i>Partner, Burch & Cracchiolo PA</i>	
<i>STAYING IN COMPLIANCE WITH THE WINE, BEER, AND LIQUOR INDUSTRY'S THREE-TIER SYSTEM</i>	
John G. Mackie	19
<i>Managing Partner, Carle Mackie Power & Ross LLP</i>	
<i>LOCAL REGULATION OF WINE AND BEER PRODUCERS IN CALIFORNIA</i>	
Lindsey A. Zahn	33
<i>Attorney, Lehrman Beverage Law PLLC</i>	
<i>NAVIGATING THE CHALLENGES OF A REGULATED INDUSTRY</i>	
N. Davey Neal	51
<i>Chair, Government Affairs Practice Group, Clark Quinn Moses Scott & Grahn LLP</i>	
<i>CURRENT AND FUTURE ISSUES FACING LOCAL BREWERS AND VINTNERS</i>	
Robert Cattanach and Gabrielle Wirth	69
<i>Partners, Dorsey and Whitney LLP</i>	
<i>TOP TEN PITFALLS IN BREWERY AND WINERY ACQUISITIONS</i>	
James M. Seff and Carrie L. Bonnington	81
<i>Partners, Pillsbury Winthrop Shaw Pittman LLP</i>	
<i>A GENERAL INTRODUCTION TO ALCOHOL BEVERAGE LAWS AND REGULATIONS</i>	