

# CONTENTS

<b>Robert P. Thavis</b> <i>Shareholder, Leonard, Street and Deinard</i> <i>PREDICTING AND ANALYZING UPCOMING</i> <i>INSURANCE INDUSTRY TRENDS</i>	<b>7</b>
<b>George A. Tsougarakis</b> <i>Partner, Hughes Hubbard &amp; Reed LLP</i> <i>ISSUES AND EXCLUSIONS IN INSURANCE</i> <i>COVERAGE LITIGATION</i>	<b>17</b>
<b>Hal S. Shaftel</b> <i>Partner, Cadwalader Wickersham &amp; Taft LLP</i> <i>HOW TO VALUE NON-CASH SETTLEMENT</i> <i>CONSIDERATION WHEN CALCULATING</i> <i>INSURANCE RECOVERY</i>	<b>27</b>
<b>James A. Friedman</b> <i>Shareholder; Insurance and Reinsurance Team Leader,</i> <i>Godfrey &amp; Kahn SC</i> <i>CREATIVE STRATEGIES AND RESPONSES TO</i> <i>CHANGES IN INSURANCE COVERAGE LAW</i>	<b>41</b>
<b>Lori R. Keeton</b> <i>Partner, Parker Poe Adams &amp; Bernstein LLP</i> <i>BUSINESS INTERRUPTION COVERAGE IN THE</i> <i>WAKE OF THE GULF COAST OIL SPILL: THE DEVIL</i> <i>IS IN THE DETAILS</i>	<b>61</b>
<b>Lisa A. Weixelman</b> <i>Senior Partner, Polsinelli Shughart PC</i> <i>THE RECESSION AND RECENT TRENDS IN</i> <i>INSURANCE COVERAGE</i>	<b>77</b>

<b>Rikke Dierssen-Morice</b> <b><i>Partner, Faegre &amp; Benson LLP</i></b> <i>INSURANCE COVERAGE CONCERNS FOR ADDITIONAL AND NAMED INSURED ON FINANCED PROJECTS</i>	<b>91</b>
<b>Kirk A. Pasich</b> <b><i>Partner; Member of Firm's Executive Committee; Leader, Insurance Coverage Group, Dickstein Shapiro LLP</i></b> <i>HELPING YOUR CLIENTS GET THE INSURANCE THEY PAID FOR: ESSENTIAL CONSIDERATIONS AND STRATEGIES TO OBTAIN THE FULL VALUE OF INSURANCE</i>	<b>103</b>
<b>Appendices</b>	<b>121</b>

## APPENDICES

Appendix A: <i>Johnson Controls, Inc. v. London Market</i>	122
Appendix B: <i>Plastics Engineering Company v. Liberty Mutual Insurance Company</i>	161
Appendix C: <i>Architex Association, Inc. v. Scottsdale Insurance Company</i>	198
Appendix D: Insurance Search Checklist	223
Appendix E: Sample Notice to Insurance Carrier of the Service of a Summons and Complaint	225
Appendix F: Sample Notice to Insurance Carrier Regarding Retention of Counsel	226