

CONTENTS

Jeff Seul <i>Partner and Co-Chair, Venture Capital and Emerging Companies Team, Holland & Knight LLP</i> CURRENT BUSINESS AND LEGAL TRENDS IN THE ORGANIZATION, FUNDING, AND OPERATION OF EMERGING TECHNOLOGY COMPANIES	7
Ernest M. Stern <i>Partner, Akerman LLP</i> BEST PRACTICES FOR ATTORNEYS WHEN REPRESENTING EMERGING TECHNOLOGY COMPANIES	25
Thomas C. Klein <i>Shareholder, Greenberg Traurig LLP</i> FUNDING STRATEGIES IN THE EMERGING TECHNOLOGY START-UP ARENA: WHAT CLIENTS AND ATTORNEYS NEED TO KNOW	43
Brooks T. Giles <i>Partner and Co-Chair, National M&A Practice Group, Katten Muchin Rosenman LLP</i> FUNDING AND OPERATIONAL ISSUES RELATED TO EMERGING TECHNOLOGY START-UPS	63
Appendices	81

APPENDICES

Appendix A: Shareholders' Agreement	82
Appendix B: Document Checklist	93