

Table of New and Retitled Sections

CHAPTER 1. FUNDAMENTALS OF QUESTIONING STRATEGY

- § 1:1 Right to deposition *[Retitled]*
- § 1:1.10 Right to deposition—Case law of those subject to deposition *[New]*
- § 1:1.20 Right to deposition—Corporate employees *[New]*
- § 1:1.30 Right to deposition—Designated individual *[New]*
- § 1:1.35 Opposing Counsel’s deposition *[New]*
- § 1:1.40 Court’s role *[New]*
- § 1:1.50 Court’s role—Protective orders *[New]*
- § 1:1.55 Court’s role—Pre-discovery conferrals and counsel certification *[New]*
- § 1:1.60 Interruption of deposition—Sanctions *[New]*
- § 1:1.70 Use of deposition testimony *[New]*
- § 1:41.50 The court’s role with the transcript *[New]*
- § 1:47 The use of interpreters *[New]*
- § 1:48 The use of interpreters—“Unofficial” interpreters *[New]*
- § 1:49 The use of interpreters—The right to an interpreter *[New]*
- § 1:50 The use of interpreters—Selection of interpreter *[New]*
- § 1:51 The use of interpreters—Admission of interpreter’s statements *[New]*
- § 1:52 Illustrative questioning *[New]*
- § 1:53 Telephonic testimony *[New]*
- § 1:54 Other modes of testifying *[New]*
- § 1:55 Using hypothetical questions *[New]*
- § 1:56 Testimony and video trials *[New]*
- § 1:56.30 Videotaping other than depositions or trials *[New]*
- § 1:56.50 Tips for direct examination generally *[New]*
- § 1:57 Tips for direct examination of an expert witness *[Retitled]*
- § 1:58 Direct examination of an expert witness—Example *[New]*
- § 1:59 Do not ask questions about subjects that cannot be introduced into evidence *[New]*

CHAPTER 2. PRINCIPLES OF CROSS-EXAMINATION AND WITNESS CONTROL

- § 2:20.50 Cross-examination by repetition: The example of the Triangle Shirtwaist Factory fire trial *[New]*
- § 2:23.50 Leading questions: A two-edged sword—Case law *[New]*
- § 2:36.30 Coaching of witness by third party *[New]*
- § 2:36.50 Coaching of witness by third party—Coaching witnesses and new trials *[New]*

- § 2:51.50 Put the witness on the defensive with argumentative questions—Argumentative questions, openings and instructions *[New]*
- § 2:54 Generally *[New]*
- § 2:55 Case law *[New]*
- § 2:55.50 Cross-examination of experts *[New]*
- § 2:55.75 Cross-examination of experts—Example *[New]*
- § 2:56 Questioning by jury *[New]*
- § 2:57 Judge's questioning role *[New]*
- § 2:58 Judge's questioning role—Effect of judge's comments *[New]*
- § 2:59 Sample cross-examination of harasser in a sexual harassment suit *[New]*

CHAPTER 3. PSYCHOLOGICAL ASPECTS OF QUESTIONING STRATEGY

- § 3:17.50 Lockerbie trial testimony—How not to establish dominance *[New]*

CHAPTER 4. WINNING THROUGH INTERROGATION: QUESTIONING TECHNIQUES AND TACTICS

- § 4:8.50 Basic approaches to witness examination—The rhetorical question approach *[New]*
- § 4:45.50 Use of an overview or summary witness *[New]*

CHAPTER 5. HANDLING PARTICULAR TYPES OF WITNESSES

- § 5:9.50 Handling hostile witnesses *[New]*
- § 5:17 The child witness *[New]*
- § 5:18 The arresting officer in a DUI case *[New]*
- § 5:19 Handling the witness who doesn't know *[New]*

CHAPTER 6. HANDLING WITNESSES WHO ASSERT THE FIFTH AMENDMENT PRIVILEGE

- § 6:2.30 The scope of the privilege in civil cases—Application in criminal trials *[New]*
- § 6:2.50 The scope of the privilege in civil cases—The privilege and discovery *[New]*
- § 6:18.50 Tactics for dealing with the witness who takes the Fifth—Things that the Witness May Still be Compelled To Do *[New]*
- § 6:32 The role of the court *[New]*

TABLE OF NEW AND RETITLED SECTIONS

**CHAPTER 7. THE DEPOSITION:
ADDITIONAL PRINCIPLES AND
CONSIDERATIONS**

- § 7:1.50 Instances in which counsel may not want to take a deposition *[New]*
- § 7:1.70 Looking ahead to the jury pool *[New]*
- § 7:3.50 Limits on the total number of depositions counsel can take *[New]*
- § 7:4.50 The scheduling of the deposition *[New]*
- § 7:25.50 When disputes arise during a deposition *[New]*
- § 7:26.50 Deposing a corporation *[New]*
- § 7:29.50 Selective waiver *[New]*
- § 7:38.50 Consider utilizing a real-time transcript feed during the deposition *[New]*
- § 7:39.50 Depositions can lead to further electronic discovery *[New]*
- § 7:49 Case law on videotaped depositions *[New]*
- § 7:50 Use of videotaped deposition for impeachment and at trial *[New]*
- § 7:50.30 Use of videotaped deposition for impeachment and at trial—
Example of use of videotaped deposition at trial *[New]*
- § 7:50.50 Preparing for and conducting an expert deposition *[New]*
- § 7:50.70 Case law on expert depositions *[New]*
- § 7:51 Use of actors to read deposition transcripts at trial *[New]*
- § 7:52 Case law regarding depositions and the unavailability of witnesses *[New]*
- § 7:54 Obtaining out-of-state depositions *[Retitled]*
- § 7:54.50 Defending depositions generally *[New]*
- § 7:55 Defending an expert deposition *[New]*
- § 7:56 Depositions by written questions *[New]*
- § 7:57 Ethical considerations with regard to depositions *[New]*
- § 7:58 The errata sheet and making changes to deposition testimony *[New]*
- § 7:59 Case law on uncooperative deponents *[New]*

**CHAPTER 8. HANDLING OPPOSING
COUNSEL: WINNING THE BATTLE FOR
CONTROL**

- § 8:1.50 Civility matters *[New]*
- § 8:18.50 Deal quickly and decisively with misconduct by opposing counsel—Extrajudicial Statements by Counsel and the Publication of Discovery Materials *[New]*

CHAPTER 9. TOTAL WITNESS PREPARATION

- § 9:4.50 Avoid coaching the witness *[New]*
- § 9:6.30 Dealing with substantive questions relating to the extent and nature of witness preparation—Scope of privilege *[New]*
- § 9:6.50 Dealing with substantive questions relating to the extent and nature of witness preparation—Case law *[New]*
- § 9:10.50 Fact Witnesses *[New]*
- § 9:10.60 Fact Witnesses—Direct Examination of a Fact Witness—Example *[New]*
- § 9:10.70 Chief executives, celebrities and other VIPs *[New]*
- § 9:10.90 Chief Executives, celebrities and other VIPs—The example of Bill Gates *[New]*
- § 9:10.95 Chief Executives, celebrities and other VIPs—The example of Robin Thicke *[New]*
- § 9:11.50 Expert witnesses—Establishing the expert’s foundation *[Retitled]*
- § 9:11.70 Expert witnesses—Caselaw *[New]*
- § 9:18.50 Documents used in witness preparation—Documents prepared by a non-testifying expert *[New]*
- § 9:23.50 Documents used in witness preparation—Social media pages *[New]*
- § 9:32.50 Types of listeners *[New]*
- § 9:41.50 Potential consequences of improper witness preparation *[New]*
- § 9:42.50 Special considerations for preparing witnesses for video depositions *[New]*
- § 9:42.70 Using trial consultants to help prepare witnesses *[New]*
- § 9:44.50 Dress conservatively in accordance with local custom—Advise clients about appropriateness of facial hair *[New]*
- § 9:70.50 Use of simulations, reenactments, mock-ups *[New]*
- § 9:86 Adverse credibility determinations, generally *[New]*